'1 2 MAR 2019

SECURITIES AND EXCHANGE COMMISSION G/F Secretariat Building, PICC Complex, Roxas Boulevard, Pasay City, 1307

ATTENTION

: DIR. VICENTE GRACIANO P. FELIZMENIO, JR. Director, Markets and Securities Regulation Department

MARKE

SECURITIES AND EXCHANCE

COMMISSION

7

ATION

via PSE EDGE PHILIPPINE STOCK EXCHANGE, INC. PSE Tower, 28th Street cor. 5th Avenue Bonifacio Global City, Taguig City

ATTENTION

: MS. JANET A. ENCARNACION Head, Disclosure Department

DOIT

Equity Ventures

via electronic mail PHILIPPINE DEALING & EXCHANGE CORP. Market Regulatory Services Group 37/F, Tower 1, The Enterprise Center 6766 Ayala Avenue corner Paseo de Roxas, Makati City

ATTENTION

: ATTY. JOSEPH B. EVANGELISTA Head - Issuer Compliance and Disclosures Department

Gentlemen:

Attached is the SEC Form 20-IS (Preliminary Information Statement 2018) of Aboitiz Equity Ventures Inc. for your files.

Kindly acknowledge receipt hereof.

Thank you.

Very truly yours,

ABOITIZ EQUITY VENTURES INC. By:

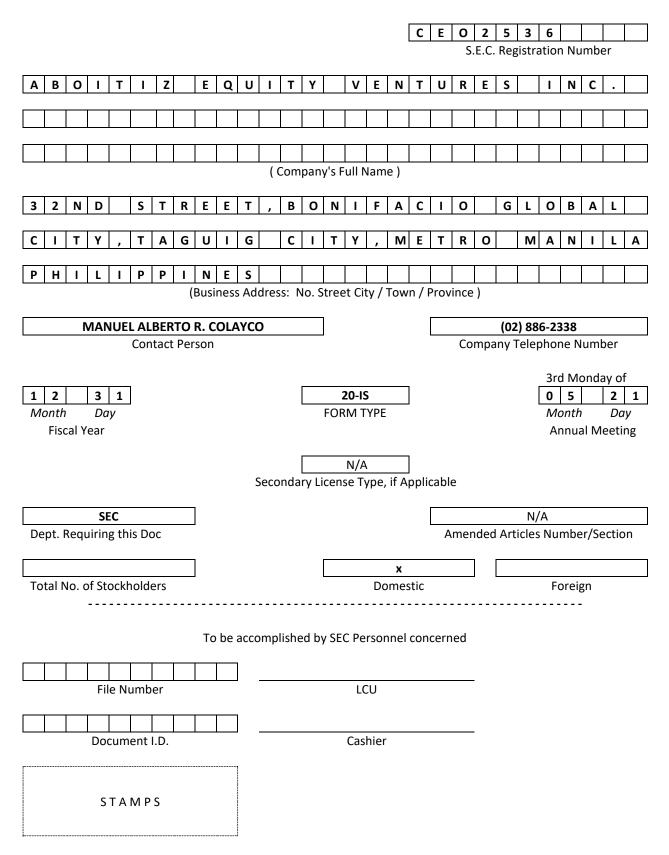
MANUEL ALBERTO R. COLAYCO

Corporate Secretary TP

NAC Tower, 32nd Street, Bonifacio Global City, Taguig 1634, Metro Manila, Philippines Tel: (632) 886-2800 | Fax: (632) 886-2404 | www.aboitiz.com

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Remarks = Pls. use black ink for scanning purposes

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NOTICE AND AGENDA OF ANNUAL MEETING OF STOCKHOLDERS

ABOITIZ EQUITY VENTURES INC.

32nd Street, Bonifacio Global City Taguig City, Metro Manila 1634, Philippines

NOTICE is hereby given that the Annual Meeting of the Stockholders of ABOITIZ EQUITY VENTURES INC. (the "Company") will be held on April 22, 2019, Monday, 4:30 p.m., at The Ballroom, 2nd Floor, New World Makati Hotel, Esperanza Street corner Makati Avenue, Ayala Center, Makati City, 1228, Philippines.

The Agenda^{*} of the meeting is as follows:

- 1. Call to Order
- 2. Proof of Notice of Meeting
- 3. Determination of Quorum
- 4. Reading and Approval of the Minutes of the Previous Stockholders' Meeting held on May 21, 2018
- 5. Presentation of the President's Report
- 6. Approval of the 2018 Annual Report and Financial Statements
- 7. Appointment of the Company's External Auditor for 2019
- 8. Election of the Members of the Board of Directors
- 9. Approval of the Increase in the Directors' Per Diem and Monthly Allowance
- 10. Ratification of the Acts, Resolutions, and Proceedings of the Board of Directors, Corporate Officers, and Management from 2018 up to April 22, 2019
- 11. Other Business
- 12. Adjournment

Only stockholders of record at the close of business on March 25, 2019 are entitled to notice and to vote at this meeting. Registration will start at 2:00 p.m. on April 22, 2019 and will end at 4:15 p.m. of that day. Stockholders are requested to present any proof of identification, such as driver's license, passport, company ID or SSS/GSIS ID. Aside from personal identification, representatives of corporate stockholders and other juridical entities must also present a duly sworn secretary's certificate or any similar document showing his or her authority to represent the corporation or entity.

Stockholders who are unable to attend the meeting may execute a proxy in favor of a representative. In accordance with the Amended By-Laws of the Company, proxies must be submitted to the Office of the Corporate Secretary for inspection, validation, and recording at least seven days prior to the opening of the Annual Stockholders' Meeting, or on or before the close of business hours on April 15, 2019, at the 18th Floor NAC Tower, 32nd Street, Bonifacio Global City, Taguig City, Metro Manila. The Proxy Validation Committee will inspect, examine, and validate the sufficiency of the proxy forms received.

We enclose a sample proxy form for your convenience. No proxy solicitation is being made.

For the Board of Directors:

MANUEL ALBERTO R. COLAYCO CORPORATE SECRETARY

*The rationale for each Agenda item subject to stockholders' approval is explained in Annex "A" and may also be viewed at AEV's website at www.aboitiz.com under Annual Stockholders' Meeting in the Investor Relations page.

SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:

[X] Preliminary Information Statement

[] Definitive Information Statement

- 2. Name of Registrant as specified in its charter: ABOITIZ EQUITY VENTURES INC.
- 3. Province, country or other jurisdiction of incorporation or organization: PHILIPPINES
- 4. SEC Identification Number: CEO2536
- 5. BIR Tax Identification Code: 003-828-269-000-V
- Address of principal office: 32ND STREET, BONIFACIO GLOBAL CITY TAGUIG CITY, METRO MANILA 1634 PHILIPPINES
- 7. Registrant's telephone number, including area code: (02) 886-2800
- 8. Date, time and place of the meeting of security holders:

Date	:	APRIL 22, 2019
Time	:	4:30 p.m.
Place	:	THE BALLROOM, 2 ND FLOOR NEW WORLD
		MAKATI HOTEL, ESPERANZA STREET CORNER
		MAKATI AVENUE, AYALA CENTER, MAKATI CITY
		1228, PHILIPPINES

- 9. Approximate date when the Information Statement is first to be sent or given to security holders: MARCH 26, 2019
- 10. In case of Proxy Solicitations: **No proxy solicitation is being made.**
- 11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the Revised Securities Act (Information on number of shares and amount of debt is applicable only to corporate registrants):

Authorized Capital Stock:

Title of Each Class	Par Value	No. of Shares	Authorized Capital Stock
Common	₱1.00	9,600,000,000	₱9,600,000,000
Preferred	₱1.00	400,000,000	₱400,000,000
Total		10,000,000,000	₱10,000,000,000

No. of Common Shares Outstanding as of December 31, 2018

5,632,792,557

₱285,305,308,057.00

₱10,000,000,000

Amount of Debt Outstanding as of December 31, 2018

12. Are any or all of registrant's securities listed on a Stock Exchange?

Yes <u>X</u>No

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

The common stock of the Company is listed at the Philippine Stock Exchange, Inc. (PSE).

INFORMATION REQUIRED IN INFORMATION STATEMENT

A. GENERAL INFORMATION

Item 1. Date, time and place of the 2019 Annual Stockholders' Meeting

Date of meeting Time of meeting Place of meeting	:	April 22, 2019 4:30 p.m. The Ballroom, 2 nd Floor New World Makati Hotel, Esperanza Street corner Makati Avenue, Ayala Center, Makati City 1228 Philippines
Approximate mailing date of this statement	:	March 26, 2019
Complete mailing address of the principal office of the		
registrant	:	18 th Floor, NAC Tower, 32 nd Street Bonifacio Global City Taguig City, Metro Manila 1634 Philippines

Item 2. Dissenter's Right of Appraisal

There are no matters or proposed actions included in the Agenda of the Meeting that may give rise to a possible exercise by the stockholders of their appraisal rights. Generally, however, the stockholders of Aboitiz Equity Ventures Inc. (hereinafter referred to as AEV or the Company or the Registrant) have the right of appraisal in the following instances: (a) in case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; (b) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code of the Philippines (Revised Corporation Code); and (c) in case of merger or consolidation.

Any stockholder who wishes to exercise his appraisal right must have voted against the proposed corporate action. He must make a written demand on AEV, within 30 days after the date on which the vote was taken, for payment of the fair value of his shares. Failure to make the demand within such period shall be deemed a waiver of such appraisal right. If the proposed corporate action is implemented or effected, AEV shall pay to such stockholder, upon surrender of the original certificate or certificates of stock representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If, within a period of 60 days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and AEV cannot agree on the fair value of the shares, it shall be determined and appraised by three disinterested persons, one of whom shall be named by the stockholder, another by AEV, and the third by the two thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by AEV within 30 days after such award is made. No payment shall be made to any dissenting stockholder unless AEV has unrestricted retained earnings in its books to cover such payment. Upon payment by AEV of the agreed or awarded price, the stockholder shall forthwith transfer his shares to AEV.

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- (a) Other than the proposed increase in the directors' monthly allowance and per diem, and the election to AEV's Board of Directors, no current director or officer of AEV, or nominee for election as director of AEV, or any associate of any of the foregoing persons, has substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon in the stockholders' meeting.
- (b) No director has informed AEV in writing that he intends to oppose any action to be taken by AEV at the meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting Securities and Principal Holders Thereof

(a) Class of Voting Shares as of January 31, 2019:

Nationality	Class of Voting Shares	Number of Shares	Percentage
Filipino	6	5,106,974,764	90.67%
Non-Filipino	Common	525,817,793	9.33%
Total Number of Shares Entitled to Vote		5,632,792,557	100.00%

Every stockholder shall be entitled to one vote for each share of stock held as of the established record date.

(b) Record Date

All stockholders of record as of March 25, 2019 are entitled to notice of and to vote at AEV's 2019 Annual Stockholders' Meeting.

(c) Election of Directors and Cumulative Voting Rights

With respect to the election of directors, a stockholder may vote, in person or by proxy, the number of shares of stock standing in his own name on the stock and transfer books of the Company. A stockholder may vote such number of shares for as many persons as there are directors to be elected. He may also cumulate said shares and give one candidate as many votes as the number of directors to be elected, or distribute the shares on the same principle among as many candidates as he shall see fit, provided, that the total number of votes cast by the stockholder shall not exceed the total number of shares owned by him as shown in the books of AEV, multiplied by the number of directors to be elected; provided, further, that no delinquent stock shall be voted.

Section 5, Article I of the Amended By-Laws of AEV provides that voting upon all questions, at all meetings of the stockholders, shall be by shares of stock and not per capita. Moreover, Section 6 of the same Article states that stockholders may vote at all meetings either in person, or by proxy duly given in writing and presented to the Corporate Secretary for inspection, validation, and recording at least seven days prior to the said meeting.

In accordance with Section C(1) of the Amended Guidelines for the Nomination and Election of Independent Directors (the "Guidelines"), nominations for independent directors must be submitted to the Corporate Secretary from January 1, 2019 to February 15, 2019.

Paragraph 4, Section 1, Article II of the Amended By-Laws of AEV provides that nominations for the election of directors, other than independent directors for the ensuing year must be received by the Corporate Secretary no less than 15 working days prior to the Annual Meeting of Stockholders, except as may be provided by the Board in appropriate guidelines that it may promulgate from time to time in compliance with law.

No discretionary authority to cumulate votes is solicited.

(d) No proxy solicitation is being made.

Security Ownership of Certain Record and Beneficial Owners and Management

(1) Security Ownership of Certain Record and Beneficial Owners (more than 5% of the voting shares) as of January 31, 2019

Title of Class of Shares	Name, Address of Record Owner, and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held and Nature of Ownership (Record and/or Beneficial)	Percentage of Ownership
Common	1. Aboitiz & Company, Inc. (ACO) ¹ Aboitiz Corporate Center, Gov. Manuel A. Cuenco Avenue, Kasambagan, Cebu City (Stockholder)	ACO ²	Filipino	2,735,600,915 (Record and Beneficial)	48.57%
Common	2. PCD Nominee Corporation ³ (Filipino) 37th Floor, Tower 1, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City, 1226 Metro Manila (Stockholder)	PCD participants acting for themselves or for their customers. ⁴	Filipino	801,851,868 (Record)	14.24%
Common	 3. PCD Nominee Corporation⁵ (Foreign) 37th Floor, Tower 1, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City, 1226 Metro Manila (Stockholder) 	PCD participants acting for themselves or for their customers. ⁶	Non-Filipino	514,689,488 (Record)	9.14%
Common	 4. Ramon Aboitiz Foundation, Inc. (RAFI)⁷ 35 Lopez Jaena St., Cebu City (Stockholder) 	RAFI	Filipino	424,538,863 (Record and Beneficial)	7.54%

¹ ACO, the major shareholder of Aboitiz Equity Ventures Inc., is a corporation wholly-owned by the Aboitiz family. No single stockholder, natural or juridical, owns 5% or more of the shareholdings of ACO.

² Mr. Erramon I. Aboitiz, ACO President and Chief Executive Officer, will vote for the shares of ACO in AEV in accordance with the directive of the Board of Directors of ACO.

³ PCD Nominee Corporation (Filipino and Foreign) is not related to AEV. The beneficial owners of the shares held through a PCD participant are the beneficial owners thereof to the extent of the number of shares registered under the respective accounts with the PCD participant.

⁴ Each beneficial owner of shares through a PCD participant is the beneficial owner of such number of shares he owns in his account with the PCD participant. AEV has no record relating to the power to decide how the shares held by PCD Nominee Corporation (Foreign and Filipino) are to be voted. Of the 801,851,868 shares held by PCD Nominee Corporation (Filipino), at least 390,191,708 shares or 6.93% of the voting stock of AEV are for the account of Papa Securities Corporation (PapaSec). AEV is not related to PapaSec.

⁵ Supra Note 3.

⁶ Supra Note 4.

⁷ Ms. Ana Maria A. Delgado and/or Mr. Mikel A. Aboitiz, will vote for the shares of RAFI in AEV in accordance with the directive of the RAFI Board of Trustees.

(2) Security Ownership of Management as of January 31, 2019 (Record and Beneficial)

Name of Owner and Position	Title of Class of Shares	No. of Shares ar Ownership (Dir Indire	ect and/or	Citizenship	Percentage of Ownership
Enrique M. Aboitiz	Common	6,000	Direct	Filipino	0.00%
Chairman of the Board	Common	0	Indirect		0.00%
Mikel A. Aboitiz	Common	10	Direct	Filipino	0.00%
Vice Chairman of the Board	Common	94,384,012	Indirect		1.68%
Erramon I. Aboitiz		1,001,000	Direct	_	0.02%
Director/President and Chief Executive Officer	Common	74,614,132	Indirect	Filipino	1.32%
Sabin M. Aboitiz		14,415,650	Direct		0.26%
Director/Executive Vice President and Chief Operating Officer	Common	7,676,397	Indirect	Filipino	0.14%
Ana Maria A. Delgado	Common	500	Direct	Filipino	0.00%
Director	Common	26,112,880	Indirect	Filipilio	0.46%
Edwin R. Bautista	Common	1,000	Direct	Filipino	0.00%
Director	Common	0	Indirect	Filipilio	0.00%
Raphael P. M. Lotilla	Common	100	Direct	Filipino	0.00%
Lead Independent Director	Common	0	Indirect		0.00%
Jose C. Vitug	Common	100	Direct	Filipino	0.00%
Independent Director	Common	72,020	Indirect		0.00%
Manuel R. Salak III	Common	100	Direct	Filipino	0.00%
Independent Director	Common	0	Indirect		0.00%
Manuel R. Lozano		171,028	Direct	_	0.00%
Senior Vice President/Chief Financial Officer/ Corporate Information Officer	Common	82,691	Indirect	Filipino	0.00%
Gabriel T. Mañalac	Common	142,665	Direct	Filipino	0.00%
Senior Vice President and Group Treasurer	Common	0	Indirect		0.00%
Susan V. Valdez ⁸		769,926	Direct	_	0.01%
Senior Vice President and Chief Human Resources Officer	Common	0	Indirect	Filipino	0.00%
Robert McGregor		211,141	Direct		0.00%
Executive Director – Chief Investments Officer	Common	0	Indirect	British	0.00%
Luis Miguel O. Aboitiz	Common	26,377,390	Direct	Filipino	0.46%
Senior Vice President	Common	9,627,336	Indirect	Filipilio	0.17%
Jojo S. Guingao		23,103	Direct		0.00%
Senior Vice President and Chief Digital Officer	Common	0	Indirect	Filipino	0.00%
David Jude L. Sta. Ana		10,637	Direct		0.00%
Senior Vice President and Chief External Affairs Officer	Common	0	Indirect	Filipino	0.00%
Christopher P. Beshouri	Common	27,000	Direct	Amorican	0.00%
Executive Director – Chief Strategy Officer		0	Indirect	American	0.00%

8 Effective January 1, 2019, Ms. Susan V. Valdez replaced Mr. Xavier Jose Aboitiz as the Company's Chief Human Resources Officer.

		a an	<i></i>		
Name of Owner and Position	Title of Class of Shares	No. of Shares an Ownership (Di Indire	rect and/or	Citizenship	Percentage of Ownership
Annacel A. Natividad	Common	20,022	Direct	Filipino	0.00%
Chief Risk Officer	Common	67,635	Indirect	Filipino	0.00%
Ricardo F. Lacson, Jr.	Common	0	Direct	Filining	0.00%
Data Privacy Officer	Common	116,319	Indirect	Filipino	0.00%
Maria Lourdes Y. Tanate	Common	0	Direct	Filipino	0.00%
Group Internal Audit Head		12,312	Indirect		0.00%
Manuel Alberto R. Colayco Chief Legal Officer/Corporate Secretary/	Common	45,087	Direct	- Filipino	0.00%
Chief Compliance Officer		0	Indirect		0.00%
Mailene M. de la Torre		0	Direct		0.00%
Assistant Corporate Secretary	Common	0	Indirect	Filipino	0.00%
Joanne L. Ranada	Commer	0	Direct	Filiping	0.00%
Assistant Corporate Secretary	Common	0	Indirect	Filipino	0.00%
TOTAL		256,256,678			4.55%

(3) Voting Trust Holders of 5% or More of Common Equity

No person holds, under a voting trust or similar agreement, more than five percent (5%) of AEV's common equity.

(4) Changes in Control

There are no arrangements that may result in a change in control of AEV during the period covered by this report.

Item 5. Directors and Executive Officers

(a) Directors and Officers for 2018 - 2019

(1) Directors for 2018-2019

Below is the list of AEV's directors for 2018 - 2019 with their corresponding positions and offices held for the past five years. Except for Mr. Edwin R. Bautista and Ms. Ana Maria A. Delgado, who assumed their directorships to serve the unexpired terms of Mr. Antonio R. Moraza and Mr. Jon Ramon Aboitiz, respectively, the directors assumed their directorship during AEV's Annual Stockholders' Meeting in 2018 for a term of one year.

ENRIQUE M. ABOITIZ Chairman – Board of Directors Chairman – Board Risk and Reputation Management Committee Member – Board Corporate Governance Committee – Board Audit Committee – Board Executive Committee	Mr. Enrique M. Aboitiz, 65 years old, Filipino, was appointed Chairman of the Board of Directors on December 11, 2018. He has served as a director of AEV since May 9, 1994, and has been Chairman of the Board Risk and Reputation Management Committee since February 11, 2009, member of the Board Audit and Board Corporate Governance Committees since December 11, 2018, and of the Board Executive Committee since May 21, 2018. He is also the Vice Chairman of the Board of Directors of Aboitiz Power Corporation (AboitizPower), a publicly-listed company, since December 11, 2018, and Vice-Chairman of Aboitiz & Company, Inc. (ACO). Mr. Aboitiz graduated with a Bachelor of Science degree in Business Administration, Major in Economics, from Gonzaga University, Spokane, Washington, U.S.A. He is not connected with any government agency or instrumentality.
MIKEL A. ABOITIZ Vice Chairman – Board of Directors Member – Board Corporate Governance Committee – Board Audit Committee – Board Risk and Reputation Management Committee – Board Executive Committee	 Mr. Mikel A. Aboitiz, 64 years old, Filipino, was appointed Vice Chairman of the Board of Directors on December 11, 2018. He has served as a director of AEV since May 15, 2017 and was formerly Senior Vice President of AEV from 2004 to 2015. He is currently a member of AEV's Board Audit Committee and Board Corporate Governance Committee, positions which he held since May 2017. He is also a member of the Board Executive Committee since May 21, 2018 and of the Board Risk and Reputation Management Committee since December 11, 2018. He has been director of AboitizPower, a publicly-listed company, since February 13, 1998, and was appointed as its Chairman of the Board of Directors on September 1, 2018. He was formerly Vice Chairman of the Board of City Savings Bank, Inc. (CitySavings) from 2015 to 2016 and President and CEO from 2001 to 2014. He is currently a Chairman of ACO
	and a trustee and Vice Chairman of Ramon Aboitiz Foundation, Inc. (RAFI). He holds a degree in Bachelor of Science, Major in Business Administration, from Gonzaga University, Spokane, Washington, U.S.A. He is not connected with any government agency or instrumentality.
ERRAMON I. ABOITIZ Director President & Chief Executive Officer Chairman – Board Executive Committee Member – Board Risk and Reputation Management Committee	Mr. Erramon I. Aboitiz, 62 years old, Filipino, has served as President & Chief Executive Officer of AEV since January 5, 2009. He has been a director of AEV since May 9, 1994 and a member of the Board Risk and Reputation Management Committee since May 18, 2015, and Chairman of the Board Executive Committee since May 21, 2018. Mr. Aboitiz was the Executive Vice President and Chief Operating Officer of AEV from 1994 to December 2008.

	Mr. Aboitiz is the President and Chief Executive Officer of AboitizPower, a publicly-listed company. Mr. Aboitiz is also President and Chief Executive Officer of ACO; Chairman of the Board of Directors of the following companies: Aboitiz Infracapital, Inc. (Aboitiz InfraCapital), Aboitiz Land, Inc. (AboitizLand), San Fernando Electric Light & Power Co., Inc., the SN Aboitiz Power Group, Therma Power, Inc., CRH Aboitiz Holdings, Inc. (CRH Aboitiz), and Aboitiz Renewables, Inc. He is Vice Chairman of Republic Cement & Building Materials, Inc. (RCBM), and of Union Bank of the Philippines (UnionBank), a publicly-listed company. He is also Chairman of UnionBank's Executive Committee and Nomination Committee. Lastly, he is Chairman of the Board of Trustees of Aboitiz Foundation, Inc. (Aboitiz Foundation), and is a director of the Philippine Disaster Recovery Foundation.
	Mr. Aboitiz was awarded the Management Association of the Philippines Management Man of the Year and Ernst & Young's Entrepreneur of the Year both in 2011.
	Mr. Aboitiz earned a Bachelor of Science degree in Business Administration, Major in Accounting and Finance, from Gonzaga University, Spokane, Washington, U.S.A. He was also conferred an Honorary Doctorate Degree in Management by the Asian Institute of Management. He is not connected with any government agency or instrumentality.
SABIN M. ABOITIZ Director Executive Vice President and Chief Operating Officer Member – Board Risk and Reputation	Mr. Sabin M. Aboitiz, 54 years old, Filipino, was elected director of AEV in May 21, 2018 and has been the Company's Executive Vice President and Chief Operating Officer since December 18, 2015. He was First Vice President of AEV from May 2014 to May 2015 and Senior Vice President from May to December 2015.
Management Committee – Board Executive Committee	Mr. Aboitiz is the Chairman of Weather Philippines Foundation, Inc. (WeatherPhilippines) and Filagri, Inc., and Vice Chairman of AboitizLand. He concurrently serves as Chairman and President of AEV Aviation, Inc.; Director and President & CEO of Pilmico Animal Nutrition Corporation, Pilmico Foods Corporation, and Aboitiz InfraCapital; Director and President of AEV CRH Holdings, Inc.; Director of UnionBank, a publicly- listed company, ACO, RCBM, CRH Aboitiz, Apo Agua Infrastructura, Inc., PETNET, Inc., Aboitiz Construction International, Inc., Aboitiz Construction, Inc., Metaphil, Inc., Neptune Hydro, Inc., Republic Cement Services, Inc., and Gold Coin Management Holdings, Ltd.; Alternate Director of AboitizPower International Pte. Ltd. and AEV International Pte. Ltd.; and Trustee of Aboitiz Foundation.
	He holds a degree in Business Administration - Finance from Gonzaga University, Spokane, U.S.A. He is not connected with any government agency or instrumentality.
ANA MARIA A. DELGADO Director	Ana Maria A. Delgado, 38, Filipino, was elected director of AEV on December 11, 2018. She also holds the position of Senior Vice President, Center Head of Consumer Finance and Chief Customer Experience Officer of UnionBank, a publicly-listed company, and is Treasurer of WeatherPhilippines from 2016 to present.
	Ms. Delgado started her career with UnionBank as a Product Manager under the Retail Banking Center, and has previously held the positions of SME Banking Business Head and Cards Business Head. Prior to joining UnionBank, she was an Assistant Vice President for Product Management at Citibank, N.A. from 2006 to 2008.

	Ms. Delgado graduated with a Bachelor of Arts degree in Art History/ Painting from Boston College and obtained her Master's Degree in Business Administration from New York University Stern School of Business in 2010. She is not a director of any other publicly-listed company. She is not connected with any government agency or instrumentality.
EDWIN R. BAUTISTA Director Member – Board Executive Committee	Edwin R. Bautista, 58 years old, Filipino, was elected director of AEV on September 1, 2018 and appointed as member of the Board Executive Committee on the same date. He is also currently a Director and the President and CEO of UnionBank, a publicly-listed company, the Chairman of the Board of Directors of CitySavings, and a Director in Union Properties, Inc., First Union Plans, Inc., and First Union Direct Corp.
	Prior to joining AEV as director, Mr. Bautista also served UnionBank in various capacities: as Chief Operating Officer from January 1, 2016 to December 31, 2017, Senior Executive Vice President from 2011 to 2015, Executive Vice President from 2001 to 2011, and Senior Vice President from 1997 to 2001.
	Mr. Bautista earned his Bachelor of Science in Mechanical Engineering degree from the De La Salle University. He also completed the Advance Management Program at the Harvard Business School. He is not connected with any government agency or instrumentality.
RAPHAEL P. M. LOTILLA Lead Independent Director Chairman – Board Corporate Governance Committee Member – Board Audit Committee – Board Risk and Reputation Management Committee	Mr. Raphael P.M. Lotilla, 60 years old, Filipino, has served as an independent director of AEV since May 21, 2012 and was elected as Lead Independent Director of AEV on May 15, 2017. He has been a member of the Board Audit Committee, and the Board Corporate Governance Committee since May 21, 2012, the Board Risk and Reputation Management Committee since May 18, 2015, and the Board Related Party Transactions Committee since May 15, 2017.
– Board Related Party Transactions Committee	Mr. Lotilla is also an independent director of Trans Asia Petroleum Corporation, a publicly-listed company, Petron Foundation, Inc., and First Metro Investment, Inc. He is also the Chairman of the Board of Trustees of the Center for the Advancement of Trade Integration and Facilitation, and The Asia-Pacific Pathways to Progress Foundation, Inc. Mr. Lotilla previously served the Philippine government in various capacities Secretary of Energy; President and Chief Executive Officer (CEO) of Power Sector Assets and Liabilities Management Corporation; Deputy Director- General of the National Economic and Development Authority; <i>Ex-officio</i> Chairman of the Philippine National Oil Company; Vice Chairman of the Boards of the National Power Corporation and the National Transmission Corporation, among others.
	Mr. Lotilla earned his degrees in Bachelor of Science in Psychology and Bachelor of Arts in History from the University of the Philippines. He obtained his Bachelor of Laws degree from the same university where he became a Professor of Law. He holds a Master of Laws degree from the University of Michigan Law School, U.S.A. He currently serves as a member of the Board of Trustees of the Philippine Institute for Development Studies.

JOSE C. VITUG (ret.) Independent Director Chairman – Board Audit Committee Member – Board Corporate Governance Committee – Board Risk and Reputation Management Committee	Justice Jose C. Vitug (ret.), 84 years old, Filipino, has served as an Independent Director of AEV since May 16, 2005. He is Chairman of the Board Audit Committee of AEV since May 18, 2009, member of the Board Corporate Governance Committee since February 11, 2009, the Board Risk and Reputation Management Committee since May 18, 2015, and the Board Related Party Transactions Committee since May 15, 2017. Justice Vitug (ret.) is also an independent director of ABS-CBN Holdings
– Board Related Party Transactions Committee	Corporation, a publicly-listed company. He is currently a Board Trustee and Law Dean of the Angeles University Foundation, the Chairman of the Board of Trustees of Angeles University Foundation Medical Center, a Graduate Professor of the College of Law of San Beda College, a Professorial Lecturer of the Philippine Judicial Academy, and a member of the Philippine National Group of Judges of the Permanent Court of Arbitration at the Hague, Netherlands since August 18, 2017 for a term of seven years.
	Justice Vitug (ret.) was formerly an Associate Justice of the Supreme Court, Chairman of the House of Representatives Electoral Tribunal, and Senior Member of the Senate Electoral Tribunal. He was also the Chairman of the Philippine Stock Exchange, Inc.
	He graduated cum laude from the Manuel L. Quezon University with a Bachelor's Degree in Law. He holds a Master of Laws degree from the same university and a Master's Degree in National Security Administration from the National Defense College of the Philippines. He was a Fellow of the Commonwealth Judicial Institute of Canada. He also holds an Honorary Doctorate Degree of Law from the Angeles University Foundation. He is not connected, either as an officer or as an employee, to a government agency or instrumentality.
MANUEL R. SALAK III Independent Director Chairman – Board Related Party Transactions Committee Member – Board Corporate Governance Committee – Board Audit Committee – Board Risk and Reputation Management Committee	Mr. Manuel R. Salak III, 59 years old, Filipino, was elected as an independent director of AEV on May 21, 2018. On the same date, he was appointed as Chairman of the Board Related Party Transactions Committee, and member of the Board Corporate Governance Committee, Board Audit Committee, and Board Risk and Reputation Management Committee. Mr. Salak is currently the Senior Strategic Advisor of ING Bank N.V. Philippines, the Founder and Managing Principal of Alpha Primus Advisors, an independent director at Maxicare Philippines, and a member of the Board of Trustees of the Asian Institute of Management.
	Mr. Salak previously served as the Managing Director, Head of Clients Coverage and Corporate Finance – Asia of ING Bank N.V. from 2008 to 2017, Managing Director and Country Head Philippines of ING Bank N.V. from 1999 to July 2008, and Managing Director and Head of Corporate & Investment Banking of ING Barings Philippines from 1999 to 2000.
	Mr. Salak earned his Bachelor of Science Degree in Economics (Honorable Mention) from the Ateneo de Manila University and completed his Master's degree in Business Management from the Asian Institute of Management (AAA Awardee). He also completed several executive and management courses, including the Senior Executive Management Course and ING Business Manager Program from the ING Business School, Hamskerk, Netherlands, the Institut Européen d'Administration des Affaires (INSEAD) Leadership Development Workshop in Singapore, and the Advanced Management Program from Harvard Business School in Boston U.S.A. He is not a director of any other publicly-listed company. He is not connected with any government agency or instrumentality.

Nominations for Independent Directors and Procedure for Nomination

The procedure for the nomination and election of the independent directors is in accordance with Rule 38 of the Securities Regulation Code ("SRC Rule 38"), AEV's Amended By-Laws, and AEV's Guidelines. The Guidelines were approved by the AEV Board on February 10, 2003 and disclosed to all stockholders. Thereafter, the AEV Board approved the Amended Guidelines for the Nomination and Election of independent directors on March 23, 2017, which was disclosed to all stockholders.

Nominations for independent directors were opened beginning January 1, 2019 and the table for nominations was closed on February 15, 2019, in accordance with Section C(1) of the Amended Guidelines.

SRC Rule 38 further requires the Board Corporate Governance Committee to meet and pre-screen all nominees and submit a Final List of Nominees to the Corporate Secretary so that such list will be included in the Company's Preliminary and Definitive Information Statements. Only nominees whose names appear on the Final List shall be eligible for election as independent directors. No other nominations shall be entertained after the final list of candidates has been prepared. The name of the person or group of persons who nominates an independent director shall be identified in such report including any relationship with the nominee.

In approving the nominations for independent directors, the Board Corporate Governance Committee considered the guidelines on the nominations of independent directors prescribed in SRC Rule 38, the Amended Guidelines and AEV's Revised Manual on Corporate Governance (the "Revised Manual"). The Revised Manual was approved by the AEV board on July 24, 2014, March 23, 2017, and further amended on November 23, 2018. All amendments to the Revised Manual were timely disclosed to all stockholders. With the approval of the Revised Manual in 2014, the Board Corporate Governance Committee took over the functions of the Board Nominations and Compensation Committee. Mr. Jon Ramon Aboitiz was the Chairman of the Board Corporate Governance Committee in 2018, until his untimely demise in November 2018. Mr. Raphael P.M. Lotilla, Lead Independent Director, replaced Mr. Aboitiz as the Chairman of the Board Corporate Governance Committee are Messrs. Mikel A. Aboitiz, Enrique M. Aboitiz, Manuel R. Salak III, and Ret. Justice Jose C. Vitug, while the *ex-officio* non-voting members are Mr. Manuel Alberto R. Colayco, and Ms. Susan V. Valdez.

No nominations for independent director shall be accepted at the floor during the stockholders' meeting at which such nominee is to be elected. However, independent directors shall be elected at the stockholders' meeting during which other members of the Board are to be elected.

Justice Jose C. Vitug (ret.), Mr. Manuel R. Salak III, and Mr. Raphael P. M. Lotilla are the nominees for independent directors of AEV. They are neither officers nor employees of the Company or any of its Affiliates, and do not have any relationship with the Company which would interfere with the exercise of independent judgment in carrying out the responsibilities of an independent director. Attached as Annexes "B-1", "B-2" and "B-3" are the Certifications of Qualification of Justice Jose C. Vitug (ret.), Mr. Salak III and Mr. Lotilla, respectively.

AEV stockholders, Ms. Viva Torre, Ms. Gina Unabia, and Ms. Jesusa Z. Nuñez, have nominated Justice Jose C. Vitug (ret.), Mr. Manuel R. Salak III, and Mr. Raphael P.M. Lotilla, respectively, as the Company's independent directors. None of the nominating stockholders have any relation to the respective independent director they are nominating.

Other Nominees for Election as Members of the Board of Directors

As the Board Corporate Governance Committee conveyed to the Corporate Secretary on February 18, 2019, the following were also nominated and qualified as candidates to the AEV Board of Directors for the ensuing year 2019-2020:

Enrique M. Aboitiz Mikel A. Aboitiz Erramon I. Aboitiz Sabin M. Aboitiz Ana Maria A. Delgado Edwin R. Bautista Pursuant to Paragraph 4, Section 1, Article II of the Amended By-Laws of AEV, nominations for members of the Board other than independent directors for the ensuing year must be submitted in writing to the corporate secretary at least 15 working days prior to the Annual Stockholders' Meeting on April 22, 2019 or not later than March 27, 2019.

All other information regarding the positions and offices held by the above-mentioned nominees are integrated in Item 5 (a) (1) above.

Officers for 2018–2019

Below is a list of AEV officers for 2018 - 2019 with their corresponding positions and offices held for the past five years. Unless otherwise indicated hereunder, the officers assumed their positions during AEV's organizational meeting in 2018 for a term of one year.

ENRIQUE M. ABOITIZ Chairman – Board of Directors Chairman – Board Risk and Reputation Management Committee Member – Board Corporate Governance Committee – Board Audit Committee – Board Executive Committee	Mr. Enrique M. Aboitiz, 65 years old, Filipino, was appointed Chairman of the Board of Directors on December 11, 2018. He has served as a director of AEV since May 9, 1994, and has been Chairman of the Board Risk and Reputation Management Committee since February 11, 2009, member of the Board Audit and Board Corporate Governance Committees since December 11, 2018, and of the Board Executive Committee since May 21, 2018. He is also the Vice Chairman of the Board of Directors of AboitizPower, a publicly- listed company, since December 11, 2018, and Vice-Chairman of ACO.
	Mr. Aboitiz graduated with a Bachelor of Science degree in Business Administration, Major in Economics, from Gonzaga University, Spokane, Washington, U.S.A. He is not connected with any government agency or instrumentality.
MIKEL A. ABOITIZ Vice Chairman – Board of Directors Member – Board Corporate Governance Committee – Board Audit Committee – Board Risk and Reputation Management Committee – Board Executive Committee	Mr. Mikel A. Aboitiz, 64 years old, Filipino, was appointed Vice Chairman of the Board of Directors on December 11, 2018. He has served as a director of AEV since May 15, 2017 and was formerly Senior Vice President of AEV from 2004 to 2015. He is currently a member of AEV's Board Audit Committee and Board Corporate Governance Committee, positions which he held since May 2017. He is also a member of the Board Executive Committee since May 21, 2018 and of the Board Risk and Reputation Management Committee since December 11, 2018.
	He has been director of AboitizPower, a publicly-listed company, since February 13, 1998, and was appointed as its Chairman of the Board of Directors on September 1, 2018. He was formerly Vice Chairman of the Board of CitySavings from 2015 to 2016 and President and CEO from 2001 to 2014. He is currently a Chairman of ACO and a trustee and Vice Chairman of RAFI.
	He holds a degree in Bachelor of Science, Major in Business Administration, from Gonzaga University, Spokane, Washington, U.S.A. He is not connected with any government agency or instrumentality.

ERRAMON I. ABOITIZ Director President & Chief Executive Officer Chairman – Board Executive Committee Member – Board Risk and Reputation Management Committee	Mr. Erramon I. Aboitiz, 62 years old, Filipino, has served as President & Chief Executive Officer of AEV since January 5, 2009. He has been a director of AEV since May 9, 1994 and a member of the Board Risk and Reputation Management Committee since May 18, 2015, and Chairman of the Board Executive Committee since May 21, 2018. Mr. Aboitiz was the Executive Vice President and Chief Operating Officer of AEV from 1994 to December 2008.
	Mr. Aboitiz is the President and Chief Executive Officer of AboitizPower, a publicly-listed company. Mr. Aboitiz is also President and Chief Executive Officer of ACO; Chairman of the Board of Directors of the following companies: Aboitiz InfraCapital, AboitizLand, San Fernando Electric Light & Power Co., Inc., the SN Aboitiz Power Group, Therma Power, Inc., CRH Aboitiz, and Aboitiz Renewables, Inc. He is Vice Chairman of RCBM, and UnionBank, a publicly-listed company. He is also Chairman of UnionBank's Executive Committee and Nomination Committee. Lastly, he is Chairman of the Board of Trustees of Aboitiz Foundation, and is a director of the Philippine Disaster Recovery Foundation.
	Mr. Aboitiz was awarded the Management Association of the Philippines Management Man of the Year and Ernst & Young's Entrepreneur of the Year both in 2011.
	Mr. Aboitiz earned a Bachelor of Science degree in Business Administration, Major in Accounting and Finance, from Gonzaga University, Spokane, Washington, U.S.A. He was also conferred an Honorary Doctorate Degree in Management by the Asian Institute of Management. He is not connected with any government agency or instrumentality.
SABIN M. ABOITIZ Director Executive Vice President and Chief Operating Officer Member – Board Risk and Reputation	Mr. Sabin M. Aboitiz, 54 years old, Filipino, was elected director of AEV in May 21, 2018 and has been the Company's Executive Vice President and Chief Operating Officer since December 18, 2015. He was First Vice President of AEV from May 2014 to May 2015 and Senior Vice President from May to December 2015.
Management Committee – Board Executive Committee	Mr. Aboitiz is the Chairman of WeatherPhilippines and Filagri, Inc., and Vice Chairman of AboitizLand. He concurrently serves as Chairman and President of AEV Aviation, Inc.; Director and President & CEO of Pilmico Animal Nutrition Corporation, Pilmico Foods Corporation, and Aboitiz InfraCapital; Director and President of AEV CRH Holdings, Inc.; Director of UnionBank, a publicly-listed company, ACO, RCBM, CRH Aboitiz, Apo Agua Infrastructura, Inc., PETNET, Inc., Aboitiz Construction International, Inc., Aboitiz Construction, Inc., Metaphil, Inc., Neptune Hydro, Inc., Republic Cement Services, Inc., and Gold Coin Management Holdings, Ltd.; Alternate Director of AboitizPower International Pte. Ltd.; and AEV International Pte. Ltd.; and Trustee of Aboitiz Foundation.
	He holds a degree in Business Administration - Finance from Gonzaga University, Spokane, U.S.A. He is not connected with any government agency or instrumentality.

MANUEL R. LOZANO Senior Vice President/ Chief Financial Officer/ Corporate Information Officer <i>Ex-officio</i> Member – Board Risk and Reputation Management Committee	 Mr. Manuel R. Lozano, 48 years old, Filipino, has been Senior Vice President/Chief Financial Officer/Chief Information Officer of AEV since May 18, 2015. He is also an <i>Ex-officio</i> Member of the Board Risk and Reputation Management Committee since May 18, 2015. Mr. Lozanois currently Senior Vice President-Finance of ACO, and Treasurer of Aboitiz Construction, Inc. (ACI); Trustee and Treasurer of Aboitiz Foundation; Chief Financial Officer and Treasurer of Apo Agua; Chairman of the Board and Chief Executive Officer of Lima Water Corporation; Director, Treasurer/Chief Financial Officer of Aboitiz InfraCapital; Director and Vice President of AEV Aviation; Director and Treasurer of AEV CRH, CFO/Treasurer of Archipelago Insurance; Director of PANC, Pilmico, RCBM, UnionBank, a publicly-listed company; and Alternate Director of AEV International, Pilmico International Pte. Ltd. (Pilmico International) and AboitizPower International. Mr. Lozano was First Vice President and Chief Financial Officer/Corporate
	Information Officer of AboitizPower, a publicly-listed company, from 2014 to 2015; and was First Vice President - Chief Financial Officer of AboitizPower Generation from 2008 to 2013.
	Before joining the Aboitiz Group, he was the Chief Financial Officer and a director of Paxys, Inc., a publicly-listed company, focused on the business process outsourcing industry and other IT-related sectors within the Asia Pacific region. He was also a director of Corporate Finance & Investment at NGL Pacific Ltd., a Regional Operating Headquarter related to the Usaha Tegas group of Malaysia. He also held various positions in financial institutions including Jardine Fleming & CLSA.
	He earned his Bachelor of Science in Business Administration degree from the University of the Philippines - Diliman and his Master's Degree in Business Administration from The Wharton School of the University of Pennsylvania, U.S.A. He is not connected with any government agency or instrumentality.
GABRIEL T. MAÑALAC Senior Vice President and Group Treasurer	Mr. Gabriel T. Mañalac, 62 years old, Filipino, currently serves as Senior Vice President and Group Treasurer of AEV since January 5, 2009. He joined AEV as Vice President for Treasury Services in 1998 and was promoted to First Vice President for Treasury Services in 2004.
	He is also Senior Vice President and Group Treasurer of AboitizPower, a publicly-listed company, since May 17, 2010. He is also Vice President and Treasurer of Davao Light, and Treasurer of Cotabato Light.
	Mr. Mañalac graduated cum laude with a Bachelor of Science in Finance degree and a Bachelor of Arts in Economics degree from De La Salle University. He obtained his Master's Degree in Business Administration in Banking and Finance from the Asian Institute of Management and was awarded the Institute's Scholarship for Merit. He is not connected with any government agency or instrumentality. He is not a director of any publicly-listed company.

