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# SECURITIES AND EXCHANGE COMMISSION

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#### Company Information

SEC Registration No.	CEO0002536									
Company Name	ABOITIZ EQUITY VENTURES INC.									
Industry Classification										
Company Type	Stock Corporation									

#### **Document Information**

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SECURITIES AND EXCHANGE COMMISSION Secretariat Building, PICC Complex Roxas Boulevard, Pasay City, 1307

ATTENTION

: DIR. VICENTE GRACIANO P. FELIZMENIO, JR. Markets and Securities Regulation Department

via PSE EDGE PHILIPPINE STOCK EXCHANGE, INC. PSE Tower, 28<sup>th</sup> Street, cor. 5<sup>th</sup> Avenue Bonifacio Global City, Taguig City

ATTENTION

: MS. JANET A. ENCARNACION Head, Disclosure Department

via electronic mail **PHILIPPINE DEALING & EXCHANGE CORP.** Market Regulatory Services Group 37/F Tower 1, The Enterprise Center 6766 Ayala Avenue corner Paseo de Roxas, Makati City

ATTENTION : MS. VINA VANESSA S. SALONGA Head – Issuer Compliance and Disclosures Department

Gentlemen:

Please see enclosed SEC Form 17-Q (2nd Quarterly Report 2018) of Aboitiz Equity Ventures, Inc.

Kindly acknowledge receipt hereof.

Thank you.

Very truly yours,

ABOITIZ EQUITY VENTURES, INC. By:

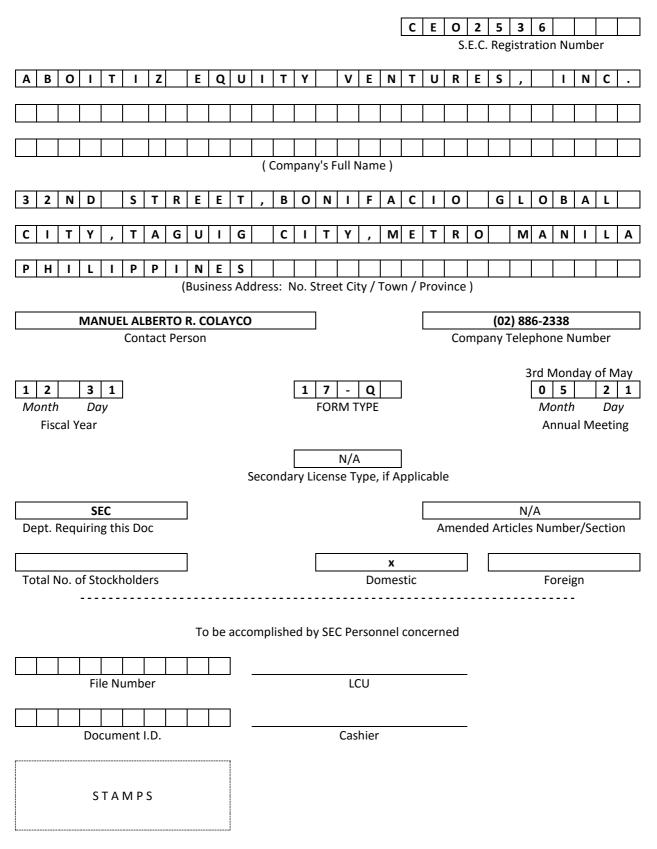
MANUEL ALBERTO R. COLAYCO Corporate Secretary TOP

Passion for better ways

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#### **COVER SHEET**





#### **SECURITIES & EXCHANGE COMMISSION**

#### SEC FORM 17-Q

#### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended June 30, 2018
- 2. Commission identification number <u>CEO2536</u> 3. BIR Tax Identification No. <u>003-828-269-V</u>
- 4 Evact name of issuer as ocified in its ch ....

4.	Exact name of issuer as specified in its charter	
	ABOITIZ EQUITY VENTURES, INC.	
5.	Province, country or other jurisdiction of incorporation or organization	n
	Philippines	
6.	Industry Classification Code: (SEC Use Only)	
7.	Address of issuer's principal office	Postal Code
	32 <sup>nd</sup> Street, Bonifacio Global City, Taguig City, Metro Manila, Philipp	<u>ines 1634</u>
8.	Issuer's telephone number, including area code	
	(02) 886-2800	
9.	Former name, former address and former fiscal year, if changed since	e last report
	<u>N/A</u>	
10.	. Securities registered pursuant to Sections 8 and 12 of the Code, or Se	ections 4 and 8 of the RSA
		Shares of Common Stock nount of Debt Outstanding
	Common Stock P1 Par Value	5,633,792,557
	Amount of Debt Outstanding (June 30, 2018)	<del>₽266,911,914,631.00</del>
11.	. Are any or all of the securities listed on a Stock Exchange?	
	Yes [ <b>x</b> ] No []	
	If yes, state the name of such Stock Exchange and the class/es of secu	urities listed therein:

Philippine Stock Exchange <u>Common</u>

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [x] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [x] No []

#### PART I--FINANCIAL INFORMATION

#### Item 1. Financial Statements.

Please refer to the financial statements and schedules attached herewith.

# Item 2. Management's Discussion and Analysis or Plan of Action of Financial Condition and Results of Operations

The following discussion and analysis of the financial condition and results of operations of Aboitiz Equity Ventures, Inc. ("AEV" or the "Company" or the "Parent Company") and its subsidiaries should be read in conjunction with the unaudited condensed consolidated financial statements and accompanying disclosures set forth elsewhere in this report.

#### **TOP FIVE KEY PERFORMANCE INDICATORS**

Management uses the following indicators to evaluate the performance of the registrant and its subsidiaries:

#### 1. EQUITY IN NET EARNINGS OF INVESTEES

Equity in net earnings (losses) of investees represents the Group's share in the undistributed earnings or losses of its associates and joint ventures for each reporting period subsequent to acquisition of said investment. This account reflects the result of the operating performance of an associate or a joint venture and indicates its contribution to the Group's consolidated net income.

Manner of Computation: Investee's Net Income (Loss) x Investor's % ownership - Goodwill Impairment Cost

#### 2. EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION & AMORTIZATION (EBITDA)

The Company computes EBITDA as earnings before extra-ordinary items, net finance expense, income tax provision, depreciation and amortization. It provides management and investors with a tool for determining the ability of the Group to generate cash from operations to cover financial charges and income taxes. It is also a measure to evaluate the Group's ability to service its debts and to finance its capital expenditure and working capital requirements.

# 3. CASH FLOW GENERATED

Using the Statement of Cash Flows, management determines the sources and usage of funds for the period and analyzes how the Group manages its profit and uses its internal and external sources of capital. This aids management in identifying the impact on cash flow when the Group's activities are in a state of growth or decline, and in evaluating management's efforts to control the impact.

# 4. CURRENT RATIO

Current ratio is a measurement of liquidity, calculated by dividing total current assets by total current liabilities. It is an indicator of the Group's short-term debt paying ability. The higher the ratio, the more liquid the Group.

# 5. DEBT-TO-EQUITY RATIO

Debt-to-Equity ratio gives an indication of how leveraged the Group is. It compares assets provided by creditors to assets provided by shareholders. It is determined by dividing total debt by stockholders' equity.

# **KEY PERFORMANCE INDICATORS (KPI)**

#### (Amounts in thousands except financial ratio data)

	JAN-JUN 2018	JAN- JUN 2017
EQUITY IN NET EARNINGS OF INVESTEES	4,083,422	4,791,612
EBITDA	27,973,630	26,027,499
CASH FLOW GENERATED:		
Net cash flows from operating activities	14,393,773	17,770,861
Net cash flows used in investing activities	(3,861,274)	(7,340,485)
Net cash flows used in financing activities	(13,616,375)	(13,433,469)
Net Decrease in Cash & Cash Equivalents	(3,083,876)	(3,003,094)
Cash & Cash Equivalents, Beginning	64,870,214	63,857,528
Cash & Cash Equivalents, End	62,256,766	60,979,920
	JUN 30, 2018	DEC 31, 2017
CURRENT RATIO	1.66	1.56
DEBT-TO-EQUITY RATIO	1.59	1.56

All the KPI values were within management's expectation during the period in review.

Profitability had been sustained and financial position remained strong and liquid as the management teams of the different businesses effectively handled their respective operations and financial requirements.

Associates continued to generate substantial earnings and enhance AEV's consolidated bottom-line, despite the 15% decline in their income contribution to the Group compared to the same period in

2017. Consolidated EBITDA, which increased by 8% during the first half of 2018, translated into additional cash inflows coming from subsidiaries' operations and from dividend payments of associates. Internally-generated funds were then used to partially finance capital expenditures, settle maturing financial obligations and pay cash dividends.

Due to increased borrowings during the entire first half of 2018, the Company's debt-to-equity ratio edged up to 1.59x (versus end-2017's 1.56x). Meanwhile, the Company's current ratio stood at 1.66x (versus end-2017's 1.56x) as the growth in current assets outpaced the increase in current liabilities.

#### **REVIEW OF JANUARY TO JUNE 2018 OPERATIONS VERSUS JANUARY TO JUNE 2017**

#### **RESULTS OF OPERATIONS**

For the six months ended June 30, 2018, AEV posted a consolidated net income of ₱10.09 billion, a 2% year-on-year (YoY) decrease. This translates to an earnings per share of ₱1.79 for the period in review. In terms of income contribution, the Power Group still accounted for the bulk at 68%, followed by the Banking and Financial Services, Food, Real Estate, and Infrastructure Groups at 22%, 6%, 3%, and 1%, respectively.

The Group recorded a non-recurring net loss of ₱467 million (versus ₱495 million loss in 1H2017), mainly from net unrealized foreign exchange losses recognized on the restatement of consolidated dollar-denominated debts and money market placements. Stripping out these one-off items, the Group's core net income for the period amounted to ₱10.55 billion, 2% lower than the same period last year. Nevertheless, AEV recorded an 8% increase in consolidated earnings before interest, tax, depreciation and amortization (EBITDA), from ₱26.03 billion to ₱27.97 billion.

# **BUSINESS SEGMENTS**

The individual performance of the major business segments for the first six months of 2018 is discussed as follows:

#### Power

Aboitiz Power Corporation (AP) ended the period with an income contribution to AEV of ₱7.01 billion, a 6% decrease from last year's ₱7.47 billion. Netting out unrealized foreign exchange losses during the period, AP's contribution to the Group's core net income remained flat at ₱8.08 billion.

The Power Generation Group's bottom-line contribution to AEV declined by 8% during the period, from ₱7.15 billion to ₱6.55 billion. Adjusted for non-recurring items, the Power Generation Group's core net income contribution decreased by 2% YoY from ₱7.37 billion in 1H2017 to ₱7.21 billion for the same period in 2018. This decline was mainly attributed to lower hydrology experienced by AP's hydro units which werepartly offset by the fresh income contribution of Pagbilao Energy Corporation (PEC).

The Power Generation Group's capacity sold for the period in review increased by 8% YoY, from 3,086 megawatts (MW) to 3,319 MW, mainly driven by the new capacity of PEC and higher contracting levels compared to the same period last year.

The Power Distribution Group's earnings contribution to AEV increased by 14% from ₱1.41 billion to ₱1.60 billion. Attributable electricity sales at 2,719 gigawatthours increased by 7% compared to the same period last year. This was a result of increased consumption across all customer segments.

#### **Banking & Financial Services**

Income contribution from this industry group increased by 9% YoY, from ₱2.12 billion to ₱2.30 billion.

On a stand-alone basis, Union Bank of the Philippines (UBP) and its subsidiaries recorded a net income of ₱4.69 billion for the first half of 2018, 9% higher compared than the ₱4.34 billion earned during the same period last year. The increase was primarily due to the rise in net interest income and trading gains.

#### Food

Income contribution from Pilmico Foods Corporation (PILMICO) and its subsidiaries during the period under review decreased by 8% to ₱662 million from ₱717 million during the same period last year. Feeds Philippines, Flour, and Pilmico International each reported a decrease in income contributions, while Farms showed an increase. The decline in net earnings of Feeds Philippines was largely due to the higher cost of feeds ingredients coupled with the change in its sales mix to low-margin lines. The decrease in Flour income resulted from higher raw material costs, worsened by the continued depreciation of the peso. Pilmico International likewise reported a decrease in bottom-line due to higher start-up costs relating to the acquisition in late 2017 of an animal feedmill in Vietnam. On the other hand, Farms' first half of 2018 net income increased 30% YoY on the back of increased margins and volume.

#### **Real Estate**

Income contribution of Aboitiz Land, Inc. (AboitizLand) totaled to ₱283 million, up 40% from ₱202 million during the same period last year. The significant increase was due to AboitizLand's industrial business recognizing substantially more hectares sold during the first six months of 2018 compared to the same period last year.

#### Infrastructure

Republic Cement and Building Materials, Inc.'s (Republic) income contribution to AEV decreased by 91% from ₱494 million during the first half of 2017 to ₱44 million during the period in review. This was mainly due to higher fuel and power costs compared to the same period last year.

# MATERIAL CHANGES IN LINE ITEMS OF REGISTRANT'S STATEMENTS OF INCOME AND OF COMPREHENSIVE INCOME

For the period ended June 30, 2018, consolidated net income allocable to the equity holders of AEV decreased 2% YoY to ₱10.09 billion from ₱10.27 billion posted in 1H2017.

Operating profit for the current period totaled to ₱17.57 billion, a 9% increase YoY, as the ₱11.65 billion increase in revenues surpassed the ₱10.14 billion rise in costs and expenses. This increase was mainly attributed to the performance of the Power Group.

AP's subsidiaries reported an 11% YoY increase in operating profit from ₱15.13 billion to ₱16.82 billion, mainly due to the fresh earnings before interest and taxes (EBIT) contribution from PEC and higher contracting levels at the retail electricity suppliers.

Share in net earnings of associates declined by 15% YoY ( $\neq$ 4.08 billion vs  $\neq$ 4.79 billion in the first half of 2017) largely due to the decrease in income contributions from Republic, SN Aboitiz Power-Magat (SNAP-Magat), and SN Aboitiz Power-Benguet (SNAP-Benguet). These were partly offset by the improvement in UBP's net income during the first six months of 2018.

The growth in consolidated operating profit more than offset the decrease in equity earnings and the increase in net interest expense, and as a result, pulled up the Group's overall profitability. Net interest expense increased by ₱240 million YoY resulting from higher debt level.

Net income attributable to non-controlling interests increased to ₱3.86 billion during the first six months of 2018 from ₱3.33 billion in the first half of 2017, substantially due to the increase in net earnings share of GN Power Mariveles Coal Plant Ltd. Co.'s (GMCP) minority shareholders.

AEV's consolidated comprehensive income attributable to equity holders decreased by 10% from ₱12.85 billion in the first half of 2017 to ₱11.63 billion in the first half of 2018. This decline was mainly due to the drop in AEV's share of an associate's unrealized mark-to-market gains on its available-forsale investments and lower consolidated net income, despite higher cumulative translation adjustments.

# CHANGES IN REGISTRANT'S RESOURCES, LIABILITIES AND SHAREHOLDERS' EQUITY

#### Assets

Compared to year-end 2017 level, consolidated assets increased 3% to ₱506.16 billion as of June 30, 2018, due to the following:

- a. Trade and other receivables, inclusive of noncurrent portion, increased by 25% (₱31.02 billion vs ₱24.77 billion as of December 31, 2017) mainly due to the higher level of Power Group's receivables corresponding to the rise in its revenue.
- b. Gross of depreciation expense, the combined growth in Property Plant and Equipment (PPE), Investment Properties (IP), and Land and Improvements (LI) was mainly due to the following: 1.)
   ₱2.97 billion on-going construction of AP's power plants; 2.) ₱3.52 billion various capex of Power, Food, and Real Estate groups; and 3.) ₱2.31 billion upward adjustment from PPE restatement by power subsidiaries using US dollar as functional currency.
- c. Investments in and Advances to Associates increased by 3% (₱94.23 billion vs ₱91.92 billion as of December 31, 2017) mainly due to AP's ₱967 million capital infusion into GN Power Dinginin Ltd. Co. (GNPD), ₱283 million purchase of UBP shares, and recording of ₱4.08 billion share in net earnings of associates. This increase was partially reduced by the ₱2.83 billion cash dividends received from associates during the period.
- d. Intangible Asset service concession right increased by 12% (₱3.48 billion vs ₱3.06 billion as of December 31, 2017) mainly due to capitalized repairs done during the period.
- e. Other current assets (OCA) increased by 40% (₱17.46 billion vs ₱12.44 billion as of December 31, 2017) mainly because VAT inputs previously classified as Other Non-Current Assets (ONCA) are now classified as OCA. As AP's power plants approach commercial operations, these inputs are expected to be used within the next 12 months.