SUSAN V. VALDEZ ⁹ Senior Vice President and Chief Human Resources Officer <i>Ex-officio</i> Member – Board Corporate Governance Committee	Ms. Susan V. Valdez, 58 years old, Filipino, is the Chief Human Resources Officer of AEV effective January 1, 2019. She held various executive positions at AEV for the past 7 years; namely, Senior Vice President and Chief Corporate Services Officer, Chief Reputation and Risk Management Officer and Chief Reputation Officer. Ms. Valdez is the Senior Vice President and Chief Reputation and Risk Management Officer of AboitizPower, a publicly-listed company. She is an <i>ex-officio</i> member of AEV Board Corporate Governance Committee since January 1, 2019 and AboitizPower Board Risk & Reputation Committee since May 21, 2012.
	She is currently President and Board of Trustee of Aboitiz Foundation and WeatherPhilippines.
	Before joining AEV in September, 2011, she held various executive positions for 15 years in Aboitiz Transport Systems Corporation (ATSC) (now 2GO Group, Inc., a publicly-listed company), as Chief Finance Officer, Chief Information Officer and Chief Operating Officer of its freight and supply chain business units.
	Ms. Valdez is a Certified Public Accountant, and graduated cum laude from St. Theresa's College with a degree of Bachelor of Science in Commerce, Major in Accounting. She earned her Master's degree in Business Management from the University of the Philippines, and completed a program on Management Development at Harvard Business School. She is not connected with any government agency or instrumentality. She is not a director of any publicly-listed company.
ROBERT McGREGOR Executive Director – Chief Investments Officer	Mr. Robert McGregor, 59 years old, British, is Executive Director – Chief Investments Officer of AEV since October 3, 2018. He is concurrently Executive Director – Chief Investments Officer of AboitizPower, a publicly- listed company, since June 1, 2018. He joined AEV as Senior Vice President - Chief Strategy Officer in May 2014 before his appointment as Executive Director – Chief Investments Officer in 2018.
	Mr. McGregor brings with him a wealth of experience in management, investment banking and private equity investing with almost 39 years of experience in energy markets. He has extensive experience in corporate strategy, marketing and business planning in oil, gas and electricity industries in the United Kingdom. He moved to Hong Kong in 1997 and enjoyed an 11-year career in regional investment banking, before moving to Singapore to take up partnership in Actis, an emerging-market private equity company. In 2012, he returned to Hong Kong with Hongkong and Shanghai Banking Corporation Limited as an investment banker.
	Mr. McGregor completed his Honours Degree in Applied Chemistry from The University of Strathclyde, United Kingdom and obtained his Master's Degree in Business Administration from the same university. He is not connected with any government agency or instrumentality. He is not a director of any publicly-listed company.

⁹ Effective January 1, 2019, Ms. Susan V. Valdez, Senior Vice President and Chief Corporate Services Officer, replaced Mr. Xavier Jose Aboitiz as the Company's Chief Human Resources Officer.

LUIS MIGUEL O. ABOITIZ Senior Vice President	Mr. Luis Miguel O. Aboitiz, 54 years old, Filipino, is appointed Senior Vice President of AEV, a position which he held since May 18, 2015. He joined AEV in 1995 as Vice President and was appointed First Vice President from 2004 to May 2015. Since January 2016, he has served as Executive Vice President and Chief Operating Officer - Corporate Business Group of AboitizPower, a publicly-listed company.
	He also served as AboitizPower's Senior Vice President - Power Marketing and Trading from 2009 to 2015. Mr. Aboitiz is concurrently a director of AboitizPower. He is also a director and First Vice President of ACO, and Trustee of Aboitiz Foundation. He also serves as director and president of MORE; and Director of Abovant Holdings, Inc. (Abovant), ARI, TPI, Pilmico, Pilmico Animal Nutrition Corporation (PANC), Therma South, Inc. (TSI), Therma Luzon, Inc. (TLI), Aboitiz InfraCapital, San Carlos Sun Power Inc. (Sacasun), Cebu Energy Development Corporation (Cebu Energy), Southern Philippines Power Corporation (SPPC), Western Mindanao Power Corporation (WMPC), and Unionbank, a publicly-listed company. He is also Chairman of UnionBank's Technology Steering Committee, member of the Audit Committee and Operations Risk Management Committee, and alternate member of the Executive Committee. He holds a management position in GNPower Mariveles Coal Plant Ltd. Co. (GMCP) and its holding company. Mr. Aboitiz is also a member of the Board of Trustees of the Philippine Independent Power Producers Association, Inc. (PIPPA).
	Mr. Aboitiz graduated from Santa Clara University, California, U.S.A. with a degree of Bachelor of Science in Computer Science and Engineering, and earned his Master's degree in Business Administration from the University of California in Berkeley, U.S.A. He is not connected with any government agency or instrumentality.
JOJO S. GUINGAO Senior Vice President and Chief Digital Officer	Mr. Jojo S. Guingao, 53 years old, Filipino, was appointed Senior Vice President and Chief Digital Officer of AEV on October 1, 2018. He joined AEV as First Vice President for Digital Management on July 18, 2016. Mr. Guingao has experience in software development, IT consulting and strategy, enterprise implementation, project management, and professional services. He has over 20 years of experience working for software companies in the Silicon Valley building global technology services organization.
	Before joining AEV, Mr. Guingao was Vice President of Customer Success at Navagis Inc., a Google Cloud Partner in San Francisco CA. He also held senior management positions in various global software companies including Critigen LLC, Environmental Systems Research Institute and Autodesk Inc.
	Mr. Guingao graduated from Mapua Institute of Technology with a Bachelor's Degree in Electronics and Communications Engineering. He completed his Master's Degree in Business Administration from the California State University-East Bay. He is not connected with any government agency or instrumentality. He is also not a director of any publicly-listed company.

DAVID JUDE L. STA. ANA Senior Vice President and Chief External Affairs Officer <i>Ex-officio</i> Member – Board Risk and Reputation	Mr. David Jude L. Sta. Ana, 51 years old, Filipino, was appointed Senior Vice President and Chief External Affairs Officer last October 1, 2018. Prior to his appointment, he was First Vice President for Government Relations since September 1, 2016.	
Management Committee	Mr. Sta. Ana brings to the Group his experience in broadcast, digital and print media, with focus on major news coverage, crisis management, planning and operations. Prior to joining AEV, he was the Head for News Operations of TV5 Network, Inc. where he handled the day to day operations of the Philippines' third largest television network, including news gathering and content generation for its television, radio and digital platforms. Mr. Sta. Ana also served as news director handling the control, operational and administrative responsibilities for news gathering for two of the country's major broadcast organizations, namely ABS-CBN Broadcasting Corporation and GMA Network, Inc., both publicly-listed companies.	
	Mr. Sta Ana earned his Bachelor's Degree in Journalism from the University of the Philippines - Diliman. He also completed the Newsroom Operation and Newsroom Management Training conducted by the U.S. Radio and Television News Directors Association in Los Angeles, California, U.S.A. He is not connected with any government agency or instrumentality. He is also not a director of any publicly-listed company.	
CHRISTOPHER P. BESHOURI Executive Director – Chief Strategy Officer	Mr. Christopher P. Beshouri, 55, American, was appointed Executive Director – Chief Strategy Officer last October 3, 2018. He brings to the Group his experience in corporate strategy, business planning, strategic partnership and investments, and performance management. He has almost three decades of experience in banking, energy, telecommunications, retail, and business process outsourcing across multiple jurisdictions in Asia.	
	Before joining AEV, Mr. Beshouri headed the VICSAL Development Corporation from 2013 to 2018, and was Independent Director of GT Capital Holdings, Inc. from 2013 to 2017, both publicly-listed companies. He also held various top management positions at McKinsey and Company as President and Chief Executive Officer for Philippines from 2005 to 2013, Chief of Staff for Asia from 2004 to 2005, and Associate Principal from 1997 to 2004. He also served in the United States Treasury as a Senior Financial Economist and Director from 1989 to 1997, focusing on financial markets and banking regulations, and he also taught financial markets and banking at Georgetown University.	
	Mr. Beshouri earned his Bachelor of Arts degree (Dual Major in Economics and Public Policy) from the Michigan State University and his Master's degree in Public Affairs from Princeton University.	
	He is not connected with any government agency or instrumentality. He is not a director of any publicly-listed company.	

RICARDO F. LACSON ¹⁰	Mr. Ricardo F. Lacson, Jr., 56 years old, Filipino, was appointed as the Data
Data Privacy Officer	Privacy Officer of AEV effective February 1, 2019. He was Vice President for Strategy of AEV in June 2014 until his appointment as Data Privacy Officer. Prior to joining AEV, he was the Vice President for Administration and Customer Services at the Visayan Electric Company, Inc., from August 2009 to May 2014.
	Before joining the Aboitiz Group, Mr. Lacson held several senior management positions including Director at ZMG Ward Howell, Country Manager of SAP SuccessFactors, President of Motorola Communications Philippines, Inc., Vice President of Software Ventures International, Corp. and General Manager of Systematics Technology Services, Inc. (now Metrobank Technology, Inc.). He began his career in the field of IT, handling large corporate accounts as well as being the airlines specialist for IBM Philippines, Inc. He taught at the Ateneo de Manila University from 1984-1994.
	Mr. Lacson earned his Bachelor of Science Degree in Management Engineering from the Ateneo de Manila University, graduating Magna Cum Laude and receiving the Departmental Award. He also completed the Advance Bank Management Program of the Asian Institute of Management and the Leading Innovative Change Program of the University of California, Berkeley. He is not connected with any government agency or instrumentality. He is not a director of any publicly-listed company.
ANNACEL A. NATIVIDAD Chief Risk Officer <i>Ex-officio</i> – Board Risk and Reputation Management Committee	Ms. Annacel A. Natividad, 49 years old, has been First Vice President and Chief Risk Officer of AEV since July 1, 2016. She was Vice President - Risk Management of AEV since July 2013. She is currently handling the following functions: Risk Management, Insurance Management, Information Security, Enterprise Compliance and Physical Assets Security.
	Ms. Natividad first joined the Aboitiz Group as Vice President – Chief Finance Officer and Risk Management Head of ATS Consolidated (ATSC), Inc. (now 2GO Group, Inc., a publicly-listed company). She was also the Chief Finance Officer of various companies such as Scanasia Overseas, Inc., Kerry-ATS Logistics, Inc., Hapag- Lloyd Philippines, Inc., Aboitiz Project TS Corporation and Sea Merchants, Inc.
	Ms. Natividad holds a Bachelor of Science in Commerce degree from the University of Santo Tomas and earned her Master's degree in Business Administration from De La Salle University. Ms. Natividad also completed the Management Acceleration Program from INSEAD. Ms. Natividad is a Certified Public Accountant and Certified Governance, Risk and Compliance Professional. She is not connected with any government agency of instrumentality. She is not a director of any publicly-listed company.

MARIA LOURDES Y. TANATE Group Internal Audit Head	Ms. Maria Lourdes Y. Tanate, 53 years old, Filipino, has been Vice President and Group Internal Audit Head since January 2016. She joined AEV in November 2011.
	Prior to joining AEV, Ms. Tanate was Chief Audit Executive of ATS Consolidated (ATSC), Inc. (now 2GO Group, Inc., a publicly-listed company). She also served as Assistant Vice President for Finance and Senior Manager of ATS. She has extensive experience in internal audit, financial and investment analysis and corporate finance, with focus on budgeting, financial planning and control.
	She graduated cum laude with a degree of Bachelor of Arts in Economics from the University of the Philippines (Diliman) and subsequently obtained her Masters in Business Administration from the same school. She earned her Masters in Engineering and Technology Management from the University of Queensland, Australia. She is not connected with any government agency or instrumentality. She is not a director of any publicly-listed company.
MANUEL ALBERTO R. COLAYCO Chief Legal Officer/Corporate Secretary/Chief Compliance Officer <i>Ex-officio</i> Member - Board Corporate Governance Committee	Mr. Manuel Alberto R. Colayco, 49 years old, Filipino, was appointed as AEV's Corporate Secretary and AEV's Chief Compliance Officer on March 1, 2018. He is concurrently the First Vice President and Chief Legal Officer of AEV since July 11, 2016. He is concurrently Corporate Secretary of AboitizPower, a publicly-listed company, since March 1, 2018.
	Mr. Colayco has practiced in the areas of corporate law, mergers and acquisitions, joint ventures, securities regulation, corporate and financial restructuring, and litigation. Prior to joining the Aboitiz Group, Mr. Colayco acted as an independent legal consultant providing professional advice, representation, and transactional assistance to private companies and individuals. His previous work experience includes: General Counsel for AGP International Holdings Ltd. and Atlantic, Gulf & Pacific Company of Manila, Inc. from August 2013 to December 2014; Executive Director and Assistant General Counsel of J.P. Morgan Chase Bank N.A. from July 2010 to August 2013; and Vice President and Legal Counsel of DKR Oasis (Hong Kong) LLC, a private investment management firm, from August 2007 until March 2010. He was an Associate at Skadden, Arps, Slate, Meagher & Flom, LLP from 2000 to 2007, and at Romulo Mabanta Buenaventura Sayoc & De Los Angeles from 1996 to 2000.
	Mr. Colayco earned his undergraduate and Juris Doctor degrees from the Ateneo de Manila University. He also has a Master of Laws degree from the New York University School of Law, U.S.A. He is not connected with any government agency or instrumentality. He is also not a director of any publicly-listed company.

MAILENE M. DE LA TORRE Assistant Corporate Secretary	Ms. Mailene M. de la Torre, 37 years old, Filipino, was appointed Assistant Corporate Secretary last November 24, 2016 and Assistant Vice President - Governance and Compliance of AEV effective January 1, 2018. She was previously Senior Associate General Counsel for Governance and Compliance of AEV since November 2016, and was Associate General Counsel for Legal and Corporate Services from May 2010 to October 2014. Ms. de la Torre is also the Corporate Secretary of various Subsidiaries of the Aboitiz Group. She is concurrently Assistant Corporate Secretary of AboitizPower, a publicly-listed company, since her appointment last November 24, 2016.
	Ms. de la Torre has practice in the areas of corporate structuring, acquisitions, joint ventures, compliance and corporate governance, corporate law, securities law, and litigation. Prior to joining the Aboitiz Group, she was an Associate at Esguerra & Blanco Law Office from 2007 to 2010. She graduated cum laude with a Bachelor of Arts Degree in Political Science from the University of the Philippines Diliman and earned her Bachelor of Laws degree from the same university. She is a graduate member of the Institute of Corporate Directors, after completing the Professional Director's Program. She is a member of good standing in the Integrated Bar of the Philippines. She is not connected with any government agency or instrumentality. She is not a director of a publicly- listed company.
JOANNE L. RANADA Assistant Corporate Secretary	Ms. Joanne L. Ranada, 40 years old, Filipino, was appointed as Assistance Corporate Secretary of AEV on October 3, 2018. She is concurrently Senior Associate General Counsel for the Governance and Compliance Team and Assistant Corporate Secretary of AboitizPower, a publicly-listed company. Ms. Ranada also serves as Corporate Secretary of the SN Aboitiz Power Group and Assistant Corporate Secretary of ARI, Hedcor Bukidnon, Hedcor Sabangan, Hedcor Sibulan, Hedcor Tudaya, Hedcor, MORE, TSI, and TVI.
	Ms. Ranada has over a decade of practice in the areas of regulatory compliance, corporate law, foreign investments, capital markets, securities, and corporate governance. Prior to joining the Aboitiz Group, she was the Legal Manager - Corporate Secretarial and Corporate Maintenance Services at Quisumbing Torres law firm from November 2015 to August 2018, and as Senior Corporate Lawyer at GWI Business Solutions, Inc. from November 2014 to October 2015. She was also Chief Counsel at the Securities and Exchange Commission (SEC) from January 2006 to October 2014. While with the SEC, Ms. Ranada was a representative to the International Finance Corporation Accreditation Workshop conducted by the International Finance Corporation, the Asia Regional Funds Passport conducted by the Australian Department of Foreign Affairs, and the Credit Information Systems Training conducted by the Credit Information Corp. and the US Federal Trade Commission.
	Ms. Ranada earned her Bachelor's Degree in International Studies from the College of the Holy Spirit and her Bachelor of Laws degree from Philippine Law School. She has also completed the Trust Operations and Investment Management course conducted by the Trust Institute Foundation of the Philippines, and the Corporate Governance Training conducted by the New York Institute of Finance. She is not connected with any government agency or instrumentality. She is also not a director of any publicly-listed company.

Period in which the Directors Should Serve

The directors shall serve for a period of one year.

Term of Office of a Director

Pursuant to the Company's Amended By-Laws, the directors are elected at each annual stockholders' meeting by stockholders entitled to vote. Each director holds office until the next annual election for a term of one year and until his successor is duly qualified and elected, unless he resigns, dies or is removed prior to such election.

Any vacancy in the Board other than by removal or expiration of term may be filled by a majority vote of the remaining members thereof at a meeting called for that purpose, if they still constitute a quorum. The director so chosen shall serve for the unexpired term of his/her predecessor in office.

(1) Significant Employees

AEV considers the contribution of every employee important to the fulfillment of its goals.

(2) Family Relationships

Messrs. Erramon, Enrique, and Sabin Aboitiz are brothers. Ms. Mikel A. Aboitiz is the uncle of Ms. Ana Maria A. Delgado. Other than these, no other officers or directors are related within the fourth degree of consanguinity.

(3) Involvement in Certain Legal Proceedings as of January 31, 2019

To the knowledge and/or information of AEV, none of its nominees for election as directors, its current members of the Board or its executive officers is presently involved in any legal proceeding or bankruptcy petition or has been convicted by final judgment, or being subject to any order, judgment or decree, or has violated the securities or commodities law in any court or government agency in the Philippines or elsewhere for the past five years until January 31, 2019, which would put to question his/her ability and integrity to serve AEV and its stockholders.

(4) Certain Relationships and Related Transactions

AEV and its Subsidiaries (the "Group"), in their regular conduct of business, have entered into related party transactions consisting of professional and technical services, rental, money market placements, and power sales and purchases. These are made on an arm's-length basis.

ACO, the parent company of AEV, and certain associates have service contracts with either AEV or AboitizPower (parent companies) for corporate center services rendered, such as human resources, internal audit, legal, treasury, government relations, and corporate finance, among others. These services are obtained from AEV and AboitizPower to enable the Group to realize cost synergies. The parent companies maintain a pool of highly qualified professionals with business expertise specific to the businesses of the Group. Transactions are priced on an arm's length basis, and covered with service level agreements to ensure quality of service.

ACO and certain associates are leasing office spaces from Cebu Praedia Development Corporation (CPDC), a Subsidiary of AEV. Rental rates are comparable with prevailing market prices. These transactions are covered with lease contracts for a period of one year.

Power generation Subsidiaries sell to certain power associates based on their respective power supply agreements. Meanwhile, power distribution subsidiaries purchase from certain generation associates based on existing power purchase agreements.

A wholly-owned construction and steel fabrication Subsidiary of ACO renders its services to the Group for the construction of new power plants and residential units.

The Group has cash deposits and money market placements with UnionBank and CitySavings, AEV's banking associates. These are earning interest at prevailing market rates.

AEV extends temporary cash advances to certain subsidiaries for working capital requirements. These advances bear interest at prevailing market rates.

The Company's retirement benefit fund (the "Fund") is in the form of a trust being maintained and managed by ACO. The Fund has investments in the equities of the Company and one of its Subsidiaries.

The above related party transactions are discussed extensively in Note 34 of Company's 2018 consolidated financial statements.

No other transaction, without proper disclosure, was undertaken by the Company in which any director or executive officer, any nominee for election as director, any beneficial owner (direct or indirect) or any member of his immediate family was involved or had a direct or indirect material interest.

AEV employees are required to promptly disclose any business and family-related transactions with the Company to ensure that potential conflicts of interest are determined and brought to the attention of management.

(5) Parent Company

AEV's parent company is Aboitiz & Company, Inc. (ACO). As of January 31, 2019, ACO owns 48.57% of the voting shares of AEV.

(b) Resignation or Refusal to Stand for Re-election by Members of the Board of Directors

No director has resigned nor declined to stand for re-election to the Board since the date of AEV's last Annual Stockholders' Meeting because of a disagreement with AEV on matters relating to its operations, policies, and practices.

Item 6. Compensation of Directors and Executive Officers

(a) Summary of Compensation of Executive Officers

Information as to the aggregate compensation paid or accrued to AEV's Chief Executive Officer and four most highly compensated executive officers, as well as other directors and officers during the last two completed fiscal years and the ensuing fiscal year are as follows:

Name of Officer and Principal Position	Year	Salary	Bonus	Other Compensation
CHIEF EXECUTIVE OFFICER AND FOUR MOST HIGHLY COMPENSATED OFFICERS				
 ERRAMON I. ABOITIZ President and Chief Executive Officer XAVIER JOSE ABOITIZ Senior Vice President and Chief Human Resources Officer ** 				
3. ROBERT MCGREGOR Executive Director - Chief Investments Officer				
4. LUIS MIGUEL O. ABOITIZ Senior Vice President				
5. SUSAN V. VALDEZ Senior Vice President and Human Resources Officer				
	Actual 2018	₱151,310,578.00	₱15,910,000.00	₱14,200,726.00
All above named officers as a group	Actual 2017	₱136,623,646.00	₱13,336,441.00	₱12,340,509.00
	Projected 2019	₱166,441,636.00	₱17,501,000.00	₱15,620,799.00
	Actual 2018	₱132,493,978.00	₱16,090,252.00	₱46,311,988.00
All other directors and officers as a group unnamed	Actual 2017	₱127,927,219.00	₱16,520,604.00	₱51,474,185.00
	Projected 2019	₱145,743,376.00	₱17,699,277.00	₱50,943,187.00

** Effective January 1, 2019, Mr. Xavier Jose Aboitiz retired as the Company's Chief Human Resources Officer. He was replaced by Ms. Susan V. Valdez who was previously the Chief Corporate Services Officer of the Company.

The Amended By-Laws of the Company as approved by the Securities and Exchange Commission on May 23, 2018 defined corporate officers as follows: the Chairman of the Board; the Vice Chairman; the Chief Executive Officer; Chief Operating Officer; the Treasurer, the Corporate Secretary; the Assistant Corporate Secretary; and such other officers as may be appointed by the Board of Directors. For the year 2018, the Company's Summary of Executive Compensation covers the compensation of officers as reported under Item 5 (a)(1) of this Information Statement.

Except for the regular company retirement plan, which by its very nature will be received by the officers concerned only upon retirement from the Company, the above-mentioned officers do not receive any other compensation in the form of warrants, options, and/or profit-sharing.

There is no compensatory plan or arrangement between the Company and any executive in case of resignation or any other termination of employment or from a change-in-control of the Company.

(b) Compensation of Directors

(1) Standard Arrangements

Following the May 18, 2015 stockholders' meeting, the directors receive a monthly allowance of ₱120,000.00, while the Chairman of the Board receives a monthly allowance of ₱180,000.00.

In addition, each director/member and the Chairmen of the Board and the Board Committees receive a per diem for every Board or Board Committee meeting attended as follows:

Type of Meeting	Directors	Chairman of the Board
Board Meeting	₱100,000.00	₱150,000.00
Type of Meeting	Committee Members	Chairman of the Committee

During its February 18, 2019 meeting, the Board Corporate Governance Committee, which performs the function of the Nomination and Compensation Committee, proposed to increase the directors' monthly allowance from ₱180,000.00 to ₱200,000.00 for the Chairman of the Board, and from ₱120,000.00 to ₱150,000.00 for other directors. The committee also proposed to increase the per diem for every meeting attended as follows:

Type of Meeting	Directors	Chairman of the Board
Board Meeting	₱150,000.00	₱200,000.00
Type of Meeting	Committee Members	Chairman of the Committee

During its March 7, 2019 meeting, the Board of Directors approved the proposed increase in the monthly allowance and per diem, and resolved to endorse the same for the stockholders' approval.

A resolution approving the proposed increase in monthly allowance and per diem will be presented to the stockholders for approval at the 2019 Annual Stockholders Meeting.

(2) Other Arrangements

Other than payment of the directors' per diem and monthly allowance as stated, there are no standard arrangements pursuant to which directors of the Company are compensated or are to be compensated, directly or indirectly, for any services provided as a director.

(c) Employment Contracts and Termination of Employment and Change-in-Control Arrangements

There is no compensatory plan or arrangement between AEV and any executive officer that results or will result from the resignation or any other termination of employment or from a change in the management control of AEV.

(d) Warrants and Options Outstanding

To date, AEV has not granted any stock option to its directors or officers.

Item 7. Independent Public Accountant

As a matter of policy, the Board Audit Committee (the "Committee") selects, monitors, and reviews the independence, performance and effectiveness, scope of work, fees, and renumeration of external auditors, in consultation with the Chief Executive Officer, the Chief Financial Officer, and the Group Internal Audit Head. Where appropriate, the Committee may recommend to the Board of Directors the re-appointment or replacement of the current external auditor.

During the March 7, 2019 board meeting, the Chairman of the Committee, Justice Jose C. Vitug (ret.), reported to the Board that the Committee evaluated and assessed the performance for the previous year of the Company's external auditor, SyCip Gorres Velayo & Co. (SGV). Based on the results of its evaluation, the Committee advised the Board of Directors that it is satisfied with SGV's performance for the previous year and recommended SGV's re-appointment as the Company's external auditor for 2019.

The Board of Director discussed the Committee's recommendation, and after discussion, approved the re-appointment of SGV. The Board of Directors will endorse to the shareholders the re-appointment of SGV as the Company's external auditor for 2019.

The accounting firm of SGV has been AEV's Independent Public Accountant for the last 25 years. Ms. Maria Veronica Andresa R. Pore is AEV's current audit partner, and has served as such starting 2017. AEV complies with the requirements of Section 3(b) (ix) of SRC Rule 68 on the rotation of external auditors or signing partners and the two-year cooling-off period. There was no event in the past 25 years where AEV and SGV (or the handling partner) had any disagreement with regard to any matter relative to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

Representatives of SGV will be present during the 2019 Annual Stockholders' Meeting and will be given the opportunity to make a statement if they so desire. They are also expected to respond to appropriate questions if needed.

The Chairman of the Audit Committee is Justice Jose C. Vitug (ret.), an independent director. The members are Messrs. Raphael P.M. Lotilla and Manuel R. Salak III, both independent directors, and Messrs. Enrique M. Aboitiz and Mikel A. Aboitiz, non-executive directors of AEV.

Item 8. Compensation Plans

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

C. ISSUANCE AND EXCHANGE OF SECURITIES

Item 9. Authorization or Issuance of Securities Other than for Exchange

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to authorization or issuance of any securities other than for exchange of outstanding securities.

Recent Issuance of Registered Debt Securities

(a) Ten Billion Fixed Rate Retail Bonds Issued in November 2013

On November 11, 2013, SEC issued an Order of Registration and a Certificate of Permit to Sell Securities for AEV's ₱10bnretail bonds ("2013 Bonds"). The 2013 Bonds received the highest possible rating of PRS "Aaa" from Philippine Rating Services Corporation (PhilRatings). Of the aggregate amount of ₱10 bn, ₱8 bn were subsequently listed with the Philippine Dealing & Exchange Corporation (PDEx) on November 21, 2013.

The 2013 Bonds were issued in two series, seven-year bonds with a fixed interest rate of 4.4125% per annum, and tenyear bonds with a fixed interest rate of 4.6188% per annum. Interest is paid quarterly in arrears every May 21, August 21, November 21, and February 21 of each year for each subsequent interest payment date at which the bonds are outstanding or the subsequent banking day without adjustment if such interest payment date is not a banking day. The Company has the option, but not the obligation, to redeem in whole any series of the outstanding bonds, on the following dates or the immediately succeeding banking day if such date is not a banking day: (i) for the seven-year bonds, on the fifth year and one quarter and on the sixth year from the issue date; and (ii) for the ten-year bonds, on the seventh year, on the eighth year and on the ninth year from the issue date.

AEV received the aggregate [net] proceeds of ₱8 bn from the offer and sale of 2013 Bonds. The breakdown of the use of proceeds is set out below:

	Projected Usage (Per Prospectus)	Actual Usage
AboitizLand - JV with Ayala Land, Inc.	₱1,499,600,000.00	₱1,350,000,000.00
AboitizLand - Additional landbank purchases	500,000,000.00	590,000,000.00
AboitizLand - Purchase of Lima Land Shares	1,545,500,000.00	1,546,000,000.00
AboitizLand - Purchase of Lima Land Shares	-	985,000,000.00
Sub-total	3,545,100,000.00	4,471,000,000.00
Payment of Existing Short-term Debt to Finance:		
Capital Infusion into AEV Aviation	500,000,000.00	500,000,000.00
Purchase of UnionBank shares in 2012	1,030,000,000.00	1,030,000,000.00
Purchase of UnionBank shares in 2013	1,768,000,000.00	1,768,000,000.00
Sub-total	3,298,000,000.00	3,298,000,000.00
Aseagas - Liquid Bio Methane Project	622,437,041.00	295,472,520.00
Bond Issuance Costs	79,603,125.00	86,113,658.00
Warchest	454,859,834.00	-
TOTAL	₽8,000,000,000.00	₱8,150,586,178.00

AEV has been paying interest to its bond holders since February 21, 2014.

(b) Twenty Five Billion Fixed Rate Retail Bonds Issued in July 2015

On July 27, 2015, the SEC issued the Order of Registration and Certificate of Permit to Offer Securities for AEV's fixedrate retail bonds in the aggregate amount of up to ₱25 bn, inclusive of oversubscription (the "2015 Bonds"). The 2015 Bonds were then offered to the public on July 28, 2015 until July 31, 2015. The first tranche, equivalent to ₱24, bn was issued in 2015 in three series, as follows:

Series	Maturity Date	Interest Rate Per Annum	
Series A	Five Years and three months	4.4722%	
Series B	Seven Years	5.0056%	
Series C	Twelve Years	6.0169%	

The 2015 Bonds were listed with PDEx on August 5, 2015 for secondary market trading. Interest on the 2015 Bonds is paid quarterly in arrears every August 6, November 6, February 6, and May 6 of each year for each subsequent interest payment date at which the bonds are outstanding.

AEV received the aggregate [net] proceeds of ₱24 bn from the offer and sale of 2015 Bonds. The breakdown of the use of proceeds is set out below:

	Projected Usage (Per Prospectus)	Actual Usage*
Capital Infusion into Aboitiz Land, Inc.	₱9,892,000,000.00	₱10,000,000.00
Capital Infusion into Apo Agua Infrastructura, Inc.	2,055,000,000.00	14,000.00
Capital Infusion into Aseagas Corporation	311,000,000.00	222,500,000.00
Capital Infusion into PETNET, Inc.	765,000,000.00	125,000,000.00
Full repayment of existing long-term debt to fund purchase of UBP shares in 2010 & 2011	1,188,000,000.00	1,188,000,000.00
Bond Issuance Costs	214,076,625.00	219,925,521.28
Acquisition of a stake in the Philippine business of Lafarge S.A.	9,574,923,375.00	22,234,560,478.72
TOTAL	₱24,000,000,000.00	₱24,000,000,000.00

* The actual amount spent for the above projects in 2015 reached \$25.5 bn. The funding came from the \$24 bn retail bond proceeds and the \$1.5 bn balance from internally-generated funds.

AEV has been paying interest to its bond holders since November 6, 2015.

(c) Thirty Billion Fixed Rate Peso Denominated Retail Bonds

On January 29, 2019, AEV's Board of Directors approved the issuance of a fixed-rate peso-denominated retail bonds in the aggregate amount of up to ₱30 bn, to be registered under the shelf registration program of the SEC (the "2019 Shelf Program").

On March 7, 2019, the Board of Directors approved the issuance of the first tranche of its 2019 Shelf Program equivalent to \Rightarrow 3 bn and with an oversubscription option of up to \Rightarrow 2 bn (the Series "A" Bonds). Depending on market conditions, the Series A Bonds are expected to be offered to the general public during the first half of 2019. The proceeds from the 2019 Shelf Program will be used to finance planned acquisitions, future investments, and other general corporate requirements.

AEV intends to list the Series A Bonds with the PDEx.

Item 10. Modification or Exchange of Securities

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to modification of any class of securities of AEV, or the issuance or authorization for issuance of one class of securities in exchange for outstanding securities of another class.

Item 11. Financial and Other Information

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to any matter specified in Items 9 or 10.

Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to any transaction involving: (i) merger or consolidation into or with any other person or of any other person into or with AEV; (ii) acquisition by AEV or any of its security holders of securities of another person; (iii) acquisition of any other going business or of the assets thereof; (iv) sale or other transfer of all or any substantial part of the assets of AEV; or (v) liquidation or dissolution of AEV.

Item 13. Acquisition or Disposition of Property

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to acquisition or disposition of any property of AEV.

Item 14. Restatement of Accounts

In 2018, an associate company changed its accounting for certain upfront fees on loans and discounts from outright income recognition as services charges, fees, and commissions to amortizing the fees to interest income over the expected life of the loans using the effective interest rate method. The change was made in accordance with Philippine Accounting Standards (PAS) 8, Accounting Policies, Changes in Accounting Estimates and Errors, and was applied retrospectively. Thus, AEV's opening balances of the earliest period presented (January 1, 2017) were restated.

The change in accounting resulted to a decrease in the investments and advances and retained earnings accounts in the consolidated financial statements amounting to ₱312.8 mn as of December 31, 2017/January 1, 2018 and December 31, 2016/January 1, 2017.

The restatement did not result to change in the net income for 2017 and 2016 since the impact is not material. Thus, the amount available for distribution to the holders of equity securities as previously reported in 2017 and 2016 did not change.

D. OTHER MATTERS

Item 15. Action with Respect to Reports

- (a) Approval of the Minutes of the 2018 Annual Meeting of Stockholders dated May 21, 2018 (A summary of the Minutes is attached as Annex "C".);
- (b) Approval of the 2018 Annual Report of Management and Financial Statements of the Company; and
- (c) General ratification of the acts of the Board of Directors, corporate officers, and the management from the date of the last Annual Stockholders' Meeting up to April 22, 2019. These acts are covered by resolutions of the Board duly adopted during the normal course of trade or business of the Company.

Item 16. Matters Not Required to be Submitted

No action is to be taken with respect to any matter that does not require the submission to a vote of security holders.

Ratification of the acts of the Board of Directors, corporate officers, and management in 2018 up to April 22, 2019 refers only to acts done in the ordinary course of business and operations of AEV, which have been duly disclosed to the SEC, the PSE, and the PDEx as may be required in accordance with the applicable laws. Ratification is being sought in the interest of transparency and as a matter of customary practice or procedure, undertaken at every annual meeting of AEV stockholders.

Below is a summary of board resolutions approved during the period of May 21, 2018 to March 7, 2019:

Regular Board Meeting, May 21, 2018

- (a) Transact with Barclays
- (b) Open Custodian Accounts with Bank of the Philippine Islands
- (c) Borrow and Transact for Short Term Facilities with Various Banks
- (d) Renew the Appointment of Authorized Representatives to Attend and Represent the Company during the Annual or Special Stockholders' Meeting of its Investee Companies
- (e) Renew the Authority to Enter into Non-Disclosure Agreements, Letters of Instruction, Memoranda of Agreement and Other Preliminary Agreements Involving Potential Acquisitions or Transactions and Appointment of Authorized Representatives
- (f) Renew the Authority to Purchase, Sell, or Deal in Any Manner Any of its Motor Vehicles and to Appoint Representatives of the Company
- (g) Update List of Officers Authorized to Transact with Philippine Depository & Trust Corporation
- (h) Enter into Data Sharing Agreement/s within the Aboitiz Group
- (i) Update List of the Company's Authorized Signatories with Maxicare Corporation

Special Board Meeting, July 5, 2018

- (a) Participate in a Competitive Auction for the Acquisition of Direct or Indirect Equity Interest in Gold Coin Management Holdings Ltd.;
- (b) Avail Institutional Products from a Consortium of Banks and Guarantee Availment of Subsidiary

Regular Board Meeting, July 26, 2018

- (a) Guarantee Apo Agua Infrastructura, Inc.'s (Apo Agua) Syndicated Loan Agreement with Various Banks:
 - (i) Secure Apo Agua's Loan with the Pledge of its Shares in Apo Agua;
 - (ii) Guarantee Apo Agua's Loan; and
 - (iii) Provide the Back-Ended Equity SBLC for Apo Agua for the Construction of its Bulk-water Treatment Facility.
- (b) Enter into Data Analytics Consultancy Services with various Business Units
- (c) Appoint Authorized Representatives to File Reports with PSE, PDEx, and the SEC
- (d) Early Cessation of Extended Tenure of Mr. Antonio R. Moraza
- (e) Matters Approved by the Board Executive Committee during its Meeting held on June 28, 2018

Special Board Meeting, September 1, 2018

- (a) Appoint Mr. Edwin R. Bautista as Director
- (b) Subscribe to the Stock Rights Offer of Union Bank of the Philippines
- (c) Infuse Capital into AEV International Pte. Ltd.

Regular Board Meeting, October 3, 2018

- (a) Appoint Ms. Joanne L. Ranada as Assistant Corporate Secretary
- (b) Update the List of Authorized Representatives to File Reports with the PSE, PDEx, and SEC
- (c) Appoint Mr. Christopher P. Beshouri as Executive Director Chief Strategy Officer
- (d) Appoint Mr. Jojo S. Guingao as Senior Vice President and Chief Digital Officer
- (e) Appoint Mr. David Jude L. Sta. Ana as Senior Vice President and Chief External Affairs Officer
- (f) Reorganization of Corporate Services Units

Regular Board Meeting, November 23, 2018

- (a) Update the Signatories for the Company's Accounts Maintained with Various Banks
- (b) Infuse Funds into AEV International Pte. Ltd. For the Prepayment of AEV International Pte. Ltd.'s Loan
- (c) Renew Authority to Buyback AEV, UBP and AboitizPower Shares
- (d) Enter into a Security Service Contract with Multimodal Security and Investigation Agency, Inc.
- (e) Update Signatories for Contracts involving Information Technology Services
- (f) Obtain Permits with the Optical Media Board (OMB) in Relation to the Distribution of Reports for the Stockholders Meeting
- (g) Approval of the Amendment of the Corporate Governance Manual

Special Board Meeting, December 11, 2018

- (a) Appoint Ms. Ana Maria A. Delgado as Director of the Company
- (b) Appoint Mr. Enrique M. Aboitiz as the Chairman of the Board of Directors
- (c) Appoint Mr. Mikel A. Aboitiz as Vice Chairman of the Board of Directors
- (d) Appoint Board Committee Members
- (e) Appoint New Data Privacy Officer
- (f) Infuse Funds into AEV International Pte. Ltd.

Regular Board Meeting, January 29, 2019

- (a) Undertake a Retail Bond Offering of up to Php 30 Billion under the Shelf Registration Program of the SEC
- (b) Borrow and/or Guarantee the Availment of Loan by AEV International Pte. Ltd.
- (c) Allow and Guarantee the Availment of the Company's Short-Term Credit Facilities with Various Banks by AEV

International Pte. Ltd.

- (d) Infuse Funds into Aboitiz Land, Inc.
- (e) Ratify Authority of Officer to Purchase a Motor Vehicle on Behalf of the Company

Special Board Meeting, March 7, 2019

- (a) Approve the 2018 Audited Financial Statements
- (b) Approve the Agenda, Venue, and Record Date of the Stockholders Entitled to Vote for the 2019 Annual Stockholders' Meeting
- (c) Appoint Luis Cañete and Company as the Board of Election Inspectors for the 2019 Annual Stockholders' Meeting
- (d) Appoint the Proxy Validation Committee Members
- (e) Approve the Increase in the Directors' Monthly Allowance and Per Diem for Board and Committee Meetings
- (f) Endorse SyCip Gorres Velayo & Co. as the Company's External Auditor for 2019
- (g) Obtain Permits with the Optical Media Board in Relation to the Distribution of Reports for the Stockholders Meeting
- (h) Declare the Regular Cash Dividend Pursuant to the Disclosed Policy
- (i) Avail the Corporate Check Writer Facility of Union Bank of the Philippines for the Company's 2019 Dividend Payments
- (j) Incorporate a Holding Company for Social Impact Business
- (k) Infuse Funds to Aboitiz InfraCapital, Inc. (Aboitiz InfraCapital)
- (I) Guarantee the Availment of Credit Facilities by Aboitiz InfraCapital
- (m) Issue First Tranche of Fixed-Rate Peso-Denominated Retail Bonds
- (n) Infuse Funds to AEV International
- (o) Update Signatories for Corporate Human Resources Contracts/Agreements
- (p) Approve the 2019 Budget

Item 17. Amendment of Charter, By-Laws or Other Documents

No action is to be taken during the 2019 Annual Stockholders' Meeting with respect to the amendment of the Company's Charter, By-Laws or other documents.

Item 18. Other Proposed Actions

(a) **Approval of the 2018 Annual Report and Financial Statements.** The proposal is intended to present to the stockholders the results of the Company's operations in 2018, in accordance with Section 74 of the Revised Corporation Code.

The Company's audited financial statements as of December 31, 2018 will be integrated and made part of the Company's 2018 Definitive Information Statement (2018 Information Statement). The 2018 Information Statement will be distributed to the stockholders at least 15 days prior to the 2019 Annual Stockholders' Meeting, and the same will be posted at the Company's website at www.aboitiz.com.

A resolution approving the 2018 Annual Report and Audited Financial Statements shall be presented to the stockholders for approval.

(b) Appointment of the Company's External Auditor for 2019. The proposal is intended to appoint an auditing firm which can best provide assurance to the directors and stockholders on the integrity of the Company's financial statements and adequacy of its internal controls. The Board Audit Committee and the Board of Directors will endorse SGV as the external auditor for 2019 for the stockholders to appoint.

The profile of the external auditor is disclosed in the 2018 Preliminary and Definitive Information Statements.

A resolution for the appointment of the Company's external auditor for 2019 shall be presented to the stockholders for approval.

(c) Ratification of Acts, Resolutions, and Proceedings of the Board of Directors, Corporate Officers and Management in 2018 up to April 22, 2019. The proposal is intended to allow the stockholders to ratify the acts of the Board of Directors and Officers of the Company as a matter of procedure or policy.

The resolutions approved by the Board in its regular and special meetings refer only to acts done by the Board of Directors, corporate officers, and management in the ordinary course of business. The board resolutions are enumerated in this

2018 Information Statement. The Company also regularly discloses material transactions approved by the Board. These disclosures are available for viewing and can be downloaded at the Company's website at www.aboitiz.com.

A resolution to ratify the acts, resolutions, and proceedings of the Board of Directors, corporate officers, and management in 2018 up to the date of the 2019 Annual Stockholders' Meeting shall be presented to the stockholders for approval.

Item 19. Voting Procedures

(a) Votes Required for Matters Submitted to Stockholders for Approval and Election of Directors

Section 4, Article I of the Amended By-Laws of AEV states that a quorum for any meeting of stockholders shall consist of the majority of the outstanding capital stock of AEV. Majority of such quorum shall decide on any question in the meeting, except those matters in which the Revised Corporation Code requires a greater proportion of affirmative votes.

Regarding the election of members of the Board, nominees who receive the highest number of votes shall be declared elected, pursuant to Section 23 of the Revised Corporation Code.

For other matters submitted to the stockholders for approval a vote by a majority of the shares entitled to vote present or represented during the meeting shall be necessary to approve the proposed actions. There are no proposed actions in the 2019 Annual Stockholders Meeting that requires approval by a higher percentage of votes from the stockholders.

(b) The Method by which the Votes will be Counted

In the election of directors, the nine nominees with the most number of votes shall be declared elected. If the number of nominees does not exceed the number of directors to be elected, all the shares present or represented at the meeting will be voted in favor of the nominees. If there is an objection to the motion to elect all the nominees, voting will be done by ballots.

In the election of directors, the stockholder may choose to do any of the following:

- (i) Vote such number of shares for as many person(s) as there are directors to be elected;
- (ii) Cumulate such shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares; or
- (iii) Distribute his shares on the same principle as option (ii) among as many candidates as he shall see fit, provided, that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the whole number of directors to be elected.

The method of counting the votes shall be in accordance with the general provisions of the Corporation Code. The counting of votes shall be done by the representatives from the Office of the Corporate Secretary, who shall serve as members of the Election Committee. The voting shall be witnessed and the results verified by a duly appointed Independent Board of Election Inspectors, Luis Cañete & Company, an independent accounting firm.

Other than the nominees' election as director and the proposed increase in the directors' monthly allowance and per diem, no director, executive officer, nominee or associate of the nominees has substantial interest, direct or indirect by security holdings or otherwise, in any way of the matters to be taken up during the meeting. AEV has not received any information that an officer, director or stockholder intends to oppose any action to be taken at the 2019 Annual Stockholders' Meeting.

This Information Statement in SEC Form 20-IS is given free of charge to the stockholders prior to the Annual Stockholders' Meeting of the Company. AEV stockholders may likewise request for a copy of the Annual Report in SEC Form 17-A which will be given free of charge upon written request. Please write to:

Investor Relations Office Aboitiz Equity Ventures, Inc. NAC Tower, 32nd Street Bonifacio Global City Taguig City, Metro Manila 1634 Philippines email: aev_investor@aboitiz.com

Attention:

This Information Statement and the Annual Report in SEC Form 17-A are also posted at AEV's website: www.aboitiz.com.

Mr. Francisco Victor "Judd" G. Salas

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Taguig on 1 2 MAR 2019

ABOITIZ EQUITY VENTURES, INC. By:

Manuel Alberto R. Colayco Corporate Secretary

DEFINITION OF TERMS

Aboitiz Foundation	Aboitiz Foundation, Inc.
	ACO and the companies
	or entities in which ACO has beneficial interest
	and over which ACO.
	directly or indirectly,
	exercises management
Aboitiz Group	control, including, without
	limitation, AEV, AboitizPower,
	AboitizLand, Pilmico, Aboitiz
	InfraCapital and their
	respective Subsidiaries and
	Affiliates
	Aboitiz InfraCapital, Inc.
Aboitiz InfraCapital	(formerly: AEV Infracapital,
	Inc.)
AboitizLand	Aboitiz Land, Inc.
AboitizPower or AP	Aboitiz Power Corporation
AboitizPower Group	Aboitiz Power Corporation and
	its Subsidiaries
AboitizPower	AboitizPower International Pte.
International	Ltd.
	Refers to Aboitiz Jebsen
Abojeb Group	Company, Inc., Aboitiz Jebsen
	Manpower Solutions, Inc., and
	Jebsen Maritime, Inc.
Abovant	Abovant Holdings, Inc.
	Aboitiz Construction, Inc.
ACI	(formerly Aboitiz Construction
	Group, Inc.)
ACO	Aboitiz & Company, Inc.
AdventEnergy	Adventenergy, Inc.
AESI	Aboitiz Energy Solutions, Inc.
AEV, the Company, the Issuer or the Registrant	Aboitiz Equity Ventures, Inc.
	AEV Aviation, Inc. (formerly
AEV Av	Davco Holdings, Inc.; Spin
	Realty Corporation)
AEV CRH	AEV CRH Holdings, Inc.
AEV Group or the Group	AEV and its Subsidiaries
AEV International	AEV International Pte. Ltd.
450	American Feeds Company
AFC	Limited
	With respect to any Person,
	any other Person directly or
Affiliate	indirectly Controlled or is
	under common Control by
	such Person

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Ambuklao-Binga Hydroelectric Power Complex	Refers to SN Aboitiz Power- Benguet's 105-MW Ambuklao Hydroelectric Power Plant located in Bokod, Benguet and 140-MW Binga Hydroelectric Power Plant in Itogon, Benguet
AMLA	Anti-Money Laundering Act
AP Solar	AP Solar Tiwi, Inc.
APA	Asset Purchase Agreement
ΑΡΑϹ	APAC Commodities Pte. Ltd.
APDS	Automatic Payroll Deduction System
Apo Agua	Apo Agua Infrastructura, Inc.
APRI	AP Renewables Inc.
APX1	Aboitiz Power Distributed Energy, Inc.
APX2	Aboitiz Power Distributed Renewables, Inc.
Archipelago Insurance	Archipelago Insurance Pte. Ltd.
ARI	Aboitiz Renewables, Inc. (formerly: Philippine Hydropower Corporation)
ARR	Annual Revenue Requirement
AS	Ancillary Services
ASPA	Ancillary Services Procurement Agreement
Associate	Refers to an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies
АТМ	Automated Teller Machine
ATSC	Aboitiz Transport System (ATSC) Corporation (now 2GO Group, Inc.)
Bakun AC Plant	Refers to the 70-MW Bakun AC run- of-river hydropower plant located in Amilongan, Alilem, llocos Sur
BCQ	Bilateral Contract Quantity
BEZ	Balamban Enerzone Corporation
BFF	Bintawa Fishmeal Factory Sdn. Bhd.

BIR	Bureau of Internal Revenue
BOC	Bureau of Customs
воі	The Philippine Board of Investments
вот	Build-Operate-Transfer
вро	Business Process Outsourcing
Brownfield	Refers to power generation projects that are developed on sites which had previous developments
BSP	Bangko Sentral ng Pilipinas
Bunker C	Refers to the thickest residual fuels that is produced by blending any oil remaining at the end of the oil refining process with a lighter oil
Business Unit	A Subsidiary or an Affiliate of AEV
СА	Court of Appeals
CASA	Current Account/Savings Account
СВА	Collective Bargaining Agreement
СВАА	Central Board of Assessment Appeals
CDPEI	Cebu District Property Enterprise, Inc.
Cebu Energy	Cebu Energy Development Corporation
CFL	Comfez Limited
CG Report	Refers to the Company's Corporate Governance Report
CIPDI	Cebu Industrial Park Developers, Inc.
CitySavings or CSB	City Savings Bank, Inc.
Cleanergy	Cleanergy, Inc. (formerly Northern Mini-Hydro Corporation)
Coal Group	Composed of the following Business Units: Therma Luzon, Inc., Therma South, Inc., Therma Visayas, Inc., GNPower Mariveles Coal Plant Ltd. Co., GNPower Dinginin Ltd. Co., Pagbilao Energy Corporation, Redondo Peninsula Energy, Inc., STEAG State Power, Inc., and Cebu Energy Development Corporation, which own and/or operate coal-fired power plants

сос	Certificate of Compliance
	Refers to the Company's Code
Code	of Ethics and Business Conduct
Contestable Customer	Refers to an electricity end- user who has a choice of a supplier of electricity, as may be determined by the ERC in accordance with Republic Act 9136 or the EPIRA
Contestable Market	Refers to the electricity end- users who have a choice of a supplier of electricity, as may be determined by the ERC in accordance with Sec. 4(h) of the EPIRA
Control	A term which refers to possession, directly or indirectly, by a Person of the power to direct or cause the direction of the management and policies of another Person whether through the ownership of voting securities or otherwise; provided, however, that the direct or indirect ownership of over 50% of the voting capital stock, registered capital or other equity interest of a Person is deemed to constitute control of that Person; "Controlling" and "Controlled" have corresponding meanings
Cotabato Light	Cotabato Light & Power Company
CPDC	Cebu Praedia Development Corporation
CPL	Comfez Pte. Ltd.
СРРС	Cebu Private Power Corporation
CRH Aboitiz	CRH Aboitiz Holdings, Inc.
CSEE	Contract for the Supply of Electric Energy
СТА	Court of Tax Appeals
DAU	Declaration of Actual Use
Davao Light	Davao Light & Power Company, Inc.
DENR	Department of Environment and Natural Resources
DOE	Department of Energy
DOLE	Department of Labor and Employment

DOTr	Department of Transportation
Distribution Companies or Distribution Utilities	Refers to the companies within the AboitizPower Group engaged in Power Distribution, such as BEZ, Cotabato Light, Davao Light, LEZ, MEZ, SEZ, SFELAPCO and VECO. "Distribution Company" or "Distribution Utility" may refer to any one of the foregoing companies.
EAUC	East Asia Utilities Corporation
ECC	Environmental Compliance Certificate
Enerzone Companies	A term collectively referring to BEZ, LEZ, MEZ and SEZ and other Distribution Utilities of the AboitizPower Group operating within special economic zones
EPC	Engineering, Procurement and Construction
EPIRA	RA 9136, otherwise known as the "Electric Power Industry Reform Act of 2001," as amended from time to time, and including the rules and regulations issued thereunder
ЕРРА	Electric Power Purchase Agreement
ERC	Energy Regulatory Commission
FEZ	FEZ Animal Nutrition Pte. Ltd.
Filagri	Filagri, Inc.
Filagri Holdings	Filagri Holdings, Inc.
FIT	Feed-in-Tariff
FIT-All	Feed-in-Tariff Allowance
Food Group	A term collectively referring to Pilmico, PANC, Filagri, Pilmico International, Pilmico Vietnam Trading and PVF; the Company's Business Units engaged in the food business
GCAFI	Gold Coin Aqua Feed Incorporated
GCDG	Gold Coin Feedmill (Dongguan) Co. Limited
GCFB	Gold Coin Feedmill (Brunei) Sdn. Bhd.
GCFD	Gold Coin Feedmill (Dong Nai) Co. Ltd.

F	
GCFHN	Gold Coin Feedmill Ha Nam Company Limited
GCFL	Gold Coin Feed Mills (Lanka) Ltd.
GCFM	Gold Coin Feedmills (Malaysia) Sdn. Bhd.
GCFS	Gold Coin Feedmill (Sabah) Sdn. Bhd.
GCG	Gold Coin Group Limited
GCGI	Green Core Geothermal Incorporated
GCHSB	Gold Coin Holdings Sdn Bhd
GCI	P.T. Gold Coin Indonesia
GCIH	GC Investment Holdings Limited
GCKM	Gold Coin Feedmill (Kunming) Company Limited
GCMG	Gold Coin Malaysia Group Sdn. Bhd.
GCMH	Gold Coin Management Holdings Limited
GCS	Gold Coin Sarawak Sdn. Bhd.
GCSAB	Gold Coin Sabah Sdn. Bhd.
GCSI	P.T. Gold Coin Specialties
GCSS	Gold Coin Services Singapore Pte Limited
GCSSB	Gold Coin Specialties Sdn. Bhd.
GCST	Gold Coin Specialties (Thailand) Co. Ltd.
GCSZ	Gold Coin Management (Shenzhen) Co. Limited
GCTI	P.T. Gold Coin Trading Indonesia
GCZH	Gold Coin (Zhuhai) Company Limited
GCZJ	Gold Coin (ZhangJiang) Company Limited
GCZZ	Gold Coin (Zhangzhou) Company Limited
Generation Companies	Refers to the companies within the AboitizPower Group engaged in Power Generation; "Generation Companies" may refer to any one of these companies.
GLS	Golden Livestock Sdn. Bhd.
Global Formosa	Global Formosa Power Holdings, Inc.

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Global Power	Global Business Power Corporation of the Metrobank Group
GMCP	GNPower Mariveles Coal Plant Ltd. Co.
GNPD	GNPower Dinginin Ltd. Co.
Government	The Government of the Republic of the Philippines
Greenfield	Refers to power generation projects that are developed from inception on previously undeveloped sites
GRESC	Geothermal Renewable Energy Service Contracts
Grid	As defined in the Implenting Rules and Regulations of the EPIRA, it is the high voltage backbone system of interconnected transmission lines, substations and related facilities located in each of Luzon, Visayas and Mindanao or as may be otherwise determined by the ERC in accordance with Section 45 of the EPIRA
GSIS	Government Service Insurance System
Guidelines	AEV's Amended Guidelines for the Nomination and Election of Independent Directors
GWh	Gigawatt-hour, or 1,000,000 kilowatt-hours
Hedcor	Hedcor, Inc.
Hedcor Sabangan	Hedcor Sabangan, Inc
Hedcor Sibulan	Hedcor Sibulan, Inc.
Hedcor Tudaya	Hedcor Tudaya, Inc.
Hijos	Hijos de F. Escaño, Inc.
ILP	Interruptible Load Program
IMEM	Interim Mindanao Electricity Market
IPPA	Independent Power Producer Administrator
IPO	Initial Public Offering
ISMS	Information Security Management System

Joint Venture	Refers to a type of joint agreement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually-agreed sharing of control of an arrangement, which exist only when decisions about the relevant activities require anonymous consent of the parties sharing control
JVACC	J.V. Angeles Construction Company
KGT	KLEAN Greentech Co. Ltd.
kV	Kilovolt, or 1,000 volts
kW	Kilowatt, or 1,000watts
kWh	Kilowatt-hour, the standard unit of energy used in the electric power industry. One kilowatt-hour is the amount of energy that would be produced by a generator producing 1,000 watts in one hour
K&L	K & L Farming Industries Sdn. Bhd.
Land Group	A term collectively referring to AboitizLand and the Company's Business Units engaged in the real estate
LBAA	Local Board of Assessment Appeals
LEZ	Lima Enerzone Corporation (formerly Lima Utilities Corporation)
LHC	Luzon Hydro Corporation
LimaLand	Lima Land, Inc.
LTC	Lima Technology Center
LWC	Lima Water Corporation
Maaraw San Carlos	Maaraw Holdings San Carlos, Inc.
Magat Plant	Refers to the 360-MW HEPP of SN Aboitiz Power - Magat, located at the border provinces of Isabela and Ifugao
Maris Plant	The 8.5 MW run-of-river Maris Main Canal 1 Hydroelectric Power Plant

Mariveles Project	2x316MW (net) pulverized coal-fired power plant located in Mariveles, Bataan, Philippines
MCIAA	Mactan - Cebu International Airport Authority
MEPZ I	Mactan Export Processing Zone I
MEPZ II	Mactan Export Processing Zone II
Meralco	Manila Electric Company
MEZ	Mactan Enerzone Corporation
MGCI	Myanmar Gold Coin International Co. Ltd.
MOA	Memorandum of Agreement
MORE	Manila – Oslo Renewable Enterprise, Inc.
MW	Megawatt, or one mn watts
MWh	Megawatt-hour
MWP	Megawatt-peak
MVA	Megavolt Ampere
NGCP	National Grid Corporation of the Philippines
NIA	National Irrigation Authority
NPC	National Power Corporation
NPPC	Naga Power Plant Complex, the 55 MW land-based gas turbine power plant located in Colon, Naga City, Cebu
NWRB	National Water Resources Board
Oil Group	Refers to the following companies: East Asia Utilities Corporation, Cebu Private Power Corporation, Therma Marine, Inc., Therma Mobile, Inc., Southern Philippines Power Corporation, and Western Mindanao Power Corporation, which own and operate Bunker C-fired power plants
Open Access	Retail Competition and Open Access
РА	Provisional Authority
Pagbilao Plant or Pag1 and Pag2	Refers to the 700-MW (2x350 MW) coal-fired thermal power plant located in Pagbilao, Quezon

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PANC	Pilmico Animal Nutrition Corporation (formerly Fil-Am Foods, Inc.)
PAN-JSC	Pilmico Animal Nutrition Joint Stock Company (formerly: Eurofeed)
PBI	Pilmico Bioenergy, Inc.
PBR	Performance-Based Rate-
	Setting Regulation
РСС	Philippine Competition Commission
PCRM	Pricing and Cost Recovery Mechanism
PDEx	Philippine Dealing & Exchange Corp., the fixed-income securities market which provides an electronic trading platform of exchange for fixed- income securities
PDNI	Propriedad del Norte, Inc.
PDTC	Philippine Depository and Trust Corporation
PEC	Pagbilao Energy Corporation
РЕМС	Philippine Electricity Market Corporation
Person	Means an individual, corporation, partnership, association, joint stock company, trust, any unincorporated organization, or a government or political
PETNET	subdivision thereof
	subdivision thereof PETNET, Inc.
PEZA	
PEZA Philippine Pesos or P	PETNET, Inc. Philippine Economic Zone
	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the
Philippine Pesos or ₱	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services
Philippine Pesos or P PhilRatings	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services Corporation
Philippine Pesos or ₱ PhilRatings Pilmico	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services Corporation Pilmico Foods Corporation
Philippine Pesos or ₱ PhilRatings Pilmico Pilmico International	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services Corporation Pilmico Foods Corporation Pilmico International Pte. Ltd. Pilmico Viet Nam Trading
Philippine Pesos or P PhilRatings Pilmico Pilmico International Pilmico Vietnam Trading	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services Corporation Pilmico Foods Corporation Pilmico International Pte. Ltd. Pilmico Viet Nam Trading Compay Ltd. Philippine Independent Power
Philippine Pesos or PhilRatings Pilmico Pilmico International Pilmico Vietnam Trading PIPPA	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services Corporation Pilmico Foods Corporation Pilmico International Pte. Ltd. Pilmico Viet Nam Trading Compay Ltd. Philippine Independent Power Producers Association, Inc.
Philippine Pesos or ₱ PhilRatings Pilmico Pilmico International Pilmico Vietnam Trading PIPPA PPA	PETNET, Inc. Philippine Economic Zone Authority The lawful currency of the Republic of the Philippines Philippine Rating Services Corporation Pilmico Foods Corporation Pilmico International Pte. Ltd. Pilmico Viet Nam Trading Compay Ltd. Philippine Independent Power Producers Association, Inc. Power Purchase Agreement

	Power Sector Assets and
PSALM	Liabilities Management
	Corporation
PSC	Power Supply Contract
PSE	The Philippine Stock Exchange, Inc.
PSPA	Power Supply and Purchase Agreement
PT Ayam	PT Ayam Unggul
PVF	Pilmico Vietnam Feeds Joint Stock Company (formerly: Pilmico VHF Joint Stock Company)
QMS	Quality Management System
RA	Republic Act
RCBM	Republic Cement and Building Materials, Inc.
RCII	Republic Cement Iligan, Inc.
RCLR	Republic Cement Land & Resources, Inc.
RCMI	Republic Cement Mindanao, Inc.
RCSI	Republic Cement Services, (Philippines) Inc.
REM	Retail Electricity Market
Renewal Energy Act or RE Law	RA 9513, otherwise known as the Renewable Energy Act of 2008
REPA	Renewable Energy Payment Agreement
RES	Retail Electricity Supplier
RESA	Retail Electricity Suppliers Association of the Philippines, Inc.
RESC	Renewable Energy Service Contracts
Revised Corporation Code	Republic Act No. 11232 or the Revised Corporation Code of the Philippines
Revised Manual	Refers to the Company's Revised Manual on Corporate Governance
RORB	Return-on-Rate base
RP Energy	Redondo Peninsula Energy, Inc.
RPT	Real Property Tax
RPT RSC	Real Property Tax Retail Supply Contracts

Run-of-river hydroelectric plant	Refers to a hydroelectric power plant that generates electricty from the natural flow and elevation drop of a river
RTT	Right-to-Top
Sacasun	San Carlos Sun Power Inc.
SBFZ	Subic Bay Freeport Zone
SBMA	Subic Bay Metropolitan Authority
sc	The Supreme Court of the Philippines
SEC	The Securities and Exchange Commission of the Philippines
SEZ	Subic EnerZone Corporation
SFELAPCO	San Fernando Electric Light and Power Co., Inc.
Sibulan Project	Refers to the two run-of- river hydropower generating facilities tapping the Sibulan and Baroring rivers in Sibulan, Santa Cruz, Davao del Sur
SN Aboitiz Power - Benguet	SN Aboitiz Power - Benguet, Inc. (formerly SN Aboitiz Power Hydro, Inc.)
SN Aboitiz Power Group	Refers to the group of companies formed out of the strategic partnership between AboitizPower and SN Power, and refers to MORE and its Subsidiaries, including, SN Aboitiz Power-Benguet, Inc., SN Aboitiz Power-Gen, Inc., SN Aboitiz Power-RES, Inc., and SN Aboitiz Power-Magat, Inc.
SN Power	SN Power AS, a consorti between Statkraft AS and Norfund of Norway
SN Power Group	Refers to the group formed by Statkraft AS and Norfund, and is composed of, among others, SN Power AS and Agua Imara AS. It is the leading Norwegian hydropower group with operations in Asia, Africa and Latin America
SPC	SPC Power Corporation
SPPC	Southern Philippines Power Corporation
SRC	RA 8799 or the Securities Regulation Code of the Philippines

STEAG Power	STEAG State Power Inc.
SIEAG POwer	
Subsidiary	In respect of any Person, refers to any entity: (i) who has power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee); (ii) exposure, or rights, to variable returns from its involvement with the investee; and (iii) ability to use its power over the investee to affect its returns
SYBVI	Syaqua Group Incorporated
SYHK	Sya Holdings (Hong Kong) Limited
SYSG	Syaqua Singapore Pte Ltd
тсіс	Taiwan Cogeneration International Corporation
TeaM Energy	Team Energy Corporation
Team Philippines	Team Philippines Industrial Power II Corporation
тнс	Tsuneishi Heavy Industries (Cebu), Inc.
тні	Tsuneishi Heavy Industries (Cebu), Inc.
Tiwi-MakBan Geothermal Facilities	Refers to the geothermal facilities composed of twelve (12) geothermal plants and one (1) binary plant, located in the provinces of Batangas, Laguna and Albay
тц	Therma Luzon, Inc.
тмі	Therma Marine, Inc.
тмо	Therma Mobile, Inc.
ТРІ	Therma Power, Inc.
ΤΡVΙ	Therma Power - Visayas, Inc.

TransCoNational Transmission Corporation and, as applicable, the National Grid Corporation of the Philippines or NGCP which is the Transco concessionaireTSATransmission Service AgreementTSITherma South, Inc.TVIUnified Leyte Geothermal Energy, Inc.ULGEIUnified Leyte Geothermal Power PlantUs\$The lawful currency of the United States of AmericaVECVivant Energy CorporationVECVivant Energy CorporationVIGCVivant Integrated Generation CorporationViant GroupRefers to Vivant Corporation and its subsidiariesWAMWork and Asset Management VecipeWCIP-SEZWest Cebu Industrial Park- Special Economic ZoneWestherPhilippines Foundation, Inc.Western Mindanao Power CorporationWMPCWestern Union Company							
TSAAgreementTSITherma South, Inc.TVITherma Visayas, Inc. (formerly Vesper Industrial and Development Corporation)ULGEIUnified Leyte Geothermal Energy, Inc.ULGPPUnified Leyte Geothermal Power PlantUnionBank or UBPUnion Bank of the PhilippinesUS\$The lawful currency of the United States of AmericaVATValue Added TaxVECVivant Energy CorporationVIGCVisayan Electric Company, Inc.VIGCVivant Integrated Generation CorporationVWant GroupRefers to Vivant Corporation and its subsidiariesWAMWork and Asset ManagementWCIPWest Cebu Industrial Park, Inc.WCIP-SEZWeatherPhilippines Foundation, Inc.WESMWholesale Electricity Spot MarketWMPCWestern Mindanao Power Corporation	TransCo	Corporation and, as applicable, the National Grid Corporation of the Philippines or NGCP which is the Transco					
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PART 1 – BUSINESS AND GENERAL INFORMATION

Item 1. Business

(1) Business Development

The Registrant, Aboitiz Equity Ventures Inc. (AEV or the "Company"), is the public holding and management company of the Aboitiz Group, one of the largest conglomerates in the Philippines. Incorporated on September 11, 1989, the Company was originally known as Cebu Pan Asian Holdings, Inc. Its name was changed to Aboitiz Equity Ventures Inc. (AEV) on December 29, 1993, and its ownership was opened to the general public through an Initial Public Offering (IPO) of its common shares in 1994.

Since then, the Company has expanded its portfolio into a wide range of businesses. Currently, AEV's core businesses, conducted through its various domestic and international Subsidiaries and Associates across 11 countries, are grouped into six main categories: (a) power generation, distribution, and retail electricity supply; (b) financial services; (c) food manufacturing; (d) real estate; (e) infrastructure; and (f) portfolio investments (parent company/others).

In 2013, AEV transferred its corporate headquarters from Cebu to Metro Manila. The transfer, including the corresponding amendment to the Company's corporate documents, was approved by the stockholders during the May 20, 2013 Annual Stockholders' Meeting. AEV's current principal office address is at 32nd Street, Bonifacio Global City, Taguig City, Metro Manila. AEV and its Subsidiaries still maintain administrative and liaison offices in Cebu.

As of January 31, 2019, Aboitiz & Company, Inc. (ACO) owns 48.57% of the outstanding capital stock of AEV, 4.55% are owned by directors, officers and related parties, while the rest are owned by the public.

Neither AEV nor any of its Subsidiaries has ever been the subject of any bankruptcy, receivership or similar proceedings.

Power Generation, Distribution, and Retail Electricity Supply

AEV's power Business Unit, Aboitiz Power Corporation (AboitizPower) was incorporated on February 13, 1998 in Cebu City, Philippines as a private holding company. Since its incorporation, AboitizPower has become a publicly- listed holding company that, through its Subsidiaries and Affiliates, is now a leader in the Philippine power industry and has interests in a number of privately-owned generation companies, retail electricity supply services, and distribution utilities, throughout the Philippines, from Benguet in the north to Davao in the south. AboitizPower has accumulated interests in a portfolio of power generating plants, using renewable and non-renewable sources. As of December 31, 2018, its generation companies have an attributable net sellable capacity of 3,206 MW, which is equivalent to 17% market share of the national grid's installed generating capacity. The company also owns interests in nine distribution utilities in Luzon, Visayas, and Mindanao, including the second and third largest distribution utilities in the Philippines, Visayan Electric Company, Inc. (VECO) and Davao Light & Power Company, Inc. (Davao Light). AboitizPower's Subsidiaries engaged in the supply of retail electricity sold a total of 5.32 TWh as of December 31, 2018.

AboitizPower plans to enter the rooftop solar business through Aboitiz Power Distributed Energy, Inc. (APX1) and expand the renewable energy portfolio under its Cleanergy brand. AboitizPower's Cleanergy portfolio includes its geothermal, run-of-river hydro, and large hydropower facilities. AboitizPower first ventured into the solar market in 2016 with San Carlos Sun Power, Inc. (Sacasun). As of December 31, 2018, AboitizPower has 988 MW of net sellable capacity, through its partners, under its Cleanergy brand. AboitizPower is pushing for a balanced mix strategy – maximizing Cleanergy while taking advantage of the reliability and cost efficiency of thermal power plants.

On January 4, 2019, TMO notified Manila Electric Company (MERALCO) that it will physically disconnect from MERALCO's system and will deregister as a Trading Participant in the Wholesale Electricity Spot Market (WESM) effective February 5, 2019. This is due to TMO's commercial inactivity since June 26, 2018, following the absence of an approved power supply agreement for its four barges. After evaluating the circumstances and the options available, TMO decided to preserve its bunker C-fired diesel power plants. Notices were sent to Philippine Electricity Market Corporation (PEMC), Independent Electricity Market Operator of the Philippines Inc., Department of Energy (DOE), and Energy Regulatory Commission (ERC), following the applicable legal requirements.

Neither AboitizPower nor any of its subsidiaries has been the subject of any material reclassification, merger, consolidation, or purchase or sale of a significant amount of assets not in the ordinary course of business.

Financial Services

AEV's financial services group is composed of Union Bank of the Philippines (UnionBank or the "Bank") and its Subsidiaries, which now includes PETNET, Inc. (PETNET), a money-transfer company. UnionBank is a publiclylisted universal bank whose principal shareholders are AEV, the Social Security System (SSS), and The Insular Life Assurance Company, Ltd. (Insular Life). It distinguishes itself through technology and innovation, unique branch sales and service culture, and centralized backroom operations. UnionBank's clientele encompasses retail, middle-market, and corporate customers, as well as major government institutions. UnionBank believes that its use of technology, marketing strategies, and operational structure have enabled it to capture and secure a loyal customer base and achieve high levels of efficiency and productivity.

UnionBank has undertaken two bank mergers, first with International Corporate Bank (Interbank) in 1994 and then with International Exchange Bank (iBank) in 2006.

On January 8, 2013, UnionBank's Board of Directors approved the purchase of CitySavings, Inc. (CitySavings), a premier thrift bank engaged in, among other banking activities, granting teacher's loans under the Department of Education's (DepEd) Automatic Payroll Deduction System (APDS). The transaction was approved by the Monetary Board of the Bangko Sentral ng Pilipinas (BSP) on March 21, 2013. The acquisition of CitySavings is aligned with UnionBank's business plan and long-term strategy of building businesses based on consumers.

On October 20, 2013, UnionBank raised a total of ₱3.0 bn from its initial offering of Long-Term Negotiable Certificates of Deposits (LTNCDs). The LTNCDs carry a coupon rate of 3.50% per annum, payable quarterly beginning January 18, 2014 maturing on April 17, 2019. Proceeds of the issuance were utilized to improve the Bank's deposit maturity profile and support business expansion plans.

On October 16, 2014, an amendment to UnionBank's Articles of Incorporation was approved by the BSP, whereby the authorized capital stock increased from ₱6.7 bn to ₱23.1 bn, divided into approximately 1.3 billion common shares with par value of ₱10.00 each and 100 mn preferred shares with par value of ₱100.00 each. UnionBank likewise obtained BSP approval for the payment of 65% stock dividends, which was used to fund the 25% subscription relating to the increase in capital stock. Record date and payment date for the aforesaid dividend declaration were set on November 18, 2014 and December 4, 2014, respectively.

On November 20, 2014, UnionBank issued ₱7.2 bn of Basel III-compliant Tier 2 Unsecured Subordinated Notes with a coupon rate of 5.375% per annum, due February 20, 2025, and callable on February 20, 2020.

On August 16, 2016, UnionBank signed a Cooperation Agreement with Lombard Odier & Co., a Swiss global wealth and asset manager, to expand its wealth and asset management businesses. The Bank and Lombard Odier plan to offer estate planning solutions and launch a global and diversified multi-asset fund customized to UnionBank's high-net-worth and ultra-high-net-worth clients' requirements. In July 2017, the Capital Accumulation Global Fund of Funds, a US dollar-denominated fund of funds that is invested in various mutual funds and exchange traded funds in the global markets, was launched.

On December 15, 2016, UnionBank's subsidiaries, Union Properties Inc. (UPI) and CitySavings received approval from the Monetary Board of the BSP to finalize the joint-acquisition of the majority stake in First-Agro Industrial Rural Bank (FAIRBank), a rural bank that provides banking and microfinance services and loan products to micro, small, and medium enterprises, and micro housing institutions.

On January 27, 2017, UnionBank and CitySavings entered into a bancassurance partnership with Insular Life for the sale and distribution of insurance products across the Bank's and CitySavings's respective networks. On April 4, 2017, BSP granted UnionBank and CitySavings the authority to engage in cross-selling activities with Insular Life across its network.

On November 22, 2017, UnionBank announced the issuance of US\$400 mn in Fixed Rate Senior Notes, as the debut drawdown under the Bank's Medium-Term Note Programme. On November 27, 2017, the Bank launched an upsize of US\$100 mn. This brings its total Senior Notes issuance to US\$500 mn, issued at par with a yield of 3.369% per annum, maturing November 29, 2022. The said bonds were rated Baa2 by Moody's, identical to the issuer rating given to UnionBank, and were listed in the Singapore Stock Exchange.

On February 26, 2018, City Savings agreed to acquire 33.73% of the outstanding capital of Philippine Resources Savings Bank Corporation (PR Savings) from International Finance Corporation, an Isabela-based bank engaged in extending motorcycle, agri-machinery, and teachers' salary loans.

On December 29, 2017, CitySavings announced that it signed a Share Purchase Agreement (SPA) with the ROPALI Group to acquire 100% of the common shares of PR Savings. The transaction was approved by the BSP on June 19, 2018. On December 27, 2018, the Bank also received BSP's approval for the merger between CitySavings and PR Savings, with CitySavings as the surviving entity.

In February 2018, CitySavings and UPI signed an SPA with AEV to purchase 51% of the common shares of PETNET, Inc. The transaction was approved by the Philippine Competition Commission (PCC) on May 8, 2018, and by the BSP on November 23, 2018. PETNET, more widely known by its retail brand name PeraHub, has over 2,800 outlets nationwide which offers a variety of cash-based services including remittance, currency exchange, and bills payment. In addition, PETNET, is an outsourced service provider of CitySavings, facilitates and accepts applications for DepEd salary loans and GSIS pension loans.

On February 21, 2018, UnionBank issued ₱3.0 bn LTNCDs due in August 2023 with a fixed rate of 4.375% per annum. This is the initial tranche of the Parent Bank's ₱20.0 bn LTNCD program as approved by BSP. The net proceeds from the issuance of LTNCD will be used to diversify the Parent Bank's maturity profile of funding sources and to support its business expansion plans.

On September 28, 2018, UnionBank announced the completion of its P10.0 bn Stock Rights Offer (SRO) following the end of the offer period on September 21, 2018. The bank issued 158,805,583 common shares or 15% of UnionBank's outstanding shares prior the SRO and was priced at P62.97 each. The rights shares were listed at the PSE on the same day.

On November 23, 2018, UnionBank issued ₱10.5 bn in senior fixed rate bonds, the first issuance under the Bank's

₱20.0 bn multi-tranche bond and commercial paper program. On November 29, 2018, the Bank increased the final bond issuance to ₱11.0 bn. The two-year fixed rate bonds have a coupon rate of 7.061% per annum due 2020. The said bonds were listed on the PDEx on December 7, 2018.

Food Manufacturing

AEV through its food manufacturing Business Units, Pilmico Foods Corporation, Pilmico Animal Nutrition Corporation, and Pilmico International Pte. Ltd. (Pilmico Intl), is engaged in the business of flour, hog and layer farms, animal feeds, and by-products. In July 2018, Pilmico International completed the acquisition of a 75% equity interest in Gold Coin Management Holdings, Ltd. (GCMH) and its subsidiaries (collectively, the "Gold Coin Group"), for a final consideration of US\$333.8 mn. This expanded AEV's animal feed business into 11 countries across the Asia-Pacific region.

(a) Feeds and Flour

Incorporated on August 8, 1958, Pilmico began as a joint venture of the Aboitiz Group, the Lu Do Group, the Soriano Group and the Pillsbury Group of the United States of America (U.S.A.). The Lu Do, Soriano and Pillsbury Groups eventually sold all their shareholdings to AEV.

In September 2008, Pilmico commenced commercial operations of its new 115,000 metric-ton (MT) Feed Mill 1 located within its flour mill complex in Iligan City. In October 2010, Pilmico completed the construction of its Iligan Feed Mill 1 Line 2, doubling its capacity to produce high quality animal feeds. This allowed Pilmico to meet the growing demand for animal feeds in the Visayas and Mindanao regions, to achieve operating cost efficiencies and yield improvements.

In order to address additional raw material requirements and feeds volume caused by the expansion of feed mills, Pilmico expanded its port facilities, as well as its unloading and storage capabilities, in Iligan: the port expansion in 2012 to accommodate Panamax vessels, and Inter-Island Pier 2 in 2015. This resolved the bottleneck in the delivery of raw materials to Iligan and the distribution of feeds to the other parts of Visayas and Mindanao.

In April 2016, Pilmico's Iligan Feed Mill 2 commenced commercial operations. This additional 124,800 MT in feed mill capacity answered the growing demand of feeds in the Visayas and Mindanao regions. In addition, Pilmico also completed a powermix line in 2016 in support of the growing poultry business.

Anchoring on Pilmico's core strength as a flour miller, Pilmico had taken the opportunity to grow the flour business internationally. In June 2014, Pilmico established its first Southeast Asian representative office in Jakarta Selatan, Indonesia, followed by the creation of another representative office in Ho Chi Minh City, Vietnam in March 2015. Pilmico's international expansion allowed it to build its market in the Indochina region, deepen its reach in the ASEAN market, and increase its competitiveness in the flour milling industry.

Through these representative offices, Pilmico was able to establish its flour export business, successfully distributing its flour products to Hong Kong, Vietnam, Myanmar, Thailand, Malaysia and Indonesia. Further efforts will be made by Pilmico to strengthen its presence in the ASEAN region.

In 2017, Pilmico Foods broke ground in building new warehousing and silo storage to support volume growth in the feeds and flour businesses.

(b) Hog and Layer Farms

In June 1997, Pilmico entered into the swine production and animal feeds business through Pilmico Animal Nutrition Corporation (PANC) (formerly Fil-Am Foods, Inc.). PANC was a joint venture with Tyson International Holding Co. (Tyson), a subsidiary of Tyson Foods, and PM Nutrition Company, Inc. (PMNC), an affiliate of Purina Mills, Inc. In October 2002, Pilmico acquired the shareholdings of Tyson and PMNC, thus making PANC its wholly-owned Subsidiary. At present, Pilmico, together with another wholly-owned Subsidiary, Filagri Holdings, Inc., owns 100% of PANC.

In January 1999, PANC began commercial operations of its feed mill plant located in Capas, Tarlac to cater to the growing demand of feeds in Luzon. During the second half of 1999, PANC started its swine operations with a sow level of 4,750 heads.

In November 2008, PANC constructed a biogas system which converts hogs' waste to biogas, making its farms partially self-sufficient for their electricity requirements. In 2009, PANC first expanded its farms, which brought the company's sow level to 6,500 heads. By 2012, the farms' capacity was once again ramped up to increase its sow level to 8,360 heads, which was achieved in early 2015. This increased average monthly hog sales volume to 13,000 heads.

In December 2015, PANC started its layer farms operations. The layer farm facility was completed and became fully-operational by December 2016. This layer farm facility can hold up to 173,000 egg-laying chickens that would translate to 4 mn eggs per month.

To support the growing Luzon commercial feeds volume as well as the rising internal layer and swine farm requirements, PANC successfully completed Tarlac's Feed Mill 2. This resulted in an additional 124,800 MT in feed mill capacity.

In 2017, PANC successfully completed the increase of its sow level to 14,000, twice the size of its farms business from its first expansion in 2012. At this 14,000-sow level, monthly sales volume reached 22,000 heads. This made PANC as one of the biggest commercial producers of market hogs in the country.

To continually grow the farms business, PANC intends to increase its sow level to 20,000 by 2020.

(c) International Animal Nutrition

In 2014, AEV began its expansion into the Vietnamese market via the aqua feeds and animal feeds segment through Pilmico International, the Company's Singapore-based Affiliate. Pilmico International acquired 70% of the total outstanding shares in Vin Hoan 1 Feed JSC (VHF), one of the largest aqua feed producers in Vietnam. This allowed the Food Group to expand its feeds business in Vietnam and build its market base internationally. After completion of the acquisition, VHF was thereafter renamed as Pilmico VHF. Under its share purchase agreement, Pilmico International has the obligation to purchase the remaining 30% of the outstanding shares of Pilmico VHF within a period of five years. Thus, on August 1, 2017, Pilmico International acquired an additional 15% equity interest, for a total of 85% ownership stake in Pilmico VHF. Pilmico VHF was thereafter renamed as Pilmico VHF stoke Company (PVF).

In October 2016, Pilmico International purchased 100% ownership interest in Pilmico Vietnam Trading Company Ltd. (Pilmico Vietnam Trading). Pilmico Vietnam Trading is the corporate the vehicle used for the importation and distribution of Pilmico products in the Vietnam market.

In 2017, Pilmico International further expanded its core feeds business in Vietnam through the acquisition of 70% equity interest in Europe Nutrition Joint Stock Company (Eurofeed).

In 2018, to further expand the Aboitiz Group's animal feeds business within the Asian region, AEV, through Pilmico International, acquired a 75% equity interest in GCMH, the parent company of the Gold Coin Group. Headquartered in Singapore, the Gold Coin Group is engaged in animal nutrition and manufacturing of animal feed across 11 countries in Asia. Gold Coin is a leading brand in animal nutrition with 3,000 employees and more than 21 production facilities, with an installed milling capacity of 3 mn metric tons per year as of January 2018. As of January 31, 2019, it has three research facilities located in China, Indonesia and Malaysia.

Gold Coin manufactures and sells animal feed and specialty nutrition products, including compound feed, premix and additives for the livestock and aqua sectors in the Asia Pacific region. Products and services include: (a) livestock feed such as feed for poultry broiler/layer, swine, duck, other birds and fish; (b) aqua feed or feeds for aquaculture produce such as shrimp; and (c) specialty nutrition or the premix and specialty concentrates complete feed.

GCMH was listed on the Malaysian Stock Exchange in 1974, but was privatized in 2001 due to strategic consideration. In 1981, its first mill was opened in Jakarta, Indonesia. Two years after, in 1983, Gold Coin also opened a mill in Shenzhen, China, in Colombo, Sri Lanka in 1993, and in Dong Nai, Vietnam in 2004. It also opened its first Aqua Mill in Malaysia in 1991, and in India in 2006.

Gold Coin Group established its flour mill business in 1984. A year after, it started its research and formulation for aqua Feed. In 2004, it divested its flour business.

Gold Coin Group entered into a joint venture agreement with Ayam Unggul Indonesia in 2010, and with CCK in East Malaysia in 2016 to accelerate market penetration in poultry feed in East Malaysia.

Real Estate

Incorporated on June 2, 1964, AboitizLand (formerly Central Visayan Warehousing Co., Inc.) is the real estate arm of the Aboitiz Group. It is primarily engaged in the design and development of real estate for residential, industrial, and commercial use.

AboitizLand currently has ten residential projects in the selling phase across three different product types: lot only, house and lot, and condominiums. It is the developer and operator of three economic zones: (a) the Mactan Economic Zone II (MEZ II) in Barangay Basak, Mactan, Lapu Lapu City; (b) the West Cebu Industrial Park (WCIP) in Balamban, Cebu, through its Subsidiary, Cebu Industrial Park Developers Inc. (CIPDI); and (c) the Lima Technology Center (LTC) in Malvar, Batangas. It also has five commercial projects, namely: (a) The Outlets at Lipa in Malvar, Batangas, (b) The Persimmon Plus in Mabolo, Cebu City; (c) the iMez Building, (d) Pueblo Verde; and (e) The Outlets at Pueblo Verde. The latter's three commercial projects are all located in Barangay Basak, Mactan, Lapu City.

In 2013, AboitizLand acquired a 60% majority stake in LimaLand, the owner and operator of the Lima Technology Center, a 590-hectare PEZA-registered industrial park located in Batangas. AboitizLand was able to fully acquire LimaLand following the purchase of the remaining 40% ownership interest in February 2014.