- f. Held-to-maturity (HTM) Investments increased to ₱494 million from ₱189 million as of December 31, 2017. This was mainly due to new acquisitions made of this type of financial product during the current period.
- g. Derivative Assets, net of Derivative Liabilities (current and non-current) increased by 156% (₱755 million vs ₱294 million as of December 31, 2017) mainly due to mark-to-market gains recognized on existing forward contracts of the Power Group.
- Deferred Income Tax Assets increased by 27% (₱1.93 billion vs ₱1.53 billion as of December 31, 2017) mainly due to the corresponding deferred tax benefits recognized on the unrealized foreign exchange losses recorded during the current period.

The above increases were tempered by the following decreases:

- a. Cash & Cash Equivalents decreased by 4% (₱62.26 billion vs ₱64.87 billion as of December 31, 2017) as the funds used in investment acquisitions and repayment of maturing obligations exceeded funds generated from operations and long-term loan availment.
- b. Available-for-sale ("AFS") Investments decreased by 10% (₱699 million vs ₱773 million as of December 31, 2017) mainly due to disposals made during the period.
- c. Other Noncurrent Assets decreased by 22% (P11.48 billion vs P14.64 billion as of December 31, 2017) primarily due to the reclassification of VAT inputs lodged in ONCA to OCA in anticipation of their application against VAT outputs within the next 12 months, with the start of operation of the power plants.

#### Liabilities

Consolidated short-term bank loans increased by 10% (₱26.02 billion vs ₱23.70 billion as of December 31, 2017) mainly due to ₱6.54 billion in loan availment of the Power and Real Estate Groups, which were partly offset by ₱4.22 billion loan repayment made by the Food Group. Long-term debt likewise increased by 1% (₱241.13 billion vs ₱238.84 billion as of December 31, 2017) substantially due to the following: a.) GMCP's ₱14.14 billion loan, b.) ₱885 million additional loan availment of PEC, and c.) ₱248 million non-cash movement in deferred financing costs. This was partly offset by the prepayment of ₱10.45 billion Therma Power, Inc. (TPI) loan, ₱1.43 billion settlement of maturing loans, and ₱747 million non-cash movement in finance lease obligation representing forex differential.

Trade and other payables (inclusive of noncurrent portion) increased by 20%, from ₱25.42 billion to ₱31.65 billion, mainly due to higher level of payables by the Power group.

Income tax payable increased by 21%, from ₱703 million to ₱851 million, mainly due to recording of the Power Group's additional income tax liability during the period under review.

# Equity

Equity attributable to equity holders of the parent increased by 3% from year-end 2017 level of ₱155.01 billion to ₱159.43 billion. This was mainly due to the ₱10.09 billion net income recorded during the period and ₱1.51 billion cumulative translation adjustment, which were partly offset by the ₱7.21 billion cash dividends paid.

#### MATERIAL CHANGES IN LIQUIDITY AND CASH RESERVES OF REGISTRANT

For the period ended June 30, 2018, the Group continued to support its liquidity mainly from cash generated from operations, additional loans availed, and dividends received from associates.

Compared to the cash inflow in the first half of 2017, consolidated cash generated from operating activities in the first half of 2018 decreased by  $\Rightarrow$ 3.38 billion to  $\Rightarrow$ 14.39 billion mainly due to the rise in trade receivables during the current period, despite the growth in earnings before interest, depreciation and amortization (EBIDA).

The Company ended the first six months of 2018 with ₱3.86 billion net cash used in investing activities versus ₱7.34 billion for the same period last year. This was mainly due to lower funds spent on ongoing plant construction and an increase in cash dividends received from associates, which were partly offset by cash disbursed on additional investments in associates.

Net cash used in financing activities was ₱13.62 billion versus ₱13.43 billion in the first half of 2017. The increase was largely attributed to higher dividends paid to minority shareholders and more funds used for debt servicing during the current period, partly reduced by higher long-term loan availment.

For the period in review, net cash outflows surpassed cash inflows, resulting in a 4% decrease in cash and cash equivalents from P64.87 billion as of year-end 2017 to P62.26 billion as of June 30, 2018.

#### **FINANCIAL RATIOS**

Backed by strong operating cash inflows, liquidity was adequately preserved. Current ratio stood at 1.66x from 1.56x at the start of the year, since the growth current assets outpaced the increase in current liabilities. Debt-to-equity ratio was higher at 1.59:1 (versus year-end 2017's 1.56:1) since long-term debt was increasing faster than equity.

# Outlook for the Upcoming Year / Known Trends, Events, Uncertainties Which May Have Material Impact on Registrant

Based on the information provided UnionBank's Economic Research Unit, AEV expects the Philippines to outperform its peers in 2018, with a projected 7% Philippine GDP growth rate compared to 6.5% for Developing Asia. AEV believes that, along with its Strategic Business Units (SBUs) are in a position to take advantage of opportunities emerging from a fast-growing economy, and will continue to sustain the growth of its SBUs over the long-term.

#### Power SBU

AboitizPower believes it is well-positioned to take advantage of opportunities arising from developments in the power industry. Its sound financial condition is expected to give it the agility to create or acquire additional generating capacity over the next few years.

# I. Power Generation Business

Despite increased competition in the power generation market, AboitizPower believes it has built the foundation to sustain growth over the long term. In line with its growth target of reaching 4,000 MW in net attributable capacity by 2020, from its capacity of 2,999 MW as of December 31, 2017.

AboitizPower expects to expand its portfolio of generation assets by implementing the projects described below:

A. Greenfield and Brownfield Developments

AboitizPower, together with its Subsidiaries and Associates, is in various stages of construction or completion of the following Greenfield and Brownfield projects:

1. **340-MW CFB Coal-Fired Project in Toledo City, Cebu.** This project is undertaken by Therma Visayas, Inc. (TVI), a partnership between AboitizPower and the Vivant group. The 2x170-MW coal-fired power plant is in the testing and commissioning phase, but is experiencing technical issues with turbines that will delay commercial operation date (COD) of the first unit to December 2018 and the second unit to first quarter of 2019.

2. **68.8-MW Manolo Fortich Hydropower Plant in Manolo Fortich, Bukidnon.** The project is undertaken by Hedcor Bukidnon, Inc. The COD of Plant 1 (43.4-MW) was achieved in early July, and Plant 2 (25.4-MW) is expected to reach COD in September 2018 once the final tunnel lining works are completed. The plant is expected to operate under the Feed-in-Tariff (FIT).

3. **19-MW La Trinidad Hydropower Plant in La Trinidad, Benguet.** This project is undertaken by Hedcor, Inc. It is currently under construction with targeted COD by the second half of 2019. The plant is expected to operate under the FIT.

4. **2x668-MW Dinginin Supercritical Coal-Fired Power Plant in Mariveles, Bataan.** This project is undertaken by GNPower Dinginin Ltd. Co., a partnership composed of Therma Power, Inc. (TPI), AC Energy Holdings, Inc., a wholly-owned subsidiary of Ayala Corporation, and Power Partners Ltd. Co. Both Unit 1 and Unit 2, each of 668-MW, are under construction, with targeted commercial operations expected to commence in 2019 and 2020, respectively.

# B. Alimit Hydropower Complex

SN Aboitiz Power-Ifugao, Inc. (SN AboitizPower-Ifugao), is in the process of developing the Alimit Hydro Power Complex in Ifugao, which consists of the 120-MW Alimit hydropower plant, the 250-MW Alimit pumped storage facility, and the 20-MW Olilicon hydropower. The affected municipalities are Aguinaldo, Lagawe, Lamut, and Mayoyao. The development is still in the feasibility study phase, including the permitting process. Due to market constraints, the technical studies of the pumped storage facility have been temporarily suspended. An important component of the feasibility review is the Free Prior and Informed Consent from the indigenous peoples. SN AboitizPower-Ifugao will continue working with the government, indigenous peoples' representatives, and industry partners

# C. Naga Power Plant

On April 30, 2014, Power Sector Assets and Liabilities Management (PSALM) issued a Notice of Award to AboitizPower subsidiary, Therma Power Visayas, Inc. (TPVI), for submitting the highest bid

amounting to P1.08 bn. TPVI received the Certificate of Effectivity (COE) from PSALM last May 24, 2018. Thereafter, on July 16 2018 TPVI took possession of the power plant complex.

The facility is currently being assessed for maintenance and rehabilitation works. Due to its strategic location within the Cebu franchise area and its potential to provide a platform for future activities, AboitizPower believes that possession of the Naga complex will provide opportunities to to add to its generation portfolio.

# D. RP Energy PSA

The 660-MW circulating fluidized bed coal-fired power plant located in Redondo Peninsula, Subic, Zambales, is a project undertaken by Redondo Peninsula Energy, Inc. (RP Energy), a joint venture among Meralco PowerGen Corporation (MPGC), TPI, and Taiwan Cogeneration International Corporation.

On April 20, 2016, RP Energy entered into a Power Service Agreement (PSA) with Manila Electric Company (Meralco) for a contracted capacity of 225 MW within a 20-year term. This PSA was filed for approval with the Energy Regulatory Commission (ERC) on April 29, 2016. Public hearings were subsequently held, and were concluded on January 6, 2017. To date, RP Energy is still awaiting the ERC's PSA approval.

# E. Expansion of Existing Net Attributable Capacity

AboitizPower is focused on addressing the needs of its markets, including reliable supply, reasonable cost, and minimal impact on the environment and communities. The Company recognizes that there is no single technology that can address the country's energy requirements. Thus, AboitizPower believes that a mix of power generation technologies is necessary to address the country's needs. The Company will continue to pursue both renewable projects and thermal technologies, where and when it makes sense.

# II. Power Distribution Business

AboitizPower expects that its existing distribution utilities will continue to realize modest growth. It continuously seeks efficiency and improvements in its distribution utilities' operations in order to maintain healthy margins.

# A. Performance-Based Rate-Setting

Performance-Based Rate-setting Regulation (PBR) replaced the Return on Rate Base (RORB) mechanism, that had historically determined the distribution charges paid by customers. Under PBR, distribution utilities can collect rates from customers over a four-year regulatory period.

The ERC has implemented a Performance Incentive Scheme (PIS), whereby annual rate adjustments under PBR are made. The annual rate adjustments take into consideration the ability of a distribution utility to meet or exceed service performance targets set by the ERC, such as: (i) the average duration

of power outages; (ii) the average time of restoration to customers; and (iii) the average time to respond to customer calls. The distribution utilities are either rewarded or penalized, depending on their ability to meet these performance targets.

Through ERC Resolution No. 25, Series of 2016, dated July 12, 2016, the ERC adopted the "Resolution Modifying the Rules for Setting Distribution Wheeling Rates (RDWR) for Privately Owned Distribution Utilities Entering Performance Based Regulation (PBR)". Based on this Resolution, the Fourth Regulatory Period shall be as follows:

(i) Cotabato Light: April 1, 2017 to March 31, 2021(ii) Davao Light and VECO: July 1, 2018 to June 30, 2022(iii) SEZ and SFELAPCO: October 1, 2019 to September 30, 2023

The reset process for the Fourth Regulatory Period has not started for all private distribution utilities as the above-mentioned ERC rules have not been published, which is a condition for their effectivity. Due to the rules change on PBR, all Distribution Utilities of AboitizPower have not undergone the Third Regulatory Period.

# B. System Loss Caps

In February 2018, the ERC issued Resolution No. 20, Series of 2017 (ERC Resolution No. 20-2017) entitled "A Resolution Adopting the ERC Rules for Setting the Distribution System Loss Cap and Establishing Performance Incentive Scheme for Distribution Efficiency". This set of rules provide for the new Distribution System Loss (DSL) cap that can be recovered and charged by distribution utilities to its customers, beginning in the May 2018 billing period. Private distribution utilities shall charge a 6.50% DSL cap for 2018, which shall be reduced gradually on an annual basis until a DSL cap level of 5.50% is achieved by the year 2021. The aforementioned caps are exclusive of sub-transmission and substation losses.

The rules allow distribution utilities to use an alternative method in determining an individualized DSL cap that it shall apply. The individualized cap has two components: one for technical loss (determined using load flow simulations on the DU's reference distribution system) and another for non-technical loss (which represents the level of non-technical loss that minimizes the costs to consumers). In determining the reasonable level of the individualized DSL cap, costs and benefits must be analyzed from the viewpoint of the customer.

On June 4, 2018, Cotabato Light and Power Company filed with ERC its individualized system loss cap application with technical loss cap at 7.48% and non-technical loss cap at 1.77%. The initial public hearing was conducted at ERC's Mindanao Field Office on August 2, 2018.

#### **III. Solar Rooftop**

Improvements in technical capabilities and commercial feasibility of distributed energy technologies is of long term strategic importance to AboitizPower. Through its participation in the nascent solar

solutions space via the grid-tied rooftop solar power system, AboitizPower Distributed Renewables, Inc. intends to anticipate and reduce potential disruption across the value chain.

Groundwork completed include the attraction of top technical talent for photovoltaic (PV) solar technology such as PV design and structural engineering to set the foundation of developing in-house expertise. In addition, establishing commercial capabilities and exploring synergies with other teams within the Aboitiz Group such as the AboitizPower Retail Electricity Supplier and AboitizPower Distribution Utility customer teams, as well as Aboitiz Land, Inc. (AboitizLand) are in full swing.

Last February 2018, a 100 kW installation for Cebu Praedia Development Corporation, atop the roof of the Aboitiz Corporate Office at Banilad, Cebu was completed. Moreover, an agreement between AboitizLand and AboitizPower Distributed Renewables Inc. to develop a 1.6 MW rooftop solar solution for *The Outlets at Lipa* in the Lima Technology Center was finalized. While AboitizPower Distributed Renewables, Inc. initially caters to the robust demand from several business units within the Aboitiz Group to showcase the technology and refine service delivery, a pipeline of customers within the franchise area of distribution utilities as well as contestable customers of the RES are currently being processed.

# **IV. Market and Industry Developments**

A. Policy on Competitive Selection Process in Securing Power Supply Agreements

In 2015, the DOE issued Department Circular No. DC2015-06-0008, entitled "Mandating all Distribution Utilities to Undergo Competitive Selection Process (CSP) in securing Power Supply Agreements (PSA)." The DOE recognizes that CSP in the procurement of PSAs by the distribution utilities ensures long term security and certainty of electricity prices of electric power to end-users.

On November 4, 2015, the ERC issued Resolution No. 13, Series of 2015, entitled "A Resolution Directing All Distribution Utilities to Conduct a Competitive Selection Process in the Procurement of their Supply in the Captive Market".

The adoption and implementation of the CSP is expected to increase transparency and competition in power supply contracting. The impact of CSP is prospective and, as such, its effectivity will not affect AboitizPower's existing contracts.

On February 9, 2018, the DOE issued Department Circular No. DC2018-02-0003, essentially modifying the existing policy on CSP of power supply contracting, applicable to both electric cooperatives and private distribution utilities. Distribution utilities are now mandated to create either an independent five-man third party bids and awards committee (TPBAC) that will manage their CSP supply procurements, or have a third party auctioneer (TPA). The TPBAC and the TPA shall be accountable to its decision in the conduct of the CSP.

If a TPBAC is established, it shall be comprised of five (5) members, three (3) of whom shall be officers and/or employees of the distribution utility, and two (2) members shall be captive customers that are not directly or indirectly connected/affiliated with the distribution utility.

If the relevant distribution utility opts to have a TPA to undertake CSP in its procurement of power supply, the TPA shall be composed of a team of private individuals or a private corporation duly recognized in the Philippines with expertise on competitive bidding and with sufficient knowledge of the electric power industry. The TPA should not be connected/affiliated either directly or indirectly with the relevant distribution utility. The accreditation of potential TPAs is handled by the ERC.

#### B. Renewable Portfolio Standards

On December 30, 2017, the DOE issued Department Circular No. DC2017-12-0015, or the "Renewable Portfolio Standards (RPS) On-Grid Rules". The new policy mandates distribution utilities, renewable energy suppliers, generation companies supplying directly connected customers, and other mandated energy sector participants (each, a "Mandated Participant") to source or produce a certain percentage share of their energy mix from eligible renewable energy (RE) facilities. Under the new policy, eligible RE facilities include the following technologies: biomass, waste-to-energy technology, wind, solar, hydro, ocean, geothermal, and such other RE technologies that may be later identified by the DOE.

The new policy mandates identified energy sector participants to comply with minimum annual RPS requirement in order to meet an "aspirational target" of 35% renewable energy supply in the generation mix by the year 2030. The RPS guidelines will implement a Minimum Annual Increment RE Percentage to be sold to mandated participants, initially set at 1% of the net electricity sales of the mandated participant for the previous year. Furthermore, this Minimum Annual Increment RE Percentage will be used to determine the current year's requirement for RE Certificates (RECs) of the Mandated Participant. RE sourcing shall be enforced on the third year from the issuance of the DOE Circular in the year 2020, with the period 2018-2019 considered as the transition phases to project developments.

The RPS On-Grid Rules, which shall be implemented nationwide, also envisions the creation of an RE market where mandated participants comply with the Minimum Annual RPS Requirement through the allocation, generation, purchase or acquisition, or generation from net-metering arrangements, of RE Certificates. The RE Certificates will represent 1 MWh of generation produced from an eligible RE facility. Furthermore, all Mandated Participants must undertake a CSP in sourcing RE generation supply for its customers.