In January 2014, AboitizLand and Ayala Land Inc. (Ayala Land) entered into a joint venture for the development of a 15-hectare property located in Subangdaku, Mandaue City, Cebu. In 2015, its project company, Cebu District Property Enterprise Inc. (CDPEI), began the development of the property into a city center. The proposed city center has residential and commercial spaces with retail and office components, and with direct access to major roads and public transport facilities.

In the first half of 2017, AboitizLand launched Seafront Residences, a 43-hectare beachside community located in San Juan, Batangas, and Foressa Mountain Town, a 250-hectare mountain town community located in Balamban, Cebu.

In 2018, AboitizLand launched Ajoya Cabanatuan and Ajoya Capas both located in Central Luzon, and SeaFront Villas in Laiya, Batangas. AboitizLand expects to launch additional projects in 2019, which will contribute to the growing portfolio of both its residential and commercial segment.

Infrastructure

Incorporated on January 13, 2015, Aboitiz InfraCapital, Inc. (Aboitiz InfraCapital) (formerly: AEV Infracapital, Inc.) is the investment vehicle in all infrastructure related investments of the Aboitiz Group.

On March 17, 2015, Apo Agua Infrastractura, Inc. (Apo Agua), a joint venture company with J.V. Angeles Construction Company (JVACC), entered into a Joint Venture Agreement and Bulk Water Purchase Agreement with Davao City Water District (DCWD). The proposed joint venture includes the construction of both a hydroelectric-powered bulk water treatment facility and the conveyance system needed to deliver treated bulk water to numerous DCWD delivery points. Following the execution of the Engineering, Procurement, and Construction (EPC) contract with JVACC on February 6, 2018, construction started on November 26, 2018 and is expected to continue for a period of three years.

On September 15, 2015, the Company and CRH plc through their investment vehicles, through AEV CRH Holdings, Inc. (AEV CRH), CRH Aboitiz Holdings, Inc. (CRH Aboitiz), closed the acquisition of the Lafarge S.A.'s Philippine assets, which included four Luzon-based cement manufacturing plants located in Bulacan, Norzagaray, Teresa, and Batangas; an integrated plant in Iligan, Mindanao; a cement grinding mill in Danao City, Cebu; and associated limestone quarries. CRH plc is a global leader in the manufacture and supply of a diverse range of building materials and products for the modern built environment.

Aboitiz Infracapital has participated in and intends to continue participating in the Philippine government's infrastructure programs. On February 12, 2018, it was part of a consortium of several of the country's major conglomerates that submitted an unsolicited proposal to DOTr for the rehabilitation and transformation of the Ninoy Aquino International Airport (NAIA) into a regional airport hub. The consortium plans to work with foreign technical partners with proven world-class track records and experiences in airport operations to improve, upgrade, and enhance the operational efficiencies of NAIA covering both landside and airside facilities. On September 13, 2018, the consortium's proposal was granted Original Proponent Status (OPS) by the DOTr and the Manila International Airport Authority. Following the grant of OPS, the proposal shall be subject to the review and approval by the NEDA Board and to a Swiss Challenge from other parties in accordance with the requirements of the BOT Law.

On March 7, 2018, Aboitiz InfraCapital submitted to the DOTr an unsolicited proposal to upgrade, expand, operate, and maintain four major Philippine airports seen as key entry points into Visayas and Northern Mindanao; namely, Iloilo International Airport, Bacolod-Silay Airport, Laguindingan Airport, and New Bohol International Airport. The ₱148 bn multi-phased project was intended to transform these facilities into world-class regional gateways built under the "green airports" concept. On September 28, 2018, Aboitiz Infracapital was granted OPS by the DOTr for the operations and maintainance, future development, and expansion of the New Bohol International Airport in Panglao Island, and on March 1, 2019, it was also granted OPS for Laguindingan Airport.

On August 13, 2018, Aboitiz InfraCapital, as part of a consortium, submitt d an unsolicited proposal to the Philippine Statistics Authority for the design and development of a national identity infrastructure solution that will provide a safe and secure identification and benefits payment mechanism for individuals transacting with the government.

On February 7, 2019, Aboitiz InfraCapital signed a Memorandum of Understanding with the Department of Information and Communications Technology (DICT) allowing the former to potentially build, operate, and maintain a network of cellular towers throughout the Philippines that it can lease to the telecommunication companies.

(2) Business of Issuer

(a) Description of Registrant

(i) Principal Products or Services

As of December 31, 2018, AEV's core businesses, conducted through its various Subsidiaries and Affiliates, can be grouped into six main categories as follows: (a) power distribution, power generation and retail electricity supply; (b) financial services; (c) food manufacturing; (d) real estate; (e) infrastructure; and (f) portfolio investments (parent company/ others).

Based on the SEC parameters of what constitutes a significant Subsidiary under Item XX of Annex "B" of SRC Rule 12, AboitizPower is AEV's only significant Subsidiary. (Please see Annex "D" for the corporate structure of AEV showing the different business segments.)

GENERATION OF ELECTRICITY

Since its incorporation in 1998, AboitizPower has accumulated interests in both renewable and non-renewable generation plants. As of 2018, the power generation business accounted for 82% of earning contributions from AboitizPower's business segments. AboitizPower conducts its power generation activities through the Subsidiaries and Affiliates listed in the table below.

The table below summarizes the Generation Companies' operating results as of December 31, 2018 compared to the same period in 2017 and 2016:

	Energy Sold			Revenue				
Generation Companies	2018	2017	2016	2018	2017	2016		
	(in GWh)							
APRI	2,975	2,747	2,688	12,518	11,645	10,334		
Hedcor	172	162	140	694	821	776		
LHC	291	272	263	970	774	801		
Hedcor Sibulan	213	259	189	1,385	1,591	1,131		
Hedcor Tudaya	32	41	30	191	240	180		
Hedcor Sabangan	53	55	28	315	325	166		
SN Aboitiz Power-Magat	2,379	1,324	923	7,182	8,298	6,308		
SN AboitizPower-Benguet	2,085	989	867	6,070	6,996	6,307		
TLI	6,808	5,126	5,091	26,603	22,939	19,661		
TSI	1,959	1,647	1,640	11,141	10,535	8,869		
Cebu Energy	1,978	1,724	1,723	9,724	8,752	7,966		
STEAG Power	1,840	1,212	1,605	4,373	4,255	4,706		
GMCP*	5,498	5,482	0	23,492	21,644	0		
WMPC	438	221	355	1,393	1,439	1,636		
SPPC	161	50	155	161	524	633		
СРРС	551	141	146	1,253	1,484	1,292		
EAUC	368	63	90	819	844	725		
ТМІ	1,432	182	917	2,016	2,076	4,268		

ТМО	814	286	336	1,694	3,111	2,911
Davao Light**	0	0	0	Revenue Neutral	Revenue Neutral	Revenue Neutral
Cotabato Light**	0	0	0	Revenue Neutral	Revenue Neutral	Revenue Neutral

* TPI completed the acquisition of GMCP on December 27, 2016.

** Plants are operated as stand-by plants and are revenue neutral, with costs for operating each plant recovered by Davao Light and Cotabato Light, as the case may be, as approved by the ERC.

Renewables

Aboitiz Renewables, Inc. (ARI)

Since the start of its operations in 1998, AboitizPower has been committed to developing expertise in renewable energy technologies. AboitizPower believes that due to the growing concerns on the environmental impact of power generation using traditional fossil fuel energy sources, greater emphasis should be placed on providing adequate, reliable, and reasonably priced energy through innovative and renewable energy technologies such as hydroelectric and geothermal. As such, a significant component of AboitizPower's future projects is expected to focus on those that will allow the company to leverage its experience in renewable energy, while maintaining its position as a leader in the Philippine renewable energy industry.

As one of the leading providers of renewable energy in the country, AboitizPower holds all its investments in renewable energy through its wholly-owned Subsidiary, ARI. ARI was incorporated on January 19, 1995. AboitizPower, through and/or with ARI, owns equity interests in the following Generation Companies, among others:

- (a) 100% equity interest in Luzon Hydro Corporation (LHC), which operates the 70-MW Bakun AC Plant in Ilocos Sur in Northern Luzon;
- (b) 100% equity interest in Hedcor, which operates 13 mini-hydroelectric plants (each with less than 10 MW in installed capacity) with a total capacity of 37.90 MW located in Benguet Province in northern Luzon and in Davao City in Southeastern Mindanao;
- (c) 100% equity interest in Hedcor Sibulan, Inc. (Hedcor Sibulan), which operates the 49-MW Sibulan HEPP and Tudaya 1 HEPP in Davao del Sur;
- (d) 100% equity interest in Hedcor Tudaya, Inc. (Hedcor Tudaya), which operates the 7-MW Tudaya 2 HEPP in Davao del Sur;
- (e) 100% equity interest in Hedcor Sabangan, Inc. (Hedcor Sabangan), which operates the 14-MW Sabangan run-ofriver HEPP in Sabangan, Mountain Province;
- (f) 100% equity interest in Hedcor Bukidnon, Inc. (Hedcor Bukidnon), which is currently building a 68-MW run-of-river HEPP in Manolo Fortich, Bukidnon;
- (g) 83.33% equity interest in Manila-Oslo Renewable Enterprise, Inc. (MORE), which owns SN Aboitiz Power-Magat, the company that operates the 360-MW Magat HEPP and the 8.5MW Maris Plant in Isabela in Northern Luzon and SN Aboitiz Power-Benguet, the company that operates the 245-MW Ambuklao-Binga Hydroelectric Power Complex in northern Luzon;
- (h) 100% equity interest in APRI, which owns and operates the 344-MW Tiwi-MakBan geothermal facilities located in Albay, Laguna and Batangas. 100% beneficial ownership interest in Sacasun, the company that owns and operates 59-MWp utility-scale solar photovoltaic solar project in San Carlos City, Negros Occidental; and
- (i) 100% equity interest in Aseagas Corporation, the company that owns the biogas plant in Lian, Batangas, which has ceased operations.

Run-of-River Hydros

Luzon Hydro Corporation (LHC)

Incorporated in September 14, 1994, Luzon Hydro Corporation owns, operates, and manages the 70-MW Bakun AC run-of-river hydropower plant located in Amilongan, Alilem, Ilocos Sur.

LHC was previously ARI's joint venture company with Pacific Hydro of Australia, a privately-owned Australian company that specializes in developing and operating power projects utilizing renewable energy sources. On March 31, 2011, ARI, LHC, and Pacific Hydro signed a MOA granting ARI full ownership over LHC. ARI assumed 100% ownership and control of LHC on May 10, 2011.

LHC's Bakun AC Plant was constructed and operated under the government's build-operate-transfer scheme (BOT). As such, the 254 GWh of energy produced by the Bakun AC Plant annually, is delivered and taken up by NPC pursuant to a Power Purchase Agreement ("Bakun PPA") and dispatched to the Luzon Grid through the 230-kV Bauang-Bakun transmission line of National Grid Corporation of the Philippines (NGCP). Under the terms of the Bakun PPA, all of the electricity generated by the Bakun AC Plant will be purchased by NPC for a period of 25 years from February 2001. The Bakun PPA also requires LHC to transfer the Bakun AC Plant to NPC in February 2026, free from liens and without the payment of any compensation by NPC.

The Independent Power Producer Administrator (IPPA) contract for the Bakun AC Plant was awarded to Northern Renewables (formerly Amlan Power Holdings Corporation) following a competitive bidding process conducted by PSALM.

LHC completed the rehabilitation of approximately 900 meters of unlined tunnel of the Bakun AC Plant on September 2012. LHC also replaced two 15-year old power transformers in February 2016 to improve reliability and to enable the plant to continuously produce clean and renewable energy and supply it to the Luzon Grid.

The Bakun AC Plant received its latest ISO certification, ISO 55001:2014 or the Asset Management Standard, last December 2017. It is also currently ISO-certified on Quality, Environmental, Operational Health and Safety, and Information Security.

Hedcor, Inc. (Hedcor)

Hedcor owns, operates, and manages run-of-river hydropower plants in Northern Luzon and Davao City with a combined net sellable capacity of 36.52 MW.

Hedcor was incorporated on October 10, 1986 by ACO as Baguio-Benguet Power Development Corporation. ARI acquired ACO's 100% ownership interest in Hedcor in 1998.

In 2005, ARI consolidated all of its mini-hydroelectric generation assets, including those developed by HEDC and Cleanergy in Hedcor. The electricity generated from Hedcor's hydropower plants are taken up by NPC, AdventEnergy and Davao Light pursuant to Power Purchase Agreements (PPAs) with the said off-takers. Irisan 1 is selling under the Feed-in Tariff (FIT) mechanism through a Renewable Energy Payment Agreement (REPA) with National Transmission Corporation (Transco). The remaining electricity is being sold through the Wholesale Electricity Spot Market (WESM).

Northern Luzon's climate is classified as having two pronounced seasons - dry from November to April and wet for the rest of the year. Due to this classification, generation levels of Hedcor's plants, particularly those located in Northern Luzon, are typically lower during the first five months of each year. In 2018, Hedcor's hydropower plants generated a total of 149 GWh of Cleanergy, its brand for clean and renewable energy.

In 2017, Hedcor broke ground on its Bineng Combination Hydro project in La Trinidad, Benguet. It will replace Bineng 1, 2, and 2B, which originally had a combined capacity of 6 MW, with a new facility and is expected to produce 19 MW of hydro power of which 100% is attributable to AboitizPower. The plant is targeted commercial operations in July 2019 and is expected to be FIT-eligible.

Hedcor Sibulan, Inc. (Hedcor Sibulan)

Incorporated on December 2, 2005, Hedcor Sibulan is a wholly-owned Subsidiary of ARI and owns, operates, and manages 49.23-MW hydropower plants collectively known as "Sibulan plants" in Sibulan, Santa Cruz, Davao del Sur.

The Sibulan Plants are composed of three cascading plants: Sibulan A Hydro which produces 16.32 MW; Tudaya 1 Hydro which produces 6.7 MW; and Sibulan Hydro B which produces another 26.25 MW by re-using the water from Sibulan A Hydro and Tudaya 1 Hydro. The Energy Regulatory Commission (ERC) renewed the Certificates of Compliance (COC) for Tudaya Hydro 1 on March 10, 2014, and for the Sibulan Hydro A and B plants on May 18, 2015. Since 2007, the energy produced by the Sibulan Plants has been sold to Davao Light through a Power Supply Agreement (PSA).

On September 12, 2012, DOE were awarded to Tudaya 1 with a Renewable Energy Service Contract (RESC) which allowed Hedcor Sibulan to avail of the incentives under the Republic Act No. 9513 or the Renewable Energy Act of 2008 (RE Law) for seven years.

In 2017, Hedcor Sibulan and Hedcor Tudaya obtained the very first ISO 55001:2014 certification which certifies for the Asset Management Standard in the Philippines, proving that the company has an integrated and effective management system for its assets.

Hedcor Tudaya, Inc. (Hedcor Tudaya)

Incorporated in January 17, 2011, Hedcor Tudaya is a wholly-owned Subsidiary of ARI and owns, operates, and manages the 7-MW Tudaya Hydro 2 run-of-river hydropower plant in Astorga, Santa Cruz, Davao del Sur. Commercially operating since March 2014, Tudaya Hydro 2 is currently selling energy under the FIT mechanism through a Renewable Energy Supply Agreement (RESA) with Davao del Sur Electric Cooperative, and through a REPA with Transco.

Together with Hedcor Sibulan, Hedcor Tudaya was awarded the very first ISO certification for Asset Management or the ISO 55001:2014 standard in the Philippines in 2017, certifying that the company has an integrated and effective management system for its assets.

Hedcor Sabangan, Inc. (Hedcor Sabangan)

Incorporated in January 17, 2011, Hedcor Sabangan is a wholly-owned Subsidiary of ARI and owns, operates, and manages the 14-MW Sabangan run-of-river HEPP in Sabangan, Mountain Province. The Sabangan Hydro Plant has been commercially operating since June 2015, and is selling under the FIT mechanism through a REPA with Transco. The plant is a pioneer hydropower plant in the Mountain Province region, harnessing the power of the Chico River.

Hedcor Bukidnon, Inc. (Hedcor Bukidnon)

Incorporated on January 17, 2011, Hedcor Bukidnon is a wholly-owned Subsidiary of ARI and owns, operates, and manages the Manolo Fortich hydropower plants with a combined net sellable capacity of 68.8 MW ("Manolo Fortich Plant") located in Manolo Fortich, Bukidnon.

The Manolo Fortich plant is composed of two plants: the 43.4-MW Manolo Fortich Hydro 1 and the 25.4-MW Manolo Fortich Hydro 2. Both plants produce at least 350 GWh annually. The construction of the Manolo Fortich project was brought to completion in 2018, with the total project costing estimated total of ₱13 bn.

Large Hydros

SN Aboitiz Power-Magat, Inc. (SN Aboitiz Power-Magat)

Incorporated on November 29, 2005, SN Aboitiz Power-Magat is the owner and operator of the 360-MW Magat HEPP ("Magat Plant") located at the border of Ramon, Province of Isabela and Alfonso Lista, Ifugao in Northern Luzon, and the 8.5-MW run-of-river Maris Main Canal 1 HEPP ("Maris Plant") located in Brgy. Ambatali in Ramon, Isabela.

The Magat Plant was completed in 1983 and was acquired by SN Aboitiz Power-Magat on December 14, 2006 after winning a bidding process conducted by Power Sector Assets and Liabilities Management Corporation (PSALM). As a hydroelectric facility that can be started up in a short period of time, the Magat Plant is suited to act as a peaking plant with the capability to capture the significant upside potential that can arise during periods of high demand. This flexibility allows for the generation and sale of electricity at the peak demand hours of the day. This hydroelectric asset has minimal marginal costs, which AboitizPower believes gives it a competitive advantage in terms of economic dispatch order versus other fossil fuel-fired power plants that have significant marginal costs. The Magat Plant has a nameplate capacity of 360 MW but is capable of producing up to 380 MW.

The Magat reservoir has the ability to store water equivalent to 17 days of 24 hours of full generating capacity. The Magat Plant's source of upside - water as a source of fuel and the ability to store it - is also its source of limited downside. SN Aboitiz Power-Magat is an accredited provider of much needed Ancillary Services (AS) to the Luzon Grid. Selling a significant portion of its available capacity to the WESM System Operator of the Luzon Grid. SN Aboitiz Power-Magat's remaining capacity is sold as electric energy to the spot market through the WESM and to load customers through bilateral contracts.

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In 2009, SN Aboitiz Power-Magat began the refurbishment project of Unit 2, which was completed on January 2018. The refurbishment projects involved the replacement of power transformers and related equipment, as well as automation of its control systems. These aimed to overhaul the plant's electro-mechanical equipment and avert operational inefficiencies that usually occur in HEPPs after more than 25 years of operation. Half-life refurbishment is considered a good industry practice to ensure that the plants remain available throughout their lifespan.

The Company's COC was issued on December 2015 which is valid for five years or until November 28, 2020.

The mild La Niña phenomenon experienced during the last quarter of 2017 up to the first quarter of 2018 resulted in higher than normal inflows from January to April. The La Niña episode ended in the first half of 2018, with inflows experienced in the Magat dam higher by 10% compared to the historical normal. In the second half of 2018, third quarter inflows were above normal, but the fourth quarter had below normal inflows due to the impending El Niño. Overall, for 2018, Magat dam experienced water availability that is 10% higher than normal. However, 2018 inflows in Magat dam was 14% lower compared to the high inflow experienced in 2017.

Driven by lower water inflows, the Magat Plant's total sold capacity from spot energy generation and AS decreased by 8% in 2018 at 2.26 Terawatt-hour (TWh) from 2.46 TWh in 2017. This was equivalent to sold capacity factor of 68% in 2018 compared to 75% for 2017. This resulted to spot and AS revenue of ₱6.23 bn in 2018, or 12% lower than the revenue of P7.06 bn in 2017. Bilateral Contract Quantity (BCQ) revenue in 2018 associated with SN Aboitiz Power-Magat is P550 mn, or 21% lower than in 2017 (P698 mn).

In partnership with the Department of Energy (DOE), the Safety and Health Association of the Philippine Energy Sector, Inc. (SHAPES) declared SN Aboitiz Power-Magat as Hall of Famer during the DOE's 2018 Corporate Safety and Health Excellence Awards recognizing its exemplary occupational health and safety performance for three consecutive years from 2016-2018. Magat HEPP of SN Aboitiz Power-Magat recorded nearly 1.18 mn manhours without lost time incident. Several SN Aboitiz Power-Magat safety professionals were also feted for being instrumental in implementing safety and health policies that helped the company attain zero lost time accident.

SN Aboitiz Power-Magat implemented the Integrated Management System consisting of the ISO 14001 Environmental Management System, the ISO 9001 Quality Management System, transition from OHSAS 18001 Occupational Health & Safety Management System to ISO 45001, and ISO 55001 Asset Management, as verified and audited by DQS Philippines in 2018.

SN Aboitiz Power-Magat is ARI's joint venture with SN Power, a leading Norwegian hydropower company with projects and operations in Asia, Africa, and Latin America. MORE owns 60% of the company while SN Power Philippines Inc. (SN Power Philippines) owns the remaining 40%.

SN Aboitiz Power-Benguet, Inc. (SN Aboitiz Power-Benguet)

Incorporated in March 12, 2007, SN Aboitiz Power-Benguet is the owner and operator of the Ambuklao-Binga Hydroelectric Power Complex, which consists of the 105-MW Ambuklao HEPP ("Ambuklao Plant") and the 140-MW Binga HEPP ("Binga Plant"), located in Brgy. Tinongdan, Itogon, Benguet Province.

On March 2017, SN Aboitiz Power-Benguet received its amended COC from the ERC for all four units of the Binga Plant. The amended COC reflects the increase of Binga's capacity from 130 MW (35 MW for each of the four units) to 130.08 MW (35.02 MW for each unit).

The mild La Niña phenomenon experienced during the last quarter of 2017 up to the first quarter of 2018 resulted to higher than normal inflows from January to June. This ended the first half of 2018, with inflows to the Benguet dams higher by 42% as compared to the historical normal. In the second half of 2018, third quarter inflows were way above normal due to the Habagat-fueled typhoons, while the fourth quarter experienced below normal inflows due to the El Niño manifestations. This resulted to the Benguet dams nearly doubled the 2017 inflows.

Although inflows were higher in the Ambuklao reservoir in 2018 as compared to 2017, there was an overall lower AS Capacity Approval and Spot Sales for Benguet. Ambuklao Plant's total sold capacity from spot energy generation and Ancillary Services (AS) decreased by 0.74% at 810 GWh in 2018 as compared to 816 GWh in 2017. This is equivalent to sold capacity factor of 88% in 2018, as compared to 89% in 2017.

Similarly, Binga Plant's total sold capacity from spot energy generation and AS in 2018 is at 1.1 TWh as compared to 1.18 GWh in 2017. This is equivalent to sold capacity factor of 90% in 2018 compared to 96% in 2017.

The resulting combined spot and AS revenue of the Ambuklao and Binga Plants for 2018 was ₱4.9 bn, which is 7% lower than the revenue of ₱5.29 bn in 2017. BCQ revenue in 2018 associated with SN Aboitiz Power-Benguet was ₱553 mn, 22% lower than that of 2017 (₱707 mn).

SN Aboitiz Power-Benguet was also declared as Hall of Famer by DOE during the 2018 Corporate Safety and Health Excellence Awards for its exemplary occupational health and safety performance for three consecutive years from 2016-2018. The Ambuklao and Binga Hydroelectric Power Plants (HEPP) jointly have more than 3.79 million-man hours of having no lost time incident and several safety professionals were also feted for being instrumental in implementing safety and health policies that helped the company attain zero lost time accident.

Both the Ambuklao and Binga Plants have implemented of their Integrated Management System (ISO 14001 Environmental Management System, ISO 9001 Quality Management System, and OHSAS 18001 Occupational Health & Safety Management System) and have retained the management system certificates. SN Aboitiz Power-Benguet Inc. was successfully certified on ISO 55001 for Asset Management on its two plants Ambuklao and Binga plant facilities last March 14, 2018. This added to the three ISO standards already obtained by the organization in the past.

SN Aboitiz Power-Benguet is also a joint venture between ARI and SN Power. The company is 60% owned by MORE, while the remaining 40% is owned by SN Power Philippines.

SN Aboitiz Power-Generation, Inc. (SN Aboitiz Power-Gen)

Incorporated on March 10, 2011, SN Aboitiz Power-Gen that implements the SN Aboitiz Power Group's Greenfield Development Program. This program aims to grow the SN Aboitiz Power Group's renewable energy portfolio by looking at potential hydroelectric power projects in the Philippines, primarily within its current host communities in Northern Luzon.

There is a pipeline of projects in various stages from initial prospecting, pre-feasibility, feasibility, construction, including the recently completed Maris Plant which was transferred to SN Aboitiz Power-Magat. As of the end of 2018, SN Aboitiz Power-Gen significant project is the proposed 380-MW Alimit Hydropower Complex Project in Ifugao. The project consists of the 120-MW Alimit hydropower plant, the 250-MW Alimit pumped storage facility (on hold due to market constraints), and the 20-MW Olilicon hydropower plant. The technical part of the feasibility study is completed and all agreements with the indigenous peoples (IPs)/indigenous cultural communities (ICCs) related to the Free Prior and Informed Consent (FPIC) are also concluded. SN Aboitiz Power-Gen is now processing the application for the approval of the FPIC process as it continues to work with the government, IP/ICC representatives, and industry partners.

The company was awarded the 2017 Corporate Safety Milestone Award for its proposed Alimit project, which accumulated at least one mn man-hours without lost time incident. It was also recognized for the safe conduct of activities associated with its feasibility study.

SN Aboitiz Power-Gen is a joint venture between ARI and SN Power. It is currently 60% owned by MORE with the remaining 40% owned by SN Power Philippines.

Geothermal

AP Renewables Inc. (APRI)

Incorporated on March 9, 2007, APRI is a wholly-owned Subsidiary of ARI and one of the leading renewable power companies in the country. It owns and operates the Tiwi-MakBan geothermal facilities located in Tiwi, Albay, Bay and Calauan, Laguna; and Sto. Tomas, Batangas ("Tiwi-MakBan Plants") with a total potential capacity of 693.2 MW. The Tiwi-MakBan Plants were acquired by APRI from PSALM in July 2008 and were formally turned over to APRI on May 25, 2009.

The Tiwi-MakBan Plants produce clean energy that is reasonable in cost, efficient in operation and environmentfriendly. As a demonstration of APRI's commitment to providing world class services, adhering to environmental management principles to reduce pollution, complying with regulations, and ensuring a safe and healthy workplace, the company has been issued Integrated Management System (IMS) certifications by TÜV Rheinland Philippines that include International Organization for Standardization (ISO) 9001:2015, ISO 14001:2015 (Environment), and OSHAS (Occupational Health and Safety Series) 18001:2007 (Health and Safety).

On August 24, 2018, APRI and Philippine Geothermal Production Company, Inc. ("PGPC") signed a Geothermal Resources Supply and Services Agreement ("GRSSA") for the supply of steam and drilling of new production wells for the Tiwi-MakBan Plants thereby ensuring the long-term operations of the facilities. Under the GRSSA, PGPC will drill at least 12 new production wells over a six-year period to increase steam availability. The GRSSA also ensures a more equitable and competitive fuel pricing in the long run.

APRI's geothermal facilities have generally operated at par or better than industry standards. The company routinely evaluates and implements various projects while improving coordination with PGPC to improve efficiency levels and counteract the challenges of a declining steam supply.

Solar

Maaraw San Carlos Holdings, Inc. (Maaraw San Carlos)

Maaraw San Carlos was incorporated on April 24, 2015 as the holding company of Sacasun.

AboitizPower, through its wholly owned subsidiaries ARI and AboitizPower International, effectively owns 100% of the company.

San Carlos Sun Power Inc. (SacaSun)

Sacasun was incorporated on July 25, 2014 initially as a joint venture between ARI and SunEdison Philippines, a Dutch company. On December 4, 2017, AboitizPower International acquired SunE Solar B.V.'s equity interest in Sunedison Philippines, resulting in AboitizPower's 100% effective equity ownership in Sacasun.

Sacasun owns and operates the 59-MWp solar photovoltaic power generation plant located in the San Carlos Ecozone, Barangay Punao, San Carlos City, Negros Occidental ("Sacasun Plant").

As a renewable energy developer, Sacasun participates in the renewable energy market and other initiatives which promote utilization of renewable energy resources. The energy generated from the Sacasun Plant benefits more than 8,000 homes. Sacasun believes in producing clean energy for sustainable development and inclusive growth of its communities within a shared environment.

AboitizPower, through its wholly-owned Subsidiaries, ARI and AboitizPower International, effectively owns 100% of Sacasun.

Aboitiz Power Distributed Energy, Inc. (APX1) and Aboitiz Power Distributed Renewables Inc. (APX2)

Incorporated in November 2016, APX1 is the project company which, together with APX2 (formerly: Kookabura Equity Ventures, Inc.) (collectively, APX), will engage in the business of operating light and power systems. APX1 and APX2 are wholly-owned Subsidiaries of ARI.

During their first year of operation, APX1 and APX2 focused on building internal capability to serve various market segments, attracting top technical talent for photovoltaic (PV) solar technology, and defining synergies with other teams and products within the Aboitiz Group.

In February 2018, a 100 kW installation atop the roof of the Aboitiz Corporate Office at Banilad, Cebu City was completed by APX to signal the entry of the AboitizPower Group into Behind the Meter (BTM), distributed energy solutions such as rooftop solar. This was shortly followed by the announcement of a 1.5 MW rooftop solar solution

for The Outlets at Lipa in Lima Technology Center which was completed and commissioned in December 2018. Through this project, revenue will be secured for the next 20 years starting January 2019.

Several customers in various locations across Luzon and Visayas have also agreed to terms with APX to go solar. By creating sales channels through relationships with the RES and Distribution Utility teams within the AboitizPower Group, APX is poised to advance its pipeline nationwide in 2019.

Non-Renewables

Therma Power, Inc. (TPI)

Incorporated on October 26, 2007, TPI is a wholly-owned Subsidiary of AboitizPower and is the latter's holding company for its non-renewable energy projects. AboitizPower, through and/or with, TPI has equity interests in the following generation companies, among others:

- (a) 100% equity interest in TMI, owner and operator of 100-MW Mobile 1 barge-mounted power plant in Maco, Compostela Valley and 100-MW Mobile 2 barge-mounted power plant in Nasipit, Agusan del Norte;
- (b) 100% equity interest in TMO, owner and operator of Mobile 3-6 barge-mounted power plants in Navotas Fish port, Manila, with a total generating capacity of 242 MW;
- (c) 100% equity interest in EAUC, owner and operator of a 43-MW Bunker C fired power plant in MEPZ 1, Mactan, Cebu;
- (d) 100% equity interest in TLI, the IPPA of the 700-MW contracted capacity of the Pagbilao Plant located in Quezon Province;
- (e) 100% equity interest in TSI, owner and operator of a 300 MW circulating fluidized bed (CFB) coal-fired power plant in Toril, Davao City;
- (f) 100% equity interest in TPVI, the project company for the Naga power plant, located in Naga City, Cebu.
- (g) 80% equity interest in TVI, which is currently building a 340-MW CFB coal-fired power plant in Toledo City, Cebu;
- (h) 66.07% beneficial ownership interest as of March 31, 2018 in GMCP, owner and operator of an approximately 2x316 MW (net) pulverized coal-fired electric power generation facility in Mariveles, Bataan;
- (i) 50% beneficial ownership interest as of December 31, 2018 in GNPD, which is currently building a 2x668 MW (net) supercritical coal-fired power plant in Bataan;
- (j) 50% equity interest in PEC, owner and operator of the 400-MW (net) coal-fired power plant in Pagbilao, Quezon Province;
- (k) 26.4% beneficial ownership interest in Cebu Energy, which operates a 3x82-MW coal-fired power plant in Toledo City, Cebu; and
- (I) 25% equity interest in RP Energy, the project company for the power plant project at the Redondo Peninsula located in the Subic Bay Freeport Zone (SBFZ).

Oil Group

Therma Marine, Inc. (TMI)

Incorporated on November 12, 2008, TMI is a wholly-owned Subsidiary of TPI and owns and operates Power Barges Mobile 1 (previously known as PB 118) and Mobile 2 (previously known as PB117), with a total generating capacity of 200 MW. Mobile 1 is currently moored at Barangay San Roque, Maco, Compostela Valley, while Mobile 2 is moored at Barangay Sta. Ana, Nasipit, Agusan del Norte.

The 192.2-MW dependable capacities of Mobile 1 and Mobile 2 are currently being fully contracted and sold to various cooperatives, industrial and commercial customers in Mindanao under ERC-approved Energy Supply Agreements (ESAs). The ESAs have been extended with different expiry dates ranging from 2019 to 2021.

Therma Mobile, Inc. (TMO)

Incorporated on October 20, 2008, TMO is a wholly-owned Subsidiary of TPI and owns and operates four bargemounted power plants located at the Navotas Fish Port, Manila, with a total installed generating capacity of 242 MW.

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On January 7, 2019, TMO notified MERALCO that it will physically disconnect from MERALCO's system and will deregister as a Trading Participant in the WESM effective February 5, 2019. This was due to TMO's commercial inactivity since June 26, 2018, following the absence of an approved power supply agreements for its four barges. After evaluating the circumstances and the options available, TMO decided to preserve its bunker C-fired diesel power plants. Notices were also sent to PEMC, DOE, ERC and Independent Electricity Market Operator of the Philippines Inc. (IEMOP), following applicable legal notice requirements.

East Asia Utilities Corporation (EAUC)

Incorporated on February 18, 1993, EAUC is a wholly-owned Subsidiary of TPI and is the owner and operator of a Bunker C-fired power plant in Mactan Economic Processing Zone I (MEPZ I), Lapu-Lapu City, Cebu. It has been operating the plant since 1997 and has been supplying power through the WESM since 2010.

Therma Power Visayas, Inc. (TPVI)

Incorporated on October 8, 2007, TPVI is a wholly-owned Subsidiary of TPI and successfully bid for the NPPC and successfully bid for the NPPC.

Following protracted legal proceedings, on May 18, 2018, PSALM issued a Certificate of Effectivity of the Notice of Award originally issued in April 30, 2014 in favor to TPVI. Thereafter, PSALM and TPVI executed the Asset Purchase Agreement and Land Lease Agreement of the Naga Power Plant Complex (NPPC).

On July 16, 2018, PSALM physically turned over the NPPC to TPVI. TPVI is currently working on the rehabilitation of the NPPC.

Cebu Private Power Corporation (CPPC)

Incorporated on July 13, 1994, CPPC owns and operates a 70-MW Bunker C-fired power plant located in the Old VECO Compound, Cebu City ("CPPC Plant"). It is one of the largest diesel-powered plants on the island of Cebu and is located within the franchise area of VECO. Commissioned in 1998, the CPPC plant was constructed pursuant to a BOT contract to supply 61.72 MW of power to VECO.

CPPC is a joint venture company between AboitizPower and the Vivant Group. AboitizPower beneficially owns 60% of CPPC.

Southern Philippines Power Corporation (SPPC)

Incorporated on March 15, 1996, SPPC owns and operates a 55-MW Bunker C-fired power plant ("SPPC Plant") located in Alabel, Sarangani, a municipality outside General Santos City in Southern Mindanao.

SPPC currently supplies power to electric utilities and cooperatives pursuant to PSAs approved by the ERC. These utilities and cooperatives pay SPPC on a monthly basis for the fuel costs, capital recovery, energy, and fixed and variable operations and maintenance fees as specified in the PSAs.

SPPC is a joint venture company among AboitizPower, Alsing Power Holdings, Inc., and Tomen Power (Singapore) Pte. Ltd. AboitizPower has a 20% equity interest in SPPC.

Western Mindanao Power Corporation (WMPC)

Incorporated on March 15, 1996, WMPC owns and operates a 100-MW Bunker C-fired power station ("WMPC Plant") located in Zamboanga City, Zamboanga Peninsula in Western Mindanao.

WMPC currently supplies power electric utilities and cooperatives pursuant to PSAs approved by the ERC. These utilities and cooperatives pay WMPC on a monthly basis for the fuel costs, capital recovery, energy, and fixed and variable operations and maintenance fees as specified in the PSAs.

WMPC is a joint venture company among AboitizPower, Alsing Power Holdings, Inc., and Tomen Power (Singapore) Pte. Ltd. AboitizPower has a 20% equity interest in WMPC.

Coal Group

Therma Luzon, Inc. (TLI)

Incorporated in October 20, 2009, TLI is a wholly-owned Subsidiary of TPI and was the first IPPA in the country. TLI has been the registered trader of the contracted capacity of the 764-MW (2x382 MW) (gross) Pagbilao coal-fired thermal power plant located in Pagbilao, Quezon ("Pagbilao Plant" or "Pag1" and "Pag2") since October 1, 2009.

As the IPPA for the Pagbilao Plant, TLI is responsible for procuring the fuel requirements of, and selling the electricity generated by, the Pagbilao Plant. The Pagbilao Plant is owned and operated by TeaM Energy Corporation (TeaM Energy). Under the IPPA Agreement, TLI has the right to receive the transfer of Pag1 and Pag2 at the end of the ECA.

Over the past years, TLI's capacity has been contracted to various cooperatives, private distribution utilities, directly connected customers, and to an Affiliate Retail Electricity Supplier (RES), AESI. AESI, in turn, sells the power to Contestable Customers under the Retail Competition and Open Access (Open Access) regime. The diversification of the customer base spreads the risk of TLI. Most of these bilateral contracts have terms ranging between two and 20 years. A significant number of TLI's Open Access customers consume most of their energy during off-peak periods. This results in a customer mix with a high load factor.

Currently, TLI is undertaking the necessary procedure to secure its own license to operate as a RES. With this license, TLI will be able to sell, broker, market, and/or aggregate electricity to Contestable Customers and participate in the competitive retail electricity market.

Pagbilao Energy Corporation (PEC)

Incorporated on April 30, 2012, PEC owns and operates third coal-fired power plant within the Pagbilao Plant facilities located in Pagbilao, Quezon with a net capacity of 400 MW ("Pag 3").

Pursuant to their Joint Development Agreement effective May 31, 2012, TPI and TeaM Energy formed PEC as a separate vehicle for Pag3 and as a separate entity from TLI. As such PEC is not covered by either TLI's IPPA with PSALM, or TeaM Energy's BOT contract with NPC/PSALM. An Environmental Compliance Certificate (ECC) was issued by the Department of Environment and Natural Resources – Environmental Management Bureau (DENR-EMB) on June 18, 2013.

In2014, PEC entered into an Engineering Procurement and Construction (EPC) contract with a consortium comprised of Mitsubishi Hitachi Power Systems Ltd., Daelim Industrial Co. Ltd., DESCO Inc. and Daelim Philippines Inc. for the project. It started commercial operations in March 2018.

Through TPI, AboitizPower owns 50% of PEC while TPEC Holdings Corporation owns the remaining 50%.

Therma South, Inc. (TSI)

Incorporated in November 18, 2008, TSI is a wholly-owned Subsidiary of TPI and owns and operates the 300-MW (2x150MW) (gross) CFB coal-fired power plant located both in Barangay Binugao, Toril District, Davao City and Barangay Inawayan, Sta. Cruz, Davao del Sur.

TSI declared commercial operations for Unit 1 and Unit 2 on September 2015 and February 2016, respectively. Formal inauguration of Unit 2 was held on January 8, 2016.

TSI contributes to the continuing growing power requirements of Mindanao by providing stable and cost-effective base load power. TSI has currently contracted out 260 MW of energy and has 22 diff rent approved Power/Energy Supply Agreements with various private distribution utilities and energy cooperatives.

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The company seeks to sustain the positive impact it has brought its host communities through various educational, livelihood, and enterprise development programs, benefitting children, students, small and medium business enterprise owners, and most notably its employees.

Therma Visayas, Inc. (TVI)

TVI is the project company for the 2x169 (gross) MW CFB coal-fired power plant located in Barangay Bato, Toledo City, Cebu.

TVI aims to address the increasing power demand of the Visayas Grid with provisions for the future addition of a third generating unit.

In May 2014, TVI signed an EPC contract with Hyundai Engineering Co., Ltd. and Galing Power Energy Co., Inc. The 2x170-MW coal-fired power plant is currently in the testing and commissioning phase, but has experienced technical issues that will delay Commercial Operations Date (COD) of the first unit to June 2019 and the second unit to April 2019.

AboitizPower through TPI, effectively owns 80% of TVI. The remaining 20% is held by Vivant Group through VIGC and VEC.

Abovant Holdings, Inc. (Abovant) and Cebu Energy Development Corporation (Cebu Energy)

Incorporated on November 28, 2007, Abovant is a joint venture company between AboitizPower and Vivant Group formed as the holding company for shares in Cebu Energy.

Cebu Energy was incorporated on December 5, 2008 by Abovant and Global Formosa Power Holdings, Inc. (Global Formosa), a joint venture between Global Business Power Corporation and Flat World Limited, to own, operate and maintain a 3x82 MW CFB coal-fired power plant situated within the Toledo Power Complex in Barangay Daanlungsod, Toledo City, Cebu. The first 82 MW unit was commissioned in February 2010, while the second and third units were commissioned in the second and fourth quarter of 2010, respectively.

The Cebu Energy power plant in Toledo City completed its first full year of commercial operations in 2018. The power plant provides much-needed power to the province of Cebu and its neighboring province, Bohol.

Abovant has a 44% stake in Cebu Energy, while Global Formosa owns the remaining 56%. Consequently, AboitizPower, through TPI, holds a 26.4% effective ownership interest in Cebu Energy.

Redondo Peninsula Energy, Inc. (RP Energy)

RP Energy was incorporated on May 30, 2007 to construct, own and operate the 2x300-MW (net) coal-filed power plant located in Redondo Peninsula of Subic Bay within the SBFZ, Subic, Zambales.

RP Energy was originally a joint venture between AboitizPower and TCIC. MPGC acquired a majority interest in RP Energy by virtue of a share purchase agreement with TPI on July 22, 2011. AboitizPower, through TPI, and TCIC each retained a 25% stake in RP Energy.

STEAG State Power Inc. (STEAG Power)

Incorporated on December 19, 1995, STEAG Power is the owner and operator of a 232-MW (gross) coal-fired power plant located in PHIVIDEC Industrial Estate in Misamis Oriental, Northern Mindanao. The plant was built under a BOT arrangement and started commercial operations on November 15, 2006. STEAG Power has a 25-year PPA with the NPC, which is backed by a Performance Undertaking issued by the Republic of the Philippines.

While STEAG Power's pioneer status expired on November 14, 2012, its COC, on the other hand, was renewed by the ERC and is effective until August 2021.

AboitizPower has 34% equity interest in STEAG Power following the purchase of said equity from Evonik Steag GmbH (now STEAG GmbH or STEAG), Germany's fifth largest power generator. STEAG and La Filipina Uy Gongco Corporation currently hold the remaining 51% and 15% equity, respectively, in STEAG Power.

GNPower Mariveles Coal Plant Ltd. Co. (GMCP)

GMCP is a private limited partnership organized on May 13, 2007 and established to undertake the development, construction, operation, and ownership of an approximately 2x316MW (net) pulverized coal-fired power plant located in Mariveles, Bataan, Philippines ("Mariveles Project").

The Mariveles Project is located within an industrial zone on a 60-hectare coastal site near the port of Mariveles, Bataan. The project site lies near the northern entrance to Manila Bay, providing easy and safe shipping access from the West Philippine Sea. The Mariveles Project commenced construction after execution of the equity and financing documentation, approval by the relevant government authorities and the initial drawdown under the non-recourse loan on January 29, 2010. It was declared commercially available in 2013 and currently supplies electric capacity to the Luzon and Visayas markets.

The electricity produced by the Mariveles Project is exported through a 230kV high voltage transmission line owned and operated by NGCP. Substantially all of the capacity of the Mariveles Project is contracted under long term power purchase agreements with highly-rated distribution utilities and Contestable Customers, through its designated RES.

In October 2016, TPI entered into Purchase and Sale Agreements for the acquisition of partnership interests held by affiliated investment funds of The Blackstone Group L.P. in World Power Holdings, L.P. (currently registered as Therma Mariveles Holdings L.P.) and Sithe Global Power, L.P. (currently registered as Therma Dinginin L.P.) Following the receipt of approvals from the Board of Investments (BOI) and the PCC, TPI completed the acquisition of GMCP and GNPD on December 27, 2016.

Begining October 13, 2017, through its general and limited partners, AboitizPower's, sharing percentage on: (i) profits and losses and (ii) distributions, including net distributable liquidation proceeds, in GMCP is 66.0749%.

On March 7, 2018, AboitizPower completed the restructuring of its share ownership structure in GMCP by transferring its direct ownership of GMCP from the offshore subsidiaries of TPI to TPI itself, and the eventual dissolution and liquidation of the offshore intermediary subsidiaries that own the GMCP shares.

Effectively, the partnership interests in GMCP are owned by (i) TPI, (ii) ACE Mariveles Power Ltd. Co., a joint venture between between AC Energy, Inc. (ACE), a wholly-owned Subsidiary of Ayala Corporation, and Power Partners Ltd. Co. (Power Partners), and (iii) Power Partners.

GNPower Dinginin Ltd. Co. (GNPD)

GNPD is a limited partnership organized and established on May 21, 2014 with the primary purpose of: (a) developing, constructing, operating, and owning a 2x668 MW (net) supercritical coal-fired power plant to be located at Mariveles, Bataan; (b) generating, selling and trading of electric power, importing machines, equipment, motor vehicles, tools, appurtenant spare parts, coal for fuel, lubricants, cleansing substances, and other necessary and related materials or chemicals; and (c) obtaining, entering into and performing any and all contracts and engaging in any and all transactions consistent with the foregoing purpose.

GNPD successfully achieved financial close and started the construction of Unit 1 in September 2016, with target delivery in the first half of 2019. The company also proceeded with the expansion of the power plant and successfully achieved its financial closing for Unit 2 in December 2017. To date, GNPD has signed numerous Power Purchase and Sale Agreements with highly-rated distribution utilities and RES.

GNPD's construction is being conducted in two phases: (i) the first phase is for Unit 1 and its associated ancillary facilities as well as the balance of plant and (ii) the second phase is for an additional identical 668MW (net) unit (Unit 2) and associated ancillary facilities. The electricity that will be produced by Unit 1 of GNPD will be exported through the existing 230kV high voltage transmission line owned and operated by NGCP. Eventually, energy from Unit 1 and Unit 2 will be exported through NGCP's 500kV high voltage transmission line once completed.

On December 27, 2016, TPI completed the acquisition of the partnership interests held by affiliated investment funds of The Blackstone Group, L.P in World Power Holdings, L.P. (currently registered as Therma Mariveles Holdings L.P.) and Sithe Global Power, L.P. (currently registered as Therma Dinginin L.P.) The sharing percentage on (i) profits and losses and (ii) distributions of AboitizPower in GNPD, through its general and limited partners, will eventually be reduced to 40%.

In 2018, AboitizPower, through TPI, restructured its share ownership structure in GNPD and the transferred direct ownership of GNPD from the offshore subsidiaries of TPI to TPI itself. After the restructuring and as of January 31, 2019, TPI directly owns a 50% partnership interest in GNPD.

GNPD is co-developed by Powers Partners, ACE, and TPI.

Other Generation Assets

Cotabato Light maintains a stand-by 9.927-MW Bunker C-fired power plant capable of supplying approximately 15% of its requirements as of December 31, 2018.

Future Projects

AboitizPower assesses the feasibility of any new power generation project. Factors taken into consideration include the proposed project's land use requirements, access to a power grid, fuel supply arrangements, availability of water, local requirements for permits and licenses, acceptability of the project to the communities and people it will affect, ability of the project to generate electricity at a competitive cost, and the existence of potential purchasers of the electricity generated. For the development of a new power project, AboitizPower, its partners and suppliers are required to obtain all national and local permits and approvals before the commencement of construction and commercial operations, including those related to the project site, construction, the environment, land use planning/zoning, operations licenses, and similar approvals.

DISTRIBUTION OF ELECTRICITY

The Aboitiz Group has more than 85 years of experience in the Philippine power distribution sector.

With ownership interests in nine Distribution Utilities, AboitizPower is currently one of the largest electricity distributors in the Philippines. AboitizPower's Distribution Utilities collectively supply electricity to franchise areas covering a total of 18 cities and municipalities in Luzon, Visayas, and Mindanao.

As of December 31, 2018, the power distribution business' earnings contribution from AboitizPower's business segments is equivalent to 18%. The Distribution Utilities had a total customer base of 995,828 as of end-2018, compared to 954,300 in 2017, and 916,876 in 2016.

Company	Electricity Sold (MWh)			Peak Demand (MW)			No. of Customers		
	2018	2017	2016	2018	2017	2016	2018	2017	2016
Davao Light	2,468,192	2,317,985	2,173,373	421	404	380	govern	384,434	367,782
Cotabato Light	165,409	153,973	146,678	31	29	27	41,681	41,110	38,924
VECO	3,159,032	2,938,532	2,922,950	547	522	524	437,823	422,814	408,586
SFELAPCO	665,425	623,607	588,985	134	116	117	107,536	101,942	97,847
SEZ	423,939	517,558	535,010	100	106	103	3,343	3,267	3,151
MEZ	123,276	114,272	111,486	22	21	21	85	83	82
BEZ	100,554	91,273	102,208	27	27	30	31	31	32
LEZ	224,175	197,908	165,481	39	33	28	755	619	472
Total	7,330,002	6,955,108	6,746,171	1,320	1,258	1,230	995,828	954,300	916,876

The table below summarizes the key operating statistics of the Distribution Utilities for each of the past three years.

Visayan Electric Company, Inc. (VECO)

Incorporated in February 22, 1961, VECO is the second largest privately-owned distribution utility in the Philippines in terms of customer size and annual MWh sales. It supplies electricity to the greater part of Metro Cebu, covering an area of 674 square kilometers (sq. kms.) and with a population of approximately 1.7 mn. To date, VECO has 20 power substations and one mobile substation that serve the power needs of the cities of Cebu, Mandaue, Talisay and Naga, and the municipalities of Minglanilla, San Fernando, Consolacion, and Liloan. As of December 31, 2018, VECO served a total of 437,823 customers and had a peak demand during 2018 of 525 MW.

In 1928, Visayan Electric Company, S.A. was granted a 50-year distribution franchise by the Philippine Legislature. The term of this franchise was extended by Republic Act (RA) 6454 for an additional 25 years starting 1978 and was conditionally renewed for another 25 years from December 2003. In September 2005, the Philippine Congress passed RA 9339, which extended VECO's franchise to September 2030. VECO's application for the extension of its Certificate of Public Convenience and Necessity (CPCN) was approved by the ERC on January 26, 2009.

VECO, directly and through its predecessors-in-interest, has been in the business of distributing electricity in Cebu since 1905. In the early 1900s, the predecessors-in-interest of the Aboitiz Group acquired a 20% interest in VECO's predecessor-in-interest, the Visayan Electric Company, S.A. Since that time, the Aboitiz Group's ownership interest in VECO has increased from 20% to its current ownership interest of 55.25%, which is directly held by AboitizPower.

VECO is part of the third group (Group C) of private distribution utilities to shift to Performance-Based-Rate-Setting Regulation (PBR). VECO entered into a PPA for the purchase of electric energy from CPPC for a period of 15 years starting from the commercial operation date of the latter. After its expiry in 2013, a new Power Supply Agreement was signed between VECO and CPPC and it is awaiting for ERC approval. The ERC, however, has allowed VECO to continue drawing power from CPPC under the same terms and conditions of the expired PPA until the ERC approves the 2013 PSA.

For its long-term capacity requirement, VECO entered into a 15-year PSA with TVI for the supply of 150MW beginning in 2018. To reduce WESM exposure in 2016 until TVI's commercial operations have commenced, the company entered into a PSA with South Luzon Power Generation Company (SLPGC) for 50MW in 2016. The contract with SLPGC has expired last June 26, 2018.

With the Retail Competition and Open Access, some of VECO's customers who qualified as Contestable Customers who voluntarily migrated to Retail Electricity Suppliers (RES). VECO continues to renegotiate the reduction of its bilateral contracts to account for the continued migration of Contestable Customers.

As of December 2018, VECO's systems loss is at 6.73%, which includes a feeder loss cap of 5.22%. This is below the government-mandated feeder loss cap of 6.5% which results to reduced power costs thereby providing more savings to the customer.

Davao Light & Power Company, Inc. (Davao Light)

Davao Light is the third largest privately-owned electric distribution utility in the country in terms of customer size and annual kWh sales. Davao Light's franchise area covers Davao City, areas of Panabo City, and the municipalities of Carmen, Dujali, and Santo Tomas in Davao del Norte, with a population of approximately 1.8 mn and a total area of 3,561 sq. kms. During 2018, Davao Light served a total of 404,983 customers, with a recorded peak demand of 421MW.

Davao Light was incorporated in October 11, 1929, and acquired by the Aboitiz Group in 1946. Davao Light's original 50-year franchise, covering Davao City, was granted on November 1930 by the Philippine Legislature. On September 2000, RA 8960 granted Davao Light a franchise for a period of 25 years, or until September 2025.

The large percentage of Davao Light's power supply comes from renewable energy sources from the NPC-PSALM, Hedcor Sibulan, and Hedcor's Talomo plant, which comprised 52.29% of Davao Light's power mix.

In 2016, Davao Light signed a 60MW Power Supply Contract (PSC) with San Miguel Consolidated Power Corporation, subject to ERC approval. Davao Light also signed a 50MW firm power supply contract with Therma Marine Inc. and 55MW with Western Mindanao Power Corporation on October and November 2017, respectively, respectively, with

a total capacity of 105MW. This is intended to supply Davao Light's power requirements during the drought months when the supply coming from NPC- PSALM is very limited.

Davao Light has several ongoing projects to improve the services within its franchise area. In July 2018, Davao Light started the works for the implementation of the 1st Phase of its Underground Distribution System which involves 1.2 kilometers of cables being migrated along CM Recto Street. During the last quarter of 2018, Davao Light began a five-year partnership program with the Davao City LGU to replace all sodium lamps in Davao City with Light Emitting Diode (LED) lamps. The shift will reduce the city's energy consumption without compromising services. During 2018, Davao Light has upgraded its R. Castillo and Panabo Substations to increase reliability and flexibility in the subtransmission line in the City-North area of Davao Light also installed new 13.2 kV lines within the city's downtown and Calinan areas to increase reliability and provide additional capacity. It has also increased the capacity of its ERA Line 2 and has constructed and upgraded a total of 8.2 circuit kilometers of 13.8 kV line and 6 circuit kilometers of 69 kV line.

These projects are indication of the expected robust economic growth in the various areas within the Davao Light franchise.

The growth during 2018 resulted in total sales of 2,502,802 MWh, a total growth in energy sales of 5.75% and increase in demand of 6.37%.

Davao Light's systems loss at 7.03% in 2018 remains below the government-mandated cap of 8.5%. Systems loss below the mandated caps translates to reduced power costs, resulting in customer savings.

Davao Light is part of Group C of private distribution utilities to enter the PBR. The reset process for the next regulatory period is put on hold by the ERC.

Davao Light is currently owned 99.93% by AboitizPower.

Cotabato Light and Power Company (Cotabato Light)

Cotabato Light and Power Company is a wholly owned electric distribution utility of Aboitiz Power Corporation. It supplies electricity to Cotabato City and portions of the municipalities of Datu Odin Sinsuat and Sultan Kudarat, both in Maguindanao, with a land area of 191 sq. kms. As of December 2018, Cotabato Light's peak demand was recorded at 32 MW and is serving a total of 41,645 customers.

Cotabato Light began its operation last June 18, 1939 by virtue of Commonwealth Act No. 487. In June 16, 2014, franchise was been renewed for another 25 years under R.A 10637.

As of 2018, Cotabato Light has three substations of 12 MVA, 12.5 MVA and 25 MVA. It is served by one 69-kV transmission line. Cotabato Light's distribution voltage is 13.8 kV. These lines can be remotely controlled using the Supervisory Control Data Acquisition (SCADA).

Cotabato Light also maintains a standby 4.45-MW Bunker C-fired plant capable of supplying approximately 15% of its franchise area requirements. The existence of a standby plant, capable of supplying electricity in cases of power supply problems with its power suppliers or the NGCP and for the stability of voltage whenever necessary, is another benefit to Cotabato Light's customers.

As of December 2018, its total systems loss stands at 8.46%, where 7.44% is the feeder loss. Cotabato Light is continuously innovating its strategies and process.

Cotabato Light utilizes the most up-to-date systems such as the Customer Care and Billing, Enterprise Resource Planning (ERP) and soon, the Work and Asset Management (WAM). Cotabato Light is committed to provide reliable and ample power supply when needed, ensure that the supply of electricity is provided and competitive price, and accomplish the first two duties with the least possible adverse effects on our environment and communities.

AboitizPower directly owns 94% of Cotabato Light.

San Fernando Electric Light & Power Co., Inc. (SFELAPCO)

SFELAPCO was incorporated in May 17, 1927 and was granted a municipal franchise in 1927. Its franchise in the City of San Fernando, Pampanga covers an area of 78.514 sq. kms. It supplies 35 barangays in the City of San Fernando, Barangays San Isidro and Cabalantian in Bacolor, Pampanga, 25 barangays in the municipality of Floridablanca, and one barangay in Guagua, Pampanga which includes 584.011 and 977.372 circuit-kilometers on its 13.8-kV and 240-volt distribution lines, respectively. During 2018, SFELAPCO's peak demand was recorded at 118,490 kW, and as of December 31, 2018 it was serving a total of 105,076 customers.

SFELAPCO's current legislative franchise was granted through RA 9967, for 25 years commencing on March 24, 2010. It belongs to the fourth batch (Group D) of private utilities to enter PBR whose reset process for the next regulatory period is put on hold by the ERC.

SFELAPCO's systems loss at 4.7751% remains below the government-mandated cap of 7.5% plus Subtransmission loss. Systems loss below the mandated caps translates to reduced power costs resulting in bigger customer savings.

AboitizPower owns an effective 43.78% interest in SFELAPCO.

Subic EnerZone Corporation (SEZ)

In May 2003, the consortium of AEV and Davao Light won the competitive bid to provide distribution management services to SBMA and to operate the SBFZ power distribution utility for a period of 25 years. On June 3, 2003, SEZ was incorporated as a joint venture company owned by a consortium comprised of Davao Light, AEV, SFELAPCO, Team Philippines, Okeelanta, and PASUDECO to undertake the management and operation of the SBFZ power distribution utility. Eventually, SEZ was formally awarded the contract to manage SBFZ's power distribution utility and took over operations.

SEZ's authority was granted by SBMA pursuant to the terms of RA 7227 or The Bases Conversion and Development Act of 1992, as amended. As a company operating within the SBFZ, SEZ enjoys a preferential tax of 5% on its gross income in lieu of all other national and local taxes.

In 2018, the contracted capacity of SEZ with TLI was carved down from 15.73 MW in 2017 and then reduced to 12.09 MW in December 2018. Similarly, its contracted capacity with San Miguel Energy Corporation was carved down from 4.2 MW in 2017 and reduced to 4.02 MW in December 2018.

The recorded peak demand during 2018 was 55.99 MW. As of December 31, 2018, SEZ served a total of 3,342 customers, consisting of 82 industrial locators, 1,168 commercial locators, 1,973 residential customers, 101 streetlights and 18 industrial locators under RES.

SEZ's systems loss at 2.64% in 2018 remains below the government-mandated feeder loss cap of 6.5%. Systems loss below the mandated caps translates to reduced power costs resulting in customer savings.

Together with Davao Light's interest of 35%, AboitizPower owns 100% of SEZ.

Mactan Enerzone Corporation (MEZ)

MEZ was incorporated on February 19, 2007 when AboitizLand spun off the power distribution system of its Mactan Export Processing Zone II (MEPZ II) project. The MEPZ II project, which was launched in 1995, was operated by AboitizLand under a BOT agreement entered into with the Mactan-Cebu International Airport Authority (MCIAA).

On June 8, 2007, AboitizPower entered into an agreement to acquire AboitizLand's 100% equity stake in MEZ, representing 8,754,443 common shares.

MEZ sources its power from SN Aboitiz Power-Magat and GCGI pursuant to a CSEE. Under this CSEE, GCGI is required to provide 4.957 MW to MEZ base load. SN Aboitiz Power-Magat is required to supply 4.957 MW with 50% load factor.

During 2018, MEZ recorded peak demand at 22.24 MW, and served a total of 85 customers, consisting of 53 captive industrial locators, 26 captive commercial locators, and 6 industrial locators under RES.

MEZ's systems loss at 0.99% in 2018 remains below the government-mandated cap of 8.5%. Systems loss below the mandated cap translates to reduced power costs resulting in customer savings.

AboitizPower directly owns 100% of MEZ.

Balamban Enerzone Corporation (BEZ)

BEZ was incorporated on February 19, 2007 when Cebu Industrial Park Developers, Inc. (CIPDI), a joint venture between AboitizLand and Tsuneishi Holdings (Cebu), Inc. (THC), spun off the power distribution system of the West Cebu Industrial Park – Special Economic Zone (WCIP-SEZ). WCIP-SEZ is a special economic zone for light and heavy industries owned and operated by CIPDI. CIPDI, located in Balamban, Cebu, is home to the shipbuilding and ship repair facilities of Tsuneishi Heavy Industries (Cebu), Inc. (THICI), the modular fabrication facility of Aboitiz Construction International, Inc. (formerly: Metaphil International, Inc.) and recently, Austal Philippines Pty. Limited.

As of February 2017, only the firm contract with Cebu Energy remained, since its other Contestable Customers have switched to RES.

BEZ's peak demand for 2018 was recorded at 27 MW and served a total of 31 customers composed of 14 captive industrial customers, 11 captive commercial customers, and 6 contestable industrial customers.

BEZ's systems loss at 0.50% in 2018 remains below the government-mandated cap of 8.5%. Systems loss below the mandated caps translates to reduced power costs resulting in customer savings.

AboitizPower directly owns 100% of BEZ.

Lima Enerzone Corporation (LEZ)

LEZ was incorporated as Lima Utilities Corporation on June 5, 1997 to serve and provide locators within the Lima Technology Center (LTC) with a reliable and stable power supply.

LEZ was originally a wholly-owned Subsidiary of Lima Land. With the acquisition by AboitizLand of the interests of the Alsons and Marubeni groups in Lima Land in 2013 and 2014, respectively, LEZ and Lima Land became a wholly-owned Subsidiaries of AboitizLand.

LEZ's responsive interface ensures that customers receive power that fully meets their business requirements. As asset manager of the electrical infrastructure constructed at the LTC, LEZ has the sole responsibility of providing clean, reliable and uninterrupted power supply to enable the multinational manufacturing companies to produce quality products at international standards. On December 10, 2017, LEZ completed an additional 50-MVA power transformer, and is now capable of serving the increasing demand for future locators and expansions. This allows LEZ to provide reliable and flexible power to the LTC.

During 2018, LEZ recorded peak demand at 37 MW, and as of December 31, 2018 it served a total of 771 customers, consisting of 76 captive industrial locators, 21 captive commercial locators, 659 captive residential customers, and 15 industrial locators under RES.

LEZ's systems loss at 5.3% in 2018 remains below the government-mandated cap of 8.5%. Systems loss below the mandated cap translates to reduced power costs resulting in customer savings.

AboitizPower directly owns 100% of LEZ.

Malvar Enerzone Corporation (Malvez)

Malvez was incorporated in June 9, 2017 to serve and provide locators within the Light Industry & Science Park IV (LISP IV) of Malvar, Batangas. Malvez will manage the construction, installation, operation, and maintenance of the

power distribution of LISP IV for 25 years. LISP IV will have two 50-megawatt transformers to provide reliable and quality power to locators, which are mostly from manufacturers and exporters.

AboitizPower directly owns 100% of Malvez.

RETAIL ELECTRICITY AND OTHER RELATED SERVICES

One of the objectives of electricity reform in the Philippines is to ensure the competitive supply of electricity at the retail level. With the start of Open Access, large-scale customers allowed to obtain electricity from RES licensed by the ERC.

Aboitiz Energy Solutions, Inc. (AESI)

Incorporated in August 11, 1998, AESI, a wholly-owned Subsidiary of AboitizPower, is engaged in the business of a retail energy supplier and energy consolidator. It was granted a license to act as a RES on November 9, 2009, which license was renewed on October 29, 2012 for another 5 years. Its application for renewal of RES license has been duly filed, and is currently pending with the ERC. At the start of commercial operations of Open Access on June 26, 2013, AESI served 42 customers. For the year 2018, AESI supplied retail electricity to a total of 185 customers, with total energy consumption of 2,326.56 mn kWh.

AESI was able to deliver a total of 346.56 mn kWh to its off-taker, VECO, during 2018.

Adventenergy, Inc. (AdventEnergy)

Incorporated in August 14, 2008, AdventEnergy, a wholly-owned Subsidiary of AboitizPower, is a RES company that sells, brokers, markets, or aggregates electricity to end-users, including those within economic zones. AdventEnergy's application for renewal of RES license is currently pending with the ERC. AdventEnergy was specifically formed to serve Contestable Customers located in economic zones.

AdventEnergy differentiates itself from competition by sourcing electricity from a 100% renewable source. With this competitive advantage, more and more companies are opting to source their electricity supply from AdventEnergy as an environmental initiative.

During 2018, AdventEnergy supplied retail electricity to 83 customers with a total consumption of 1,944.48 mn kWh.

Prism Energy, Inc. (Prism Energy)

Prism Energy was incorporated on March 24, 2009 as a joint venture between AboitizPower (60%) and Vivant Corporation (40%). It was granted a five-year RES license by the ERC on May 22, 2012, and its application for renewal of RES license has been duly filed and is currently pending with the ERC.

Prism Energy is envisioned to serve Contestable Customers in the Visayas region. As a RES, Prism Energy will provide its customers with contract options for electricity supply to be based on their operating requirements.

During 2018, Prism Energy supplied retail electricity to 37 customers with a total energy consumption of 155.90 mn kWh.

SN Aboitiz Power – Res, Inc. (SN Aboitiz Power - RES)

Incorporated on December 23, 2009, SN Aboitiz Power – RES is the RES arm of the SN Aboitiz Power Group. SN Aboitiz Power - RES caters to the Contestable Customer sector and electricity consumers using an average of at least 1 MW in the last 12 months across all industries under Open Access. It offers energy supply packages tailored to its customers' needs and preferences.

SN Aboitiz Power – RES' vision is to become the leading RES in the country through profitable growth, excellence in business processes, and innovative ideas. It also aims to supply the energy requirements of its customers in a fair and

equitable manner and to contribute to the vibrant local power market that supports the country's development. SN Aboitiz Power-RES harnesses the synergy from the partnership of the SN Power Group, an international hydropower expert, and AboitizPower.

From a single customer in 2013, SN Aboitiz Power-RES has grown its customer base to 31 by the end of 2018, with a significant number of closed deals signed in 2017 and 2018. This growth can be attributed to the strategic focus of SN Aboitiz Power – RES on four major industry segments that allow it to tailor supply packages to customer segment needs and preferences.

Despite the challenging regulatory landscape in the Contestable and aggressive competition, SN Aboitiz Power – RES was still able to steadily carve an expanding market share. As of December 31, 2018, SN Aboitiz Power - RES accounts for 379 GWh or 31% of BCQ volumes which contributed P115 mn or 9.5% of BCQ net revenue.

SN Aboitiz Power - RES is a joint venture between ARI and SN Power. It is currently 60% owned by MORE with the remaining 40% owned by SN Power Philippines.

FINANCIAL SERVICES

AEV's financial services group is consolidated under UnionBank, a leading universal bank in the country; UnionBank's Subsidiaries; CitySavings, a thrift bank based in Cebu City; and PETNET, a money transfer services company.

Union Bank of the Philippines (UnionBank or "The Bank")

UnionBank, originally known as "Union Savings and Mortgage Bank", was incorporated in the Philippines on August 16, 1968. On January 12, 1982, it was given the license to operate as a commercial bank. The Bank's common shares were listed in the PSE on June 29, 1992 and shortly after, it was granted the license to operate as a universal bank on July 15, 1992. The Bank became the 13th and youngest universal bank in the country in only its tenth year of operation as a commercial bank. UnionBank has undertaken two bank mergers, first with International Corporate Bank (Interbank) in 1994 and then with International Exchange Bank (iBank) in 2006.

UnionBank distinguishes itself through superior technology, unique branch sales, service-oriented culture, and centralized backroom operations. UnionBank's superior technology allows delivery of online, real-time business solutions to meet the customers' changing and diverse needs through customized cash management products and service offerings. Its unique branch culture ensures delivery of efficient and quality service, as well as, mitigates operational risk. The Bank's centralized backroom operations enable it to provide responsive, scalable, and secure transaction processing.

Aligned with its thrust of being at the forefront of technology-based banking in the Philippines, UnionBank endeavors to elevate its systems and processes to be at par with international standards and best practices. It obtained ISO 9001:2000 Quality Management System (QMS) Certification for its Central Processing Services (CPS) in 2008, making it at this time the first and only bank in the Philippines awarded for its entire centralized backroom operations. In 2010, UnionBank received the ISO 9001:2008 certification, an update from the previous. Thereafter, UnionBank obtained the ISO 27001:2005 Certification for its Information Security Management System (ISMS), attesting to the Bank's unwavering commitment to become the leader and benchmark for service quality, technological advancement, and operational excellence. UnionBank also achieved ISO 9001:2008 Certifications for its Customer Service Group in 2012 and Branch Operations Management in 2013. In 2015, UnionBank earned ISO 9001:2015 QMS Certifications for its Branch Operations Management, Central Processing Services, and Customer Service Group. UnionBank is the first local bank that was certified under the new ISO standard. In 2016, the Loans and Trade Finance Operations Management group of UnionBank also earned the ISO 9001:2015 QMS Certification. In 2015 and 2016, UnionBank was certified as having zero nonconformance rating during quality audits, demonstrating UnionBank's dedication to uphold quality in its business processes. In 2017, the Bank successfully passed the ISO 9001:2015 QMS standard 2nd surveillance audit, as conducted by TUV Rheinland in November. The certification was also extended to the Treasury Operations.

UnionBank's clientele encompasses retail, middle-market and corporate customers, as well as major government institutions. It believes that its use of technology, marketing strategy and operational structure enabled it to capture and secure a loyal customer base and achieve high levels of efficiency and productivity.

The Bank's principal shareholder groups include AEV; SSS, a government-owned and -controlled corporation that provides social security to workers in the private sector; and Insular Life, one of the leading and largest Filipino-owned life insurance companies in the Philippines.

PETNET, Inc. (PETNET)

Incorporated on August 12, 1998, PETNET is primarily engaged in providing money transfer services as a direct agent of Western Union. In conjunction with Western Union Business Solutions, it offers services that enable local businesses to make international payment transactions in over 140 currencies. PETNET is a BSP-licensed remittance agent, money changer and foreign exchange dealer. Apart from the Western Union money transfer service, PETNET offers money changing, bills payment, airline ticketing, personal accident insurance, and e-loading in its company-owned locations. Since 2015, PETNET has been an outsourced service provider of CitySavings for facilitating and accepting applications for DepEd salary loans and Government Service Insurance System (GSIS) pension loans.

On February 9, 2018, CitySavings and Union Properties, Inc. executed a sale and purchase agreement to acquire AEV's 51% equity interest in PETNET, in order to consolidate the Group's financial services under UnionBank. The sale was approved by the PCC on May 8, 2018, and the investment of CitySavings in PETNET was approved by the BSP on November 23, 2018.

FOOD MANUFACTURING

Pilmico Foods Corporation (Pilmico)

Pilmico, the food arm of the Aboitiz Group, was incorporated on August 8, 1958. Pilmico began as a joint venture of the Aboitiz Group, the Lu Do Group, the Soriano Group and the Pillsbury Group of the United States of America (U.S.A.). The Lu Do, Soriano and Pillsbury Groups eventually sold all their shareholdings to AEV.

Pilmico is primarily engaged in the manufacture and sale of flour, feeds, and their by-products. It has a wide network of distributors and dealers located in major cities of Manila, Cebu, Davao, Iloilo, Bacolod, and Cagayan. To date, it is one of the largest flour manufacturers in the country, and is ranked among the top three domestic flour producers.

Pilmico's key raw materials are imported from the U.S.A., Canada and Australia. This exposes Pilmico to risks arising from currency fluctuations and volatile price movements of raw materials. Meanwhile, the high costs of freight and distribution limit the selling territory of Pilmico within its main network of distributors and dealers. Pilmico responds to this challenge through the strategic location of its Iligan plant, which narrows down the high costs of freight and distribution.

Pilmico established representative offices in Jakarta, Indonesia in 2004 and Ho Chi Minh City, Vietnam in 2015, to expand its flour export business. Through these representative offices Pilmico distributes flour products to Hong Kong, Vietnam, Myanmar, Thailand, Malaysia, and Indonesia. Further efforts will be made by Pilmico to strengthen its presence in the ASEAN region.

Pilmico Animal Nutrition Corporation (PANC)

In June 1997, Pilmico entered into the swine production and animal feeds business through PANC (formerly Fil-Am Foods, Inc.). PANC was a joint venture with Tyson International Holding Co. (Tyson), a Subsidiary of Tyson Foods, and PM Nutrition Company, Inc. (PMNC), an affiliate of Purina Mills, Inc. In October 2002, Pilmico acquired the shareholdings of Tyson and PMNC, thus making PANC its wholly-owned Subsidiary.

PANC operates farms and feed mill plants in Capas, Tarlac and Kiwalan Cove, Iligan City.

Pilmico, together with another of its wholly owned Subsidiary, Filagri Holdings, Inc., owns 100% of PANC.

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Filagri, Inc. (Filagri)

Filagri (formerly Filagri Land, Inc.) was incorporated on July 13, 1997. It was originally formed to hold PANC's investments in real estate properties. In January 2012, as part of the diversification plans of PANC, Filagri became the project vehicle of PANC's low-cost feeds.

Pilmico effectively owns a 100% equity interest in Filagri.

AEV International Pte. Ltd. (AEV International)

Established on May 5, 2014, AEV International is the holding company of AEV's investments outside the Philippines. AEV International owns 100% of Pilmico International, the investment company that holds an 85% equity interest in Pilmico Vietnam Feeds Joint Stock Company (PVF), a 70% equity interest in Pilmico Animal Nutrition – Joint Stock Company (PAN-JSC), and a 100% of Pilmico Viet Nam Trading Company Ltd. (Pilmico Vietnam Trading).

Pilmico International Pte. Ltd. (Pilmico International)

Pilmico International is the project vehicle of AEV's first international investment in the feeds business. The company was established in June 2014 as a wholly-owned Subsidiary of AEV International. Pilmico International has an 85% equity interest in PVF, the operator of an aqua feed mill in Dong Thap Province in Vietnam.

In October 2016, Pilmico International purchased 100% ownership interest in Pilmico Vietnam Trading, a company engaged in the wholesale of food products, beverages, and agricultural and forestry raw materials in Vietnam.

In 2017, Pilmico International further expanded its core feeds business in Vietnam through the acquisition of a 70% equity interest in Europe Nutrition Joint Stock Company (Eurofeed). Eurofeed is a joint stock company organized under the laws of Vietnam and is engaged in the business of producing animal feeds. Eurofeed was then renamed (PAN-JSC).

In 2018, Pilmico International acquired a 75% equity stake in Gold Coin Management Holdings (GCMH), the holding company of the Gold Coin Group and one of Asia's largest privately-owned agribusiness corporations, which operates mills across seven countries in Asia, including South China. The Gold Coin acquisition is Pilmico International's largest investment in the Asia-Pacific region to-date.

In 2019, PAN-JSC was integrated into the Gold Coin Group. Gold Coin Singapore Services, a wholly-owned Subsidiary of GCMH, acquired 100% of PAN-JSC. This mill is expected to supplement the growing animal feeds requirement in South Vietnam.

Pilmico Vietnam Feeds Joint Stock Company (PVF) (formerly: Pilmico VHF Joint Stock Company)

In August 2014, Pilmico International successfully acquired a 70% equity stake in aqua feed mill operator, Vinh Hoan 1 Feed JSC, a company established on May 2, 2007 under the laws of Vietnam. In August 2017, Pilmico International bought an additional 15% equity stake, thereby bringing Pilmico International's total equity stake in the aqua feed mill to 85%. Pilmico International has the right to purchase the remaining 15% by 2019 at a pre-agreed price.

The Food Group's entry in Vietnam marks the first international investment of the Aboitiz Group. Vinh Hoan 1 Feed JSC was officially renamed as Pilmico VHF Joint Stock Company by December 2014 and later on renamed as Pilmico Vietnam Feeds Joint Stock Company (PVF) in July 2017.

PVF is located in Dong Thap Province in Vietnam, approximately 165 kilometers away from Ho Chi Minh City. It is the fourth largest pangasius aqua feeds producer in Vietnam, with a capacity of 165,000 MT per year. PVF's capacity was successfully expanded to 270,000 MT in April 2016. This expansion supported efforts to build a commercial Vietnam and export market in addition to the long-term supply agreement with Vinh Hoan Corporation.

The investment in PVF allowed the Food Group to gain a foothold in the Vietnamese aqua feeds business, and at the same time, build its reach to other aqua farm customers. This strategic move was also intended to establish a gateway to investments in other ASEAN countries like Thailand, Laos, and Cambodia. This allowed Pilmico to expand its core feeds business internationally, and to diversify and gain competence in the aqua feeds product segment currently not offered in the Philippines.

Pilmico Viet Nam Trading Company Ltd. (Pilmico Vietnam Trading)

Pilmico Vietnam Trading was incorporated on July 6, 2015. It is a limited liability company operating in Vietnam and engaged in the wholesale of food products, beverages, agricultural and forestry raw materials, among others. In October 2016, Pilmico International purchased 100% ownership interest in Pilmico Vietnam Trading. It is currently the vehicle used for the importation and distribution of Pilmico products within the Vietnam market.

Pilmico Animal Nutrition Joint Stock Company (PAN-JSC)

In August 2017, Pilmico International successfully acquired a 70% equity stake in an animal feed mill operator, Europe Nutrition Joint Stock Company (Eurofeed). Eurofeed was later on renamed as Pilmico Animal Nutrition Joint Stock Company (PAN-JSC). On December 2018, the Pilmico International's ownership stake in PAN-JSC was sold to Gold Coin Singapore Services, Pte. Ltd. as part of the ongoing integration between the businesses of Pilmico and the Gold Coin Group.

International Animal Nutrition

Gold Coin Management Holdings Limited (GCMH)

In July 2018, Pilmico International acquired a 75% equity stake in Gold Coin Management Holdings Limited (GCMH). GCMH is a major producer of animal feeds and operated 20 livestock and aqua feed mills across 11 countries in Asia Pacific. It enjoys lead market positions in key Asian markets and is well-enabling long-term client loyalty. Combined with the Gold Coin Group, Pilmico International expects to become a comprehensive animal nutrition platform across the Asia-Pacific region, with competitive advantages in terms of delivering scientifically balanced livestock and aqua feeds, and specialty nutrition products.

GCMH is an investment holdings company incorporated under the laws of the British Virgin Islands on January 5, 2000. GCMH is the parent holding entity, through which all investments in the Gold Coin Group are held.

a. British Virgin Islands

Gold Coin Aqua Feed Incorporated (GCAFI) is a wholly-owned Subsidiary of GCMH incorporated under the laws of the British Virgin Islands on May 6, 2008. GCAFI is an investment holdings company, which owns 100% equity interests in Gold Coin Aqua Feed (Singapore) Pte. Ltd. (formerly Syaqua Singapore Pte Limited) and Gold Coin Aqua Feed (Hong Kong) Ltd. (formerly SYA Holdings (HongKong) Limited).

b. Singapore

GCMH Subsidiaries in Singapore are engaged in: (i) management and consultancy services through Gold Coin Services Singapore Pte. Ltd. (GCSS); (ii) investment holdings such as Gold Coin Aqua Feed (Singapore) Pte Ltd (formerly Syaqua Singapore Pte Limited), Comfez Ltd (CFL), and FEZ Animal Nutrition Pte. Ltd, Inc. (FEZ); and (iii) and commodity trading or procurement of raw materials through APAC Commodities Pte Ltd (APAC) and Comfez Pte Ltd. (CPL).

c. China and Hong Kong

In China and Hong Kong, GCMH's subsidiaries are engaged in the business of: (i) management and consulting services and general trading through GC Investment Holdings Limited (GCIH) and Gold Coin Group Limited (GCG); (ii) manufacture and sales of animal and aqua feeds with production mills through Gold Coin (Zhanjiang) Co Ltd (GCZJ), Gold Coin (Zhangzhou) Co Ltd (GCZZ), Gold Coin (Zhuhai) Co Ltd (GCZH), Gold Coin Feedmill (Kunming) Co Ltd (GCKM), Gold Coin Feedmill (Dongguan) Co. Ltd. (GCDG); and (iii) investment holdings through Gold Coin Management (ShenZhen) Co Ltd. (GCSZ) and Gold Coin Aqua Feed (Hong Kong) Ltd.

d. Indonesia

There are four GCMH Subsidiaries that are located in Indonesia, namely: PT Gold Coin Specialities (GCSI), PT Ayam Unggul (PT Ayam), PT Gold Coin Indonesia (GCI), and PT Gold Coin Trading Indonesia (GCTI). These subsidiaries are engaged in the manufacturing and sales of animal feeds, hatching and breeding of day-old chick (DOC), and importation of feeds and prawn nutrition.

e. Malaysia

GCMH Subsidiaries in Malaysia are engaged in the business of manufacture and sales of animal fish meals feeds, commodity trading, management and consulting services, as well as in investment holdings. Subsidiaries operating in Malaysia are Gold Coin Malaysia Group Sdn Bhd (GCMG), Gold Coin Feedmills (Malaysia) Sdn Bhd (GCFM), Gold Coin Feedmill (Sabah) Sdn Bhd (GCFS), Golden Livestock Sdn Bhd (GLS), Bintawa Fishmeal Factory Sdn Bhd (BFF), Gold Coin Sarawak Sdn Bhd (GCS), Gold Coin Holdings Sdn. Bhd. (GCSAB), Gold Coin Specialties Sdn Bhd (GCSSB), and FEZ Animal Nutrition (Malaysia) Sdn. Bhd.

f. Vietnam

The subsidiaries in Vietnam are engaged in the business of manufacturing and sales of animal feeds, and in special nutrition mitrotoxin birding production. These are Gold Coin Feedmill (Dong Nai) Co Ltd (GCFD), American Feed Co Ltd (AFC), and Gold Coin Feedmill (Hanam) Co Ltd (GCFHN).

g. Thailand

There are two subsidiaries of GCMH located in Thailand, namely, Klean Greentech Co. Ltd. (KGT) and Gold Coin Specialties (Thailand) Co Ltd. (GCST). These subsidiaries are also engaged in the manufacturing and sales of aqua feeds, as well as in the business of special nutrition mitrotoxin birding production.

h. Sri Lanka

Gold Coin Feed Mills (Lanka) Ltd (GCFL) is a 60% owned Subsidiary of GCMH incorporated under the laws of Sri Lanka on December 29, 1992. It is engaged in the manufacturing and sales of animal feeds.

i. Myanmar

Myanmar Gold Coin International Co. Ltd. (MGCI) is a wholly-owned Subsidiary of Gold Coin Services Singapore Pte. Ltd. incorporated under the laws of Myanmar on September 5, 2013. It is engaged in animal and aqua feeds manufacturing.

j. Pakistan

FEZ Animal Nutrition Pakistan (Private) Limited is a wholly-owned Subsidiary of FEZ Animal Nutrition Pte. Ltd. incorporated under the laws of Pakistan on April 30, 2018. It is engaged in the trading of feed additives.

k. Philippines

FEZ Animal Nutrition Philippines, Inc. is a 40% owned Subsidiary of FEZ Animal Nutrition Pte. Ltd. incorporated under the laws of the Philippines on July 27, 2018. It is engaged in business of animal feeds.

I. Brunei

Gold Coin FeedMill (Brunei) Sdn Bhd (GCFB) is 20% owned Subsidiary of GCMH incorporated under the laws of Brunei on December 23, 2009. It is engaged in the manufacturing and sales of animal feeds.

REAL ESTATE

Aboitiz Land, Inc. (AboitizLand)

Incorporated on June 2, 1964, AboitizLand (formerly Central Visayan Warehousing Co., Inc.) is the real estate arm of the Aboitiz Group. It is primarily engaged in the design and development of real estate for residential, industrial, and commercial use.

AboitizLand currently has ten residential projects in the selling phase across three different product types: lot only, house and lot, and condominiums. It is the developer and operator of three economic zones: (a) the Mactan Economic Zone II (MEZ II) in Barangay Basak, Mactan, Lapu Lapu City; (b) the West Cebu Industrial Park (WCIP) in Balamban, Cebu, through its Subsidiary, Cebu Industrial Park Developers Inc. (CIPDI); and (c) the Lima Technology Center (LTC) in Malvar, Batangas. It also has five commercial projects, namely: (a) The Outlets at Lipa in Malvar, Batangas, (b) The Persimmon Plus in Mabolo, Cebu City; (c) the iMez Building, (d) Pueblo Verde; and (e) The Outlets at Pueblo Verde. The latter three commercial projects are all located in Barangay Basak, Mactan, Lapu-Lapu City.

AboitizLand is a wholly-owned Subsidiary of AEV.

Cebu Praedia Development Corporation (CPDC)

Incorporated on October 13, 1997, CPDC is engaged in leasing of properties located in the cities of Makati and Cebu. To date, its major property holdings include the commercial and office building block located at 110 Legazpi Street, Legaspi Village, Makati City and AEV's Cebu offices located at Gov. Manuel A. Cuenco Avenue, Kasambagan, Cebu City.

CPDC is a wholly-owned Subsidiary of AEV.

Cebu Industrial Park Developers, Inc. (CIPDI)

CIPDI is a joint venture company between AboitizLand and the Kambara Group from Japan, through its whollyowned Subsidiary, Tsuneishi Holdings (Cebu), Inc. Incorporated on June 15, 1992, CIPDI began operations in 1993 with the development and operation of WCIP in Balamban, Cebu. WCIP is a 282-hectare industrial zone, catering to medium to heavy industries such as shipbuilding, ship recycling facilities, iron and steel manufacturing plants, and allied activities. WCIP currently has 15 locators that employ approximately 15,800 employees. On April 2017, the joint venture brought to market the first phase of its 250-hectare sustainable mountain town community, Foressa, also located in Balamban, Cebu.

AboitizLand owns a 60% equity interest in CIPDI.

Propriedad del Norte, Inc. (PDNI)

Incorporated on March 1, 2007, PDNI is engaged in the purchase and development of real estate. PDNI's current land bank stands at 67 hectares, all of which are located in Liloan, Cebu.

PDNI is a wholly-owned Subsidiary of AboitizLand.

Lima Land, Inc. (LimaLand)

Incorporated in October 1995, LimaLand is the developer and operator of LTC, a PEZA-registered economic zone located in the Lipa-Malvar area of Batangas, at the heart of the Calabarzon region, the administrative region composed of the provinces of Cavite, Laguna, Batangas, Rizal and Quezon. LTC is a 590-hectare industrial park catering to export-oriented locators engaged in manufacturing and warehousing operations.