# C. Retail Competition and Open Access

DOE Circular No. 2015-06-0010 and ERC Resolutions 5, 10, and 11, Series of 2016, are all subject of a Petition for Declaratory Relief filed by Meralco with the Regional Trial Court of Pasig (the "Pasig RTC") in June 2016 (the "Petition"). On July 13, 2016, the Pasig RTC has issued a writ of preliminary injunction enjoining the DOE and ERC from implementing the aforementioned Circular and Resolutions, insofar as relating to the prohibition on distribution utilities from engaging in the supply business, and the imposition of restrictions, contract term limits, mandatory contestability, and market caps.

On September 21, 2016, the DOE filed a Petition for Certiorari and Prohibition to the Supreme Court praying, among others, for the nullification of all Orders and Decisions issued by the Pasig RTC. The

Supreme Court issued a Resolution on October 10, 2016 granting a Temporary Restraining Order enjoining the Pasig RTC from enforcing its decisions, orders, and resolutions related to the Petition until its final resolution.

On November 15, 2016, the ERC issued Resolution No. 28, Series of 2016, revising the timeframe of mandatory contestability from December 26, 2016 to February 26, 2017.

On February 21, 2017, the Supreme Court issued a TRO in relation to the petition to stop the implementation of the new regulations imposing mandatory contestability filed by Philippine Chamber of Commerce and Industry, San Beda College Alabang Inc., Ateneo de Manila University, and Riverbanks Development Corporation before the Supreme Court in December 2016. The TRO enjoined the ERC and the DOE from implementing ERC Resolutions No. 5, 10, 11, and 28, Series of 2016, and DOE Circular No. 2015-06-0010.

D. Mindanao Wholesale Electricity Spot Market

On May 4, 2017, the DOE issued DC 2017-05-0009 entitled "Declaring the Launch of WESM in Mindanao and Providing Transition Guidelines". This DOE Circular took effect on June 7, 2017, with the following pertinent provisions:

(a) Establishment of Mindanao WESM Transition Committee, which will be one of the committees under the Philippine Electricity Market Corporation (PEMC) Board;

(b) Launch of WESM in Mindanao on June 26, 2017, with the commencement of full commercial operations dependent on various conditions precedent, including installation of metering facilities, approval of the Price Determination Methodology by the ERC, and trial operations of the WESM, among others;

(c) Conduct of the Trial Operation Program for the WESM;

(d) Automatic termination of IMEM; and

(e) Implementation of an Interim Protocol to govern the dispatch and scheduling of power generation plants, while the WESM is still not operational.

E. Reserve Market

On December 2, 2013, the DOE issued Department Circular No. DC2013-12-0027 entitled: "Declaring the Commercial Launch for the Trading of Ancillary Service in Luzon and Visayas under the Philippine Wholesale Electricity Spot Market". This DOE Circular sets the responsibility of the PEMC, National Grid Corporation of the Philippines (NGCP), National Electrification Administration, and all WESM members in relation to the operation of the Reserve Market (market that basically provides back-up power that could be tapped by the NGCP). As of this writing, no date has been set for the launch of the Reserve Market.

Pending the ERC's approval of the Price Determination Methodology of the Reserve Market, the DOE and PEMC implemented the Central Dispatch and Scheduling of Energy and Reserves in the WESM starting January 2016. The protocol follows that of the Reserve Market, with participants being only those contracted with NGCP, and that no settlement amount will come from the WESM.

#### F. Feed-in-Tariff Scheme

In February 2018, the DOE issued a two-year extension on the FIT incentive scheme for Biomass and Run-of-River Hydro Power developments. This lengthened the duration of the subsidy rate for the aforementioned RE technologies. The DOE, however, maintained the cessation of FIT incentives for new solar and wind technologies. The decision of the DOE was officially communicated to the ERC as well as to RE developers. A department circular is due to be issued related to said extension.

# G. Green Energy Option

On July 18, 2018, the DOE issued Department Circular No. DC2018-07-0019, "Promulgating the Rules and Guidelines Governing the Establishment of the Green Energy Option Program (GEOP) Pursuant to the Renewable Energy Act of 2008". The circular was issued pursuant to Section 9, Chapter III of the Renewable Energy Law, which authorizes the establishment of a Green Energy Option Program (GEOP).

The GEOP is a RE policy mechanism which provides end-users the option to choose RE resources. The GEOP rules establish the general guidelines and procedures governing transactions between consumers, RE suppliers and network service providers, on choosing and using RE resources at the least cost and sustainable manner.

The GEOP provides consumers the option to source their power supply from Renewable Energy increasing demand and opening up the potential for further RE developments in the country.

H. Implementing Rules and Regulations of the Energy Investment Coordinating Council

On May 04, 2018, the DOE issued Department Circular No. DC2018-04-0013, setting the Implementing Rules and Regulations of Executive Order 30 which was signed by President Rodrigo Duterte in June 2017. EO 30 created the Energy Investment Coordinating Council (EICC) to streamline the regulatory process affecting energy projects considered as projects of national significance.

Under the IRR, the processing of permits and licenses for projects deemed as "Energy Projects of National Significance" (EPNS) shall be within a maximum period of 30 days. The 30 day period will start from the complete submission of all documentary requirements to the pertinent government agency involved in the permitting process.

The EICC has yet to issue any certification declaring power projects as "Energy Projects of National Significance". The certification will be beneficial to "greenfield projects" as this will lead to a streamline and faster approval process of government permits required for said projects.

I. Shift to Independent Market Operator for WESM

On February 04, 2018, the DOE issued DOE Circular DC2018-01-0002, setting the policy governing the establishment of an independent market operator (IMO) of the Wholesale Electricity Spot Market

(WESM). The policy on IMO outlines the mandates of the DOE and the ERC over the independent market operator, its guiding principles, composition, including a board composed of at least five members, its functions, and WESM's new governing and governance structure and the conditions for transition.

The IMO transition plan called for the formation of a new company called the Independent Electricity Market Operator of the Philippines (IEMOP) as an independent market operator with PEMC remaining as WESM's governing body. Previously, the Philippine Electric Market Corporation (PEMC), oversees both the operations and governance functions of WESM.

The transition also entails the reconstitution of the PEM Board, with the DOE Secretary relinquishing his chairmanship, paving the way for a PEMC independent of government.

# V. Capital Expenditure for 2018

AboitizPower has alloted P62 bn for capital expenditures in 2018, of which 82% is for new thermal projects, 3% for new renewable projects, and 15% for exploratory and operating activities.

#### **Banking & Financial Services SBU**

I. UnionBank of the Philippines, Inc. (UnionBank, the Bank)

UnionBank continues to make major headways along its 10-year business transformation roadmap called FOCUS 2020, with the vision of becoming one of the top 3 universal banks in the Philippines by building a bank of enduring greatness. The vision is not in terms of asset size or branch network, but rather in terms of metrics under financial value to stakeholders, operational excellence, customer franchise/share of wallet, unique customer experience, and delivering superior and innovative products and services.

Furthermore, the Bank's primary objective is to become a great retail bank. This means that it needs to increase its core earning asset base, attain a balanced source of revenues, and shift towards a recurring income business model as it fortifies its balance sheet.

Now that the Bank is at the tail-end of its FOCUS 2020 strategic plan, the shift has become more evident, with the Bank showing progress in terms of its objective of becoming a great retail bank. Majority of the Bank's revenues are already recurring in nature, ranging for as low as 71% in 2013 to as high as 99% in 2017, and currently at 89% in the first half of 2018. Likewise, the retail segment already accounts for a significant portion of the Bank's revenues are already averaging at 50% in the past five years.

Amid these milestones, UnionBank will continue to leverage on its core strengths which drive its performance. It leverages on capital, which prompts the Bank to shift from trading to building recurring income to provide stable returns and predictability in the growth of shareholder value. It leverages on transforming its branches and establishing competence of the sales force, rather than expanding the brick-and-mortar network, to cater to changing customer expectations. It leverages on

corporate relationships, by providing superior cash management solutions to anchor clients and in the process, penetrate their entire ecosystem. The Bank leverages on processes, which is about building the foundation of the Bank's automation and digital transformation initiatives. It leverages on partners, to build synergies for the expansion of products and services, as well as customer reach. It leverages on having a unique UnionBank DNA, focused on building the right culture and organizational capabilities. Last but not the least, the Bank leverages on its subsidiaries, such as City Savings Bank (CitySavings), which is the Bank's avenue to expand reach towards the underserved segment for inclusive prosperity.

In addition, the Bank is also embarking on Dual Transformation Strategy in order to improve its current and future competitive advantages. The strategy is composed of the following:

1) Transformation A, through which the Bank will be repositioned as a Digital Bank through the application of the latest technologies as part of its core banking systems to quickly respond to changing customer demands. At the same time, the Bank intends to use these same advanced technologies to move into adjacent markets and become a leading Mass Market Bank (which was previously referred to as Transformation C+). The Bank's goal does not solely revolve around acquiring mass market-focused institutions to widen scope in key segments, but in using technology to improve operational efficiencies and ramp up scale towards achieving its goal of inclusive prosperity; and

2) Transformation B, through which the Bank will seek new business models of the future. The goal is to immerse the Bank in emerging technologies (such as the blockchain and the token economy) that may disrupt the banking industry. UnionBank intends to bank, enable, and invest in fintechs in order to enable it to embed financial technology into its customer services platforms. The Bank's goal is to make its services indispensable in a rapidly evolving environment for financial services where banking is not simply transactional but also part of an embedded customer experience.

UnionBank has alloted ₱2 billion (bn) for capital expenditure in 2018.

II. PETNET, Inc. (PETNET)

UnionBank's subsidiaries, CitySavings and Union Properties, Inc., signed an agreement to purchase AEV's shares in PETNET on February 9, 2018. The sale was approved by the Philippine Competition Commission on May 10, 2018. As of the date hereof, the approval of the Bangko Sentral ng Pilipinas for the transaction is still pending.

# Food SBU

Pilmico remains aggressive in growing its core businesses in the Philippines while building new ones in the ASEAN region. True to its brand promise of being its customer's Partner for Growth, Pilmico will continue to strive for business excellence by providing solutions and building additional partnerships.

Pilmico intends to continue to expand its footprint in the ASEAN region, thereby increasing its

customer base from 100 mn to 600 mn. Through diversification and integration, Pilmico expects to grow domestically and internationally as it aims to increase shareholder value.

For its Flour business, Pilmico plans to expand its market reach in the ASEAN region with the export of its flour products and by exploring production capabilities in the region. Likewise, Pilmico expects to broaden its flour product portfolio offering for both local and international distribution.

The Farms business plans to proceed to the next sow level ramp up of 20,000 sows, and integrate the business further through the value chain with a new meat processing plant. It expects to likewise grow its current monthly egg production from 4 mn in 2017 to 15 mn by quadrupling its current layers' capacity.

To further grow and strengthen its Feeds business in the Philippines, Pilmico plans to expand its feed mill capacity in both Iligan and Tarlac. Also, investments in the improvement of warehousing and logistics will be put in place to cater to ever-evolving customer needs. These enhancements are expected to enable Pilmico to serve its growing animal feeds-related businesses in the Philippines and increasing its foothold in the industry.

For its international operations, Pilmico plans to replicate the success of its feed-milling business in the Philippines in Vietnam. Its acquisitions in Vietnam are a strategic entry point to explore new markets in the Indochina region and be a true ASEAN Feeds player. As such, Pilmico will continue to practice operational excellence in its existing aqua feed mill in Dong Thap, Vietnam, and expand its market reach both locally and in the ASEAN region. At the same time, Pilmico will begin operationalizing its newly acquired animal feed mill in Binh Duong, Vietnam and intends to start penetrating the local animal feed mill industry. Furthermore, Pilmico will continue to actively pursue other opportunities in the ASEAN region through expansion, as well as via mergers and acquisitions.

In July 2018, Pilmico International Pte Limited acquired a 75% stake in Gold Coin Management Holdings (Gold Coin) for a cash consideration of US\$334 mn. Gold Coin is a market leader in both animal nutrition and feeds manufacturing across Asia Pacific. Together with Gold Coin, Pilmico's Feeds business' total capacity will grow to 4.3 mn metric tons (MT) with twenty-four livestock and aqua feed mills across eleven countries. The acquisition was funded through foreign bank loans.

Pilmico expects that 2018 will be complex, volatile, and uncertain, but sees this as more opportunities to advance business and communities. Pilmico will leverage its continuing strategies of building an agile culture, people development, and digital transformation in order to deliver solutions to customers as it expands its market reach in the ASEAN region. Through an agile workforce enabled by technology, Pilmico is confident that it is well-positioned to capitalize on market volatility and still deliver its brand promise of being its customers' partner for growth.

Pilmico has allotted ₱5 bn for capital expenditure in 2018.

#### **Infrastructure SBU**

I. Aboitiz InfraCapital (AIC)

AIC remains committed to participating in the Philippine infrastructure space and contributing to the nation's development.

It will use Apo Agua Infrastructura, Inc. (Apo Agua) and Lima Water Corporation as strategic platforms to build up the Group's water business. It also continues to look into unserved highly-urbanized cities for opportunities to expand its footprint in the water space across the country.

# Apo Agua

Apo Agua, the project company between AEV and J.V. Angeles Construction Corp. (JVACC), will design, construct and operate a hydroelectric powered-raw water treatment facility and a conveyance system which will deliver a minimum contracted annual volume of 109.5 mn cubic meters (equivalent to 300 million liters per day) of treated bulk water to Davao City over a 30-year period.

On March 17, 2015, Apo Agua signed the Contractual Joint Venture Agreement and Bulk Water Purchase Agreement (BWPA) with Davao City Water District (DCWD) for the financing, design, construction and operations of the Tamugan Surface Water Development Project.

On March 1, 2016, Apo Agua secured the project endorsement and approval from the Council Members of the Davao City Government.

On October 9, 2017, Apo Agua received approval for the allowable use of land from the Sangguniang Panlungsod. Other key permits obtained in 2017 include the Environmental Compliance Certificate and tree cutting permit from the DENR.

On February 23, 2018, Apo Agua received the Certificate of Eligibility to Convert from the Department of Agriculture.

On July 18, 2018, Apo Agua obtained the DAR Conversion Order for the site of the bulk water treatment plant from the Department of Agrarian Reform.

In coordination with the engineering, procurement, and construction (EPC) contractor, Apo Agua continues to work on finalizing the design of the facility and continually engaging with our stakeholders to set the stage for the commencement of construction. Apo Agua is also working closely with lenders to finalize the financing of the project.

Apo Agua expects to complete construction and to start commercial operations by 2021, allowing it to provide Davao City with a sustainable and much-needed water supply.

The Aboitiz infrastructure strategic business unit, which includes Apo Agua, has allotted ₱4 bn for capital expenditure in 2018.

II. Republic Cement and Building Materials, Inc. (Republic)

Market demand in residential and non-residential markets remained steady and public-sector infrastructure projects are starting to pick up. Republic experienced strong headwinds from imports, higher fuel and energy costs, and competitive pressures.

The sector is expected to remain highly competitive with new local capacity and continued imports.

Republic remains focused on serving its key markets throughout the county with high-quality products, while improving efficiencies and reducing costs to best adapt to the challenging environment. The long-term outlook for the construction industry remains strong with public-sector infrastructure projects picking up and growing economy.

# Land SBU

By securing land in strategic areas, crafting unique project designs, and focusing on lucrative niches, AboitizLand is firmly committed to building and nurturing communities. Focused on growth, AboitizLand looks forward to the addition of new projects to its residential and commercial business, whilst expanding its industrial portfolio.

In 2018, AboitizLand will be launching four (4) residential projects, and its largest commercial project to date, *The Outlets at Lipa*. Following the success of its first residential project in Luzon (*Seafront Residences*), AboitizLand believes these new projects will allow it to further increase its market share and broaden its experience in the national real-estate industry. *The Outlets at Lipa* is scheduled to have its grand launch in the fourth quarter of 2018 – a much-anticipated milestone as it marks AboitizLand's first commercial development in Luzon. The industrial business unit remains promising as sales continue to outperform previous years, whilst its business portfolio continues to expand through land acquisition and site development.

AboitizLand has allotted ₱5 bn for capital expenditure in 2018.

# PART II--OTHER INFORMATION

There are no significant information on the company which requires disclosure herein and/or were not included in SEC Form 17-C.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer

ABOITIZ EQUITY VENTURES, INC.

	1	
1	bake	
(	Melinda R. Bathar	n

Principal Accounting Officer

Signature and Title

Date

First Vice President and Comptroller

1 4 AUG 2018

Authorized Officer of the Issuer	Manuel Alberto R. Colayco
Signature and Title	Chief Legal Officer/Corporate Secretary/Chief Compliance Officer
Date	1 4 AUG 2018

# ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in thousands)

	June 30, 2018 Unaudited	December 31, 2017
ASSETS	Unaudited	Audited
Current Assets		
Cash and cash equivalents	62,256,766	64,870,214
Trade and other receivables	30,428,086	24,192,785
Inventories	12,854,422	12,453,335
Derivative asset	288,766	228,644
Other current assets	17,460,742	12,442,517
Total Current Assets	123,288,783	114,187,494
Noncurrent Assets		
Property, plant and equipment	217,225,875	213,232,540
Investments and advances Investment properties	94,229,683	91,922,376
Land and improvements	7,111,181 3,735,554	6,844,633 3,689,677
Intangible asset - service concession rights	3,437,590	3,062,307
Goodwill	41,308,689	41,308,689
Deferred income tax assets	1,930,424	1,525,630
Trade receivables - net of current portion	590,975	580,925
Derivative asset - net of current portion	471,361	113,297
Available-for-sale (AFS) investments	698,580	772,794
Held-to-maturity (HTM) investments	494,242	189,216
Net pension assets	148,981	176,952
Other noncurrent assets Total Noncurrent Assets	11,484,817	14,637,950
	382,867,951	378,056,987
TOTAL ASSETS	506,156,734	492,244,481
LIABILITIES AND EQUITY		
Current Liabilities		
Bank loans	26,018,422	23,701,140
Trade and other payables	31,144,404	24,536,58
Derivative liability	5,179	47,57
Current portions of:		
Long-term debts	12,703,666	20,722,33
Long-term obligation on Power Distribution System (PDS)	40,000	40,00
Obligations under finance lease Income tax payable	3,316,165 851,442	3,316,16 703,48
Dividends payable	031,442	705,48
Total Current Liabilities	74,079,278	73,067,28
Noncurrent Liabilities		
Noncurrent portions of:		
Obligations under finance lease	45,861,884	45,909,08
Long-term debts	179,011,778	168,364,71
Long-term obligation on PDS	199,784	186,07
Trade payables	509,251	880,94
Derivative liability - net of current portion		
Customers' deposits	6,254,446	6,269,38
Asset retirement obligation	3,065,185	2,959,06
Deferred income tax liabilities	1,644,695	1,623,91
Net pension liability Total Noncurrent Liabilities	<u>364,654</u> 236,911,677	400,30
Total Liabilities	310,990,955	299,660,76
Equity Attributable to Equity Holders of the Parent		
Capital stock	5,694,600	5,694,600
Additional paid-in capital	13,013,197	13,013,197
Other equity reserves: Gain on dilution	5,043,152	E 0/2 1E2
Excess of book value over acquisition cost of an acquired subsidiary	469,540	5,043,152
	-	469,54
Acquisition of non-controlling interests Accumulated other comprehensive income:	(1,577,073)	(1,577,073
Net unrealized mark-to-market gains on AFS investments	10,525	17,279
Cumulative translation adjustments	1,882,698	189,46
Actuarial losses on defined benefit plans	(658,928)	(657,754
Share in actuarial losses on defined benefit plans of associates and joint		
ventures	(559,419)	(537,099
Share in cumulative translation adjustments of associates and joint	(296,299)	(107,913
ventures	( )	( - )
Share in net unrealized mark-to-market losses on AFS investments of an associate	(3,169,114)	(3,237,987
Retained earnings		
Appropriated	4,200,000	1,622,000
Unappropriated	135,897,821	135,600,929
Treasury stock at cost	(521,132)	(521,132
	159,429,567	155,011,20
Non-controlling Interests	35,736,211	37,572,50
		100 500 74
Total Equity	195,165,778	192,583,712

#### ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES

#### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME

For the six months ended June 30, 2018 and June 30, 2017 (Amounts in thousands, except earnings per share amounts) (Unaudited)

	For the six months en	ded June 30	For the quarter end	ed June 30
	2018	2017	2018	2017
OPERATING REVENUES	83,372,412	71,723,089	46,196,127	37,900,883
OPERATING EXPENSES	65,797,630	55,655,603	37,034,246	29,526,005
FINANCIAL INCOME (EXPENSES)				
Interest income	676,110	616,408	324,398	137,362
Interest expense	(6,408,788)	(6,109,043)	(3,019,456)	(2,760,845)
	(5,732,679)	(5,492,635)	(2,695,058)	(2,623,483)
OTHER INCOME - NET				
Share in net earnings of associates and joint ventures	4,083,422	4,791,612	1,770,444	2,271,514
Other income	123,474	317,582	233,743	441,567
	4,206,896	5,109,194	2,004,188	2,713,082
INCOME BEFORE INCOME TAX	16,049,000	15,684,045	8,471,011	8,464,477
PROVISION FOR INCOME TAX	2,107,215	2,083,048	935,508	952,308
NET INCOME	13,941,785	13,600,997	7,535,503	7,512,169
ATTRIBUTABLE TO:				
Equity holders of the parent	10,086,146	10,270,326	5,260,494	5,596,848
Non-controlling interests	3,855,638	3,330,671	2,275,009	1,915,321
	13,941,785	13,600,997	7,535,503	7,512,169
EARNINGS PER COMMON SHARE				
Basic and diluted, for income for the year attributable to ordinary equity holders of the parent	1.790	1.823	0.934	0.993

# ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Amounts in thousands)

(Unaudited)

	For the six months en	ded June 30	For the quarter ended June 30			
	2018	2017	2018	2017		
NET INCOME ATTRIBUTABLE TO:						
Equity holders of the parent	10,086,146	10,270,326	5,260,494	5,596,848		
Non-controlling interests	3,855,638	3,330,671	2,275,009	1,915,321		
	13,941,785	13,600,997	7,535,503	7,512,169		
OTHER COMPREHENSIVE INCOME (LOSS)						
Items that may be reclassified to consolidated statements of income:						
Movement in cumulative translation adjustments Share in movement in net unrealized mark-to-market gains on AFS investments	2,170,586	354,637	1,501,400	319,788		
of associates	68,874	2,315,272	-	450,496		
Movement in net unrealized mark-to-market gains (losses) on AFS investments Share in movement in cumulative translation adjustments of associates and	(7,064)	312	(2,931)	(630		
joint ventures	(245,028)	-	(691,784)	-		
	1,987,368	2,670,221	806,685	769,654		
Items that will not be reclassified to consolidated statements of income: Movement in actuarial losses on defined benefit plans, net of tax Share in movement in actuarial gains (losses) on defined benefit plans of	(1,174)	(582)	(1,064)	9,528		
associates and joint ventures, net of tax	(22,252)	(18,027)	12,597	31,761		
	(23,426)	(18,609)	11,533	41,289		
TOTAL COMPREHENSIVE INCOME	15,905,726	16,252,608	8,353,721	8,323,112		
ATTRIBUTABLE TO:						
Equity holders of the parent	11,629,619	12,847,816	5,899,851	6,337,134		
Non-controlling interests	4,276,107	3,404,793	2,453,870	1,985,978		
	15,905,726	16,252,608	8,353,721	8,323,112		

ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIODS ENDED JUNE 30, 2018, and DECEMBER 31, 2017

								Attributable to ow	ners of the parent							-	
	Capital Stock Common	Additional Paid-in Capital	Gain on Dilution	Excess of Book Value over Acquisition Cost of an Acquired Subsidiary		Net Unrealized Mark-to-market Gains (losses) on AFS Investments	Cumulative Translation Adjustments	Actuarial Losses on Defined Benefit Plans	Share in Actuarial Losses on Defined Benefit Plans of Associates	Share in Cumulative Translation Adjustments of Associates	Share in Net Unrealized Mark-to- market Gains (Losses) on AFS Investments & Underwriting Accounts of Associates	Retained Appropriated	l Earnings Unappropriated	Treasury Stock	Total	Non-controlling Interests	Total
Balances at January 1, 2018	5,694,600	13,013,197	5,043,152	469,540	(1,577,073)	17,279	189,466	(657,754)	(537,099)	(107,913)	(3,237,987)	1,622,000	135,600,929	(521,132)	155,011,202	38,152,297	193,163,500
Net income for the period Other comprehensive income Movement of net unrealized mark-to-market	-	-	-	-	-	-	-	-	-	-	-	-	10,086,146	-	10,086,146	3,855,638	13,941,785
losses on AFS investments Movement in cumulative translation	-	-	-	-	-	(6,754)	-	-	-	-	-	-	-	-	(6,754)	(310)	(7,064)
adjustments Actuarial losses on defined benefit plans, net	-	-	-	-	-	-	1,693,233	-	-	-	-	-	-	-	1,693,233	477,353	2,170,586
of tax Share in movement in actuarial losses on defined benefit plan of associates and joint	-	-	-	-	-	-	-	(1,174)	-	-	-	-	-	-	(1,174)	-	(1,174)
ventures Share in cumulative translation adjustment	-	-	-	-	-	-	-	-	(22,320)	-	-	-	-	-	(22,320)	68	(22,252)
of associates Share in movement in unrealized mark-to- market gains on AFS investments of	-	-	-	-	-	-	-	-	-	(188,386)	-	-	-	-	(188,386)	(56,642)	(245,028)
associates	-	-	-	-	-	-	-	-	-	-	68,874	-	-	-	68,874	-	68,874
Total comprehensive income (loss) for the year	-	-	-		-	(6,754)	1,693,233	(1,174)	(22,320)	(188,386)	68,874	-	10,086,146	-	11,629,619	4,276,107	15,905,726
Appropriation during the year Cash dividends - P1.28 per share	-	-	-	-	-	-	-	-	-	-	-	2,578,000	(2,578,000) (7,211,254)	-	- (7,211,254)	-	- (7,211,254)
Cash dividends paid to non-controlling interests Changes in non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-		-	-	(4,050,185) (2,642,008)	(4,050,185) (2,642,008)
Balances at June 30, 2018	5,694,600	13,013,197	5,043,152	469,540	(1,577,073)	10,525	1,882,699	(658,928)	(559,419)	(296,299)	(3,169,113)	4,200,000	135,897,821	(521,132)	159,429,567	35,736,211	195,165,778

								Attributable to ow	ners of the parent								
	Capital Stock Common	Additional Paid-in Capital	Gain on Dilution	Excess of Book Value over Acquisition Cost of an Acquired Subsidiary	Acquisition of Non- controlling Interests	Net Unrealized Mark-to-market Gains on AFS Investments	Cumulative Translation Adjustments	Actuarial Losses on Defined Benefit Plans	Share in Actuarial Losses on Defined Benefit Plans of Associates	Share in Cumulative Translation Adjustments of Associates	Share in Net Unrealized Mark-to- market Gains (Losses) on AFS Investments & Underwriting Accounts of Associates	Retained Appropriated	Earnings Unappropriated	Treasury Stock	Total	Non-controlling Interests	Total
Balances at January 1, 2017	5,694,600	13,013,197	5,376,176	469,540	(1,577,073)	9,106	34,262	(783,891)	(513,132)	(95,378	) (3,938,424)	2,717,000	120,390,178	(521,132)	140,275,029	33,120,592	173,395,620
Net income for the period Other comprehensive income Movement of net unrealized mark-to-market	-	-	-	-	-	-	-	-	-	-	-	-	10,270,326	-	10,270,326	3,330,671	13,600,997
gains on AFS investments Movement in cumulative translation	-	-	-	-	-	3,859	-	-	-	-	-	-	-	-	3,859		3,859
adjustments Actuarial losses on defined benefit plans, net	-	-	-	-	-	-	276,968	-	-	-	-	-	-	-	276,968		276,968
of tax Share in movement in actuarial losses on defined benefit plan of associates and joint	-	-	-	-	-	-	-	(582)	-	-	-	-	-	-	(582)	-	(582)
ventures Share in movement of cumulative	-	-	-	-	-	-	-	-	(18,027)	-	-	-	-	-	(18,027)	-	(18,027)
translation adjustment of associates Share in movement in unrealized mark-to- market gains on AFS investments of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	77,669	77,669
associates	-	-	-	-	-	-	-	-	-	-	2,315,272	-	-	-	2,315,272	(3,548)	2,311,724
Total comprehensive income (loss) for the year	-	-	-	-	-	3,859	276,968	(582)	(18,027)	-	2,315,272	-	10,270,326	-	12,847,816	3,404,793	16,252,608
Appropriation during the year Cash dividends - P1.33 per share	-	-	-	-	-	-	-	-	-	-	-	(1,095,000)	1,095,000 (7,492,944)	-	- (7,492,944)	-	- (7,492,944)
Cash dividends paid to non-controlling interests Changes in non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(2,740,817) 7,998	(2,740,817) 7,998
Balances at June 30, 2017	5,694,600	13,013,197	5,376,176	469,540	(1,577,073)	12,966	311,230	(784,473)	(531,159)	(95,378	) (1,623,152)	1,622,000	124,262,559	(521,132)	145,629,900	33,792,565	179,422,466

								Attributable to ow	ners of the parent								
	Capital Stock Common	Additional Paid-in Capital	Gain on Dilution	Excess of Book Value over Acquisition Cost of an Acquired Subsidiary		Net Unrealized Mark-to-market Gains Losses on AFS Investments	Cumulative Translation Adjustments	Actuarial Gains (Losses) on Defined Benefit Plans	Share in Actuarial Losses on Defined Benefit Plans of Associates	Share in Cumulative Translation Adjustments of Associates	Share in Net Unrealized Mark-to- market Gains (Losses) on AFS Investments & Underwriting Accounts of Associates	Retained Appropriated	Earnings Unappropriated	Treasury Stock	Total	Non-controlling Interests	Total
Balances at January 1, 2017	5,694,600	13,013,197	5,376,176	469,540	(1,577,073)	9,106	34,262	(783,891)	(513,132)	(95,378)	(3,938,424)	2,717,000	120,390,178	(521,132)	140,275,029	33,700,380	173,975,409
Net income for the period Other comprehensive income Movement of net unrealized mark-to-market	-	-	-	-	-	-	-	-	-	-	-	-	21,608,695	-	21,608,695	7,670,326	29,279,021
gains on AFS investments Movement in cumulative translation	-	-	-	-	-	8,172	-	-	-	-	-	-	-	-	8,172	(10,586)	(2,413)
adjustments Actuarial gains on defined benefit plans, net	-	-	-	-	-	-	155,203	-	-	-	-	-	-	-	155,203	44,354	199,557
of tax Share in movement in actuarial losses on defined benefit plan of associates and joint	-	-	-	-	-	-	-	126,137	-	-	-	-	-	-	126,137	-	126,137
ventures Share in cumulative translation adjustment	-	-	-	-	-	-	-	-	(23,967)	-	-	-	-	-	(23,967)	1,179	(22,788)
of associates Share in movement in unrealized mark-to- market gains on AFS investments of	-	-	-	-	-	-	-	-	-	(12,535)	-	-	-	-	(12,535)	(3,770)	(16,305)
associates	-	-	-	-	-	-	-	-	-	-	700,437	-	-		700,437	2,127	702,564
Total comprehensive income (loss) for the year	-	-	-	-	-	8,172	155,203	126,137	(23,967)	(12,535)	700,437	-	21,608,695	-	22,562,143	7,703,629	30,265,772
Gain on dilution	-	-	(333,025)	-	-	-	-	-	-	-	-	-	-	-	(333,025)	-	(333,025)
Cash dividends - P1.33 per share Appropriation during the year	-	-	-	-	-	-	-	-	-	-	-	- (1,095,000)	(7,492,944) 1,095,000	-	(7,492,944) -	-	(7,492,944) -
Cash dividends paid to non-controlling interests Changes in non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(3,077,223) (754,277)	(3,077,223) (754,277)
Balances at December 31, 2017	5,694,600	13,013,197	5,043,152	469,540	(1,577,073)	17,279	189,466	(657,754)	(537,099)	(107,913)	(3,237,987)	1,622,000	135,600,929	(521,132)	155,011,202	37,572,509	192,583,712

#### ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES

#### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)	
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	For the six months ended June 30		For the quarter end	led June 30
	2018	2017	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES:				
Income before income tax	16,049,000	15,684,045	8,471,011	8,464,477
Adjustments for:				
Interest expense	6,408,788	6,109,043	3,019,456	2,760,845
Depreciation and amortization	4,576,070	4,077,095	2,408,947	2,093,755
Net unrealized foreign exchange loss	1,562,973	751,433	378,334	219,329
Write-off of project costs and others	-	994	-	994
Unrealized fair valuation losses on derivatives	204,304	79,939	84,632	(91,156)
Amortization of computer softwares and other intangibles	53,453	46,461	9,361	10,425
Loss (Gain) on sale of property, plant & equipment	37,315	(1,065)	(67,620)	178
Dividend income	(15,652)	(209)	(12,443)	241
Gain on sale of available for sale investments	-	(1,105)	-	1,112
Interest income	(676,110)	(616,408)	(324,398)	(137,362)
Share in net earnings of associates	(4,083,421)	(4,791,612)	(1,770,443)	(2,271,515)
Operating income before working capital changes	24,116,721	21,338,611	12,196,837	11,051,323
Decrease (increase) in operating assets	(12,774,754)	(872,772)	(7,813,938)	882,730
Increase (decrease) in operating liabilities	5,303,304	(583,715)	5,526,293	577,981
Net cash generated from operations	16,645,272	19,882,124	9,909,193	12,512,035
Income and final taxes paid	(2,251,498)	(2,111,263)	(1,876,260)	(1,758,977)
Net cash flows from operating activities	14,393,773	17,770,861	8,032,933	10,753,058
CASH FLOWS FROM INVESTING ACTIVITIES:				
Cash dividends received	3,699,277	3,033,205	2,576,325	1,269,642
Interest received	757,465	777,752	436,442	334,886
Proceeds from sale of investments in shares of stock				
Disposals of (additions to):				
AFS investments	(237,876)	(124,198)	29,207	(103,806)
Land and improvements	(45,877)	(25,299)	(34,845)	(62,441)
Investments in associates	(1,250,010)	(250,093)	(736,084)	-
Property, plant and equipment and investment properties- net	(6,435,104)	(9,994,121)	(2,857,309)	(5,319,933)
Increase in intangible assets	(343,959)	(21,236)	(313,355)	(10,315)
Decrease (increase) in other assets / (decrease) increase in other liabilities	(5,191)	(736,495)	(687,731)	(1,029,932)
Net cash flows used in investing activities	(3,861,274)	(7,340,485)	(1,587,350)	(4,921,899)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net proceeds from bank loans	2,317,282	5,389,941	4,021,506	597,564
Cash dividends paid (capital infusion collected from) and other changes to non-				
controlling interests	(4,050,185)	(2,736,279)	(2,940,894)	(2,285,696)
Net proceeds from (settlements of) long-term debt	3,157,567	(2,120,900)	(6,069,699)	(741,848)
Interest paid	(3,321,122)	(3,559,250)	(1,233,628)	(1,542,701)
Payments of finance lease obligation	(4,508,663)	(2,914,037)	(2,262,000)	(767,358)
Cash dividends paid to equity holders of the parent	(7,211,254)	(7,492,944)	(7,211,254)	(7,492,944)
Net cash flows used in financing activities	(13,616,375)	(13,433,469)	(15,695,969)	(12,232,983)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(3,083,876)	(3,003,094)	(9,250,387)	(6,401,824)
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH & CASH				
EQUIVALENTS	470,429	125,486	(57,496)	414,168
•		,		,
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	64,870,214	63,857,528	71,564,649	66,967,576
CASH AND SHORT-TERM INVESTMENTS AT END OF PERIOD	62,256,766	60,979,920	62,256,766	60,979,920

ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS SCHEDULES AND DISCLOSURES

(Amounts in Thousands, Except Earnings per Share and Exchange Rate Data and When Otherwise Indicated)

#### A. Components of Revenues, Costs & Expenses, and Other Comprehensive Income

1. Revenues				
	For the six mont	hs ended June	For the quarte	er ended June
	30	)	3	0
	2018	2017	2018	2017
Sale of:				
Power and electricity	65,029,454	56,522,171	36,276,446	29,768,771
Goods	13,678,379	11,379,179	7,172,774	5,974,118
Real estate	1,971,170	1,524,110	1,231,298	883,737
Fair value of swine	1,367,614	1,103,265	740,946	584,398.00
Service fees	1,213,833	1,046,098	702,703	605,695
Others	111,962	148,266	71,961	84,164
	83,372,412	71,723,089	46,196,127	37,900,883

#### 2. Costs & Expenses

	For the six months ended June For the quarter ended Ju				
	30	30		30	
	2018	2017	2018	2017	
Cost of generated and purchased power	36,786,757	32,086,326	21,322,251	17,208,945	
Cost of goods sold	12,594,962	10,091,747	6,607,424	5,304,075	
Operating expenses	15,158,279	12,574,222	8,331,766	6,502,761	
Cost of real estate sales	1,172,712	832,775	725,194	476,560	
verhead expenses	84,920	70,533	47,611	33,664	
	65,797,630	55,655,603	37,034,246	29,526,005	

#### 3. Other Comprehensive Income

	For the six months e	nded June 30	)
	2018		2017
Available-for-sale financial assets:			
Net unrealized valuation gains (losses) arising during the period	(7,064)	312	
Less: Reclassification adjustments for gains (losses) included in profit or loss	- (7,064)	-	312
Share in movement in net unrealized mark-to-market gains on AFS investments of associates	68,874		2,315,272
Movement in actuarial losses on defined benefit plans	(1,677)		(831)
Exchange differences in translating foreign currency-denominated transactions	2,170,586		354,637
Share in movement in actuarial losses on defined benefit plans of associates and joint ventures	(31,789)		(25,753)
Share in movement in cumulative translation adjustments of associates and joint ventures	(245,028)		-
	1,953,901		2,643,636
Income tax relating to components of other comprehensive income	10,040		7,975
Other comprehensive income for the period	1,963,941		2,651,611

#### B. Tax Effects Relating to Each Component of Other Comprehensive Income

	For the six m	For the six months ended Jun		
	Before-Tax		Net-of-Tax	
	Amount	Tax Benefit	Amount	
Available-for-sale financial assets:				
Net unrealized valuation losses arising during the period	(7,064)	-	(7,064)	
Share in movement in net unrealized mark-to-market gains on AFS investments of associates	68,874	-	68,874	
Movement in actuarial losses on defined benefit plans, net of tax	(1,677)	503	(1,174)	
Exchange differences in translating foreign currency-denominated transactions	2,170,586	-	2,170,586	
Share in movement in actuarial losses on defined benefit plans of associates and joint ventures, net of tax	(31,789)	9,537	(22,252)	
Share in movement in cumulative translation adjustments of associates and joint ventures	(245,028)	-	(245,028)	
Other comprehensive income for the period	1,953,901	10,040	1,963,941	

	For the six m	For the six months ended June 30, 201		
	Before-Tax	Tax (Expense)	Net-of-Tax	
	Amount	Benefit	Amount	
Available-for-sale financial assets:				
Net unrealized valuation gains arising during the period	312	-	312	
Share in movement in net unrealized mark-to-market gains on AFS investments of associates	2,315,272	-	2,315,272	
Movement in actuarial losses on defined benefit plans, net of tax	(831)	249	(582)	
Exchange differences in translating foreign currency-denominated transactions	354,637	-	354,637	
Share in movement in actuarial losses on defined benefit plans of associates and joint ventures, net of tax	(25,753)	7,726	(18,027)	
Other comprehensive loss for the period	2,643,636	7,975	2,651,611	

#### C. Investments and Advances

	June 30, 2018	December 31, 2017
Acquisition cost:		
Balance at beginning of period	63,458,834	62,563,115
Additions during the period	1,250,010	895,719
Balance at end of period	64,708,844	63,458,834
Accumulated equity in net earnings:		
Balance at beginning of period	32,020,150	28,599,980
Share in net earnings for the period	4,083,421	9,053,733
Step-acquisition of subsidiary	-	528,698
Cash dividends received and receivable	(2,827,717)	(6,162,261)
Balance at end of period	33,275,854	32,020,150
Gain on dilution	1,014,136	1,014,136
Share in net unrealized mark-to-market losses on AFS investment of associates	(3,131,999)	(3,200,873)
Share in cumulative translation adjustments of associates and joint ventures	(389,536)	(144,508)
Share in actuarial losses on retirement benefit plans of associates and joint		
ventures	(591,499)	(569,247)
	94,885,798	92,578,492
Advances to associates	24,616	24,616
Investments in associates at equity	94,910,414	92,603,108
Less: allowance for impairment loss	680,731	680,731
	94,229,683	91,922,377

Investees and the corresponding equity ownership of Aboitiz Equity Ventures, Inc. (AEV) and its subsidiaries (the Group) are as follows:

		% Ownership		
	Nature of Business	June 30, 2018	December 31, 2017	
Manila-Oslo Renewable Enterprise, Inc. (MORE) *	Holding company	83.33	83.33	
AEV CRH Holdings, Inc. (AEV CRH)	Holding company	60.00	60.00	
Balibago Water Systems, Inc	Water distribution	11.14	11.14	
Cebu District Property Enterprise, Inc. (CDPEI) *	Real estate	50.00	50.00	
Union Bank of the Philippines (UBP)	Banking	49.12	48.83	
Hijos de F. Escaño, Inc. (Hijos)	Holding company	46.73	46.73	
CRH ABOITIZ Holdings, Inc. (CRH ABOITIZ)	Holding company	45.00	45.00	
San Fernando Electric Light & Power Co., Inc. (SFELAPCO)	Power distribution	43.78	43.78	
Pampanga Energy Ventures, Inc. (PEVI)	Holding company	42.84	42.84	
La Filipina Elektrika, Inc.**	Power generation	40.00	40.00	
STEAG State Power, Inc. (STEAG)	Power generation	34.00	34.00	
Cebu Energy Development Corp. (CEDC)	Power generation	26.40	26.40	
Redondo Peninsula Energy, Inc. (RP Energy)**	Power generation	25.00	25.00	
Southern Philippines Power Corporation (SPPC)	Power generation	20.00	20.00	
Western Mindanao Power Corporation (WMPC)	Power generation	20.00	20.00	
GNPower Dinginin Ltd. Co.	Power generation	50.00	50.00	

\* Joint venture

\*\* No commercial operations.

D. Trade and Other Payables		
	June 30, 2018	December 31, 2017
Trade	13,750,498	11,803,900
Others	17,393,906	12,732,684
	31,144,404	24,536,584

Trade payables are non-interest bearing and are usually on 30-90 days' terms.

Others include nontrade payables, insurance liabilities, accrued taxes and fees, withholding taxes and other accrued expenses, and are generally payable within 12 months from the balance sheet date.

#### E. Bank Loans

	June 30, 20	18	December 31	, 2017
	Interest Rate	Amount	Interest Rate	Amount
Financial institutions - unsecured:				
Peso loans	3.10% - 4.00%	25,214,600	2.80% - 4.00%	23,112,700
US dollar loans	2.40% - 2.50%	266,700	2.00%	124,825
Vietnamese Dong loans	2.30% - 3.70%	537,122	2.3% - 7%	463,615
		26,018,422		23,701,140

#### F. Long-term Debts

	June 30, 2018 December 31, 20		2017	
	Interest Rate	Amount	Interest Rate	Amoun
Company:				
Financial and non-financial institutions - unsecured Subsidiaries:	4.41% - 6.02%	32,000,000	4.41% - 6.02%	32,000,000
Aboitiz Power Corporation (AP)				
Financial and non-financial institutions - unsecured TPI Parent	5.21% - 6.10%	13,000,000	5.21% - 6.10%	13,000,000
Financial institution - unsecured	LIBOR + 1.10%	4,987,290	LIBOR + 1.10%	15,153,755
Therma Visayas, Inc. Financial institution - secured GMCP	5.50% to 7.44%	29,890,000	5.55% to 6.91%	29,890,000
Financial institutions - secured	LIBOR + 1.7% - 4.00%	43,824,144	LIBOR + 1.7% - 4.00%	31,946,661
Therma South, Inc. (TSI) Financial institution - secured AP Renewables, Inc.	5.00%-5.64%	22,004,873	4.51%-5.15%	22,660,043
Financial institution - secured	4.48% to 5.20%	9,999,520	4.53% to 5.20%	10,624,640
Hedcor Bukidnon, Inc. Financial institutions - secured	4.75% to 6.78%	9,327,700	4.75% to 6.78%	9,327,700
Hedcor Sibulan, Inc. Financial institutions - secured	4.05% to 5.42%	4,000,200	4.11% to 5.32%	4,097,000
Aseagas Corporation Financial institution - secured Visayan Electric Company, Inc.				
Financial institutions- unsecured Luzon Hydro Corporation	4.49% to 4.81%	1,176,000	4.49% to 4.81%	1,176,000
Financial institution - secured Davao Light & Power Co., Inc.	2% to 2.75%	1,064,134	2% to 2.75%	1,105,950
Financial institutions - unsecured Hedcor, Inc.	4.49% to 4.81%	882,000	4.49% to 4.81%	882,000
Financial institution - secured Subic Enerzone Corporation	5.25%	513,000	5.25%	540,000
Financial institutions - unsecured Cotabato Light & Power Co., Inc.	5.00%	226,000	5.00%	226,000
Financial institution - unsecured Pilmico Foods Corporation	4.49% to 4.81%	176,400	4.49% to 4.81%	176,400
Financial institutions - secured Pilmico Animal Nutrition Corporation	4.18% to 4.5%	2,822,500	4.5% - 4.75%	2,830,000
Financial institution - secured AEV International	4.50%	2,690,000	4.5% - 4.75%	2,690,000
Financial institutions Joint Operation			10.50%	18,560
Pagbilao Energy Corporation				
Financial institution - secured	5.50% to 8.31%	14,951,500	4.70% to 6.68%	14,066,500
Total		193,535,261		192,411,209
Add embedded derivative		1 010 017		2 224 162
Less deferred financing costs		1,819,817 191,715,444		3,324,162 189,087,047
Less current portion		12,703,666		20,722,330
		179,011,778		168,364,717

#### G. Debt Securities

As of June 30, 2018 and December 31, 2017, AEV and Aboitiz Power Corporation (AP) registered and issued peso-denominated fixed-rate retail bonds totalling P45 billion under the following terms:

Maturity	Issuer	Interest Rate	Amount
7-year bonds to mature on November 21, 2020	AEV	4.4125% p.a.	6,200,000
10-year bonds to mature on November 21, 2023	AEV	4.6188% p.a.	1,800,000
5-year bonds to mature on August 6, 2020	AEV	4.4722% p.a.	10,461,620
7-year bonds to mature on August 6, 2022	AEV	5.0056% p.a.	8,467,030
12-year bonds to mature on August 6, 2027	AEV	6.0169% p.a.	5,071,350
10-year bonds to mature on September 10, 2021	AP	5.21%/p.a.	6,634,370
12-year bonds to mature on September 10, 2026	AP	6.10%/p.a.	3,365,630
10-year bonds to mature on July 03, 2027	AP	5.34%/p.a	3,000,000

# H. Earnings Per Common Share

Earnings per common share amounts were computed as follows:

	Jan-Jun 2018	Jan-Jun 2017
a. Net income attributable to equity holders of the parent	10,086,146	10,270,326
b. Weighted average number of common shares issued and outstanding	5,633,793	5,633,793
Earnings per share (a/b)	1.790	1.823

#### I. Operating Segment Information

Operating segments are components of the Group that engage in business activities from which they may earn revenues and incur expenses, whose operating results are regularly reviewed by the Group's CODM to make decisions about how resources are to be allocated to the segment and assess their performances, and for which discrete financial information is available.

For purposes of management reporting, the Group's operating businesses are organized and managed separately according to services provided, with each segment representing a strategic business segment. The Group's identified operating segments, which are consistent with the segments reported to the BOD, the Group's CODM, are as follows:

- power segment, which is engaged in power generation and sale of electricity;
- food manufacturing segment, which is engaged in the production of flour and feeds and swine breeding;
- financial services segment, which is engaged in banking and money remittance operations;
- real estate segment, which is engaged in real property development for sale and lease;

infrastructure segment, which is engaged in the production of cement and other building materials and in the supply of treated bulk water; and
the parent company and others, which include the operations of the Company and the service provider subsidiaries that cater mainly to the Group.

The Group has only one geographical segment as the bulk of its assets are located in the Philippines. The Group operates and derives principally all of its revenue from domestic operations. Thus, geographical business information is not required.

Management monitors the operating results of its segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment revenue and segment expenses are measured in accordance with Philippine Financial Reporting Standards (PFRS). The presentation and classification of segment revenue and segment expenses are consistent with the consolidated statement of income. Interest expense and financing charges, depreciation and amortization expense and income taxes are managed on a per segment basis.

The Group has inter-segment revenues in the form of management fees as well as inter-segment sales of electricity and other services which are eliminated in consolidation. The transfers are accounted for at competitive market prices on an arm's-length basis.

Segment assets do not include deferred income tax assets, pension asset and other noncurrent assets. Segment liabilities do not include deferred income tax liabilities, income tax payable and pension liability. Adjustments as shown below include items not presented as part of segment assets and liabilities.

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Group, and that the revenue can be reliably measured. There is no concentration of significant customers on any of the segments.