Each year, Limaland has continuously expanded LTC to cater to new investors. The first expansion of 50-hectare property in 2015 is already fully occupied by new locators. The second and third expansions totaling approximately 70 hectares was completed in 2017 to accommodate new investors and the expansion requirements of existing locators. LimaLand's ongoing construction its fourth expansion, with additional 50 hectares will be made available to new and existing locators by the first quarter of 2020. Simultaneously, it is currently on the design phase of its fifth expansion that will add another 47 hectares of inventory.

AboitizLand envisions LTC to be a total township project, combining the concepts of an integrated city and an environment for wholesome living. In 2016, AboitizLand launched The Outlets at Lipa. It is a 9.3-hectare commercial development located inside LTC, aimed to complement the industrial estate by offering outlet shops, restaurants and leisure places for the ecozone employees and neighboring communities. The Outlets first phase was opened to

the public in December 2018. To complete its retail offering, AboitizLand broke ground in August – Lima Exchange. This will host a supermarket and a terminal for public transport.

In 2019, AboitizLand also intends to launch its first residential project – The Villages in Lipa. This is planned as a 50 hectare project that will host 2,500 housing units in three villages targeting the upper mid and mid markets.

LTC continues to be one of Asia's new-generation industrial parks that combine smart economics, strategic location, and a synergy of strengths, focused to ensure the growth and profitability of its investors' enterprises.

Lima Land was formerly managed by the Alsons group and the Marubeni group. AboitizLand acquired Alsons' 60% interest of LimaLand in October 2013. The remaining 40% interest of Marubeni was subsequently acquired in February 2014, thereby making LimaLand a wholly-owned Subsidiary of AboitizLand.

Cebu District Property Enterprise Inc. (CDPEI)

Incorporated on February 20, 2014, CDPEI is a joint venture between Ayala Land and AboitizLand. Committ d to its goal of nurturing communities, AboitizLand partnered with Ayala Land to plan and develop Gatewalk Central – a 17-hectare mixed-use project in Mandaue City, Cebu. The partnership leverages the strengths of both companies, as it brings together AboitizLand's deep-rooted real estate experience in Cebu and Ayala Land's proven track record in developing master-planned and sustainable communities.

Having broken ground in 2016, Gatewalk Central is expected to become a stellar growth center in Mandaue, featuring innovative residential developments complemented by commercial retail and office spaces.

AboitizLand and Ayala Land each own a 50% equity interest in CDPEI.

INFRASTRUCTURE

Aboitiz InfraCapital, Inc. (Aboitiz InfraCapital)

Aboitiz InfraCapital, Inc. (Aboitiz InfraCapital) was first incorporated as AEV InfraCapital, Inc. on January 13, 2015. It undertakes all infrastructure and infrastructure related investments of the Aboitiz Group.

Aboitiz InfraCapital established itself as a provider of water supply, water distribution, wastewater treatment, and water-related infrastructure through its acquisition of equity interests in Apo Agua Infrastructura, Inc. (Apo Agua) in 2015, Lima Water Corporation (LWC) in 2017, and Balibago Waterworks System, Inc. (BWSI) in 2017.

Another key area of interest for Aboitiz InfraCapital are infrastructure projects. In 2015 and 2016, the Company, through its infrastructure investment arm, participated in the initial bid process for two of the government's Public-Private Partnership Projects: (i) LRT Line 2, and (ii) Laguna Lake Expressway-Dike projects. During 2018, it submitted two unsolicited proposals to the DOTr involving the rehabilitation and expansion of: (i) the Ninoy Aquino International Airport (NAIA), as part of a consortium of seven of the country's major conglomerates in the country; and (ii) four (4) regional airports: Iloilo International Airport, Bacolod-Silay Airport, Laguindingan Airport, and New Bohol International Airport rehabilitation.

Aboitiz InfraCapital is a wholly-owned Subsidiary of AEV.

Lima Water Corporation (LWC)

LWC was incorporated on May 28, 1999. LWC provides industrial and potable water to over 80 industrial locators, at the Lipa, Batangas based LTC. LWC has a daily water capacity of 8,700 cubic meters. The company also operates its own centralized wastewater treatment plant to ensure the proper treatment of waste water generated within the LTC. On August 1, 2017, Aboitiz InfraCapital acquired and took full operational control of LWC from its affiliate AboitizLand.

Aboitiz InfraCapital owns a 100% equity interest in LWC.

AEV CRH Holdings, Inc. (AEV CRH) and CRH Aboitiz Holdings, Inc. (CRH Aboitiz)

AEV, in partnership with CRH plc, formed two investment vehicles for their infrastructure projects, AEV CRH and CRH Aboitiz, incorporated on July 2015. On September 15, 2015, CRH Aboitiz acquired equity interests in Republic Cement Services, Inc. (RCSI) (formerly Lafarge Cement Services Philippines, Inc.).

AEV CRH was initially granted the option to acquire 5,174,720,568 shares of Republic Cement Building Materials, Inc. (RCBM) (formerly Lafarge Republic, Inc.), representing 88.85% of RCBM's outstanding capital stock in a private sale from its major shareholder. In compliance with the requirements of the Securities Regulation Code, AEV CRH conducted a mandatory tender offer to acquire the remaining shares from the minority shareholders of RCBM. On September 9, 2015, AEV CRH accepted from the public a total of 596,494,186 shares representing 10.24% of the outstanding shares of RCBM. The tendered shares brought up AEV CRH's total shares in RCBM to 99.09% as of February 29, 2016. As of February 28, 2018, AEV CRH owns 99.39% of RCBM's outstanding capital stock.

AEV owns 60% and 45% equity interests in AEV CRH and CRH Aboitiz, respectively.

Republic Cement & Building Materials, Inc. (RCBM)

Incorporated on May 3, 1955, RCBM is primarily engaged in the manufacture, development, exploitation, and sale of cement, marble and all other kinds and classes of building materials, and the processing or manufacture of materials for any industrial or commercial purposes. On February 4, 2005, the SEC approved the extension of the corporate term of RCBM for another 50 years, or until May 3, 2055.

In September 2015, AEV CRH acquired a total of 99.09% equity interest in RCBM partly through private sale and partly through a mandatory tender offer. AEV CRH was required to conduct a mandatory tender offer subsequent to its acquisition of approximately 88.85% of the issued and outstanding shares of RCBM through a private sale. On January 14, 2016, RCBM filed a Petition for Voluntary Delisting with the PSE, which was approved by the PSE Board of Directors, effective on April 25, 2016.

On September 26, 2016, AEV CRH's equity interest in RCBM increased to 99.37% following the increase in the par value and decrease in its authorized capital stock. RCBM's number of shareholders also fell below 200, thereby it ceased to be a public company. In its Order of Revocation dated January 4, 2017, the SEC granted RCBM's application for Voluntary Revocation of Registration of Securities and Certificate of Permit to Sell Securities. AEV CRH's equity interest in RCBM has since increased to 99.40% through the purchase of three shares of minority shareholders.

RCBM's operating cement manufacturing plants are located in the following sites: (a) Barangay Minuyan, Norzagaray, Bulacan (Bulacan Plant); (b) Bo. Bigte, Norzagaray, Bulacan (Norzagaray Plant); (c) Bo. Mapulo, Taysan, Batangas (Batangas Plant); (d) Barangay Dulumbayan, Teresa, Rizal (Teresa Plant); and (e) Bo. Dungo-an, Danao, Cebu (Danao Plant).

RCBM owns 94.63% of Republic Cement Iligan, Inc. (formerly Lafarge Iligan, Inc.) and 99.75% of Republic Cement Mindanao, Inc. (formerly Lafarge Mindanao, Inc.).

Republic Cement Mindanao, Inc. (RCMI)

RCMI was incorporated on May 25, 1957 to engage and deal in the production, purchase and sale of cement, concrete and allied products; quarrying, crushing and dealing in limestone in all its forms; and mixing, processing and sale of limestone with binder of any description. On June 18, 2007, the SEC approved the extension of RCMI's corporate term for another 50 years, or from May 25, 2007 until May 25, 2057. The company amended its corporate name from "Mindanao Portland Cement Corporation" to "Lafarge Mindanao, Inc." on June 11, 2012. To facilitate the transition of RCMI from a Lafarge-associated entity to a CRH-Aboitiz company following the completion of the purchase of the Lafarge Philippine assets, the company once again changed its corporate name from "Lafarge Mindanao, Inc." to "Republic Cement Mindanao, Inc." This was approved by the SEC on November 2, 2015.

On December 29, 2017, RCBM's equity interest in RCMI increased from 99.63% to 99.75% following the increase in the par value and decrease in RCMI's authorized capital stock. RCMI's number of shareholders also fell below 200.

In its Order dated April 6, 2018, the SEC granted RCMI's application for Voluntary Revocation of Registration of Securities and Certificate of Permit to Sell Securities.

Since 1999, RCMI's business operations is concentrated mainly on cement distribution and the contracting for the manufacture of cement by an affiliate, RCII.

Republic Cement Iligan, Inc. (RCII)

Incorporated on June 1, 1967, RCII's primary purpose is to acquire, own, construct, manage and operate a cement plant for the manufacture and production of all kinds of cement and cement products or by-products, including any derivatives thereof.

RCII manufactures cement for RCMI. The company's operating cement manufacturing plant is located in Barangay Kiwalan, Iligan City. RCBM has a 94.63% equity interest in RCII.

Republic Cement Land & Resources, Inc. (RCLR) (formerly: Luzon Continental Land Corporation)

RCLR was incorporated on October 26, 1998 primarily to acquire, develop and operate land, quarries, mining rights, buildings and other real or personal property used for mining, and process all kinds of ore and cement materials. It currently leases land and supplies limestone and other raw materials to its Affiliate, RCBM. The company amended its corporate name from "Luzon Continental Land Corporation" to "Republic Cement Land & Resources, Inc.", approved by the SEC on July 7, 2017.

AEV CRH acquired 100% of RCLR from Calumboyan Holdings, Inc. on September 15, 2015.

Republic Cement Services, Inc. (RCSI)

RCSI was incorporated on August 21, 2001 and is the managing company of the non-nationalized businesses of RCBM, RCMI, and RCII. CRH Aboitiz owns a 100% equity interest in RCSI.

Apo Agua Infrastructura, Inc. (Apo Agua)

Incorporated on August 8, 2014, Apo Agua is a joint venture between AEV and J.V. Angeles Construction Corporation (JVACC). The overall objective of Apo Agua is to provide sustainable, reliable, and safe supply of bulk water to DCWD.

On March 17, 2015, Apo Agua entered into a Joint Venture Agreement and Bulk Water Purchase Agreement with DCWD. Apo Agua will construct the bulk water treatment facility, while DCWD will construct or upgrade the facilities necessary to receive the treated water. The bulk water treatment facility will supply an average of 300 million liters per day, equivalent to an annual supply volume of 109.5 mn cubic meters, beginning on the second to the thirtieth year of actual operations. This will enable DCWD to improve its services to customers by providing 24/7 water availability, sufficient pressure, increased service coverage and the prevention of hazards brought about by over extraction of groundwater.

A unique component of the project is a pioneering innovation which utilizes the "water-energy nexus" concept. The bulk water treatment facility will be powered by its own run-of-river hydropower plant. Following the execution of the engineering, price, and construction contract last February 6, 2018, the project commenced on the implementation of the advanced works in March 21, 2018.

On November 29, 2018, Apo Agua signed a ₱9 bn Omnibus Notes Facility and Security Agreement with a consortium of lender-banks, arranged by BPI Capital Corporation, to finance the construction phase of the Davao City Bulk Water Supply Project (DCBWSP).

AEV and its wholly-owned Subsidiary, Aboitiz InfraCapital, collectively own a 70% equity interest in Apo Agua.

OTHER INVESTMENTS

AEV's other investments include holdings in: (a) aviation through AEV Aviation, Inc., (b) underwriting of its insurable risks through Archipelago Insurance Pte. Ltd., and (c) portfolio investments abroad through AEV International.

On February 12, 2014, AEV completed the divestment of its interests in the shipping and shipping related businesses with the disposition of all its interests in Aboitiz Jebsen Company, Inc., Aboitiz Jebsen Manpower Solutions, Inc., and Jebsen Maritime, Inc. (collectively, the "Abojeb Group").

The divestment of interests in the Abojeb Group is part of AEV's strategy to focus on its identified core businesses. Jebsen Invest AS, AEV's long-time partner in the Abojeb Group, continued to partner with the Aboitiz family members in their personal capacities.

Archipelago Insurance Pte. Ltd. (Archipelago Insurance)

Archipelago Insurance, a wholly-owned Subsidiary of AEV, was incorporated in Singapore on February 26, 2010 as a general captive insurance company. It is licensed and regulated by the Monetary Authority of Singapore, under Section 8 of the Insurance Act (Cap. 142).

As a captive insurer which is licensed to insure only the risks of its parent and related companies, Archipelago Insurance underwrites the insurable risks of AEV and its Subsidiaries. The classes of risks covered by the company include industrial all risk, business interruption, transmission and distribution parametric solution and marine hull insurance of the Aboitiz Group.

AEV Aviation, Inc. (AEV Av)

AEV Av holds AEV's aviation assets, including corporate aircraft and accompanying support facilities. Incorporated on October 22, 1990 as Spin Realty Corporation, AEV Av was reorganized in late 1998 when all AEV corporate aircraft was placed under it.

On September 18, 2013, SEC approved the increase in the authorized capital stock of AEV Av to ₱502 mn. AboitizPower acquired an equity interest in AEV Av through the subscription from its increase in authorized capital stock. AEV and AboitizPower remain the majority stockholders of the company.

AEV Av operates under the strictest safety measures and complies with all government aviation policies and the aircraft manufacturers' mandated maintenance procedures. It has 18 employees, who are tasked to serve the aviation needs of the executives of AEV and its Subsidiaries and Affiliates all over the Philippines. All of AEV Av's pilots and maintenance personnel undergo rigid trainings. This ensures that AEV Av's employees are armed with the latest knowledge and skills in aviation technology.

(ii) Sales

Comparative amounts of consolidated revenues and profitability of continuing operations, and assets are as follows:

	2018	2017**	2016*
Gross Income	186,943	150, 422	116,415
Operating Income	39,162	36,576	28,921
Total Assets	554,588	491,932	*466,308

Note: Values in the above table are in Million Pesos.

* 2016 Total Assets and other Balance Sheet accounts have been restated to effect the adjustments arising from the finalization in 2017 of the purchase price allocation on the acquisition of GMCP in 2016.

** 2017 Investments and Advances and Retained Earnings accounts have been restated in 2018 to consider AEV's share in the prior-period adjustments of an associate. The operations of AEV and its subsidiaries are based largely in the Philippines. In 2018, following the acquisition of the Gold Coin Group which has operations in eleven Asia-Pacific countries, foreign sales accounted for 12.3% of AEV's consolidated revenues and foreign operations contributed 1.5% to AEV's consolidated net income for the year ended 2018. A significant portion of the foreign sales was from Gold Coin's operations in China, Malaysia, Indonesia and Vietnam. In contrast, foreign sales comprised 2.4% and 2.7% of AEV's consolidated revenues for 2017 and 2016, respectively, and foreign operations contributed 1.2% and 0.9% to AEV's consolidated net income for 2017 and 2016, respectively. Bulk of 2017 and 2016 foreign sales was generated from the operations of Pilmico Feeds in Vietnam.

	2018		2017		2016	
Power Distribution & Generation	131,572	70%	119,391	79%	89,163	76%
Food Manufacturing	50,253	27%	26,230	17%	23,702	20%
Financial Services	645	0%	742	0%	550	0%
Real Estate	4,001	2%	3,674	2%	2,441	2%
Infrastructure	96	0%	34	0%	-	-
Parent & Portfolio	1,819	1%	1,647	1%	1,581	1%
Total Revenues	188,386	100%	151,718	100%	117,438	100%
Less: Elimination	1,443		1,297		1,023	
Net Revenues	186,943		150,422		116,415	

Comparative amounts of revenue contribution by business group are as follows:

Note: Values in the above table are in Million Pesos. Percentages refer to the business group's share in the total net revenue for a given year. The revenues of associates do not form part of the Group's consolidated revenues. For additional details on the income contributions of all business segments/groups to AEV, please refer to Business Segment Information of the Notes to the Consolidated Financial Statements.

(iii) Distribution Methods of the Products or Services

POWER GENERATION AND DISTRIBUTION

The Generation Companies sell their capacities and energy in the following manner: an IPPA with the NPC/PSALM; bilateral PSAs with private distribution utilities, electric cooperatives, RES or other large end-users; and through the WESM. There are also Subsidiaries and Affiliates providing ancillary services through ASPAs with NGCP.

Currently, SN Aboitiz Power-Magat, SN Aboitiz Power-Benguet, and TLI have ASPAs with NGCP as AS providers. The SN Aboitiz Power Group delivers regulating, contingency and dispatchable reserves, as well as blackstart service through its three power plants, namely Ambuklao Hydro, Binga Hydro, Magat Hydro plants. TLI offers contingency reserve under its ASPA. In March 26, 2018, the ERC approved TMI's ASPA with NGCP for a maximum period of five years. TMI provides both contingency and dispatchable reserves to the Mindanao Grid.

In addition, the Hedcor Tudaya Hydro 2, Hedcor Irisan Hydro 1, and Hedcor Sabangan plants, all in commercial operations, have been approved for inclusion in the FIT system for run-of-river HEPPs. Hedcor, Hedcor Tudaya, and Hedcor Sabangan, the companies that own and operate the foregoing plants, have entered into REPAs with Transco, in its capacity as FIT-All Administrator, for the collection and payment of the FIT. The power generated by Hedcor Tudaya 2 is covered by a Renewable Energy Supply Agreement. Currently, HBI is applying for FIT eligibility of the 68.8-MW Manolo Fortich hydro powerplants in Bukidnon province.

AboitizPower's Generation Companies have transmission service agreements with the NGCP for the transmission of electricity to the Grid.

On the other hand, AboitizPower's Distribution Utilities have distribution franchises in the areas where they operate. Each Distribution Utility has a distribution network consisting of a widespread network of predominantly overhead lines and substations. Customers are classified according to voltage levels based on their electricity consumption and demand. Large industrial and commercial consumers receive electricity at distribution voltages of 13.8 kV, 23 kV, 34.5 kV and 69 kV, while smaller industrial, commercial and residential customers receive electricity at 240 V or 480 V.

All of AboitizPower's Distribution Utilities have entered into transmission service contracts with the NGCP. These contracts allow the Distribution Utilities to use the NGCP's transmission facilities to receive power from their respective Independent Power Producers (IPP), the NPC, or PSALM for distribution to their respective customers. All customers that connect to the Distribution Utilities' distribution lines are required to pay a tariff approved by the ERC.

AboitizPower's wholly-owned RES companies, AdventEnergy and AESI, have existing electricity supply contracts to ensure continuous supply of power to their customers. AdventEnergy and AESI follow a pricing strategy which allows customer flexibility. The power rates are calculated using a fixed formula pricing arrangement based on customer load curves, resulting in either a peak-off-peak or capacity-based competitive rate.

FINANCIAL SERVICES

Union Bank of the Philippines

UnionBank provides its relevant target customers' information and transaction needs through its well-trained relationship managers, strategically located branch networks, and automated teller machines (ATMs), supplemented by a call center under its ISO-certified Customer Service Group. Moreover, UnionBank's brick-and-mortar presence is complemented by its digital footprint, exhibited by its website (www.unionbankph.com), online banking portal and mobile application (UnionBank Online), customer service chatbot, as well as its own digital bank, EON.

Relationship Managers. UnionBank's sales force is equipped with the competencies and tools to bring about solutions-based financial services to customers nationwide. Relationship managers are trained to be experts on the Bank's products and service offerings. They are tasked to manage a healthy pipeline of customers and call reports through a mobile-based sales and productivity platform. UnionBank's Relationship Managers and financial advisors are also licensed by the Insurance Commission to provide customers with bancassurance products.

Branch Network. UnionBank and its subsidiaries ended December 2018 with 433 branches nationwide. Select branches are located in strategic areas within and outside of Metro Manila to maximize visibility and expand customer reach. The branches have user-friendly terminals and a web-based Signature Verification System (SVS) which promote efficient processing of teller transactions. Customers can do over-the-counter (OTC) cash deposit and withdrawals, and check deposit and encashment at any UnionBank branch. High-volume transaction branches are provided with Transaction Assistant Portal, an in-house developed self-service innovation, which aims to facilitate faster processing time through paperless transactions and use of a card that stores bills payment and account information. UnionBank's Check Verification System utilizes Philippine Clearing House Corporation's check images, and is instrumental in enabling fast and reliable check clearing. In 2017, the Bank also launched its concept branch called "The Ark". It is a completely digital and paperless branch which allows for straight-thru processing of transactions, and at the same time, houses branch ambassadors for product discovery and advisory services. It will be UnionBank's platform for innovative development and customer experiences as it shifts utilizing branches from transactional spaces.

ATM Network. UnionBank and its subsidiaries' network of 389 ATMs as of end-December 2018, supplements its branch network by providing 24-hour banking services to its customers. Customers are given access to ATM facilities through ATM cards, which are issued to checking and savings account holders. UnionBank's interconnection with the Bancnet ATM consortium, allows its cardholders to access almost 13,000 ATMs nationwide. In addition, UnionBank's ATM card functions as a VISA debit card that allows electronic purchase and payment transactions.

Call Center. UnionBank's 24-hour ISO-certified call center handles retail customer relationship and care, catering to deposit and card product queries, among others. The call center utilizes a mix of phone, postal mail, email, fax and internet as customer touch points. In handling customer complaints, it adheres to certain service level agreements, such as feedback or resolution of ATM-related concerns and redelivery of card within Metro Manila in as early as one day. Customer complaint handling is continuously improved through resolution tracking.

Customer Service Chatbot. UnionBank's *Rafa* is the country's first banking chatbot that delivers instant 24/7 customer service. *Rafa* is accessible through Facebook messenger. It is capable of answering customer queries on

nearest ATM, nearest branch, provides the latest foreign exchange rate of up to ten currencies, assists customers who are exploring auto loans, and provides customers with options to get the credit card that best suits them, among others. The Bank believes that *Rafa* provides a more personal and conversational customer experience compared to the interactive voice response or auto reply platforms.

Mobile and E-Banking. UnionBank Online, launched in August 2017, is the new online and mobile banking platform for the Bank's customers. It is designed with an omni-channel user experience wherein the same look and feel applies to different touchpoints (website and mobile app), operating systems (Android or IOS) and device types. UnionBank Online enables the Bank's customers to sign up, transact, view their account information, and update their details online without visiting a branch or ATM, or messaging or calling the Bank's call center. UnionBank Online also allows customers to customize account viewing, manage transaction limits, transfer funds to other banks via PESONet and Instapay, and many more.

EON. The EON cyber account, the Philippine's first online payment card, was launched in 1999. In 2017, the Bank relaunched its EON brand and introduced the first bank account specially designed for digital commerce. It is the only electronic money product in the Philippines with modern application security features including a "selfie banking" feature which employs facial recognition in authorizing transactions through a smart phone, touch ID, pin change, and lock-and-unlock ability. In addition to the EON cyber account, the Bank offers the following products under the EON brand: (a) the EON electronic money account; (b) EON Zero, a virtual lending platform where loan underwriting, application processing, and releasing of proceeds are all completed digitally; and (c) EON Duo, a virtual credit card.

PETNET, Inc.

From a single location in 1998, PETNET has expanded over the years to a network of now over 1,500 companyowned and sub-representative locations nationwide. The initial product offering of its company-owned branches has likewise grown from Western Union services, money changing, bills payment, e-loading, airline ticketing, and personal accident insurance, to now include DepEd Salary and GSIS Pension loan origination as outsourced service provider of CitySavings.

In November 2016, PETNET signed LBC Express, Inc. as its first non-exclusive Western Union sub-representative. With full roll-out completed in September 2017, this added an over 1,300 locations to PETNET's Western Union network. PETNET continues to operate the largest Western Union agent network in the Philippines.

FOOD MANUFACTURING

The rapid population and urbanization of the Asia Pacific Region will and the changing dietary habits in Asia with increased preference on processed food, and growing consumption of poultry and pork as sources of protein are among the key factors that boost demand for animal feeds and feed additives across the Asia-Pacific region.

With the acquisition of GCMH, the Company's food group has developed an Asia Pacific-wide distribution chains and sales network that it believes will be an added competitive advantage. Through GCMH, the Aboitiz Group's food manufacturing business gained access to a comprehensive platform with an extensive distribution and sales network spread across 11 countries in the Asia Pacific Region.

The Gold Coin Group has established relationships with customers, offering a number of brands of livestock and aqua feeds products with top quality feed formulation across various key markets. Moreover, in 2018, the Gold Coin Group launched a sales optimisation program to introduce a centrally designed sales program with aim to integrate livestock operation, distribution, and sales channels to expand its specialty nutrition and aqua feeds. Taking advantage of this program, the Company's Food Group can now develop a stronger and multi-branded one-stop shop platform of animal nutrition products to address the demands of its wide range of customers across the Asia-Pacific Region.

REAL ESTATE

Since the early 1990s, AboitizLand developed upper-mid to high-end residential subdivisions, focusing on horizontal (lot-only and/or house-and-lot) products. Having expanded its portfolio to include mid-market residential products,

AboitizLand has also introduced many firsts to Cebu's real estate scene: (a) the New Urbanism concept of live-workplay in the large master-planned community of Pristina North; (b) Zen living, which takes off from the spa lifestyle trend, in Kishanta; (c) the commercial and residential "urban village" that is The Persimmon; (d) the introduction of shophouses as a residential product in Ajoya; (e) fully-furnished affordable units in an all-studio residential tower that is The Persimmon Studios; (f) Asian Contemporary designed units in Almiya; and (g) Amoa, inspired by traditional Filipino residences. In 2017, AboitizLand reached a key milestone as it launched its first residential project in Luzon, the Seafront Residences - a beachside community located in San Juan, Batangas.

A critical component to AboitizLand's overall success, the industrial business unit comprised approximately 62% of its total revenues in 2018. Furthermore, approximately 81% of the industrial business unit's revenue was contributed by LimaLand, which was fully acquired by AboitizLand in 2014. Additionally, AboitizLand is a registered developer/ operator of MEZ II, where it leases land and provides utility services to locators inside the economic zone under a BOT Agreement with MCIAA. The 63-hectare zone is home to 49 light-to-medium manufacturing locators and is fully leased out.

The commercial business unit, which comprised 4% to AboitizLand's revenues for the year, focuses on neighborhood retail and service hubs that complement AboitizLand's existing industrial and residential developments. With the growth of the Business Process Outsourcing (BPO) sector, AboitizLand launched iMEZ in 2009, its first BPO office building, thereby expanding its product line. In 2013, AboitizLand successfully launched its first outlet development in Visayas and Mindanao region, The Outlets at Pueblo Verde, which offers 20%-75% discounts on global brand merchandise year-round.

Additionally, AboitizLand offers property management services to support not only its own business units, but also those of the other companies within the Aboitiz Group. These services cover community security, site and infrastructure maintenance, village activities and policy administration.

INFRASTRUCTURE

In 2017, the cement sales of RCBM and its Subsidiaries (RCBM Group) were primarily made through distributors and dealers, with other sales made directly to contractors, developers, pre-cast manufacturers and ready-mix concrete companies. On the other hand, the RCBM Group's aggregate sales were primarily made directly to customers, with some sales made through dealers and retailers. RCBM Group's products are sold nationwide, with a majority of its sales coming from the Luzon region.

(iv) New Products/Services

POWER

Other than the disclosed ongoing Greenfield and/or rehabilitation projects undertaken by AboitizPower's Generation Companies, AboitizPower and its Subsidiaries do not have any publicly announced new products or services as of the date of this report.

FINANCIAL SERVICES

UnionBank offers a broad range of products and services, which include deposit and related services; corporate and middle market lending, consumer finance loans such as mortgage, auto, and salary loans, and credit cards; investment, treasury, and capital markets; trust and fund management; and remittance, cash management, and mobile banking. In addition, the Bank offers estate planning solutions and a global and diversified multi-asset fund to its high-net-worth and ultra-high-net-worth clients through its partnership with Lombard Odier, and various life insurance products through its bancassurance partnership with Insular Life.

PETNET's primary service is providing money transfer facilities as a direct agent of Western Union. In addition, the company also offers money changing services for its Western Union and walk-in clients. PETNET also offers Western Union Business Solutions, a foreign exchange cross-border business-to-business payment facility, which began in 2011, and has proven to be an effective service for its customers, particularly small and medium-sized enterprises. PETNET also engages in foreign exchange trading of US Dollars, primarily with corporate clients. Another product offering of PETNET in its company-owned branches is Load Central, a one-stop distribution provider for retail prepaid

services such as e-load, call cards, internet cards, gaming cards and other prepaid airtime credits. In addition, PETNET also offers money changing, bills payment (Bayad Center), airline ticketing, outsourced origination and acceptance of DepEd salary and GSIS pension loan applications for CitySavings, and personal accident insurance, in all its company-owned locations. Lastly, PETNET provides BDO and FEXCO ATM withdrawal facilities and is an outsourced service provider for Cash Credit micro-loans, in selected branches.

REAL ESTATE

Pursuant to its goal to grow and expand nationwide, in September 2018 AboitizLand launched two new residential projects in Luzon – Ajoya Capas (13 hectares) and Ajoya Cabanatuan (20 hectares). The Ajoya brand represents AboitizLand's flagship mid-market residential product, featuring modern housing units inspired by the "Bahay na Bato" concept, and amenities such as town plaza, clubhouse, and pocket parks among others.

Following the development of The Outlets at Pueblo Verde in Cebu, AboitizLand is expanding its commercial business through the Outlets at Lipa, which began operations in late 2018. The Outlets at Lipa is AboitizLand's first commercial project in Luzon, and is considered to be the largest outlet-format development in the Philippines.

FOOD

Following Pilmico International's acquisition of PVF in August 2014, the Food Group began offering aqua feeds products for the different stages of growing pangasius. In 2016, Pilmico expanded its aqua feed lines to include tilapia and other species.

Following Pilmico International's acquisition of PAN-JSC in October 2017, the Food Group began offering animal feeds products in Vietnam for the different stages of growing swine, poultry, cow, and rabbit.

In 2016, Pilmico started offering animal healthcare products in the Philippines to complete its objective of becoming a total solutions provider for its feeds customers.

From 2015 to 2017, Pilmico participated in the Rice Importation Program of the Philippine government through the National Food Authority.

Pilmico and PANC likewise sell major feeds raw materials through their commodity trading business.

International Animal Nutrition

The Gold Coin Group provides nutritional solutions and onsite technical support to customers to optimize aquaculture and farm production across the Asia-Pacific Region. As of 2018, the group has an existing 17 livestock feed mills in six countries (China, Indonesia, Malaysia, Vietnam, Sri Lanka, and Brunei); four aqua feed mills in three countries (Indonesia, Malaysia, and Thailand); and offers specialty nutrition across six countries (Malaysia, Sri Lanka, Philippines, China, Pakistan, and Myanmar). Meanwhile, research and development activities are supported by five research farms located in Malaysia, Indonesia & China, covering both Livestock and Aqua products. Its production facilities are ISO 22000/HACCP certified.

The Gold Coin Group intends to introduce innovative new products, product variants, and line extensions in the livestock and aquaculture feeds segments. In 2018, the group introduced its entry to the young animal and pet food segment for its livestock portfolio, and enhanced nutritional specifications for shrimp feeds, and fish feed additives for its aquaculture portfolio. The group also relies on technological innovation and feed re-formulation in order to maximize profits. The capabilities of the Gold Coin Group will allow the Food Group to develop a stronger and multi-branded platform of animal nutrition products to address the demands of a wide range of customers across the Asia-Pacific Region.

(v) Competition

At the parent company level, AEV has no direct competitors. However, for reference purposes, other holding and management companies listed in the PSE can be used for comparison.

On the Subsidiary and Affiliate level, competition may be described as follows:

GENERATION BUSINESS

The Open Access regime and additional capacities from new power plants have led to a steady but significant increase in competition over the last five years. As of the date of this report, DC 2015-06-010 and the four ERC issued RCOA resolutions in 2016 regarding Open Access are still subject of a TRO at the Supreme Court.

PEC which is AboitizPower's joint venture with TeaM Energy brought a considerable increase in its capacity in 2018 due to the retail and commercial operation of Pag3 in March 2018. The Manolo Fortich hydro power plants started its commercial operations and contributed an additional 68.8 MW into the net attributable capacity of AboitizPower during 2018.

In 2019, AboitizPower expects to further add some 860MW to its attributable capacity through its ongoing projects. With this project pipeline, AboitizPower is closer to its target of 4,000 MW net attributable capacity in 2020. This target already includes its 40% beneficial share in the Bataan project of GNPower Dinginin.

AboitizPower's portfolio, consisting of a mix of renewable and non-renewable energy sources and a mix of baseload and peaking power plants, allows for flexibility in pricing and reliability of supply, thus enhancing competitiveness.

RETAIL ELECTRICITY SUPPLY BUSINESS

Based on ERC's Competitive Retail Electricity Market Monthly Statistical Data as of November 2018, there are 30 licensed RES companies and 25 Local RES companies participating in the Open Access market in Luzon and Visayas. The Meralco group, through its RES companies, has the largest market share, at 31.33%. The AboitizPower Group, through its RES companies, has the second-largest market share, at 19.53%.

From December 2016 through early 2017, RES companies geared up in anticipation of the reduction of the threshold for contestability of 1 MW to 750 kW, and further down to 500 kW. At that point in time, switching to the Open Access regime was mandatory for captive customers with levels of demand at those thresholds. A TRO on the mandatory switching was executed, however, in the first quarter of 2017, which also put a halt to the lowering of the contestability thresholds. With issuance of the TRO, the switch of Contestable Customers continues to be allowed by the DOE (through Department Circular No. 2017-12-0013 published on December 12, 2017), on a voluntary basis for Contestable Customers with an average peak demand of 750 kW and above. This substantially reduced the pool of customers that the numerous RES companies can vie for, and thus intensifying the level of competition.

The increase in the number of power plants, the number of RES companies, and volatile oil and coal prices have also increased the level of competition in the Open Access market. RES companies have resorted to both aggressive pricing and contractual concessions. AboitizPower's believes that its portfolio, consisting of different types of energy sources with a mix of renewables and non-renewables, allows it to be flexible in both pricing and reliability of supply, thus enhancing its competitiveness.

DISTRIBUTION UTILITIES BUSINESS

Each of AboitizPower's Distribution Utilities currently have an exclusive franchise to distribute electricity in the areas covered by their representative franchises.

Under Philippine law, the franchises of the Distribution Utilities may be renewed by the Congress of the Philippines (Congress) provided that certain requirements related to the rendering of public services are met. Each Distribution Utility intends to apply for the extension of its franchise prior to expiration. Distribution Utilities may face competition or opposition from third parties in connection with the renewal of their franchises. It should be noted that under Philippine law, a party wishing to secure a franchise to distribute electricity must first obtain a CPCN from the ERC, which requires that such party has to prove that it has the technical and financial competence to operate a distribution franchise, and that there is a need for such franchise. Ultimately, Congress has absolute discretion in determining whether to issue new franchises or to renew existing franchises. The acquisition by competitors of any of the Distribution Utilities' franchises could adversely affect the results of the Company's operations. However,

with the commencement of Open Access in Luzon and Visayas, the supply segment of the distribution business has become a contestable market, initially for customers with at least an average of 1 MW monthly demand.

Pursuant to DOE Circular No. DC2015-06-0010 entitled: "Providing Policies to Facilitate the Full Implementation of Retail Competition and Open Access (RCOA) in the Philippine Electric Power Industry", all Contestable Customers which are currently being served by their franchised distribution utilities are mandated to secure their respective Retail Supply Contracts (RSCs) no later than June 25, 2016 with any of the following: (i) any licensed RES; (ii) any generating company with a COC and a RES license; or (iii) any prospective generation company whose power generation project is undergoing construction or planned and has been included in the DOE's Power Development Plan.

All Contestable Customers with an average demand ranging from 750 kW and 999 kW for the preceding 12-month period are mandated to secure their RSCs with a RES no later than June 25, 2016. Also, Aggregators shall be allowed to compete with RES, generation companies and prospective generation companies. In the case of retail aggregation, any Contestable Customer within a contiguous area may individually or collectively aggregate their electricity supply requirements to an Aggregator, duly licensed by the ERC. The aggregated demand shall in no case be lower than 750 kW.

All electricity end users with an average demand ranging from 501 kW to below 750 kW for the preceding twelve (12) months may be allowed to choose their respective RES effective June 26, 2018, subject to the determination of the ERC on the basis of its evaluation on the performance of the retail electricity market.

Voluntary contestability for end users with average demand of 500 kW and below for the preceding twelve months shall be based on the continuing evaluation and assessment by the ERC.

On November 29, 2017, the DOE promulgated Department Circular No. 2017-12-0013 entitled "Providing Policies on the Implementation of Retail Competition and Open Access (RCOA) for Contestable Customers in the Philippine Electric Power Industry." The circular provides, inter alia, that (i) upon its effectivity, all Contestable Customers with a monthly average peak demand of 750 kW and above, for the preceding twelve months, may participate in the Contestable Market; (ii) by June 26, 2018 or on an earlier date specified by the ERC, all eligible electricity end-users to become Contestable Customers with a monthly average peak demand of 500 kW to 749 kW for the preceding twelve months may voluntarily participate in the Contestable Market; and (iii) by December 26, 2018 or on an earlier date specified by the ERC, electricity end-users within a contiguous area whose aggregate average peak demand is not less than 500 kW for the preceding twelve-month period may aggregate their demand to be part of the Contestable Market and may voluntarily enter into RSC with the Aggregators. The circular also provides the list of entities that may become RES, and stipulates that distribution utilities may provide electricity services to Contestable Customers within its franchise area as a local RES upon authorization from the ERC.

Despite the foregoing DOE issuances, the lack of nuance in the TRO issued by the Supreme Court created a blanket prohibition against the implementation of every provision in these issuances. As a result, the ERC has restrained themselves from issuing RES Licenses, for fear that it might be cited in contempt.

FINANCIAL SERVICES

UnionBank faces competition from both domestic and foreign banks, in part, as a result of the liberalization of the banking industry by the Government. Since 1994, a number of foreign banks, which have greater financial resources than the Bank, have been granted licenses to operate in the Philippines. Foreign banks have not only increased competition in their corporate market, but have caused more domestic banks to focus on the commercial middle-market, placing pressure on margins in both markets. On January 21, 2016, the Monetary Board approved the phased lifting of the moratorium on the grant of new banking license or establishment of new domestic banks. The moratorium on the establishment of new domestic banks and locational restrictions shall be fully liberalized beginning on January 1, 2018.

Since September 1998, the BSP has been encouraging consolidation among banks in order to strengthen the Philippine banking system. Mergers and consolidation result in greater competition, as a smaller group of "top tier" banks compete for business.

Certain factors arising from the 1997 Asian crisis and the 2008 global financial crisis also resulted in greater competition and exert downward pressure on margins. Banks instituted more restrictive lending policies as they

focused on asset quality and reduction of their nonperforming loans, which resulted in increasing liquidity. As Philippine economic growth further accelerates and banks apply such liquidity in the lending market, greater competition for corporate, commercial, and consumer loans is expected.

Amidst this operating environment, UnionBank leverages its competitive advantages anchored on the case of superior technology, unique branch sales and service culture, and centralized backroom operations. As a result, UnionBank has been acknowledged as a leader in developing innovative products and services. It is recognized as among the industry's lowest cost producers, measured by revenue-to-expense ratio, which is a result of its wholesale customer acquisition strategy of providing cash management solutions to principals' ecosystems, having automated and centralized operations, and establishing a full-blown digital strategy rather than the traditional brick-and-mortar expansion. Lastly, the Bank is one of the most profitable in terms of return on equity, return on assets, and absolute income.

PETNET faces competition from other remittance companies in terms of number of branches, variety of products and services, level and type of marketing promotions and advertising, and pricing schemes. In order to address these challenges, PETNET embarked on a rapid expansion program and undertook a brand re-boot with its new retail brand "pera HUB" in April of 2016. It continues to increase its product and service offerings. In tandem with all these efforts, PETNET has and is poised to launch digital initiatives and leverage technology to more effectively market its product and service offerings. Among these initiatives is a mobile application, then the first within the Western Union network in the Philippines, which was launched in January 2017, initially with only promotional functionalities. Its transactional capabilities were introduced in the first quarter of 2017.

FOOD MANUFACTURING

There is a relatively high degree of competition in the domestic flour milling industry. However, because of high freight and distribution costs within the Philippine archipelago, flour companies have a competitive advantage in the areas proximate to their milling plants. Pilmico's flourmill is located in Iligan City in Northern Mindanao. The only other flour miller operating in Mindanao is Universal Robina Corporation, which has a plant in Davao.

International Animal Nutrition

The animal nutrition business is described as highly competitive and competition varies by country and product segment. The Gold Coin Group considers quality consistency, brand recognition and awareness, and the distribution network as the principal competitive factors that affects the group.

The Gold Coin Group's principal competitors on the livestock feeds are the following: Charoen Pokphand Group, Japfa Comfeed, Cargill, and Proconco.

The Gold Coin Group's principal competitors on the aqua feeds are the following: Charoen Pokphand Group, Suri Tani Pemuka (STP), and Thai Union.

The Gold Coin Group relies on innovation and synergies among affiliates in order to address these risks.

REAL ESTATE

AboitizLand faces stiff competition from local and national real estate developers, such as Ayala Land, Primary Homes, Inc. and Vista Land, Inc.

INFRASTRUCTURE

The main competitors of the RCBM Group for its cement products consist of the cement manufacturers in the Philippines, as well as traders who import cement into the Philippines.

The RCBM Group's brand names and product lines have long been respected in the local construction industry, enabling it to effectively compete in the market. The RCBM Group continuously innovates and improves its product lines and production efficiency, to respond to the growing needs of the quality-conscious Filipino builder.

(vi) Sources of Raw Materials and Supplies

Power Generation Business

The Power Generation Companies produce energy using the following fuel types: hydropower, geothermal, solar, coal, and oil. In 2018 renewable fuel sources comprised 29% of its production, while fossil fuel accounted for 71%.

The hydropower facilities of some of the Generation Companies harness the energy from the flow of water from neighboring rivers to generate electricity. These facilities have impounding dams allowing the storage of water for later use. The hydroelectric companies on their own, or through the NPC as in the case of LHC, possess water permits issued by National Water Resources Board (NWRB), which allow them to utilize the energy from a certain volume of water from the applicable source of the water flow.

APRI's steam requirement for its geothermal power generation continues to be supplied by the PGPC. The terms of the steam supply are governed by a Geothermal Resource Sales Contract (GRSC) under which price of steam is ultimately indexed to the Newcastle Coal Index and the Japanese Public Utilities coal price. APRI and PGPC signed a new agreement on August 24, 2018 under which PGPC will drill 12 new production wells over the next six years and that the costs shall be completely pegged to the market price by September 26, 2021.

Oil-fired plants use Bunker-C fuel to generate electricity. SPPC and WMPC source fuel from Shell and Phoenix Petroleum, respectively. Each of EAUC, CPPC, TMI, and TMO has a fuel supply agreement with Shell. The fuel prices under these agreements are pegged to the Mean of Platts Singapore index.

TLI has long-term coal supply contracts for the Pagbilao Plant annual coal requirements. Nevertheless, it is continuously looking for and evaluating other coal sources to diversify sources and ensure security of supply.