Financial information on the operations of the various business segments are summarized as follows:

	January - June 30, 2018							
		Financial Services	Food Manufacturing	De al Catala		Parent Company and Others		Consult data d
REVENUES	Power	Financial Services	wanuracturing	Real Estate	Infrastructure	and Others	Eliminations	Consolidated
Third parties	65,224,176	320,108	15,045,993	1,971,170	45,132.00	765,833	-	83,372,412
•	40,774	-	-	1,3/1,1/0	43,132.00	125.000	(165,774)	05,572,412
Inter-segment Total revenue	65,264,950	320,108.00	- 15,045,993	1,971,170	45,132	890,833	(165,774)	83,372,412
	, - ,	,	-,,	, , ,	-, -		(, ,	,- ,
RESULTS								
Segment results	16,817,501	(19,443)	536,659	360,058	(21,813)	(98,180)	-	17,574,782
Unallocated corporate income	(4 4 7 4 9 4 9)							
(expenses)	(1,151,848)	9,916	502,579	15,531	2,641	744,655	-	123,474
INCOME FROM OPERATIONS								17,698,257
Interest Expense	(5,350,759)	(3,733)	(268,701)	(27,400)	(3,296)	(773,446)	18,547	(6,408,788)
Interest Income	342,711	753	107,565	6,927	5,392	234,595	(21,833)	676,110
Share in net earnings of associates	1,923,308	2,313,492	-	(7,691)	(145,271)	8,020,543	(8,020,959)	4,083,422
Provision for Income tax	(1,726,763)	(3,049)	(220,946)	(38,445)	(592)	(117,420)	-	(2,107,215)
NET INCOME								13,941,785
OTHER INFORMATION - as of June 30, 2018								
Segment assets	79,191,536	1,290,978	15,473,983	6,710,288	224,448	20,397,548	-	123,288,783
Investments and advances	31,968,072	35,631,800	-	1,468,361	25,318,601	109,537,767	(109,694,918)	94,229,683
Unallocated corporate assets	262,552,688	188,016	8,556,627	10,467,095	1,189,354	5,580,622	103,866	288,638,268
Consolidated total assets								506,156,734
Segment liabilities	249,124,165	475,542	18,031,250	6,582,224	951,653	33,359,571	(394,241)	308,130,164
Unallocated corporate liabilities	1,905,615	479,363	205,372	627,800	2,085	(359,444)	-	2,860,791
Consolidated total liabilities								310,990,955
		January - June 30, 2018						
Capital expenditures								(6,435,104)
Depreciation and amortization	4,129,056	18,405	375,862	31,716	3,393	71,091	-	4,629,523

				January - June	30, 2017			
			Food	January Jane		Parent Company		
	Power	Financial Services	Manufacturing	Real Estate	Infrastructure	and Others	Eliminations	Consolidated
REVENUES								
Third parties	56,647,678	359,504	12,482,444	1,524,110	-	709,353	-	71,723,089
Inter-segment	0	-	-	-	-	125,000	(125,000)	-
Total revenue	56,647,678	359,504	12,482,444	1,524,110	-	834,353	(125,000)	71,723,089
RESULTS								
Segment results	15,128,139	22,691	716,730	250,522	(46,791)	(3,806)	-	16,067,485
Unallocated corporate income	(266,614)	2,568	402,463	19,709	-	159,456	-	317,582
INCOME FROM OPERATIONS								16,385,068
Interest Expense	(5,188,229)	(3,185)	(162,774)	(18,052)	-	(776,771)	39,968	(6,109,043)
Interest Income	423,974	755	19,013	(326)	737	217,912	(45,657)	616,408
Share in net earnings of associates	2,412,475	2,112,261	-	(5,944)	274,816	8,482,930	(8,484,926)	4,791,612
Provision for Income tax	(1,742,239)	(5,984)	(254,103)	(19,807)	(148)	(60,767)	-	(2,083,048)
NET INCOME								13,600,997
OTHER INFORMATION - as of December 3	1, 2017							
Segment assets	67,961,596	1,201,961	19,534,202	7,045,980	239,620	18,482,290	(278,155)	114,187,494
Investments and advances	31,248,595	33,970,808	-	1,476,052	25,463,872	108,095,256	(108,332,206)	91,922,377
Unallocated corporate assets	262,266,809	184,640	8,205,912	9,636,511	260,661	5,476,212	103,866	286,134,610
Consolidated total assets								492,244,481
Segment liabilities	235,578,591	363,199	22,592,698	6,395,724	29,590	32,645,630	(672,374)	296,933,059
Unallocated corporate liabilities	1,919,944	371,414	61,084	620,745	3,066	(248,543)	-	2,727,710
Consolidated total liabilities								299,660,769
				January - June	30, 2017			
Capital expenditures								(9,994,121)
Depreciation and amortization	3,684,203	17,335	312,128	37,314	473	72,103	-	4,123,556

## J. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise cash and cash equivalents, AFS investments, bank loans, longterm debt, obligations under finance lease and non-convertible, cumulative, redeemable preferred shares. The main purpose of these financial instruments is to raise finances for the Group's operations and its investments in existing subsidiaries and associates and in new projects. The Group has other financial assets and liabilities such as trade and other receivables, trade and other payables and customer deposits which arise directly from operations.

The Group also enters into derivative transactions, particularly foreign currency forwards, to economically hedge its foreign currency risk from foreign currency denominated liabilities and purchases.

## **Risk Management Structure**

The BOD is mainly responsible for the overall risk management approach and for the approval of risk strategies and principles of the Group.

## Financial Risk Committee

The Financial Risk Committee has the overall responsibility for the development of risk strategies, principles, frameworks, policies and limits. It establishes a forum of discussion of the Group's approach to risk issues in order to make relevant decisions.

## Treasury Service Group

The Treasury Service Group is responsible for the comprehensive monitoring, evaluating and analyzing of the Group's risks in line with the policies and limits.

The main risks arising from the Group's financial instruments are interest rate risk resulting from movements in interest rates that may have an impact on outstanding long-term debt; credit risk involving possible exposure to counter-party default on its cash and cash equivalents, AFS investments and trade and other receivables; liquidity risk in terms of the proper matching of the type of financing required for specific investments; and foreign exchange risk in terms of foreign exchange fluctuations that may significantly affect its foreign currency denominated placements and borrowings.

## Market Risk

The risk of loss, immediate or over time, due to adverse fluctuations in the price or market value of instruments, products, and transactions in the Group's overall portfolio (whether on or off-balance sheet) is market risk. These are influenced by foreign and domestic interest rates, foreign exchange rates and gross domestic product growth.

## Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to its long-term debt obligations. To manage this risk, the Group determines the mix of its debt portfolio as a function of the level of current interest rates, the required tenor of the loan, and the general use of the proceeds of its various fund raising activities. As of June 30, 2018, 11.58% of the Group's long-term debt had floating interest rates ranging from 2.00% to 3.08%, and 88.42% are with fixed rates ranging from 4.00% to 8.31%. As of December 31, 2017, 16.50% of the Group's long-term debt had floating interest rates ranging from 4.0% to 6.91%.

The following tables set out the carrying amounts, by maturity, of the Group's financial instruments that are exposed to interest rate risk:

			More than 5	
	Less than 1 year	1-5 years	years	Total
Long-term debts				
Floating rate	7,190,823	10,978,412	4,026,339	22,195,573
	7,190,823	10,978,412	4,026,339	22,195,573
As of December 31, 2017				
	Less than 1 year	1-5 years	More than 5 years	Total
Long-term debts				
Floating rate	15,376,379	4,836,681	10,993,807	31,206,867
	15,376,379	4,836,681	10,993,807	31,206,867

Interest on financial instruments classified as floating rate is repriced at intervals of less than one year. The other financial instruments of the Group that are not included in the above tables are either fixed-rate or non-interest bearing, and are therefore not subject to interest rate risk. Its derivative assets and liabilities are subject to fair value interest rate risk.

Interest expense and other finance charges recognized according to source during the comparative periods are as follov

	January-June 2018	January-June 2017
Finance lease obligation	2,150,368	2,143,308
Long term debt	3,932,493	3,860,692
Bank loans	320,175	87,992
Customers' deposits	1,113	2,640
Long-term obligation on PDS and others	4,639	14,411
	6,408,789	6,109,043

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowings) for the periods ended June 30, 2018 and 2017:

	Increase	
	(decrease) in	Effect on income
	basis points	before tax
June 30, 2018	200	(220,131)
	(100)	110,066
June 30, 2017	200	(396,203)
	(100)	198,102

The Group's sensitivity to an increase/decrease in interest rates pertaining to derivative instruments is expected to be insignificant during the first six months of 2018 and 2017 due to their short-term maturities and immateriality relative to the total assets and liabilities of the Group.

There is no other impact on the Group's equity other than those already affecting the consolidated statements of income.

## Foreign exchange risk

The foreign exchange risk of the Group pertains significantly to its foreign currency denominated borrowings, including obligations under finance lease. To mitigate the risk of incurring foreign exchange losses, foreign currency holdings are matched against the potential need for foreign currency in financing equity investments and new projects. As of June 30, 2018 and December 31, 2017, foreign currency denominated borrowings account for 28.82.00% and 27.84%, respectively, of total consolidated borrowings.

	June 30, 2018			December 3	1, 2017
			Philippine Peso		Philippine Peso
		US Dollar	equivalent <sup>1</sup>	US Dollar	equivalent <sup>2</sup>
Loans and receivables:					
Cash and cash equivalents	\$	418,053	<b>22,298,928</b> \$	572,576	28,588,732
Trade and other receivables		43,036	2,295,522	49,715	2,482,289
AFS and HTM investments		12,472	665,247	5,863	292,740
Derivative assets					
Total financial assets		473,560	25,259,697	628,155	31,363,760
Other financial liabilities:					
Bank loans <sup>3</sup>		15,070	803,822	11,785	588,440
Trade and other payables		51,922	2,769,527	62,033	3,097,290
Long-term debt		93,500	4,987,290	303,872	15,172,315
Finance lease obligation		499,375	26,636,663	519,370	25,932,144
Total financial liabilities		659,867	35,197,301	897,060	44,790,189
Total net financial liabilities	\$	(186,307)	<b>(9,937,604)</b> \$	(268,905)	(13,426,429)

<sup>1</sup>USD1 = P53.34

<sup>2</sup>USD1 = P49.93

<sup>3</sup>The original currency of these loans is Vietnamese Dong.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rates, with all other variables held constant, of the Group's profit before tax as of June 30, 2018 and December 31, 2017.

	Increase/ (decrease)	Effect on income
	in US Dollar	before tax
June 30, 2018		
US Dollar denominated accounts	US Dollar strengthens by 5%	(496,880)
US Dollar denominated accounts	US Dollar weakens by 5%	496,880
December 31, 2017		
US Dollar denominated accounts	US Dollar strengthens by 5%	(671,321)
US Dollar denominated accounts	US Dollar weakens by 5%	671,321

The increase in US dollar rate represents the depreciation of the Philippine peso while the decrease in US dollar rate represents appreciation of the Philippine peso.

There is no other impact on the Group's equity other than those already affecting the consolidated statement of comprehensive income.

## Equity price risk

Equity price risk is the risk that the fair value of traded equity instruments decrease as the result of the changes in the levels of equity indices and the value of the individual stocks.

As of June 30, 2018 and December 31, 2017, the Group's exposure to equity price risk is minimal.

## Credit risk

For its cash investments, AFS investments and receivables, the Group's credit risk pertains to possible default by the counterparty, with a maximum exposure equal to the carrying amount of these assets. With respect to cash and AFS investments, the risk is mitigated by the short-term and or liquid nature of its cash investments mainly in bank deposits and placements, which are placed with financial institutions of high credit standing. With respect to receivables, credit risk is controlled by the application of credit approval, limit and monitoring procedures. It is the Group's policy to enter into transactions with a diversity of credit-worthy parties to mitigate any significant concentration of credit risk. The Group ensures that sales are made to customers with appropriate credit history and has internal mechanism to monitor the granting of credit and management of credit exposures.

## Liquidity risk

Liquidity risk is the risk that an entity in the Group will be unable to meet its obligations as they become due. The Group manages liquidity risk by effectively managing its working capital, capital expenditure and cash flows, making use of a centralized treasury function to manage pooled business unit cash investments and borrowing requirements.

Currently, the Group is maintaining a positive cash position, conserving its cash resources through renewed focus on working capital improvement and capital reprioritization. The Group meets its financing requirements through a mixture of cash generated from its operations and short-term and long-term borrowings. Adequate banking facilities and reserve borrowing capacities are maintained.

The Group is in compliance with all of the financial covenants per its loan agreements, none of which is expected to present a material restriction on funding or its investment policy in the near future. The Group has sufficient undrawn borrowing facilities, which could be utilized to settle obligations.

In managing its long-term financial requirements, the policy of the Group, is that not more than 25% of long term borrowings should mature in any twelve-month period. As of June 30, 2018 and December 31, 2017, the portion of the total long-term debt, inclusive of customers' deposits, that will mature in less than one year is 6.48% and 9.83%, respectively. For its short-term funding, the policy of the Group is to ensure that there are sufficient working capital inflows to match repayments of short-term debt.

Cash and cash equivalents and trade and other receivables, which are all short-term in nature, have balances of P62.3 billion and P30.4 billion as of June 30, 2018 and P64.9 billion and P24.2 billion as of December 31, 2017, respectively. These financial assets will be used to fund short-term and operational liquidity needs of the Group.

The table below analyses the financial liabilities of the Group into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Contractual undiscounted payments						
	Total Carrying Value	Total	On demand	> 1 year	1 to 5 years	> 5 years	
Trade and other payables*	27,155,218	27,155,218	3,439,982	23,521,056	194,180	-	
Customers' deposits	6,254,446	6,254,446	-	24,546	100,939	6,128,961	
Bank loans	26,018,422	26,018,422	-	26,018,422	-	-	
Long-term debt	191,715,444	201,409,708	-	14,170,394	100,090,308	87,149,006	
Finance lease obligation	49,178,049	71,495,370	-	4,560,300	51,227,370	15,707,700	
Long-term obligation on power distribution system	239,784	400,000	-	40,000	200,000	160,000	
Derivative liability	5,179	5,179	-	5,179	-	-	
Total	300,566,542	332,738,343	3,439,982	68,339,897	151,812,797	109,145,667	

## <u>June 30, 2018</u>

\*Excludes statutory liabilities

## December 31, 2017

<u>beeember 51, 2017</u>			Contractual u	undiscounted paymo	ents	
	Total Carrying Value	Total	On demand	> 1 year	1 to 5 years	> 5 years
Trade and other payables*	21,636,503	21,636,503	1,573,803	19,465,764	596,936	-
Customers' deposits	6,269,383	6,269,383	-	600	89,703	6,179,080
Bank loans	23,701,140	23,711,309	-	23,711,309	-	-
Long-term debt	189,087,047	240,997,376	-	26,867,224	117,503,925	96,626,227
Finance lease obligation	49,225,254	73,496,465	-	8,813,700	38,927,175	25,755,590
Long-term obligation on power distribution system	226,071	440,000	-	40,000	200,000	200,000
Derivative liability	47,577	47,577	-	47,577	-	-
Total	290,192,975	366,598,613	1,573,803	78,946,174	157,317,739	128,760,897

\*Excludes statutory liabilities

## Capital management

Capital includes equity attributable to the equity holders of the parent. The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements.

No changes were made in the objectives, policies or processes during the periods ended June 30, 2018 and December 31, 2017.

Certain entities within the Group that are registered with the Board of Investments are required to raise minimum amount of capital in order to avail of their registration incentives. As of June 30, 2018 and December 31, 2017, these entities have complied with this requirement as applicable.

The Group monitors capital using a gearing ratio, which is net debt divided by equity plus net debt. The Group's policy is to keep the gearing ratio at 70% or below at the consolidated level. The Group determines net debt as the sum of interestbearing short-term and long-term obligations (comprised of long-term debt, obligations under finance lease, redeemable preferred shares and payable to preferred shareholders of a subsidiary) less cash and short-term deposits and temporary advances to related parties.

Gearing ratios of the Group as of June 30, 2018 and December 31, 2017 are as follows:

	June 30, 2018	December 31, 2017
Bank Loans	26,018,422	23,701,140
Long-term obligations	240,893,493	238,312,301
Cash and cash equivalents	(66,060,343)	(67,512,541)
Net Debt (a)	200,851,571	194,500,900
Equity	195,165,778	192,583,712
Equity and Net Debt (b)	396,017,350	387,084,611
Gearing Ratio (a/b)	50.72%	50.25%

## **K. Financial Instruments**

## Fair Value of Financial Instruments

Fair value is defined as the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models, as appropriate.

A financial instrument is regarded as quoted in an active market if quoted prices are readily available from an exchange, dealer, broker, pricing services or regulatory agency and those prices represent actual and regularly occurring maket transactions on an arm's length basis. For a financial instrument with an active market, the quoted market price is used as its fair value. On the other hand, if transactions are no longer regularly occurring even if prices might be available, and the only observed transactions are forced transactions or distressed sales, then the market is considered inactive. For a financial instrument with an inactive market, its fair value is determined using a valuation technique (e.g., discounted cash flow approach) that incorporates all factors that market participants would consider in setting a price.

Set out below is a comparison by category of carrying amounts and fair values of the Group's financial instruments whose fair values are different from their carrying amounts.

	June 30, 2	018	December 31,	2017
	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value
Financial liabilities				
Finance lease obligation	49,178,049	42,847,877	49,225,254	43,462,850
Long-term debt - fixed rate	169,519,871	166,075,927	157,880,180	151,225,731
Long-term obligation on PDS	239,784	326,655	226,071	326,655
Total	218,937,704	209,250,459	207,331,505	195,015,236

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents, trade and other receivables, bank loans and trade and other payables The carrying amounts of cash and cash equivalents, trade and other receivables and trade and other payables approximate fair value due to the relatively short-term maturity of these financial instruments.

*Obligations under finance lease.* The fair value of the finance lease obligation was calculated by discounting future cash flows using applicable interest rates. The disclosed fair value is determined using Level 3 inputs.

*Fixed-rate borrowings.* The fair value of fixed-rate interest-bearing loans is based on the discounted value of future cash flows using the applicable rates for similar types of loans. The disclosed fair value is determined using Level 3 inputs.

*Floating-rate borrowings.* Since repricing of the variable-rate interest bearing loan is done on a quarterly basis, the carrying value approximates the fair value.

*Long-term obligation on PDS.* The fair value of long term obligation on power distribution system is calculated by discounting expected future cash flows at prevailing market rates. The disclosed fair value is determined using Level 3 inputs.

*Customers' deposits.* The fair value of bill deposits approximates the carrying values as these deposits earn interest at the prevailing market interest rate in accordance with regulatory guidelines. The timing and related amounts of future cash flows relating to transformer and lines and poles deposits cannot be reasonably and reliably estimated for purposes of establishing their fair values using an alternative valuation technique.

*Redeemable preferred shares.* The fair values of the redeemable preferred shares are based on the discounted value of future cash flows using the applicable rates for similar types of borrowings.

*AFS investments.* The fair values of AFS investments are based on quoted market prices, except for unquoted equity shares which are carried at cost since fair values are not readily determinable.

## Derivative financial instruments

The fair value is calculated by reference to prevailing interest rate differential and spot exchange rate as of valuation date, taking into account its remaining term to maturity. The disclosed fair value is determined using Level 2 inputs.

The Group enters into non-deliverable short-term forward contracts with counterparty banks to manage its foreign currency risks associated with foreign currency-denominated liabilities and purchases.

The Group also enters into an interest rate swap agreement to fully hedge its floating rate exposure on its foreign currencydenominated loan and par forward contracts to hedge the floating rate exposure on foreign-currency denominated payments.

As of June 30, 2018 and December 31, 2017, the Group recognized net derivative assets relating to these contracts amounting to P755 million and P294 million, respectively.

The movements in fair value changes of all derivative instruments for the year ended June 30, 2018 and December 31, 2017 are as follows:

	June 30, 2018	December 31, 2017
At beginning of period	294,364	(69,016)
Net changes in fair value of derivatives designated as accounting		
hedges	576,783	105,483
Net changes in fair value of derivatives not designated as		
accounting hedges	(187,792)	5,339
Derecognition recognized in cumulative		
translation adjustments	-	240,960
Fair value of settled instruments	71,593	11,598
At end of period	754,948	294,364

The losses from the net fair value changes of derivatives not designated as accounting hedges are included as "Net foreign exchange losses" under "Other income - net". The changes in the fair value of derivatives designated as accounting hedges are deferred in equity under "Cumulative translation adjustments."

## Fair Value Hierarchy

lune 30, 2018

The Group uses the following hierarchy for determining the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data

As of June 30, 2018 and December 31, 2017, the Group held the following financial instruments that are measured and carried or disclosed at fair value:

Julie 30, 2018				
	Total	Level 1	Level 2	Level 3
Carried at fair value:				
AFS investments	686,510	686,510	-	-
Derivative asset	760,127	-	760,127	-
Derivative liability	5,179	-	5,179	-
Disclosed at fair value:				
Obligations under finance lease	42,847,877	-	-	42,847,877
Long-term debt - fixed rate	166,075,927	-	-	166,075,927
Long-term obligation on PDS	326,655	-	-	326,655
<u>December 31, 2017</u>				
	Total	Level 1	Level 2	Level 3
Carried at fair value:				
AFS investments	760,724	760,724	-	-
Derivative asset	341,941	-	341,941	-
Derivative liability	47,577	-	47,577	-
Disclosed at fair value:				
Obligations under finance lease	43,462,850	-	-	43,462,850
Long-term debt - fixed rate	151,225,731	-	-	151,225,731
Long-term obligation on PDS	326,655	-	-	326,655

During the periods ended June 30, 2018 and December 31, 2017, there were no transfers between level 1 and level 2 fair value measurements and transfers into and out of level 3 fair value measurement.

#### L. Disclosures

#### 1. Company Information

Aboitiz Equity Ventures, Inc. (the Company) was originally incorporated in the Philippines as Cebu Pan Asian Holdings, Inc. and registered with the Securities and Exchange Commission on September 11, 1989. The Company changed its corporate name to the present one on December 29, 1993 and its ownership was opened to the general public through an initial public offering of its shares on November 16, 1994.

The Company and its subsidiaries (collectively referred to as the "Group") are engaged in various business activities mainly in the Philippines, including power generation and distribution, food manufacturing, banking and financial services, real estate development and infrastructure. The Company is the publicly-listed holding and management company of the Group. The parent and the ultimate parent of the Company is Aboitiz & Company, Inc. (ACO).

The registered office address of the Company is 32nd Street, Bonifacio Global City, Taguig City, Metro Manila, Philippines.

#### 2. Basis of Financial Statement Preparation and Changes in Accounting Policies

#### Basis of Financial Statement Preparation

The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries collectively referred to as "Group".

The unaudited condensed consolidated financial statements are prepared in compliance with Philippine Accounting Standard (PAS) 34, Interim Financial Reporting. Accordingly, the unaudited condensed consolidated financial statements do not include all of the information and disclosures required in the December 31, 2017 annual audited consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as of and for the year ended December 31, 2017.

The preparation of the financial statements in compliance with Philippine Financial Reporting Standards (PFRSs) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The estimates and assumptions used in the accompanying unaudited condensed consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the unaudited condensed consolidated financial statements. Actual results could differ from such estimates.

On July 23, 2018, the Audit Committee of the Board of Directors of the Company approved and authorized the release of the accompanying unaudited condensed consolidated financial statements of the Group.

#### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except for the new and revised standards and Philippine Interpretations which were applied starting January 1, 2018. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective. Except as otherwise indicated, adoption of the following new and amended standards and interpretations did not have any significant impact on the Group's consolidated financial statements:

Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment

Measurement of Share-based Payment Transactions The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the

terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

These amendments are not applicable to the Group since it has no share-based payment arrangements.

#### Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the new insurance contracts standard. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying PFRS 9 and an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after January 1, 2018. An entity may elect the overlay approach when it first applies PFRS 9 and apply that approach retrospectively to financial assets designated on transition to PFRS 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying PFRS 9.

The Group's activities are not predominantly connected with insurance. These amendments do not have any significant impact on the Group's consolidated financial statements.

#### PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue. The fixed escalation will be recognized on a straight-line basis over the contract period.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full restrospective application or a modified retrospective application is required. The Group is adopting this new standard using the modified retrospective method. In 2016, the Group performed a preliminary assessment of PFRS 15 which was continued with a more detailed analysis in 2017. The Group is currently quantifying the impact of this new standard.

Based on its initial assessment, the requirements of PFRS 15 on the following have an impact on the Group's consolidated financial position, performance and disclosures:

Power Segment

• Identification of performance obligations

#### Sale of power and electricity

Contract with customers for the Group's power segment generally includes power generation, ancillary services, power distribution, and retail supply.

For power generation and ancillary services where capacity and energy dispatched are separately identified, these two obligations are expected to be combined as one performance obligation since these are not distinct within the context of the contract as the buyer cannot benefit from the contracted capacity alone without the corresponding energy and the buyer cannot obtain energy without contracting a capacity. The combined performance obligation is expected to qualify as a series of distinct goods or services that are substantially the same and have the same pattern of transfer.

Under the current standards, revenue from power generation is recognized in the period actual capacity is generated. Under PFRS 15, the Group expects the revenue recognition to occur over time wherein the customer simultaneously receives and consumes the benefits as the seller supplies power. In this case, the fixed capacity payments for the entire contract period determined at contract inception will be recognized over time. Adoption of PFRS 15 is expected to have an impact on the Group's revenue and profit or loss, specifically on contracts where capacity payments are fixed but escalates throughout the contract period without any reference to market indices. The fixed escalation will be recognized on a straight-line basis over the contract period.

Power distribution and retail supply are also expected to qualify as series of distinct goods or services that are substantially the same and have the same pattern of transfer accounted for as one performance obligation. The Group expects revenue to be recognized over time based on amounts billed.

#### Variable considerations

Some contracts with customers include unspecified quantity of energy, provisional Energy Regulatory Commission (ERC) rates, and volume and prompt payment discounts. Such provisions give rise to variable consideration under PFRS 15 and will be required to be estimated at contract inception and updated thereafter.

However, PFRS 15 also requires the estimated variable consideration to be constrained to prevent a significant reversal in the amount of cumulative revenue recognized. The Group expects that application of the constraint will result in the same revenue recognized under PAS 18.

#### Real Estate Segment

#### • Identification of performance obligations

#### Real estate sales

Contract with customers for the Group's real estate segment generally includes sale of developed lot, sale of house and lot, sale of unfurnished and fully-furnished condominium units.

For sale of developed lots, lot and land development are separately identifiable promises but are expected to be combined as one performance obligation since these are not distinct within the context of the contract as the land development is used as an input to deliver a combined output (i.e. developed lot). The Group expects the revenue recognition to occur at a point in time when control of the asset is transferred to the customer, generally on delivery of the lot.

For sale of house and lot, house and lot are separately identifiable promises but are expected to be combined as one performance obligation since these are not distinct within the context of the contract. The obligation to deliver the house duly constructed in a specific lot is fully integrated in the lot in accordance with the approved plan. If sale occurs upon completion, the Group expects the revenue recognition to occur at a point in time when control of the asset is transferred to the customer, generally on delivery of the house and lot. If sale occurs prior to to completion, the Group expects the revenue recognition to occur at a point in time when control of the asset is transferred to the satisfying the criterion of which the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

#### • Significant financing component in relation to advance payments received from customers

Contracts with customers provide two alternative options: spot cash payment and installment payments after the contracts are signed. For both payment options, the Group concluded that there is a significant financing component because the timing between when the customer pays for the property and when the Group transfers the property to the customer do not match and the period between transfers are more than a year. The transaction price for such contracts will be determined by discounting the amount of promised consideration using the appropriate discount rate. The Group is currently quantifying the impact of the significant financing component in its consolidated financial statements.

#### Incremental costs to obtain contracts

The Group's real estate segment incurs incremental sales commissions to obtain contracts with customers. Under legacy standards, the Group recognized the sales commission as expense when incurred. Under PFRS 15, these are capitalized as contract asset if the costs are expected to be recoverable.

The Group expects to amortize these costs on a systematic basis that is consistent with the Group's transfer of the related goods/services to the customer (i.e., percentage-of-completion). The Group also expects to apply the practical expedient wherein contract costs shall be immediately expensed when the asset that would have resulted from capitalizing such costs would have been amortized within one year or less.

Food Manufacturing Segment

• Identification of performance obligations

#### Sale of goods

For contract with customers in which the sale of goods is generally expected to be the only performance obligation, adoption of PFRS 15 is not expected to have a significant impact on the Group's revenue and profit or loss. The Group expects the revenue recognition to occur at a point in time when control of the asset is transferred to the customer, generally on delivery of goods.

#### Variable considerations

Some contracts with customers include volume discounts. Currently, the Group recognizes revenue measured at the fair value of the consideration received or receivable taking into account the amount of any discounts and allowances granted by the Group. For the volume discounts, the Group recognizes these once the quantity of products purchased during the period exceeds a threshold specified in the contract.

These are being determined and recorded on a monthly basis. Under PFRS 15, such provisions give rise to variable consideration under PFRS 15, and will be required to be estimated at contract inception and updated thereafter.

However, PFRS 15 also requires the estimated variable consideration to be constrained to prevent a significant reversal in the amount of cumulative revenue recognized. The Group expects that application of the constraint, will result in the same accounting revenue as recognized in PAS 18.

#### Group

In addition, as the presentation and disclosure requirements in PFRS 15 are more detailed than under current PFRSs, the Group is currently assessing what necessary changes it needs to make on its current systems, internal controls, policies and procedures to enable the Group to collect and disclose the required information.

The recognition and measurement requirements in PFRS 15 also apply to gains or losses on disposal of nonfinancial assets (such as items of property and equipment and intangible assets), when that disposal is not in the ordinary course of business. However, on transition, the effect of these changes is not expected to be material for the Group.

The recognition and measurement requirements in PFRS 15 also apply to gains or losses on disposal of nonfinancial assets (such as items of property and equipment and intangible assets), when that disposal is not in the ordinary course of business. However, on transition, the effect of these changes is not expected to be material for the Group.

#### PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Retrospective application is required, but comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The Group is adopting the new standard without restating comparative information.

The Group has performed an assessment of the population of financial instruments impacted by the classification and measurement requirements of PFRS 9 and is in the process of developing impairment methodologies to support the calculation of expected credit losses (ECL) for qualified credit exposures.

#### (a) Classification and measurement

PFRS 9 requires that the Group classifies debt instruments based on the contractual cash flow characteristics of the assets and the business model for managing those assets. These factors determine whether the financial assets are measured at amortized cost, fair value through other comprehensive income (FVOCI), or fair value through profit or loss (FVTPL).

The Group assessed that the contractual cash flows of its debt financial assets are solely payments of principal and interest and are expected to be held to collect all contractual cash flows until their maturity. As a result, these debt financial assets are still expected to be measured at amortized cost.

Investments in unquoted equity shares currently carried at cost under PAS 39 are expected to be measured at FVTPL. The Group is in the process of determining how to measure the fair value of these unquoted investments.

Quoted equity shares currently held as AFS investments are expected to be measured at either FVTPL (at default), which will increase volatility in profit or loss, or at FVOCI with no recycling to profit or loss (upon irrevocable election).

#### (b) Impairment

PFRS 9 requires the Group to record ECL for all loans and other debt financial assets not classified as at FVTPL, together with contract assets, loan commitments and financial guarantee contracts. The Group opts to apply the simplified approach and record lifetime ECL on all trade receivables and contract assets. For other debt financial assets measured at amortized cost, the general approach will be applied, measuring either a 12-month or lifetime expected losses, depending on the extent of the deterioration of their credit quality from origination. The Group is currently quantifying the impact of the change in measuring ECL.

#### (c) Hedge accounting

The Group has determined that all existing hedge relationships that are currently designated in effective hedging relationships under PAS 39 will continue to qualify for hedge accounting under PFRS 9. On transition, the Group has not retrospectively applied PFRS 9 to the hedges where the Group excluded the forward points from the hedge designation under PAS 39.

As PFRS 9 does not change the general principles of how an entity accounts for effective hedges, applying the hedging requirements of PFRS 9 does not have a significant impact on the Group's consolidated financial statements.

The Group has determined the impact of PFRS 9 adoption on its equity take up of its share in net earnings and movements in other comprehensive income in an associate. The Group has applied its existing governance framework to ensure that appropriate controls and validations are in place over key processes and judgments in implementing PFRS 9. The Group is currently refining its internal controls and processes which are relevant in the proper implementation of PFRS 9.

# Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle) Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-byinvestment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent.

These amendments are not applicable to the Group since none of the entities within the Group is a venture capital organization or an investment entity, nor does the Group have investment entity associates or joint ventures.

#### • Amendments to PAS 40, Investment Property, Transfers of Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

Since the Group's current practice is in line with the clarifications issued, these amendments do not have any impact on its consolidated financial statements.

#### Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Since the Group's current practice is in line with the clarifications issued, this interpretation does not have any effect on its consolidated financial statements.

**3.** <u>Basis of Consolidation</u> The consolidated financial statements include the financial statements of the Company and the subsidiaries listed in the following table.