Likewise, TSI has annual coal supply contracts for its coal plant in Mindanao. It applies the same sourcing strategy as that of Pagbilao where evaluation of other potential coal sources is being conducted in order to establish the most competitive and optimum fuel supply mix. On the other hand, GMCP, STEAG, and CEDC also have long-term coal supply agreements.

Distribution Utilities Business

The provisions of the Distribution Utilities' PPAs are governed by the ERC regulations. The main provisions of each contract relate to the amount of electricity purchased, the price, including adjustments for various factors such as inflation indexes, and the duration of the contract.

Hedcor Sibulan supplies Davao Light with electricity generated from its Hedcor Sibulan plants pursuant to the Hedcor consortium's 12-year PSA. To add to its power reserve capacity, Davao Light has entered into a PSC with TMI for 15 MW last March 21, 2011. This was later increased to 30 MW in 2012. The contract with TMI finally ended last July 25, 2018. Davao Light and Cotabato Light entered into 25-year PSCs with TSI for 100 MW and 5 MW, respectively. In September 2015, Davao Light and Cotabato Light started drawing the first half of their contracted capacity, or 50 MW and 2.5 MW respectively, from TSI. Starting February 2016, the full 100 MW and 5MW contracted capacity was supplied by TSI. On June 10, 2016, Davao Light and TSI filed a Joint Manifestation with the ERC stating that they agreed to supplement and modify their supply contract to 108 MW.

On December 25, 2015, the CSEEs of Davao Light and Cotabato Light with PSALM expired. Following negotiations, on December 23, 2015, Davao Light and Cotabato Light entered into PSAs with WMPC for the supply of 18 MW and 2 MW, respectively, for a period of four months from January to April 2016. These PSAs were provisionally approved by the ERC on March 1, 2016. On April 2016, the PSALM CSEEs of Davao Light and Cotabato Light were renewed for an annual term with a lower contracted capacity. Due to significant reduction of the contracted capacity of the PSALM CSEEs, Davao Light and Cotabato Light entered into a PSA with SPPC for a supply of 50 MW and 5 MW, respectively, on April 28, 2016 for a period of two years. These were provisionally approved by the ERC on July 11, 2016. On December 1, 2016, PSALM wrote a letter to DLPC extending the CSEE up to December 25, 2018 with the amended contracted demand and energy.

In anticipation of higher demand and lower allocation from PSALM, Davao Light entered into a PSC with San Miguel Consolidated Power Corporation (SMCPC) in November 28, 2016 for a supply of 60MW for a period of ten years. This was provisionally approved by ERC on June 20, 2017, and SMCPC began supplying the 60MW contracted capacity on February 26, 2018.

Due to the increasing load demand and decreasing power allocation from PSALM, Cotabato Light renewed its 1 MW PSC with TMI for another year, and entered into a PSC with San Miguel Consolidated Power Corporation (SMCPC) on November 28, 2016 for a supply of 5 MW for a period of ten years. These contracts have been issued Provisional Authority, pending ERC approval.

VECO entered into a PPA for the purchase of electric energy from CPPC for a period of 15 years starting from CPPC's commercial operation date. In 2013, the PPA was extended for another ten years.

To further reduce VECO's WESM exposure in 2016, it entered into a PSA with SLPGC for 50 MW in 2016. This contract expired last June 26, 2018. For its long-term capacity requirement, VECO entered into a 15-year PSA with TVI for the supply of 150 MW. In 2018, TVI, during its commissioning and testing stage, has been injecting power to VECO under pre-commercial terms. The contract between VECO and TVI was approved by the Energy Regulatory Commission in June 2018.

When the Retail Competition and Open Access was embarked, there were Contestable Customers who voluntarily migrated to RES. The DUs will continue to renegotiate the reduction of its bilateral contracts to account for the continued migration of these Contestable Customers.

In 2016, following the on-set of Retail Competition and Open Access, the contracted capacity of SEZ with TLI was carved down from 30 MW to 20.5 MW. This was further reduced to 15.73 MW in 2017 and to 12.09 MW in December 2018.

Also in 2016, the contracted capacity of SEZ with San Miguel Energy Corporation was carved down from 10 MW to 8.8 MW. It was then reduced to 4.2 MW in 2017 and to 4.02 MW in December 2018.

On September 25, 2015, MEZ entered into PSAs with its SN Aboitiz Power-Magat and Green Core Geothermal Inc. with contracted capacity 10 MW each and load factor 50% and 100%, respectively, which translated to energy per year of 43,920 MWh and 87,840 MWh, respectively. However, on February 26, 2017, these were reduced to 4.957 MW each with same load factor but with energy per year of 21,712 MWh and 43,423 MWh. The decrease was due to the transfer of MEZ's contestable customers with 1MW capacity to RES.

On March 26, 2017, the contracted capacity of BEZ with CEDC was reduced to 9.8967 GWh from 51.12 GWh for 2017 and reduced to 6.55275 GWh from 51.12 GWh for 2018. This was due to the entry of six of BEZ's Contestable Customers into Open Access thru various RES. BEZ PSA with CEDC will end on February 26, 2025.

On February 26, 2017, the contracted capacity of LEZ with Therma Luzon, Inc. was reduced to 51,126 GWh from 163,147 GWh. This was due to the entry of the Contestable Customers into Open Access thru various RES. LEZ PSA with TLI will end on January 25, 2020.

Transmission Charges

Five of AboitizPower's Distribution Utilities have existing Transmission Service Agreements (TSAs) with the NGCP for the use of the latter's transmission facilities in the distribution of electric power from the Grid to its customers, which are valid until the dates specified below:

Distribution Utility	Valid until
Davao Light	January 25, 2019
Lima Enerzone	July 25, 2022
Mactan Enerzone	January 25, 2020
Balamban Enerzone	January 25, 2020
SFELAPCO	December 25, 2018

Cotabato Light has renewed its TSA while Subic Enerzone is still in the process of securing its TSA with NGCP. VECO, Davao Light, and SFELAPCO have each signed their respective TSA renewals and are awaiting NGCP's execution of the document. The Distribution Utilities have negotiated agreements with the NGCP in connection with the security deposit to secure their obligations to the NGCP under the TSAs.

FOOD MANUFACTURING

Pilmico and its Subsidiaries import wheat, soybean meal and other grains mostly from various suppliers in the U.S.A., Canada, and Australia.

PVF imports soybean meal from Argentina and the U.S.A, and cassava from Cambodia. Rice bran and other grains are sourced locally from various suppliers in Vietnam.

International Animal Nutrition

A wide variety of raw materials are required by the Gold Coin Group to manufacture its livestock and aqua feeds products, including, but not limited to, corn grains, soya beans and meals, and wheat products. Costs of raw materials account for 80% to 85% of sales value (2018 Budget: US\$685 mn). Corn grains and soy bean, sourced from China, Malaysia, Singapore, Indonesia, and Vietnam, account for 65% to 70% raw material usage is subject to volatile price movements that can go up to US\$20 per metric ton.

Sourcing of these materials is a combination of local and import strategies. In order to optimize its position as one of the largest animal nutrition providers in the Asia-Pacific Region, and take advantage of the synergies between related-parties and affiliates, the Gold Coin Group instituted a centralized commodity trading team within the group wherein all procurement and strategic sourcing activities and decisions are made.

INFRASTRUCTURE

Purchases of Raw Materials

The principal raw materials for the manufacture of cement consist of minerals such as limestone, silica sand and shale, which are quarried from the RCBM Group's or RCLR's sites, mining claims, or purchased from local suppliers or affiliates. Cement manufacture is the result of a definite process - the crushing of minerals, grinding, mixing, calcining/sintering, cooling and adding of retarder or gypsum. Other raw materials, slag, coal, other fuel and spare parts are obtained locally and abroad.

The RCBM Group is not expected to be dependent upon one or a limited number of suppliers for essential raw materials.

(vii) Major Customers

As a holding company providing management services, AEV's principal customers are its Subsidiaries and Associates.

POWER GENERATION BUSINESS

Out of the total electricity sold by AboitizPower's Generation Companies, approximately 94% is covered by bilateral contracts with, among others, private distribution utilities, electric cooperatives, and industrial and commercial companies. The remaining, approximately 6%, is sold by the Generation Companies through the WESM.

RETAIL ELECTRICITY SUPPLY BUSINESS

The Company's RES business has nearly 300 Contestable Customers from a wide number of industries, including property development, meat processing, semiconductors, steel, and cement. AboitizPower thus believes that this diversity will insulate its RES business from downturns in any one industry.

DISTRIBUTION UTILITIES

Most of AboitizPower's Distribution Utilities, on the other hand, have wide and diverse customer bases. As such, the loss of any one customer is not expected to have a material adverse impact on AboitizPower. The Distribution Utilities' customers are categorized into four principal categories:

- (a) Industrial customers. Industrial customers generally consist of large-scale consumers of electricity within a franchise area, such as factories, plantations and shopping malls.
- (b) Residential customers. Residential customers are those who are supplied electricity for use in a structure utilized for residential purposes.
- (c) Commercial customers. Commercial customers include service-oriented businesses, universities and hospitals.
- (d) Other customers. Customers not falling under any of the above categories.

Government accounts for various government offices and facilities are categorized as either commercial or industrial depending on their load. Each Distribution Utility monitors government accounts separately and further classifies them to local government accounts, national government account, or special government accounts.

FOOD MANUFACTURING

International Animal Nutrition

The Gold Coin Group's businesses are not dependent upon a single customer or a few customers that a loss of anyone would have a material adverse effect on the performance of its sales and distribution. The Gold Coin Group has no single customer that, based on existing orders, will account for 20% or more of its total sale of goods and services.

REAL ESTATE

AboitizLand's residential projects currently targets a diverse base of customers, ranging from the middle to upper income brackets. AboitizLand's industrial division serves various locators, with the slight exception of its industrial segment operated through CIPDI, which has commitments to Tsuneishi Holdings Corporation (THC) of Japan.

OTHER SUBSIDIARIES AND AFFILIATES

AEV's other Subsidiaries and Affiliates have a wide and diverse customer base. As such, the loss of any on customer will have no material adverse impact on AEV.

(viii) Transactions With and/or Dependence on Related Parties

AEV and its Subsidiaries (the Group), in their regular conduct of business, have entered into related party transactions consisting of professional and technical services, rental, money market placements, and power sales and purchases. These are made on an arm's length basis.

ACO, the parent company of AEV, and certain associates have service contracts with either AEV or AboitizPower (parent companies) for corporate center services rendered, such as human resources, internal audit, legal, treasury and corporate finance, among others. These services are obtained from AEV and AboitizPower to enable the Group to realize cost synergies. The parent companies maintain a pool of highly qualified professionals with business expertise specific to the businesses of the Group. Transactions are priced on an arm's length basis, and covered with service level agreements to ensure quality of service.

ACO and certain associates are leasing office spaces from CPDC, a Subsidiary of AEV. Rental rates are comparable with prevailing market prices. These transactions are covered with lease contracts for a period of three years.

The Group has cash deposits and money market placements with UnionBank and CitySavings, AEV's banking Associates. These are earning interest at prevailing market rates.

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Power generation Subsidiaries sell to certain power associates based on their respective power supply agreements. Meanwhile, power distribution Subsidiaries purchase from certain generation associates based on existing power purchase agreements.

A wholly-owned construction and steel fabrication subsidiary of ACO renders its services to the Group for the construction of new power plant.

The Company's retirement benefit fund (the "Fund") is in the form of a trust being maintained and managed by ACO. The Fund has investments in the equity of one of its subsidiaries.

The above related party transactions are discussed extensively in the audited financial statements of the Company.

No other transaction, without proper disclosure, was undertaken by the Company in which any director or executive officer, any nominee for election as director, any beneficial owner (direct or indirect) or any member of his immediate family was involved or had a direct or indirect material interest.

AEV employees are required to promptly disclose any business and family-related transactions with the Company to ensure that potential conflicts of interest are determined and brought to the attention of management.

(ix) Patents, Copyrights and Franchises

POWER GENERATION BUSINESS

Power generation is not considered a public utility operation under the EPIRA. Thus, a national franchise is not needed to engage in the business of power generation. Nonetheless, no person or entity may engage in the generation of electricity unless such person or entity has secured a Certificate of Compliance (COC) from the ERC to operate a generation facility and has complied with the standards, requirements, and other terms and conditions set forth in the said COC.

In its operations, a generation company is required to comply with technical, financial and environmental standards. It shall ensure that facilities connected to the Grid meet the technical design and operation criteria of the Philippine Grid Code, Philippine Distribution Code, and Philippine Electrical Code. It shall also conform with financial standards and comply with applicable environmental laws, rules and regulations.

AboitizPower's Distribution Utility, Cotabato Light, has its own generation facility and is required under the EPIRA to obtain a COC. For IPPAs such as TLI, the COCs issued to the IPPs of the relevant generation facilities are deemed issued in favor of the IPPAs. As such, the IPPAs are also bound to comply with the provisions of the Philippine Grid Code, Philippine Distribution Code, WESM rules, and applicable rules and regulations of the ERC.

AboitizPower's HEPPs are also required to obtain water permits from the NWRB for the water flow used to run their respective hydroelectric facilities. These permits specify the source of the water flow that the Generation Companies can use for their hydroelectric generation facilities, as well as the allowable volume of water that can be used from the source of the water flow. Water permits have no expiration date and require their holders to comply with the terms of the permit with regard to the use of the water flow and the allowable volume.

AboitizPower, its Subsidiaries and Affiliates are in various stages of development of several projects. Some of these projects have been awarded renewable energy service contracts by the DOE.

The Generation Companies and the Distribution Utilities, Davao Light and Cotabato Light, possess COCs for their power generation businesses, details of which are as follows:

				Power Plant				
Title of Document	Issued under the Name of	Name	Туре	Location	Capacity	Fuel	Economic Life/ Term of COC	Date of Issuance
COC No. 18-12-M-00330L	Hedcor, Inc.	Irisan 3	Hydroelectric Power Plant	Tadiangan, Tuba, Benguet	1.20 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018
COC No. 18-12-M-00334L	Hedcor, Inc.	Bineng 3	Hydroelectric Power Plant	Bineng, La Trinidad, Benguet	5.625 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018
COC No. 18-12-M-00329L	Hedcor, Inc.	Ampohaw	Hydroelectric Power Plant	Banengbeng, Sablan, Benguet	8.00 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018
COC No. 18-12-M-00336L	Hedcor, Inc.	Sal-angan	Hydroelectric Power Plant	Ampucao, Itogon, Benguet	2.40 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018
COC No. 17-04-M- 00032L	Hedcor, Inc.	Irisan 1	Hydroelectric Power Plant	Brgy. Tadiangan, Tuba, Benguet	3.89 MW	Hydro	April 30, 2017 – April 29, 2022	April 19, 2017
COC No.		Talomo 1 – Unit 1	Hydroelectric	Calinan,	500 kW	February	May 4,	
16-05-M- 00061M	Hedcor, Inc.	Talomo 1 – Unit 2	Power Plant	Davao City	500 kW	Hydro	15, 2015 - 14-Feb-20	2016
		Talomo 2 – Unit 1	Hydroelectric Power Plant	Mintal Proper, Davao	200 kW		February 15, 2015 - 14-Feb-20	May 4, 2016
COC No. 16-05-M-	Hedcor, Inc.	Talomo 2 – Unit 2			200 kW	Hydro		
00062M		Talomo 2 – Unit 3		City	200 kW			
COC No.		Talomo 2A – Unit 1	Hydroelectric	Upper Mintal,	450 kW		February	May 4,
16-05-M- 00063M	Hedcor, Inc.	Talomo 2A – Unit 2	Power Plant	Davao City	200 kW	- Hydro	15, 2015 - 14-Feb-20	2016
COC No. 16-05-M- 00064M	Hedcor, Inc.	Talomo 2B	Hydroelectric Power Plant	Upper Mintal, Davao City	300 kW	Hydro	February 15, 2015 - 14-Feb-20	May 4, 2016
COC No.		Talomo 3 – Unit 1	Hydroelectric	Catalunan,	960 kW		February	May 4,
16-05-M- 00065M	Hedcor, Inc.	Talomo 3 – Unit 2	Power Plant	Pequeño, Davao City	960 kW	- Hydro	15, 2015 - 14-Feb-20	2016
COC No. 18-12-M-00327L	Hedcor, Inc.	FLS Plant	Hydroelectric Power Plant	Poblacion, Bakun, Benguet	6.40 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018
COC No. 18-12-M-00335L	Hedcor, Inc.	Lower Labay	Hydroelectric Power Plant	Ampusongan, Bakun, Benguet	2.40 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018
COC No. 18-12-M-00328L	Hedcor, Inc.	Lon-oy	Hydroelectric Power Plant	Poblacion, Bakun, Benguet	3.60 MW	Hydro	November 05, 2018 - November 4, 2023	December 11, 2018

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		Power Plant						
Title of Document	Issued under the Name of	Name	Туре	Location	Capacity	Fuel	Economic Life/ Term of COC	Date of Issuance
COC No. 15-05-M-56M	Hedcor Sibulan, Inc.	Sibulan A – Unit 1 Sibulan A – Unit 2	Hydroelectric Power Plant	Brgy. Sibulan, Sta. Cruz, Davao del Sur	8.164 MW 8.164 MW	- Hydro	25	May 18, 2015 - August 9, 2020
COC No. 15-05-M-54M	Hedcor Sibulan, Inc.	Sibulan B – Unit 1 Sibulan B – Unit 2	Hydroelectric Power Plant	Brgy. Sibulan, Sta. Cruz, Davao del Sur	13.128 MW 13.128 MW	- Hydro	25	May 18, 2015 - May 24, 2020
COC No. 14-03-GN 346- 20102M	Hedcor Sibulan, Inc.	Tudaya 1	Hydroelectric Power Plant	Sitio Tudaya, Brgy. Sibulan, Sta. Cruz, Davao del Sur	6.65 MW	Hydro	15	March 10, 2014 - March 10, 2019
COC No. 18-06-M- 00017L	Luzon Hydro Corporation	Bakun AC	Hydroelectric Power Plant	Amilongan, Alilem, Ilocos Sur	74.80 MW	Hydro	July 30, 2018 – July 29, 2023	June 20, 2018
COC No. 15-06-M- 00013M	Hedcor Tudaya, Inc.	Tudaya 2	Hydroelectric Power Plant	Sta. Cruz, Davao del Sur	8.13 MW	Hydro	25	June 15, 2015
COC No. 15-09-M- 00023L	Hedcor Sabangan, Inc.	Sabangan	Hydroelectric Power Plant	Brgy. Namatec, Sabangan, Mountain Province	14.96 MW	Hydro	25	September 29, 2015
COC No. 15-11-M-	Davao Light & Power, Co.	Bajada Diesel Power Plant	Diesel Power Plant	J.P. Laurel Ave., Bajada,	58.70 MW	Diesel	20	November 26, 2015 -
COC No. 17-04- M-	Cotabato IC No. 17-04- Light and	N/A	Blackstart Bunker C-Fired Diesel Engine	Davao City CLPC Compound, Sinsuat	483.20 kW 9.927 MW	Diesel Diesel / Bunker C	20 January 10, 2017 -	December 7, April 19, 2017
15911M	Power Company, Inc.		Blackstart	Ave., Rosary Heights I, Cotabato City	10 kW	Diesel	January 9, 2022	April 13, 2017
COC No. 18-03-M- 00002V	East Asia Utilities Corporation	N/A	Bunker C/Diesel Fired Power Plant	Barrio Ibo, Mactan Export Processing Zone 1 (MEPZ 1),	49.60 MW	Bunker C	June 10, 2018 – June 10, 2023	March 27, 2018
COC No. 18-03-M- 00001V	Cebu Private Power Corporation	N/A	Bunker C/Diesel Fired Power Plant	Old Veco Compound, Brgy. Ermita, Carbon, Cebu City	70.59 MW	Bunker C/ Diesel	June 4, 2018 – June 3, 2023	March 27, 2018
COC No. 18-12-M-	Western Mindanao	N/A	Bunker C- Fired Power Plant	Malasugat, Sangali,	112 MW	Bunker C/ Diesel	August 27, 2018 –	December 4,
00020M	Power Corporation	N/A	Blackstart	Zamboanga City	160 kW	Diesel	August 26, 2023	2018
COC No. 18-12-M- 00021M	Southern Philippines Power	N/A	Bunker C- Fired Diesel Power Plant	Brgy. Baluntay, Alabel, Sarangani	61.72 MW	Bunker C/ Diesel	August 27, 2018– August 26,	December 4, 2018
COC No. 18-04-M- 00150L	Corporation SN Aboiti Power – Magat, Inc.	Maris Main Canal I	Blackstart Hydroelectric Power Plant	Province Brgy. Ambatali, Ramon, Isabela	160 kW 8.50 MW	Diesel Hydro	2023 April 4, 2018 – April 3, 2023	December 4, 2018

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		Power Plant						
Title of Document	Issued under the Name of	Name	Туре	Location	Capacity	Fuel	Economic Life/ Term of COC	Date of Issuance
		Binga – Unit 1	Hydroelectric Power Plant		35.02 MW		March	
		Binga – Unit 2	Hydroelectric Power Plant	-	35.02 MW	 		
	SN	Binga – Unit 3	Hydroelectric Power Plant	Brgy.	35.02 MW	- Hydro		
COC No. 17-03- M- 00309L	Aboitiz Power –	Binga – Unit 4	Hydroelectric Power Plant	Tinongdan, Itogon,	35.02 MW		12, 2017 - March 11,	March 9, 2017
00309L	Benguet, Inc.	Binga Hydroelectric Power Plant	Blackstart Generator Set	Benguet	320 KW	Diesel	2022	
		Binga Hydroelectric Power Plant	Auxiliary Generator Set		330.40 KW	Diesel		
COC No. SN Aboitiz		Ambuklao – Unit 1			34.85 MW			August 18, 2016
		Ambuklao – Unit 2	Hydroelectric Power Plant		34.85 MW	Hydro		
	SN Aboitiz	Ambuklao – Unit 3		Brgy. Ambuklao,	34.85 MW		August 31, 2016 -	
16-08-M- 00087L	Power – Benguet, Inc.	Ambuklao Hydroelectric Power Plant	Auxiliary Generator Set	Bokod, Benguet	320 KW	Diesel	30-Aug-21	
		Ambuklao Hydroelectric Power Plant	Blackstart Generator Set		314 KW	Diesel		
			Coal Fired Power Plant	Phividec Industrial	232 MW	Coal	30-Aug-16	June 13,
COC No. 16-06-M- 00016M	STEAG State Power, Inc.	N/A	Emergency Generating Set	Estate, Balascanas, Villanueva, Misamis Oriental	1.25 MW	Diesel	- August 29, 2021	2016
COC No. 15-03-S- 00013M	STEAG State Power, Inc.	N/A	Diesel Engine	Phvidec Industrial Estate, Villanueva, Misamis Oriental	400 kW	Diesel	25	March 25, 2015 - March 25, 2020
		Makban – Bay, Plant A			63.2 MW	Geo- thermal Z		
COC No.	AP	Makban – Bay, Plant A	Geothermal	Brgy. Bitin,	63.2 MW			May 4, 2015 -
15-05-M- 00007L	Renewables, Inc.	Makban – Bay, Plant D	Power Plant	Brgy. Bitin, Bay, Laguna	20.0 MW		23	May 4, 2015 - May 31, 2020
		Makban – Bay, Plant D			20.0 MW			

		Power Plant						
Title of Document	Issued under the Name of	Name	Туре	Location	Capacity	Fuel	Economic Life/ Term of COC	Date of Issuance
		Makban – Calauan, Plant B		Brgy. Limao, Calauan,	63.2 MW	_		
COC No. 15-05-M-	AP Renewables,	Makban – Calauan, Plant B	Geothermal		63.2 MW	Geo- thermal	23	May 4, 2015 -
00008L	Inc.	Makban – Calauan, Plant C	Power Plant	Laguna	55.0 MW	Steam	23	May 31, 2020
		Makban – Calauan, Plant C			55.0 MW			
COC No.	AP	Makban – Sto. Tomas, Plant E		Brgy. Sta. Elena, Sto.	20.0 MW	Geo-		May 4, 2015 -
15-05-M- 00009L	Renewables, Inc.	Makban – Sto. Tomas, Plant E	Power Plant	Tomas, Batangas	20.0 MW	thermal Steam	23	May 31, 2020
COC No. 15-11-M-	AP Renewables,	Plant A, Unit 1	Geothermal	Brgy. Naga,	60 MW	Geo- thermal	25	November 26, 2015 -
00028L	Inc.	Plant A, Unit 2	Power Plant	Tiwi, Albay	60 MW	Steam		December 12,
COC No. 15-11-M-286rL	Renewables,	Plant C, Unit 5 Plant C, Unit 6	Geothermal Power Plant	Brgy. Cale, Tiwi, Albay	57 MW	Geo- thermal	25	November 26, 2015 -
COC No. 17-05-M- 00105L	Inc. AP Renewables, Inc.	MakBan Binary	Geothermal Power Plant	Brgy. Sta. Elena, Sto. Tomas, Batangas	7.0 MW	Steam Brine	November 7, 2016 - November 6, 2021	December 12, May 15, 2017
			Diesel Power Plant	Brgy. San	100.33 MW	Diesel	25	
COC No. 16-03- M- 00286ggM	Therma Marine, Inc.	Mobile 1	Blackstart	Roque, MACO, Compostela Valley	1.68 MW	Diesel	5	March 30, 2016 - April 18, 2021
COC No. 16-03-M-	Therma Marine, Inc.	Mobile 2	Diesel Power Plant	Brgy. Nasipit, Agusan del	100.33 MW	Diesel	25	March 30, 2016 - April 5, 2021
00286bbM	Warne, me.		Blackstart	Norte	1.68 MW	Diesel	5	, 10111 3, 2021
COC No. 17-07- M- 00305L	Therma Mobile, Inc.	Barge 1/ Mobile 3	Bunker C-Fired Diesel Power Plant	Navotas Fish Port Complex, Navotas, Metro Manila	66 MW	Bunker C/ Diesel	July 9, 2017 - July 8, 2022	June 22, 2017
COC No. 17-07- M- 00306L	Therma Mobile, Inc.	Barge 2/ Mobile 4	Bunker C-Fired Diesel Power Plant	Navotas Fish Port Complex, Navotas, Metro Manila	56 MW	Bunker C/ Diesel	July 9, 2017 - July 8, 2022	June 22, 2017
COC No. 17-07- M- 00307L	Therma Mobile, Inc.	Barge 3/ Mobile 5	Bunker C-Fired Diesel Power Plant	Navotas Fish Port Complex, Navotas, Metro Manila	57 MW	Bunker C/ Diesel	July 9, 2017 - July 8, 2022	June 22, 2017
COC No. 17-07- M- 00308L	Therma Mobile, Inc.	Barge 4/ Mobile 6	Bunker C-Fired Diesel Power Plant	Navotas Fish Port Complex, Navotas, Metro Manila	52 MW	Bunker C/ Diesel	July 9, 2017 - July 8, 2022	June 22, 2017

Title of Document	Issued under the Name of	Name	Туре	Location	Capacity	Fuel	Economic Life/ Term of COC	Date of Issuance
COC No. 15-09-M- 00022M South, Inc.	Therma	Unit 1	Coal Fired Power Plant	Brgy. Binugao, Toril District, Davao City	150 MW	Coal	25	September 1, 2015 - August 31, 2020
	Unit 2	Coal Fired Power Plant	Brgy. Binugao, Toril District, Davao City	150 MW	Coal	25	January 19, 2016 - August 31, 2020	

DISTRIBUTION BUSINESS

Under the EPIRA, the business of electricity distribution is a regulated public utility business that requires a franchise that can be granted only by Congress. In addition to the legislative franchise, a CPCN from the ERC is also required to operate as a public utility. However, distribution utilities operating within economic zones, are not required to obtain a franchise from Congress, but must be duly registered with the PEZA in order to operate within the economic zone.

All distribution utilities are required to submit to the ERC a statement of their compliance with the technical specifications prescribed in the Philippine Distribution Code, which provides the rules and regulations for the operation and maintenance of distribution systems, and the performance standards set out in the implementing rules and regulations of the EPIRA.

Shown below are the respective expiration periods of the Distribution Utilities' legislative franchises:

DU	Franchise	Term	Expiry	
VECO	R.A. 9339	25 years from effectivity of R.A. 9339. (R.A. 9339 approved on Sept. 1, 2005. Publication date not known.)	Valid until September 24, 2030	
VECO	ERC Certificate No. CPCN-09-01 (ERC Decision dated January 26, 2009, ERC Case No. 2008-095 MC).	25 years from September 24, 2005 to September 24, 2030		
DLPC	R.A. 8960	25 years from effectivity of the Act (Lapsed into law September 7, 2000. Publication date not known.)	Valid until September 7, 2025	
	CPCN (Decision dated February 26, 2002, ERC Case No. 2001-792)	September 7, 2000 to September 7, 2025		
	R.A. 10637 (Approved June 16, 2014)	25 years from expiration of CA 487, as amended	Valid until June 16, 2039	
CLPC	ERC Certificate No. CPCN-14-001 (ERC Decision dated December 9, 2019, ERC Case No. 2013-063 MC)	25 Years from June 17, 2014 or until June 16, 2039		
	R.A. 9967	25 years from effectivity of the Act (Lapsed into law on Feb. 6, 2010)	Valid until March 23, 2035	
SFELAPCO	ERC Certificate No. CPCN-10-01 (ERC Decision dated August 31, 2010, ERC Case No. 2010-029 MC)	March 24, 2010 to March 23, 2035		
SEZ	Distribution Management Service Agreement (DMSA) between SEZ and JV of AEV-DLPC	Notarized on May 15, 2003. Term of the DMSA is 25 years.	Valid until May 15, 2028	

MEZ, BEZ and LEZ, which operate the power distribution utilities in MEPZ II, WCIP and LTC, respectively, are duly registered with PEZA as Ecozone Utilities Enterprises. Cotabato Light's franchise was renewed for another 25 years upon the signing of RA 10637 on June 16, 2014 by then-President Benigno C. Aquino III.

RETAIL ELECTRICITY SUPPLY BUSINESS

Like power generation, the business of supplying electricity is not considered a public utility operation under the EPIRA, but is considered a business affected with public interest. As such, the EPIRA requires all suppliers of electricity to end-users in the contestable market, other than distribution utilities within their franchise areas, to obtain a license from the ERC. With the implementation of Open Access in 2013, AboitizPower's Subsidiaries, AESI, AdventEnergy, SN Aboitiz Power – RES, and Prism Energy, obtained separate licenses to act as RES and Wholesale Aggregator. AESI, AdventEnergy and Prism Energy have each filed the corresponding application for renewal of its RES licenses.

BANKING AND FINANCIAL SERVICES BUSINESS

As banking institutions, the business operations of UnionBank and CitySavings are regulated by BSP, SEC, and Philippine Deposit Insurance Commission (PDIC). CitySavings, as an accredited lender institution under DepEd's APDS, also has to comply with the policies issued by DepEd with regard to the setting of interest rates and other fees on loans to public school teachers.

PETNET, as a company engaged in money remittance, is required to obtain licenses from the BSP for its branches. Its is also required to comply with the requirements of the Anti-Money Laundering Act.

Trademarks

AEV and its Subsidiaries own, or have pending applications for the registration of intellectual property rights for various trademarks associated with their corporate names and logos. The following table sets out information regarding the trademark applications which AEV and its Subsdiaries have filed with the Philippine Intellectual Property Office (IP Office).

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
A Better Future word mark (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004383 November 11, 2010	Application for the word mark "A Better Future".	Original Certificate of Registration was issued on November 11, 2010. The 3rd year Anniversary Declaration of Actual Use (DAU) was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on October 26, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on November 11, 2020.
Better Solutions word mark (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004384 November 11, 2010	Application for the word mark "A Better Solutions".	Original Certificate of Registration was issued on November 11, 2010. The 3rd year Anniversary DAU was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on October 26, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on November 11, 2020.
AboitizPower word mark (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004385 November 11, 2010	Application for the word mark "AboitizPower".	Original Certificate of Registration was issued on November 11, 2010. The 3rd year Anniversary DAU was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on October 26, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on November 11, 2020.
AboitizPower Spiral Device (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004380 10-Feb-11	Application for the device mark "AboitizPower Spiral and Device", with color claim. The representation of a spiral rendered in blue.	Original Certificate of Registration was issued on February 10, 2011. The 3rd year Anniversary Declaration of Actual Use (DAU) was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on February 3, 2017 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on February 10, 2021.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Cleanergy word mark (Class No. 40)	Aboitiz Power Corporation	October 19,2001	4-2001- 007900 13-Jan-06	Application for the word mark "Cleanergy".	Original Certificate of Registration for the mark CLEANERGY was issued on January 13, 2006. The 3rd year Anniversary DAU was filed on November 11, 2004. The 5th year Anniversary DAU was filed on December 27, 2011 with the IP Office. The 10th year Anniversary DAU and renewal of registration were filed with the IP Office on January 13, 2016. The 15th DAU is due on January 13, 2021.
Cleanergy word mark (Class Nos. 39 and 42)	Aboitiz Power Corporation	16-Jan-19	4-2019- 000850	Application for the word mark "Cleanergy" for the additional goods and services under Class Nos. 39 and 42.	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on January 16, 2022 with the IP Office.
Cleanergy and Device (Class No. 42)	Aboitiz Power Corporation	30-Jul-02	4-2002- 06293 16-Jul-07	Application for the device mark "Cleanergy and Device", with color claim). The representation of a light with bulb with three leaves attached to it, with the words "CLEANERGY" and a small "ABOITIZ" diamond logo below it.	Original Certificate of Registration was issued on July 16, 2007. The 3rd year Anniversary DAU was filed on June 28, 2005 with the IP Office. The 5th year Anniversary DAU was filed on July 15, 2013 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration were filed on July 16, 2017 with the IP Office. The Renewal DAU was due on July 16, 2018 but was not filed due to non-use.
Cleanergy Get It and Device (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004381 November 11, 2010	Application for the device mark "Cleanergy Get it and Device". The word Cleanergy", with color claim. The phrase "get it" below it with both words endorsed by representation of a thumbs up sign. The whole mark is rendered in two shades of green.	Original Certificate of Registration was issued on November 11, 2010. The 3rd year Anniversary DAU was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on October 26, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on November 11, 2020.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Cleanergy Got It and Device (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004382 November 11, 2010	Application for the device mark "Cleanergy got it and device". The word "Cleanergy" with the phrase "got it" below it with both words endorsed by representation of a thumbs up sign. The whole mark is rendered in two shades of green.	Original Certificate of Registration was issued on November 11, 2010. The 3rd year Anniversary DAU was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on October 26, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on November 11, 2020.
AboitizPower and Device (Class Nos. 39, 40 and 42)	Aboitiz Power Corporation	23-Apr-10	4-2010- 004379 10-Feb-11	Application for the device mark "AboitizPower and Device", with color claim.	Original Certificate of Registration was issued on February 10, 2011. The 3rd year Anniversary DAU was filed on April 23, 2013 with the IP Office. The 5th year Anniversary DAU was filed on February 3, 2017 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on February 10, 2021.
Alterspace word mark (Class Nos. 9, 39 and 40)	Aboitiz Power Corporation	6-Apr-11	4-2011- 003968 24-Feb-12	Application for the word mark "ALTERSPACE".	Original Certificate of Registration was issued on February 24, 2012. The 3rd year Anniversary DAU was filed on May 20, 2014 with the IP Office. The 5th DAU was due on February 24, 2018 but was not filed due to non-use.
Alterspace and Device (Class Nos. 9, 39 and 40)	Aboitiz Power Corporation	31-May- 11	4-2011- 006291 22-Dec-11	Application for the device mark "Alterspace and Device". A globe with the words "alter" and "space" inside an arrow circling the globe and separating the words. The globe is rendered in forest green, while the words and arrow are rendered in lime green.	Original Certificate of Registration was issued on December 22, 2011. The 3rd year Anniversary DAU was filed May 20, 2014 with the IP Office. The 5th DAU was due on December 22, 2017 but was not filed due to non-use.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
RP Energy and Device (Class No. 40)	Redondo Peninsula Energy, Inc.	12-Aug- 08	4-2008- 0093737 13-Apr-09	Application for the device mark "RP Energy and Device".	Original Certificate of Registration was issued on April 13, 2009. The 5th year DAU was filed on February 16, 2015. The 10th year Anniversary DAU and application for renewal are due for filing on April 13, 2019.
Subic EnerZone Corporation and Logo (Class No. 39)	Subic EnerZone Corporation	6-Jul-06	4-2006- 007306 20-Aug-07	Trademark application for Subic EnerZone Corporation and Logo, with color claim (blue and yellow). The mark consists of the words "SUBIC ENERZONE" in Fujiyama extra bold font with the word "CORPORATION" below it, also in Fujiyama font, rendered in cobalt medium blue color, and a representation of the letter "S" taking the shape of a flame (the company logo) above the words. The logo is likewise rendered in the cobalt medium blue color in a yellow background.	Original Certificate of Registration was issued on August 20, 2007. The mark was renewed on August 20, 2017. The renewal DAU was filed on August 20, 2018 with the IP Office. The Renewal 5th Year DAU is due on August 20, 2023.
Subic EnerZone Corporation and Logo (Class No. 39)	Subic EnerZone Corporation	6-Jul-06	4-2006- 007305 20-Aug-07	Application for the Subic EnerZone Corporation word mark and device (gray). The mark consists of the words "SUBIC ENERZONE" in Fujiyama extra bold font with the word "CORPORATION" below it, also in Fujiyama font, and a representation of the letter "S" taking the shape of a flame (the company logo) above the words.	Original Certificate of Registration was issued on August 20, 2007. The mark was renewed on August 20, 2017. The renewal DAU was filed on August 20, 2018 with the IP Office. The Renewal 5th Year DAU is due on August 20, 2023.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Subic EnerZone Corporation word mark (Class No. 39)	Subic EnerZone Corporation	6-Jul-06	4-2006- 007304 4-Jun-07	Application for the word mark "Subic EnerZone Corporation".	Original Certificate of Registration was issued on June 4, 2007. The 3rd year Anniversary DAU was filed with the IP Office on July 6, 2009. The 5th year Anniversary DAU was filed with the IP Office on June 4, 2013. The 10th year Anniversary DAU and application for renewal of registration was filed with the IP Office on June 4, 2017. The renewal DAU was filed on June 4, 2018 with the IP Office. The Renewal 5th Year DAU is due on June 4, 2023.
Driven to Lead. Driven to Excel. Driven to Serve. word mark (Class Nos. 30, 36, 37, 39, 40 and 42)	Aboitiz Equity Ventures, Inc.	30-Jan-12	04-2012- 001132 21-Jun-12	Application for the word mark "Driven to Lead. Driven to Excel. Driven to Serve.".	Original Certificate of Registration was issued on June 21, 2012. The 3rd year Anniversary DAU was filed on January 30, 2015 with the IP Office. The 5th year Anniversary DAU was filed on June 21, 2018 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on June 21, 2022.
Aboitiz Better Ways word mark (Class Nos. 30, 31, 35, 36, 37, 39, 40 and 42)	Aboitiz Equity Ventures, Inc.	18-Dec- 13	04-2013- 015095 27-Mar-14	Application for the word mark "Aboitiz Better Ways".	Original Certificate of Registration was issued on March 27, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on March 27, 2020.
Aboitiz Better World word mark (Class Nos. 30, 31, 35, 36, 37, 39, 40 and 42)	Aboitiz Equity Ventures, Inc.	18-Dec- 13	04-2013- 015094 27-Mar-14	Application for the word mark "Aboitiz Better World".	Original Certificate of Registration was issued on March 27, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on March 27, 2020.
Aboitiz word mark (Class Nos. 30, 35, 36, 37, 39, 40 and 42)	Aboitiz Equity Ventures, Inc	16-Oct-18	04-2018- 018635	Application for the word mark "Aboitiz".	Pending with the IP Office. The 3rd year Anniversary DAU is due on October 16, 2021.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Aboitiz word mark (Additional activities under Class Nos. 36, 37)	Aboitiz Equity Ventures, Inc.	3-Jan-19	04-2019- 000086	Application for the word mark "Aboitiz" to cover additional services under Class Nos. 36 and 37.	Pending with the IP Office. The 3rd year Anniversary DAU is due on January 3, 2022.
Advancing Business and Communities Logo (Class Nos. 35 and 36)	Aboitiz Equity Ventures, Inc	5-Dec-18	04-2018- 021743	Application for the device mark "Advancing Business and Communities", with color claim.	Pending with the IP Office. The 3rd year Anniversary DAU is due on December 5, 2021.
Aboitiz Equity Ventures word mark (Class Nos. 35 and 36)	Aboitiz Equity Ventures, Inc	29-Nov- 18	04-2018- 021492	Application for the word mark "Aboitiz Ventures".	Pending with the IP Office. The 3rd year Anniversary DAU is due on November 29, 2021.
Aboitiz Equity Ventures Logo (Class Nos. 35 and 36)	Aboitiz Equity Ventures, Inc	29-Nov- 18	04-2018- 021742	Application for the device mark "Aboitiz Equity Ventures", with color claim.	Pending with the IP Office. The 3rd year Anniversary DAU is due on November 29, 2021.
Aboitiz InfraCapital word mark (Class Nos. 35, 36 and 37)	Aboitiz InfraCapital, Inc.	18-Apr-18	04-2018- 00006537	Application for the word mark "Aboitiz InfraCapital"	Pending with the IP Office. The 3rd year Anniversary DAU is due on April 18, 2021.
Aboitizland Geometric Symbol Logo (Class Nos. 35 and 37)	Aboitiz Land, Inc.	25-May- 09	04-2009- 005107 11-Mar-10	Application for the word mark "ABOITIZLAND GEOMETRIC SYMBOL LOGO", with color claim.	Original Certificate of Registration was issued on March 11, 2010. The 3rd year Anniversary DAU was filed on May 21, 2012 with the IP Office. The 5th year Anniversary DAU was filed on March 10, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration are due for filing on March 11, 2020.
Aboitizland Made For Life And Device (Class Nos. 35 and 37)	Aboitiz Land, Inc.	25-May- 09	04-2009- 005108 11-Mar-10	Application for the device mark "ABOITIZLAND MADE FOR LIFE AND DEVICE, with color claim.	Original Certificate of Registration was issued on March 11, 2010. The 3rd year Anniversary DAU was filed on May 21, 2012 with the IP Office. The 5th year Anniversary DAU was filed on March 10, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration are due for filing on March 11, 2020.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Aboitizland and Device (Class Nos. 35 and 37)	Aboitiz Land, Inc.	25-May- 09	04-2009- 005106 11-Mar-10	Application for the device mark "ABOITIZLAND AND DEVICE" with color claim.	Original Certificate of Registration was issued on March 11, 2010. The 3rd year Anniversary DAU was filed on May 21, 2012 with the IP Office. The 5th year Anniversary DAU was filed on March 10, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration are due for filing on March 11, 2020.
Aboitizland word mark (Class Nos. 35 and 37)	Aboitiz Land, Inc.	14-Jul-09	04-2009- 006961 15-Apr-10	Application for the word mark "ABOITIZLAND".	Original Certificate of Registration was issued on April 15, 2010. The 3rd year Anniversary DAU was filed on May 21, 2012 with the IP Office. The 5th year Anniversary DAU was filed on March 10, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration are due for filing on April 15, 2020.
The Outlets word mark (Class Nos. 16, 35 and 37)	Aboitiz Land, Inc.	11-Apr-14	04-2014- 004494 26-Feb-15	Application for the word mark "THE OUTLETS".	Original Certificate of Registration was issued on February 26, 2015. The 3rd year Anniversary DAU was filed on March 7, 2017 with the IP Office. The 5th year Anniversary DAU is due for filing on February 26, 2021.
The Outlets and Device (Class Nos. 16, 35 and 37)	Aboitiz Land, Inc.	11-Apr-14	04-2014- 004493 4-Dec-14	Application for device mark "THE OUTLETS AND DEVICE", with color claim.	Original Certificate of Registration was issued on December 4, 2014. The 3rd year Anniversary DAU was filed on March 7, 2017. The 5th year Anniversary DAU is due for filing on December 4, 2020.
Ajoya word mark (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	29-Nov- 16	4-2016- 506202 9-Mar-17	Application for the word mark "Ajoya".	Original Certificate of Registration was issued on March 9, 2017. The 3rd year Anniversary DAU is due for filing on November 29, 2019.
Ajoya and Device (Logo) (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	29-Nov- 16	4-2016- 506203 24-Mar-17	Application for the device mark "Ajoya".	Original Certificate of Registration was issued on March 24, 2017. The 3rd year Anniversary DAU is due for filing on November 29, 2019.
Foressa word mark (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	6-Dec-16	4-2016- 506331 24-Mar-17	Application for the word mark "Foressa".	Original Certificate of Registration was issued on March 24, 2017. The 3rd year Anniversary DAU is due for filing on December 6, 2019.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Foressa Mountain Town and Device (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	6-Dec-16	4-2016- 506329 15-Jun-17	Application for the device mark "Foressa".	Original Certificate of Registration was issued on June 15, 2017. The 3rd year Anniversary DAU is due for filing on December 6, 2019.
Lekeitio word mark (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	20-Dec- 16	4-2016- 506607 20-Apr-17	Application for the word mark "Lekeitio".	Original Certificate of Registration was issued on April 20, 2017. The 3rd year Anniversary DAU is due for filing on December 20, 2019.
Lekeitio Device (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	30-Jan-17	4-2017-5004- 24 2-Jun-17	Application for the device mark "Lekeitio".	Original Certificate of Registration was issued on June 2, 2017. The 3rd year Anniversary DAU is due for filing on January 30, 2020.
Seafront Residences word mark (Class Nos. 16,35, and 37)	Aboitiz Land, Inc.	26-Jan-17	4-2017- 500379 14-Jul-17	Application for the word mark "Seafront Residences"	Original Certificate of Registration was issued on July 14, 2017. The 3rd year Anniversary DAU is due for filing on January 26, 2020.
Seafront Residences Device (Class Nos. 16,35, and 37)	Aboitiz Land, Inc.	30-Jan-17	4-2017- 500423 10-Aug-17	Application for the device mark "Seafront Residences".	Original Certificate of Registration was issued on August 10, 2017. The 3rd year Anniversary DAU is due for filing on January 26, 2020.
The Outlets Logo (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	24-Jan-17	04-2017- 500324 14-Jul-17	Application for the device mark "The Outlets".	Original Certificate of Registration was issued on July 14, 2017. The 3rd year Anniversary DAU is due for filing on January 24, 2020.
Seafront Villas word mark (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	26-Jan-17	4-2017- 500378 14-Jul-17	Application for the word mark "Seafront Villas".	Original Certificate of Registration was issued on July 14, 2017. The 3rd year Anniversary DAU is due for filing on January 26, 2020.
Seafront Villas Device (Class Nos. 16,35, and 37)	Aboitiz Land, Inc.	30-Jan-17	4-2017-5004- 22 17-Aug-17	Application for the device mark "Seafront Villas".	Original Certificate of Registration was issued on August 17, 2017. The 3rd year Anniversary DAU is due for filing on January 30, 2020.
La Villita word mark (Class Nos. 16,35, and 37)	Aboitiz Land, Inc.	7-Mar-17	4-2017- 500953 14-Jul-17	Application for the word mark "La Villita".	Original Certificate of Registration was issued on July 14, 2017. The 3rd year Anniversary DAU is due for filing on March 7, 2020.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
La Villita Device (Class Nos. 16, 35, and 37)	Aboitiz Land, Inc.	8-Mar-17	4-2017- 500968 10-Aug-17	Application for the device mark "La Villita".	Original Certificate of Registration was issued on August 10, 2017. The 3rd year Anniversary DAU is due for filing on March 8, 2020.
Plaza Kalea word mark (Class Nos. 16,35, and 37)	Aboitiz Land, Inc.	7-Mar-17	4-2017- 500954 14-Sep-17	Application for the word mark "Plaza Kalea".	Original Certificate of Registration was issued on September 14, 2017. The 3rd year Anniversary DAU is due for filing on March 7, 2020.
Plaza Kalea Device (Class Nos. 16,35, and 37)	Aboitiz Land, Inc.	7-Mar-17	4-2017- 500951 14-Jul-17	Application for the device mark "Plaza Kalea".	Original Certificate of Registration was issued on July 14, 2017. The 3rd year Anniversary DAU is due for filing on March 7, 2020.
Lima Exchange word mark (Class Nos. 16, 35, 36, 37 and 39)	Aboitiz Land, Inc.	13-Jul-17	04-2017- 00502724 7-Dec-17	Application for the word mark "Lima Exchange".	Original Certificate of Registration was issued on December 7, 2017. The 3rd year Anniversary DAU is due for filing on July 13, 2020.
Lima Exchange Device (Class Nos. 16, 35, 36, 37 and 39)	Aboitiz Land, Inc.	13-Jul-17	4-2017- 502734 26-Oct-17	Application for the device mark "Lima Exchange".	Original Certificate of Registration was issued on October 26, 2017. The 3rd year Anniversary DAU is due for filing on July 13, 2020.
Lima Land, Inc. word mark (Class Nos. 16,35, 36, 37, and 39)	Aboitiz Land, Inc.	13-Jul-17	04-2017- 00502737 12-Apr-18	Application for the word mark "Lima Land".	Original Certificate of Registration was issued on April 12, 2018. The 3rd year Anniversary DAU is due for filing on July 13, 2020.
Lima Land, Inc. Logo (Class Nos. 16,35, 36, 37, and 39)	Aboitiz Land, Inc.	14-Jul-17	04-2017- 00502749 22-Mar-18	Application for the device mark "Lima Land".	Original Certificate of Registration was issued on March 22, 2018. The 3rd year Anniversary DAU is due for filing on July 14, 2020.
Lima Technology Center word mark (Class Nos. 16,35, 36, 37, and 39)	Aboitiz Land, Inc.	13-Jul-17	4-2017- 503466 15-Jun-18	Application for the word mark "Lima Technology Center".	Original Certificate of Registration was issued on June 15, 2018. The 3rd year Anniversary DAU is due for filing on July 13, 2020.
Lima Technology Center Device (Class Nos. 16,35, 36, 37, and 39)	Aboitiz Land, Inc.	13-Jul-17	4-2017- 502735 12-Apr-18	Application for the device mark "Lima Technology Center"	Original Certificate of Registration was issued on April 12, 2018. The 3rd year Anniversary DAU is due for filing on July 13, 2020.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
The Villages at Lipa word mark (Class Nos. 16, 35, 37)	Aboitiz Land, Inc.	16-Oct-18	04-2018- 018626	Application for the word mark "The Villages at Lipa".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on October 16, 2021.
The Villages At Lipa Device (Class Nos. 16, 35, 37)	Aboitiz Land, Inc.	16-Oct-18	04-2018- 018629	Application for the device mark "The Villages at Lipa".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on October 16, 2021.
Pilmico Foods Corporation Device (Class No. 30)	Pilmico Foods Corporation	26-Oct-98	4-1998- 007886 28-Nov-05	Application for device mark "PILMICO FOODS CORPORATION".	Original Certificate of Registration was issued on November 28, 2005. The mark was renewed on November 28, 2015. The 5th Year Renewal DAU is due for filing on November 28, 2021.
SUN-MOON- STAR Device (Class No. 30)	Pilmico Foods Corporation	22-Jan-02	4-2002- 100524 2-Oct-06	Application for device mark "SUN-MOON- STAR"	Original Certificate of Registration was issued on October 2, 2006. The mark was renewed on October 2, 2016. The 5th Year Renewal DAU is due for filing on October 2, 2022.
GOLD STAR AND Device (Class No. 30)	Pilmico Foods Corporation	22-Jan-02	4-2002- 000525 17-Aug-06	Application for the device mark "GOLD STAR AND DEVICE".	Original Certificate of Registration was issued on August 17, 2006. The mark was renewed on August 17, 2016. The 5th Year Renewal DAU is due for filing on August 17, 2022.
SUNSHINE (Class No. 30)	Pilmico Foods Corporation	17-Apr-96	4-1996- 127942 15-Oct-07	Application for the device mark "SUNSHINE".	Original Certificate of Registration was issued on October 15, 2007. The 3rd year Anniversary DAU was filed on November 29, 2001 with the IP Office. The 5th year Anniversary DAU was filed on May 17, 2013 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration was filed on October 5, 2018 with the IP Office. The 5th Year Renewal DAU is due for filing on October 15, 2023.
GLOWING SUN Device (Class No. 30)	Pilmico Foods Corporation	13-Nov- 98	4-1998- 008409 2-Oct-06	Application for the device mark "GLOWING SUN".	Original Certificate of Registration was issued on October 2, 2006. The mark was renewed on October 2, 2016. The 5th year renewal DAU is due for filing on October 2, 2022.