		JUNE 30, 2	018	DECEMBER 31	2017
	Nature of Business	Direct	Indirect	Direct	Indired
boitiz Power Corporation (AP) and Subsidiaries	Power	76.88%	-	76.88%	
Aboitiz Energy Solutions, Inc. (AESI)	Power	-	100%	-	100%
Balamban Enerzone Corporation (BEZ)	Power	-	100	-	10
Lima Enerzone Corporation (LEZ)	Power	-	100	-	10
Mactan Enerzone Corporation (MEZ)	Power	-	100	_	10
East Asia Utilities Corporation (EAUC)	Power	-	100	_	10
Subic Enerzone Corporation (SEZ)	Power	-	100	_	10
Cotabato Light & Power Co., Inc. (CLP)	Power	_	99.94	_	99.9
· · · · ·		_		-	
Cotabato Ice Plant, Inc.	Manufacturing	-	100	-	10
Davao Light & Power Co., Inc. (DLP)	Power	-	99.93	-	99.9
Visayan Electric Company (VECO)	Power	_	55.26	-	55.2
Aboitiz Renewables Inc. (ARI) and Subsidiaries	Power	_	100	_	10
AP Renewables, Inc. (APRI)	Power	_	100	_	10
		_		_	
Hedcor, Inc. (HI)	Power	-	100		10
Hedcor Mt. Province, Inc. *	Power	-	100	-	10
Hedcor Benguet, Inc. (BHI) *	Power	-	100	-	10
Hedcor Bukidnon, Inc. *	Power	-	100	-	10
Hedcor Kabayan, Inc. *	Power	-	100	-	10
Hedcor Ifugao, Inc. *	Power	-	100	-	10
Hedcor Kalinga, Inc. *	Power	-	100	_	10
Hedcor Itogon, Inc. *	Power	-	100	_	10
Hedcor Manolo Fortich, Inc. *	Power	_	100	_	10
,		_		_	
Hedcor Sabangan, Inc. *	Power		100		10
Hedcor Sibulan, Inc. (HSI)	Power	-	100	-	10
Hedcor Tamugan, Inc. (HTI) *	Power	-	100	-	10
Hedcor Tudaya, Inc. (Hedcor Tudaya)	Power	-	100	-	10
Aboitiz Power Distributed Renewables, Inc. (formerly Kookaburra Equity Venture	es,				
Inc.) *	Power	-	100	-	10
, Aboitiz Power Distributed Energy Inc. *	Power	_	100	_	10
Mt. Apo Geopower, Inc. *	Power	_	100	_	10
	Power	_	100	_	10
Cleanergy, Inc. (CI) *					
Hydro Electric Development Corporation	Power	-	99.97	-	99.9
Luzon Hydro Corporation (LHC)	Power	-	100	-	10
Bakun Power Line Corporation *	Power	-	100	-	10
AP Solar Tiwi, Inc. *	Power	-	100	-	10
Aseagas Corporation (Aseagas)*	Power	-	100	-	10
Cordillera Hydro Corporation (CHC) *	Power	-	100	_	10
Negron Cuadrado Geopower, Inc. (NCGI) *	Power	-	100	_	10
Tagoloan Hydro Corporation *	Power	_	100	_	10
		-		_	10
Luzon Hydro Company Limited*	Power		100		
Therma Power, Inc. (TPI) and Subsidiaries	Power	-	100	-	10
Abovant Holdings, Inc. (AHI)	Power	-	60	-	6
Therma Power - Visayas, Inc. (TPVI) *	Power	-	100	-	10
Therma Luzon, Inc. (TLI)	Power	-	100	-	10
Therma Marine, Inc. (Therma Marine)	Power	-	100	-	10
Therma Mobile, Inc.(Therma Mobile)	Power	-	100	_	10
Therma South, Inc. (TSI) *	Power	_	100	_	10
Therma Central Visayas, Inc. (TCVI) *	Power	-	100	_	10
Mindanao Sustainable Solutions, Inc. *	Services	_	100	_	10
		-	100	-	
Therma Subic, Inc. (Therma Subic) *	Power	-		-	10
Therma Mariveles Holdings L.P.	Holding	-	100	-	10
Therma Mariveles, LLC	Holding	-	100	-	10
Therma Mariveles Consulting Services, LLC	Holding	-	100	-	10
Therma Mariveles Holding Cooperatief U.A.	Holding	-	100	-	10
Therma Mariveles Camaya B.V.	Holding	-	100	-	10
Therma Mariveles Holdings, Inc.	Holding	-	100	-	10
GNPower Mariveles Coal Plant Ltd. Co. (GMCP)	Power	_	100	_	10
Therma Dinginin L.P.	Holding	_	100	_	10
Therma Dinginin, LLC	Holding	_	100	_	10
•	-				
Therma Dinginin Offshore Services Inc.	Holding	-	100	-	10
Therma Dinginin Holding Cooperatief U.A.	Holding	-	100	-	10
Therma Dinginin B.V.	Holding	-	100	-	10
Therma Dinginin Holdings, Inc.	Holding	-	100	-	10
Therma Visayas, Inc. (TVI) *	Power	-	80	_	8
AboitizPower International Pte. Ltd.	Holding	100	-	100	
	-		100		
Adventenergy, Inc. (AI)	Power		100		10
ebu Private Power Corporation (CPPC)	Power	-	60	-	e
Prism Energy, Inc. (PEI) *	Power	_	60	-	6
Pilmico Foods Corporation (PILMICO) and Subsidiaries	Food manufacturing	100	-	100	
Fil-Agri Holdings, Inc.	Holding company	-	100	-	10
Imico Animal Nutrition Corporation (PANC)	Food manufacturing	-	100	-	10
Fil-Agri, Inc.	Food manufacturing	-	100	-	10
AboitizLand, Inc. (AboitizLand) and Subsidiaries	Real estate	100	-	100	10
		100		- 100	6
Cebu Industrial Park Developers, Inc. (CIPDI)	Real estate	-	60	-	
Misamis Oriental Land Development, Inc. (MOLDC)	Real estate	-	60	-	6
Propriedad del Norte, Inc. (PDNI)	Real estate	-	100	-	10
ima Land, Inc (LLI) and Subsidiaries	Real estate		100		10

<ul> <li>AEV International Pte. Ltd (AEV International) and Subsidiaries</li> <li>Pilmico International Pte. Ltd (Pilmico International) and Subsidiary</li> <li>Pilmico Vietnam Feeds Joint Stock Company (Pilmico Feeds)</li> <li>Pilmico Viet Nam Trading Company, Ltd.</li> <li>Pilmico Animal Nutrition Joint Stock Company (PAN JSC)</li> <li>PT PILMICO Foods Indonesia</li> <li>Archipelago Insurance Pte Ltd (AIPL)</li> </ul>	Holding company Holding company Food manufacturing Trading Food manufacturing Trading Insurance	100 - - - - - 100		100 - - - - 100	100 100 100 70 67
Aseagas Corporation (Aseagas) * AEV Aviation, Inc. (AEV Aviation) AEV Properties, Inc. *	Biogas Manufacturing Service Real estate	- 73.31 100	_ 26.69 _	- 73.31 100	_ 26.69 _
Cebu Praedia Development Corporation (CPDC) PETNET, Inc. (PETNET) Aboitiz Infracapital, Inc. (AIC)	Real estate Financial services Holding company	100 51 100		100 51 100	-
Lima Water Corporation (LWC) Apo Agua Infrastructura, Inc. *	Water Supply of treated bulk water	- 21.76%	100 48.24%	22.22%	100 47.78%

\* No commercial operations as of June 30, 2018 and December 31, 2017.

#### 4. Seasonality of Interim Operations

Operations of hydropower plants are generally affected by climatic seasonality. Seasonality and location have a direct effect on the level of precipitation. In Luzon where rainy and summer seasons are more pronounced, higher rainfall is normally experienced in the months of June to September. As such, the hydropower plants located in Luzon operate at their maximum capacity during this period. In contrast, the hydropower plants in Mindanao experience a well distributed rainfall throughout the year, with a slightly better precipitation during the months of December to April. This provides continuous water flow and thus makes it favorable to all 'run-of-river' hydropower plants' operations.

Any unexpected change in the seasonal aspects will have no material effect on the Group's financial condition or results of operations. During and as of the end of the current interim period, no seasonal aspect had any material effect on the Group's results of operations or financial condition.

#### 5. Property, Plant and Equipment, Land and Improvements and Investment Properties

During the first six months of 2018, additions to property, plant and equipment (PPE) totalled P6.44 billion. A significant portion of the Group's PPE relates to various projects under "Construction in progress" as of June 30, 2018 and December 31, 2017, as shown below:

	Estimated costs to	% of	Estimated costs to	
Design Company	complete (in millions)	completion	complete (in millions)	% of completion
Project Company	(in millions)	December 31,	(in millions)	December 31,
	June 30, 2018	2017	June 30, 2018	2017
TVI	8,543	10,375	78%	73%
Hedcor Bukidnon	1,853	2,858	84%	75%
PEC	0	2,294	100%	87%

For the current period, construction costs for the various projects reached P3.02 billion, which includes capitalized borrowing costs amounting to P1.34 billion.

Additions to land and improvements amounted to P45.9 million, representing AboitizLand's purchase of various lots for future development.

#### 6. Material Events and Changes

#### a. AEV Dividend Declaration and Retained Earnings Appropriation

To comply with the requirements of Section 43 of the Corporation Code, on March 8, 2018, the BOD of the Company approved the following:

i.) Declaration of a regular cash dividend of #1.28 per share (#7.21 billion) to all stockholders of record as of March 22, 2018. These dividends will be taken out of the unrestricted retained earnings as of December 31, 2017, and will be paid on April 12, 2018. Said declaration is in compliance with the Company's policy of distributing a regular dividend equivalent to at least 33% of previous year's consolidated net income.

ii.) Appropriation of \$4.2 billion of the retained earnings as of December 31, 2017 for the additional capital infusion into Aboitiz Infracapital, Inc. to finance its capital infusion into Apo Agua Infrastructura, Inc. for the funding of the construction of a bulk water treatment facility, as follows:

				Estimated	
				Project	
		Board	Estimated Project	Completion	Appropriation (in
Investee	Project to be Funded	Approval Date	Start Date	Date	thousands)
				1st quarter	
Apo Agua Infrastructura, Inc.	Plant Construction	January, 2018	2nd quarter 2018	2021	4,200,000
Total					4,200,000

iii.) Reversal of P1.622 billion retained earnings appropriation that was set up in 2016 for the funding of the P1.0 billion purchase price adjustment for the acquisition of the Philippine business of Lafarge S.A. and the P622 million capital infusion into Apo Agua Infrastructura, Inc.

#### b. Disposition of PETNET Shares

On February 9, 2018, AEV signed a Share Purchase Agreement for the sale of its 51% stake in PETNET Inc. (PETNET) to City Savings Bank, Inc. (CitySavings) and Union Properties, Inc. for a cash consideration of Php 1.2 billion. The sale and the resulting consolidation of all of AEV's existing interests in banking and financial services will unlock shareholder value from the synergies between the core businesses of CitySavings and PETNET. On May 10, 2018, the Philippine Competition Commission (PCC) notified AEV of the Comission's approval.

### c. Purchase of UBP Shares

On March 12, 2018, the Company bought 3,113,385 common shares of Union Bank of the Philippines (UBP) at a price of ₱90.75 per share. This brought up AEV's ownership in UBP from 48.83% to 49.12%.

Except for the above developments and as disclosed in some other portions of this report, no other significant events occurred that would have a material impact on the registrant and its subsidiaries, and no other known trend, event or uncertainty came about that had or were reasonably expected to have a material favorable or unfavorable impact on revenues or income from continuing operations, since the end of the most recently completed fiscal year. There were also no significant elements of income or loss that did not arise from the continuing operations of the registrant and its subsidiaries. Likewise, during and as of the end of the current interim period, there were no other unusual items (due to their nature, size or incidents) that affected liabilities, assets, equity, net income, or cash flows.

Other than those disclosed above, no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons were created during the interim period. There were also no events that would trigger substantial direct or contingent financial obligations or cause any default or acceleration of an existing obligation.

Likewise, there were no other material changes made in such items as: accounting principles and practices, estimates inherent in the preparation of financial statements, status of long-term contracts, changes in the composition of the issuer, and reporting entity resulting from business combinations or dispositions.

Lastly, there were no changes in estimates of amounts reported in prior interim period and financial year that would have a material effect in the current interim period.

#### 7. Events After the Reporting Period

#### a. Acquisition of Gold Coin

Pilmico International Pte Ltd ("Pilmico International"), a wholly owned subsidiary of AEV through its Singapore-based holding entity, AEV International Pte Ltd. Pilmico International, signed a share purchase agreement with British Virgin Islands-based Golden Springs Group, Ltd. (GSG) for 75% equity interest in Gold Coin. The consideration is based on an enterprise value of US\$413 million, which is equivalent to 75% of the total enterprise value of US\$500 million. After deducting cash-like adjustments, the final cash consideration is US\$334 million. The transaction will be funded through financing from foreign banks.

Gold Coin is engaged in the business of animal feeds manufacturing, which it carries out through various subsidiaries operating 20 feed mills situated in 11 countries in the Asia Pacific.

#### b. Facility Agreement to Finance Gold Coin Acquisition

AEV International Pte. Ltd., a wholly owned subsidiary of AEV, signed on July 20, 2018, a Facility Agreement with DBS Bank Ltd., Mizuho Bank, Ltd., MUFG Bank, Ltd., and Standard Chartered Bank to obtain an acquisition loan in the amount of up to Three Hundred Thirty Eight Million US Dollars (USD338,000,000.00). The proceeds of the loan will be used to finance the acquisition of 75% equity interest in Gold Coin Management Holdings Limited by Pilmico International Pte. Ltd., which is also a wholly owned subsidiary of AEV.

#### c. AP Fixed Retail Bonds

On July 26, 2018, the Board of Directors of AP approved the issuance of fixed-rate retail bonds from the remaining amount of Php27 billion bonds (the "Bonds"), out of the Php30 billion bonds registered in 2017 under the shelf registration program of the Securities Exchange Commission (SEC).

The Bonds will be issued in one or more tranches depending on market conditions and are expected to be offered to the general public in the third or fourth quarter of 2018. The Company intends to list the Bonds with the Philippine Dealing and Exchange Corporation (PDEx) as and when issued.

#### 8. Material Adjustments

There were no material, non-recurring adjustments made during the period that would require appropriate disclosures. All other adjustments are of a normal recurring nature.

#### 9. Contingencies

The Group is a party to certain proceedings and legal cases with other parties in the normal course of business. The ultimate outcome of these proceedings and legal cases cannot be presently determined. Management, in consultation with its legal counsels, believes that it has substantial legal and factual bases for its positions and is currently of the opinion that the likely outcome of these proceedings and legal cases will not have a material adverse effect on the Group's financial position and operating results. It is possible, however, that the future results of operations could be materially affected by changes in estimates or in the effectiveness of the strategies relating to these proceedings and legal cases.

AP obtained standby letters of credit (SBLC) and is acting as surety for the benefit of certain subsidiaries and associates in connection with loans and credit accommodations.

## M. SCHEDULE OF RELEVANT FINANCIAL RATIOS

			As restated in 2018
	FORMULA	June 30, 2018	December 31, 2017
LIQUIDITY RATIOS			
Current ratio	Current assets Current liabilities	1.66	1.56
	Current liabilities		
	Cash + Marketable Securities +		
	Accounts Receivable+ Other		
Acid test ratio	Liquid Assets	1.30	1.25
	Current liabilities		
SOLVENCY RATIOS			
Debt to equity ratio	Total liabilities	1.59	1.56
	Total equity	2.00	1.50
Asset to equity ratio	Total assets Total equity	2.59	2.56
Net debt to equity ratio	Debt - cash & cash equivalents	1.03	1.01
	Total equity		
Gearing ratio	Debt - cash & cash equivalents	50.72%	50.25%
	Total equity + (Debt - cash & cash		50.2570
	equivalents)		
Interest coverage ratio	EBIT	4.07	4.13
	Interest expense		
PROFITABILITY RATIOS			
Operating Margin	Operating Profit	21.1%	24.32%
	Total revenues		
Return on Equity*	Net income after tax	n.a.	16.01%
	Total equity		10.01/0

Ratio marked \* is deemed Not Applicable for the interim reporting period since this will not be comparable to the ratio reported in the previous period.

## **"FOR PSE REQUIREMENT"**

## ABOITIZ EQUITY VENTURES, INC. & SUBSIDIARIES AGING OF RECEIVABLES

## AS OF : JUNE 30, 2018

## (amts in POOO's)

	30 Days	60 Days	90 Days	Over 90 Days	Total
Trade Receivables					
Power	13,202,075	942,963	270,860	2,958,721	17,374,619
Food Manufacturing	1,998,675	172,578	96,775	226,887	2,494,915
Real Estate	409,904	96,915	178,446	3,075,002	3,760,267
Financial Services	28,280	764	1,512	17,160	47,716
Infrastructure	8,823	0	0	1,605	10,428
Holding and Others	1,326,144	65,365	11,791	130,558	1,533,858
	16,973,901	1,278,585	559,384	6,409,933	25,221,803
Others	7,098,094	42,473	18,982	612,200	7,771,749
	24,071,995	1,321,058	578,366	7,022,134	32,993,552
Less Allowance for Doubtful Accounts					1,974,491
					31,019,061

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AS OF :

## DECEMBER 31, 2017

	30 Days	60 Days	90 Days	Over 90 Days	Total
Trade Receivables					
Power	12,036,106	1,038,459	233,285	3,030,772	16,338,622
Food Manufacturing	1,933,945	173,282	91,793	145,287	2,344,307
Real Estate	1,449,467	182,714	151,595	1,870,523	3,654,299
Financial Services	261,822	0	0	4,490	266,312
Infrastructure	7,162	1,510	0	0	8,672
Holding and Others	468,258	41,315	2,730	125,393	637,696
	16,156,760	1,437,280	479,403	5,176,465	23,249,908
Others	3,103,801	45,064	104,058	227,053	3,479,976
	19,260,561	1,482,344	583,461	5,403,518	26,729,884
Less Allowance for Doubtful Accounts					1,956,174
					24,773,710

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## ACCOUNTS RECEIVABLE DESCRIPTION

Type of Receivable	Nature / Description	Collection
Trade	uncollected billings to customers for sale of power, goods and services	30 - 60 days
Non-Trade	claims, operating cash advances and advances to suppliers & employees	30 - 120 days

## NORMAL OPERATING CYCLE

Power Subsidiaries	
Distribution	<ul> <li>60 days</li> </ul>
Generation	- 65 days
Food Subsidiary	- 90 days
Financial Services Subsidiary	- 60 days
Real Estate Subsidiary	<ul> <li>- 30 days</li> </ul>