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KUTITAP and Device (Class No. 30)	Pilmico Foods Corporation	26-Oct-01	4-2001- 008098 17-Jan-05	Application for the device mark "KUTITAP AND DEVICE".	Original Certificate of Registration was issued on January 17, 2005. The mark was renewed on January 17, 2015. The 5th Year Renewal DAU is due on January 17, 2021.
KUTITAP (Class No. 30)	Pilmico Foods Corporation	22-Jan-02	4-2002- 000523 5-Dec-04	Application for the device mark "KUTITAP", with color claim.	Original Certificate of Registration was issued on December 5, 2004. The mark was renewed on December 5, 2014. The 5th year Renewal DAU is due on December 5, 2020.
MEGA STAR and Device (Class No. 30)	Pilmico Foods Corporation	2-Aug-02	4-2002- 006424 28-Nov-05	Application for the device mark "MEGA STAR AND DEVICE" with color claim.	Original Certificate of Registration was issued on November 28, 2005. The mark was renewed on November 28, 2015. The 5th year Renewal DAU is due for filing on November 28, 2021.
SUNFLOUR AND DESIGN Device (Class No. 30)	Pilmico Foods Corporation	8-Jun-07	4-2007- 005916 5-May-08	Application for the device mark "SUNFLOUR AND DESIGN".	Original Certificate of Registration was issued on May 5, 2008. The 3rd year Anniversary DAU was filed on June 8, 2010 with the IP Office. The 5th year Anniversary DAU was filed on March 7, 2013 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration was filed on May 4, 2018. The Renewal DAU is due on May 5, 2019. The 5th Year Renewal DAU is due for filing on May 5, 2024.
PILMICO FLOUR AND DESIGN Device (Class No. 30)	Pilmico Foods Corporation	19-Dec- 08	4-2008- 015334 30-Jul-09	Application for the device mark "PILMICO FLOUR".	Original Certificate of Registration was issued on July 30, 2009. The 3rd year Anniversary DAU was filed on October 18, 2011 with the IP Office. The 5th year Anniversary DAU was filed on July 23, 2015 with the IP Office. The 10th year Anniversary DAU and application for renewal of registration are due for filing on July 30, 2019.

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PILMICO 'M' Handshake Device (Class Nos. 30 and 31)	Pilmico Foods Corporation	13-Oct-09	4-2009- 010359 12-Aug-10	Application for the device mark "PILMICO 'M' handshake".	Original Certificate of Registration was issued on August 12, 2010. The 3rd year Anniversary DAU was filed on September 11, 2012 with the IP Office. The 5th year Anniversary DAU was filed on August 1, 2016 with the IP office. The 10th year Anniversary DAU and application for renewal are due for filing on August 12, 2020.
Silver Star word mark (Class No. 30)	Pilmico Foods Corporation	31-Aug- 11	4-2011- 010284 24-Feb-12	Application for the word mark "Silver Star".	Original Certificate of Registration was issued on February 24, 2012. The 3rd year Anniversary DAU was filed on August 22, 2014 with the IP Office. The 5th year Anniversary DAU was filed on January 15, 2018. The 10th year Anniversary DAU and application for renewal are due for filing on February 24, 2022.
Silver Star Logo (Class No. 30)	Pilmico Foods Corporation	13-Sep- 11	4-2011- 010919 13-Jan-12	Application for the device mark "Silver Star logo", with color claim.	Original Certificate of Registration was issued on January 13, 2012 The 3rd year Anniversary DAU was filed on August 22, 2014 with the IP Office. The 5th year Anniversary DAU was filed on January 15, 2018. The 10th year Anniversary DAU and application for renewal are due for filing on January 13, 2022.
Sun Rays Hard Wheat Flour Device (Class No. 30)	Pilmico Foods Corporation	10-Jun-13	4-2013- 006662 20-Feb-14	Application for the device mark "SUN RAYS HARD WHEAT FLOUR".	Original Certificate of Registration was issued on February 20, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on February 20, 2020.
Star Beam Soft Wheat Flour Device (Class No. 30)	Pilmico Foods Corporation	10-Jun-13	4-2013- 006658 26-Dec-13	Application for the device mark "STAR BEAM SOFT WHEAT FLOUR".	Original Certificate of Registration was issued on December 26, 2013. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on December 26, 2019.
Star Blaze Soft Wheat Flour Device (Class No. 30)	Pilmico Foods Corporation	10-Jun-13	4-2013- 006663 20-Feb-14	Application for the device mark "STAR BLAZE SOFT WHEAT FLOUR".	Original Certificate of Registration was issued on February 20, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on February 20, 2020.

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LUNA CAKE FLOUR Device (Class No. 30)	Pilmico Foods Corporation	10-Jun-13	4-2013- 006661 20-Feb-14	Application for the device mark "LUNA CAKE FLOUR".	Original Certificate of Registration was issued on February 20, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on February 20, 2020.
SUN STREAM HARD WHEAT FLOUR Device (Class No. 30)	Pilmico Foods Corporation	10-Jun-13	4-2013- 006659 20-Feb-14	Application for the device mark "SUN STREAM HARD WHEAT FLOUR".	Original Certificate of Registration was issued on February 20, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on February 20, 2020.
PILMICO Device (Class No. 31)	Pilmico Foods Corporation	7-Aug-13	4-2013- 00009422 26-Dec-13	Application for the device mark "PILMICO".	Original Certificate of Registration was issued on December 26, 2013. The 3rd year Anniversary DAU was filed on August 1, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on December 26, 2019.
PILMICO FLOUR Device (Class Nos. 30, 31 and 44)	Pilmico Foods Corporation	7-Aug-13	4-2013- 00009423 20-Feb-14	Application for the device mark "PILMICO FLOUR".	Original Certificate of Registration was issued on February 20, 2014. The 3rd year Anniversary DAU was filed on August 1, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on February 20, 2020.
MAHALIN PAGKAING ATIN LOGO (Class Nos. 29, 30 and 31)	Pilmico Foods Corporation	4-Mar-15	4-2015- 002322 2-Jul-15	Application for the device mark "Mahalin Pagkaing Atin", with color claim. The mark consists of images of two eggs, bread, ham and whole dressed chicken (from left to right) in a basket is embraced by a human represented by a heart-shaped figure with a circle on top. The words Mahalin Pagkaing Atin in curvy letter forms are located below the images. The images and words are in WHITE color drawn on a CYAN background.	Original Certificate of Registration was issued on July 2, 2015. The 3rd year Anniversary DAU was filed on March 4, 2018 with the IP Office. The 5th year Anniversary DAU is due for filing on July 2, 2021.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
SUN BEAM word mark (Class No. 30)	Pilmico Foods Corporation	27-Nov- 15	4-2015- 013643 7-Apr-16	Application for the word mark "SUN BEAM".	Original Certificate of Registration was issued on April 7, 2016. The 3rd year Anniversary DAU was due for filing on November 27, 2018 but was not filed due to non-use.
SUNLIGHT word mark (Class No. 30)	Pilmico Foods Corporation	27-Nov- 15	4-2015- 013644 1-Sep-16	Application for the word mark "SUNLIGHT".	Original Certificate of Registration was issued on September 1, 2016. The 3rd year Anniversary DAU was filed on November 27, 2018 with the IP Office. The 5th year Anniversary DAU is due on September 1, 2022.
KIRA word mark (Class No. 30)	Pilmico Foods Corporation	27-Nov- 15	4-2015- 013645 7-Apr-16	Application for the word mark "KIRA".	Original Certificate of Registration was issued on April 7, 2016. The 3rd year Anniversary DAU was due for filing on November 27, 2018 but was not filed due to non-use.
MOON BEAM word mark (Class No. 30)	Pilmico Foods Corporation	27-Nov- 15	4-2015- 013642 7-Apr-16	Application for the word mark "MOON BEAM".	Original Certificate of Registration was issued on April 7, 2016. The 3rd year Anniversary DAU was due for filing on November 27, 2018 but was not filed due to non-use.
NUTRA BITE word mark (ClassNo. 30)	Pilmico Foods Corporation	30-Aug- 16	4-2016- 504397 24-Nov-16	Application for the word mark "Nutra Bite"	Original Certificate of Registration was issued on November 24, 2016. The 3rd year Anniversary DAU is due for filing on August 30, 2019.
NUTRA BITE logo (Class No. 30)	Pilmico Foods Corporation	30-Aug- 16	4-2016- 50404401 24-Nov-16	Application for the device mark "Nutra Bite"	Original Certificate of Registration was issued on November 24, 2016. The 3rd year Anniversary DAU is due for filing on August 30, 2019.
THE CARE PACKAGE word mark (Class Nos. 30, 35, 41, 44, 45)	Pilmico Foods Corporation	30-Aug- 16	4-2016- 504398	Application for the word mark "The Care Package"	The application which was filed on August 30, 2016 is pending with the IP Office. The 3rd year Anniversary DAU is due for filing on August 30, 2019.
THE CARE PACKAGE Device (Class Nos. 30, 35, 41, 44, 45)	Pilmico Foods Corporation	30-Aug- 16	4-2016- 504400	Application for the logo "The Care Package".	The application which was filed on August 30, 2016 is pending with the IP Office. The 3rd year Anniversary DAU is due for filing on August 30, 2019.
WOODEN SPOON Device (Class No. 30)	Pilmico Foods Corporation	15-Mar- 91	4-1991- 00054939 4-May-93	Application for the device mark "WOODEN SPOON".	Original Certificate of Registration was issued on May 4, 1993. The mark was renewed on May 4, 2013. The 5th year Renewal DAU is due for filing on May 4, 2019.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
WOODEN SPOON word mark (additional classes – Class Nos. 35, 43)	Pilmico Foods Corporation	August 30, 2016	4-2016- 504396 17-Dec-17	Application for the word mark "WOODEN SPOON" for additional classes Nos. 35 and 43.	Original Certificate of Registration was issued on December 17, 2017. The 3rd year anniversary DAU is due for filing on August 30, 2019.
WOODEN SPOON AND DEVICE (additional classes – Class Nos. 35, 43)	Pilmico Foods Corporation	30-Aug- 16	4-2016- 504399	Application for the device mark "WOODEN SPOON" for additional classes Nos. 35 and 43.	The application which was filed on August 30, 2016 is pending with the IP Office. The 3rd year Anniversary DAU is due for filing on August 30, 2019.
PILMICO word mark (Class Nos. 5, 29, 30, 31, 35, 43, and 44)	Pilmico Foods Corporation	21-Sep- 16	4-2016- 504847 24-Mar-17	Application for the word mark "PILMICO"	Original Certificate of Registration was issued on March 24, 2017. The 3rd year Anniversary DAU is due for filing on September 21, 2019.
Silver 168 (Class No. 30)	Pilmico Foods Corporation	24-Oct-17	4-2017- 017183 22-Feb-18	Application for the word mark "Silver 168"	Original Certificate of Registration was issued on February 22, 2018. The 3rd year anniversary DAU is due for filing on October 24, 2020.
Yummii word mark (Class No. 30)	Pilmico Foods Corporation	25-Aug- 17	4-2017- 0503463 28-Dec-17	Application for the word mark "Yummii".	Original Certificate of Registration was issued on December 28, 2017. The 3rd year anniversary DAU is due for filing on August 25, 2020.
Silver Star with Chinese Slogan Device (Class No. 30)	Pilmico Foods Corporation	24-Oct-17	4-2017- 017184 22-Feb-18	Application for the device mark "Silver Star with Chinese Slogan Device."	Original Certificate of Registration was issued on February 22, 2018. The 3rd year anniversary DAU is due for filing on October 24, 2020.
SOLA ALL PURPOSE FLOUR word mark (Class No. 30)	Pilmico Foods Corporation	10-Jun-13	4-2013- 00006660 20-Feb-14	Application for the word mark "SOLA ALL PURPOSE FLOUR".	The Original Certificate of Registration was issued on February 20, 2014. The 3rd year Anniversary DAU was filed on December 12, 2016. The 5th year Anniversary DAU is due for filing on February 20, 2020.
PILMICO logo (Class Nos. 5 , 29, 30, 31, 35, 43, and 44)	Pilmico Foods Corporation	21-Feb-17	4-2017- 500751 2-Jun-17	Application for the device mark "PILMICO".	The Original Certificate of Registration was issued on June 2, 2017. The 3rd year Anniversary DAU is due for filing on February 21, 2020.
"M" handshake mark (Class Nos. 5, 29, 30, 31, 35, 43, and 44)	Pilmico Foods Corporation	20-Feb-17	4-2017- 500744 17-Aug-17	Application for the "M" handshake mark.	The Original Certificate of Registration was issued on August 17, 2017. The 3rd year Anniversary DAU is due for filing on February 20, 2020.

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Tinapay Natin word mark (Class No. 41)	Pilmico Foods Corporation	22-Jan-18	04-2018- 001238	Application for the word mark "Tinapay Natin".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on January 22, 2021.
My Wooden Spoon word mark (Class Nos. 9, 35,38,41)	Pilmico Foods Corporation	19-Jun-18	04-2018- 10221	Application for the word mark "My Wooden Spoon".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on June 19, 2021.
PIGROW Device (Class Nos. 31 and 34)	Filagri, Inc.	28-Feb-12	4-2012- 002465 28-Sep-12	Application for the device mark "PIGROW", with color claim.	Original Certificate of Registration was issued on September 28, 2012. The 3rd year Anniversary DAU was filed on February 28, 2015 with the IP Office. The 5th year Anniversary DAU was filed on September 28, 2018 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on September 28, 2022.
PIGROW MATERNA word mark (Class Nos. 31 and 44)	Filagri, Inc.	28-Feb-12	4-2012- 002463 24-May-12	Application for the word mark "PIGROW MATERNA".	Original Certificate of Registration was issued on May 24, 2012. The 3rd year Anniversary DAU was filed on February 27, 2015 with the IP Office. The 5th year Anniversary DAU was filed on May 24, 2018 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on May 24, 2022.
PORK SOLUTIONS word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	4-Jan-06	4-2006- 000130 20-Aug-07	Application for the word mark "PORK SOLUTIONS".	Original Certificate of Registration was issued on August 20, 2007. The 3rd year Anniversary DAU was filed on January 5, 2009 with the IP Office. The 5th year Anniversary DAU was filed on October 19, 2012 with the IP Office. The request for renewal of registration was filed on August 7, 2017. The renewal DAU was filed on August 17, 2018. The 5th year Renewal DAU is due on August 20, 2023.

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POULTRY SOLUTIONS word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	January 4, 2006	4-2006- 000132 20-Aug-07	Application for the word mark "POULTRY SOLUTIONS".	Original Certificate of Registration was issued on August 20, 2007. The 3rd year Anniversary DAU was filed on January 5, 2009 with the IP Office. The 5th year Anniversary DAU was filed on October 19, 2012 with the IP Office. The request for renewal of registration was filed on August 7, 2017. The renewal DAU was filed on August 17, 2018. The 5th year Renewal DAU is due for filing on August 20, 2023.
CIVIC Device (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 00009841 6-Jun-13	Application for the device mark "CIVIC".	Original Certificate of Registration was issued on June 6, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on June 6, 2019.
TAMERA word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 00009856 6-Jun-13	Application for the word mark "TAMERA".	Original Certificate of Registration was issued on June 6, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on June 6, 2019.
PILMICO ANIMAL NUTRITION word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 00009849 6-Jun-13	Application for the word mark "PILMICO ANIMAL NUTRITION".	Original Certificate of Registration was issued on June 6, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on June 6, 2019.
AQUAMAX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 00009857 6-Jun-13	Application for the word mark "AQUAMAX".	Original Certificate of Registration was issued on June 6, 2013. The 3rd year Anniversary DAU was filed on February 10, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on June 6, 2019.
CLASSIC word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 00009844 14-Apr-13	Application for the word mark "CLASSIC".	Original Certificate of Registration was issued on April 14, 2013. The 3rd year Anniversary DAU was filed on August 5, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 14, 2019.

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ULTIMAX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	August 10, 2012	4-2012- 009845 14-Apr-13	Application for the word mark "ULTIMAX"	Original Certificate of Registration was issued on April 14, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on April 14, 2019.
POULTRY EXPRESS word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009847 14-Apr-13	Application for the word mark "POULTRY EXPRESS".	Original Certificate of Registration was issued on April 14, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on April 14, 2019.
ELITE word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009843 14-Apr-13	Application for the word mark "ELITE".	Original Certificate of Registration was issued on April 14, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on April 14, 2019.
ALAS NG SALTO word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	25-Sep- 12	4-2012- 011803 28-Feb-13	Application for the word mark "ALAS NG SALTO".	Original Certificate of Registration was issued on February 28, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 28, 2019.
AVE MAX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009848 8-Feb-13	Application for the word mark "AVE MAX".	Original Certificate of Registration was issued on February 28, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 8, 2019.
SALTO Device (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009850 8-Feb-13	Application for the device mark "SALTO".	Original Certificate of Registration was issued on February 8, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 8, 2019.
ANGAT SARADO word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009852 8-Feb-13	Application for the word mark "ANGATSARADO"	Original Certificate of Registration was issued on February 8, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 8, 2019.

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BASIC word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009853 8-Feb-13	Application for the word mark "BASIC".	Original Certificate of Registration was issued on February 8, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 8, 2019.
LAKAS GATAS word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009842 8-Feb-13	Application for the word mark "LAKAS GATAS".	Original Certificate of Registration was issued on February 8, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 8, 2019.
GALLIMAX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Aug- 12	4-2012- 009846 8-Feb-13	Application for the word mark "GALLIMAX".	Original Certificate of Registration was issued on February 8, 2013. The 3rd year Anniversary DAU was filed on August 5, 2015 with the IP Office. The 5th year Anniversary DAU is due for filing on February 8, 2019.
SUPREMECON word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	21-Mar- 11	4-2011- 003166 22-Jul-11	Application for the word mark "SUPREMECON".	Original Certificate of Registration was issued on July 22, 2011. The 3rd year Anniversary DAU was filed on March 21, 2014 with the IP Office. The 5th year Anniversary DAU was filed on July 22, 2017 with the IP Office. The 10th year Anniversary DAU is due for filing on July 22, 2021.
POWERMIX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	10-Jun-11	4-2011- 006860 13-Jan-12	Application for the word mark "POWERMIX".	Original Certificate of Registration was issued on January 13, 2012. The 3rd year Anniversary DAU was filed on June 9, 2014 with the IP Office. The 5th year Anniversary DAU is was filed on January 13, 2018. The 10th year Anniversary DAU is due for filing on January 13, 2022.
PILMICO FEEDS word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	8-Sep-11	4-2011- 010731 8-Mar-12	Application for the word mark "PILMICO FEEDS".	Original Certificate of Registration was issued on March 8, 2012. The 3rd year Anniversary DAU was filed on September 8, 2014 with the IP Office. The 5th year Anniversary DAU was filed on March 6, 2018 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on March 8, 2022.

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GROW YOUR PROFIT word mark (Class No. 31 and 44)	Pilmico Animal Nutrition Corporation	3-Jul-13	4-2013- 007729 26-Dec-13	Application for the word mark "GROW YOUR PROFIT".	Original Certificate of Registration was issued on December 26, 2013. The 3rd year Anniversary DAU was filed on June 22, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on December 26, 2019.
PARTNERS FOR GROWTH word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	15-Jan-10	4-2010- 000543 16-Jul-10	Application for the word mark "PARTNERS FOR GROWTH"	Original Certificate of Registration was issued July 16, 2010. The 3rd year Anniversary DAU was filed on September 25, 2012 with the IP Office. The 5th year Anniversary DAU was filed on June 22, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on July 16, 2020.
PILMICO FARMS LOGO (Class No. 31)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009415 17-Apr-14	Application for the device mark "PILMICO FARMS".	Original Certificate of Registration was issued April 17, 2014. The 3rd year Anniversary DAU was filed on August 7, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 17, 2020.
PILMICO FEEDS word mark (Class Nos. 31 and 44)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009416 17-Apr-14	Application for the word mark "PILMICO FEEDS".	Original Certificate of Registration was issued April 17, 2014. The 3rd year Anniversary DAU was filed on August 6, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 17, 2020.
GROWING PIG LOGO (Class Nos. 31 and 44)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009417 17-Apr-14	Application for the device mark "GROWING PIG LOGO".	Original Certificate of Registration was issued April 17, 2014. The 3rd year Anniversary DAU was filed on August 6, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 17, 2020.
GROWING CHICKEN LOGO (Class Nos. 31 and 44)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009418 17-Apr-14	Application for the device mark "GROWING CHICKEN LOGO".	Original Certificate of Registration was issued April 17, 2014. The 3rd year Anniversary DAU was filed on August 6, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 17, 2020.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
GROWING QUAIL LOGO (Class Nos. 31 and 44)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009419 17-Apr-14	Application for the device mark "GROWING QUAIL LOGO".	Original Certificate of Registration was issued on April 17, 2014. The 3rd year Anniversary DAU was filed on August 6, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 17, 2020.
GROWING PIGEON LOGO (Class Nos. 31 and 44)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009420 17-Apr-14	Application for the device mark "GROWING PIGEON LOGO".	Original Certificate of Registration was issued on April 17, 2014. The 3rd year Anniversary DAU was filed on August 6, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on April 17, 2020.
GROWING DUCK LOGO (Class Nos. 31 and 44)	Pilmico Animal Nutrition Corporation	7-Aug-13	4-2013- 009421 26-Dec-13	Application for the device mark "GROWING DUCK LOGO".	Original Certificate of Registration was issued on December 26, 2013. The 3rd year Anniversary DAU was filed on August 6, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on December 26, 2019.
POWERHEAL word mark (Class Nos. 5 and 31)	Pilmico Animal Nutrition Corporation	16-Dec- 13	4-2013- 014947	Application for the word mark "POWERHEAL".	Original Certificate of Registration was issued on April 17, 2017. A Declaration of Non-Use was filed on June 16, 2017.
POWER BOOST word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	29-Sep- 16	4-2016- 505003 8-Dec-16	Application for the word mark "POWERBOOST".	Original Certificate of Registration was issued on December 8, 2016. The 3rd year Anniversary DAU is due on September 29, 2019.
POWER BOOST AND PIG DEVICE (Class No. 31)	Pilmico Animal Nutrition Corporation	29-Sep- 16	4-2016- 505000 8-Dec-16	Application for the device mark "POWERBOOST and PIG".	Original Certificate of Registration was issued on December 8, 2016. The 3rd year Anniversary DAU is due on September 29, 2019.
POWER BOOST AND ROOSTER DEVICE (Class No. 31)	Pilmico Animal Nutrition Corporation	29-Sep- 16	4-2016- 504998 29-Jul-17	Application for the device mark "POWERBOOST and ROOSTER".	Original Certificate of Registration was issued on July 29, 2017. The 3rd year Anniversary DAU is due on September 29, 2019.
POWER BOOST DEVICE (Class No. 31)	Pilmico Animal Nutrition Corporation	29-Sep- 16	4-2016- 505001 8-Dec-16	Application for the device mark "POWERBOOST" in black and white.	Original Certificate of Registration was issued on December 8, 2016. The 3rd year Anniversary DAU is due on September 29, 2019.
IMMUNO DIGEST word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	29-Sep- 16	4-2016- 505002 8-Dec-16	Application for the word mark "Immunodigest".	Original Certificate of Registration was issued on December 8, 2016. The 3rd year Anniversary DAU is due on September 29, 2019.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
AVEMAX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	7-Mar-17	4-2017- 500952	Application for the word mark "AVEMAX".	Application still pending with the IP Office. The 3rd year Anniversary DAU is due for filing on March 7, 2020.
CIVIC word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	7-Mar-17	4-2017- 500955 22-Jun-17	Application for the word mark "CIVIC".	Original Certificate of Registration was issued on June 22, 2017. The 3rd year Anniversary DAU is due for filing on March 7, 2020.
ELITE word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	7-Mar-17	4-2017- 500956 22-Jun-17	Application for the word mark "ELITE".	Original Certificate of Registration was issued on June 22, 2017. The 3rd year Anniversary DAU is due for filing on March 7, 2020.
SALTO word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	8-Mar-17	4-2017- 500969 29-Jul-17	Application for the word mark "SALTO".	Original Certificate of Registration was issued on July 29, 2017. The 3rd year Anniversary DAU is due for filing on March 8, 2020.
ULTIMAX word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	26-Apr-17	4-2017- 006377 7-Sep-17	Application for the word mark "ULTIMAX".	Original Certificate of Registration was issued on September 7, 2017. The 3rd year Anniversary DAU is due for filing on April 26, 2020.
EGG2GO word mark (Class No. 29)	Pilmico Animal Nutrition Corporation	23-Jan-18	4-2018- 001326 13-Sep-18	Application for the word mark, "EGG2GO".	Original Certificate of Registration was issued on September 13, 2018. The 3rd year Anniversary DAU is due for filing on January 23, 2021.
BAGWIS word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	23-Jan-18	4-2018- 001327 13-Sep-18	Application for the word mark, "Bagwis".	Original Certificate of Registration was issued on September 13, 2018. The 3rd year Anniversary DAU is due for filing on January 23, 2021.
GUT PROTECH word mark (Class No. 31)	Pilmico Animal Nutrition Corporation	23-Jan-18	4-2018- 001328	Application for the word mark, "Gut Protech".	Pending with the IP Office.
WITH GUT PROTECH Device (Class No. 31)	Pilmico Animal Nutrition Corporation	23-Jan-18	4-2018- 001329 19-Jul-18	Application for the device mark, "With Gut ProTech".	Original Certificate of Registration was issued on July 19, 2018. The 3rd year Anniversary DAU is due for filing on January 23, 2021.
WORM BUSTER word mark (Class No. 31)	Nutrition	2-Feb-18	4-2018- 002030	Application for the word mark "Worm Buster".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on February 2, 2021.
WORM BUSTER	Pilmico Animal	251.00	4-2018- 002029	Application for the device mark "Worm	Original Certificate of Registration was issued on November 1, 2018.
Device (Class No. 31)	Nutrition Corporation	2-Feb-18	1-Nov-18	Buster".	The 3rd year Anniversary DAU is due for filing on February 2, 2021.
YOLO! CHICHA, ATBP. Word mark (Class No. 29)	Pilmico Animal Nutrition Corporation	15-Mar- 18	4-2018- 004853 23-Sep-18	Application for the word mark, "YOLO! Chicha, atbp."	Original Certificate of Registration was issued on September 23, 2018 The 3rd year Anniversary DAU is due for filing on March 15, 2021.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
DOK TILAOK word mark (Class Nos. 5,9,31,38)	Pilmico Animal Nutrition Corporation	20-Jun-18	4-2018- 010408	Application for the word mark, "Dok Tilaok".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on June 20, 2021.
BEAT THE DAY word mark (Class No. 29)	Pilmico Animal Nutrition Corporation	25-Jun-18	4-2018- 010792	Application for the word mark "Beat the Day".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on June 25, 2021.
TASTE ADVENTURE word mark (Class No. 29)	Pilmico Animal Nutrition Corporation	25-Jun-18	4-2018- 010793	Application for the word mark, "Taste Adventure".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on June 25, 2021.
ARYA word mark (Class No. 29)	Pilmico Animal Nutrition Corporation	14-Nov- 18	4-2018- 020473	Application for the word mark, "Arya".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on November 14, 2021.
THE GOOD MEAT word mark (Class No. 29 and 43)	Pilmico Animal Nutrition Corporation	12-Dec- 18	4-2018- 022094	Application for the word mark, "The Good Meat".	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on December 12, 2021.
Mata ng Bagyo word mark (Class No. 42)	Weather Philippines Foundation, Inc.	15-Apr-13	4-2013- 004262 31-Oct-13	Application for the word mark "Mata ng Bagyo".	Original Certificate of Registration was issued on October 31, 2013. The 3rd year Anniversary DAU was filed on March 18, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on October 31, 2019.
Weather Philippines and Logo (Class No. 42)	Weather Philippines Foundation, Inc.	18-Mar- 13	4-2013- 002959 13-Aug-15	Application for the device mark "Weather Philippines and Logo", with color claim.	Original Certificate of Registration was issued on August 13, 2015. The 3rd year Anniversary DAU was filed on March 18, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on August 13, 2021.
My Philippines. My Weather. Word mark (Class No. 42)	Weather Philippines Foundation, Inc.	18-Mar- 13	4-2013- 002961 13-Aug-15	Application for the word mark "My Philippines. My Weather."	Original Certificate of Registration was issued on August 13, 2015. The 3rd year Anniversary DAU was filed on March 18, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on August 13, 2021.
Payong Panahon word mark (Class No. 42)	Weather Philippines Foundation, Inc.	15-Apr-13	4-2013- 004261 15-Oct-15	Application for the word mark "Payong Panahon".	Original Certificate of Registration was issued on October 15, 2015. The 3rd year Anniversary DAU was filed on March 18, 2016 with the IP Office. The 5th year Anniversary DAU is due for filing on October 15, 2021.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Weather Philippines #Weather Wiser Nation word mark (Class No. 42)	Weather Philippines Foundation, Inc.	15-Dec- 14	4-2014- 015257 2-Jul-15	Application for the word mark "WeatherPhilippines #WeatherWiserNation".	Original Certificate of Registration was issued on July 2, 2015. The 3rd year Anniversary DAU was filed on August 25, 2017 with the IP Office. The 5th year Anniversary DAU is due for filing on July 2, 2021.
Weather Solutions and Logo (Class No. 42)	Weather Solutions, Inc.	12-Dec- 18		Application for the device mark with words "Weather Solutions", with color claim.	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on December 12, 2021.
Aboitiz & Device - Black (Class Nos. 30, 36, 37, 39, 40 and 42)	Aboitiz & Co. Inc.	19-Dec- 05	4-2005- 012408 24-Sep-07	Application for the device mark "Aboitiz (Black)".	Original Certificate of Registration was issued on September 24, 2007. The 3rd year Anniversary DAU was filed on December 19, 2008 with the IP Office. The 5th year Anniversary DAU was filed on September 24, 2013 with the IP Office. The 10th year Anniversary DAU and renewal of registration were filed with the IP Office on September 24, 2017. Renewal DAU was filed on August 24, 2018 with the IP Office. The 5th Year Renewal DAU is due for filing on September 24, 2023.
Aboitiz & Device - Red (Class Nos. 30, 36, 37, 39, 40 and 42)	Aboitiz & Co. Inc.	19-Dec- 05	4-2005- 012409 24-Sep-07	Application for the device mark "Aboitiz (Red)".	Original Certificate of Registration was issued on September 24, 2007. The 3rd year Anniversary DAU was filed on December 19, 2008 with the IP Office. The 5th year Anniversary DAU was filed on September 24, 2013 with the IP Office. The 10th year Anniversary DAU and renewal of registration were filed with the IP Office on September 24, 2017. Renewal DAU was filed on August 24, 2018 with the IP Office. The 5th year Renewal DAU is due for filing on September 24, 2023.

Trademarks	Applicant	Date Filed	Registration No./Date Issued	Certificate of Description	Status
Passion for better ways word mark (Class Nos. 30, 36, 37, 39, 40 and 42)	Aboitiz & Co. Inc.	19-Dec- 05	4-2005- 012413 24-Sep-07	Application for the word mark "Passion for better ways".	Original Certificate of Registration was issued on September 24, 2007. The 3rd year Anniversary DAU was filed on December 19, 2008 with the IP Office. The 5th year Anniversary DAU was filed on September 24, 2013 with the IP Office. The 10th year Anniversary DAU and renewal of registration were filed with the IP Office on June 23, 2017. Renewal DAU was filed on August 24, 2018 with the IP Office. The 5th year Renewal DAU is due for filing on September 24, 2023.
Metaphil Logo (Class Nos. 37, 40 and 42)	Aboitiz Construction Group, Inc.	21-May- 10	4-2010- 005424 26-Nov-10	Application for the device mark "Metaphil Logo", with color claim.	Original Certificate of Registration was issued on November 26, 2010. The 3rd year Anniversary DAU was filed on May 21, 2013 with the IP Office. The 5th year Anniversary DAU was filed on October 7, 2016 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on November 26, 2020.
Metaphil word mark (Class Nos. 37, 40 and 42)	Aboitiz Construction Group, Inc.	16-Jul-10	4-2010- 007798 24-Mar-11	Application for the word mark "Metaphil".	Original Certificate of Registration was issued on March 24, 2011. The 3rd year Anniversary DAU was filed on May 21, 2013 with the IP Office. The 5th year Anniversary DAU was filed on March 9, 2017 with the IP Office. The 10th year Anniversary DAU and application for renewal are due for filing on March 24, 2021.
Aboitiz Construction Logo (Class No. 37)	Aboitiz Construction, Inc.	26-Nov- 18	4-2018- 021230	Application for the device mark "Aboitiz Construction", with color claim.	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on November 26, 2021.
Aboitiz Foundation Logo (Class Nos. 35, 41)	Aboitiz Foundation, Inc.	5-Dec-18	04-2018- 121744	Application for the device mark "Aboitiz Foundation, Inc." with color claim.	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on December 5, 2021.
Kinder logo (Class Nos. 35, 41)	Aboitiz Foundation, Inc.	Jan. 10, 2019	04-2019- 000053	Application for the device mark "Kinder", with color claim.	Pending with the IP Office. The 3rd year Anniversary DAU is due for filing on January 8, 2022.

International Trademarks Application (Madrid Protocol)

Trademarks	Applicant	Date Filed	Country of Application	Status
			WIPO	Pending.
			Brunei	Pending.
			China	Pending.
Aboitiz word	Aboitiz		Indonesia	Pending.
mark (Class Nos. 30, 35, 36, 37, 39,	Equity Ventures,	4-Jan-19	Cambodia	Pending.
40, 42)	Inc.		Laos	Pending.
			Singapore	Pending.
			Thailand	Pending.
			Vietnam	Pending.
AboitizPower	Aboitiz		WIPO	Pending.
word mark (Class	Power	4-Jan-19	Vietnam	Pending.
Nos. 39, 40, 42)	Corporation		Indonesia	Pending.
AboitizPower	Aboitiz		WIPO	Pending.
Device (Class Nos.	Power	4-Jan-19	Vietnam	Pending.
39, 40, 42)	Corporation		Indonesia	Pending.
Cleanergy word mark (Agenda Nos. J00.2015. 02.7275-77) (Class Nos. 39, 40 & 42)	Aboitiz Power Corporation	24-Jun-15	Indonesia	The application is still pending.
Cleanergy word	Aboitiz		WIPO	Pending.
mark (Class Nos. 39, 40, 42)	Power Corporation	18-Jan-19	Vietnam	Pending.
Cleanergy Get It	Aboitiz		WIPO	Pending.
device (Class Nos.	Power	4-Jan-19	Vietnam	Pending.
39, 40, 42)	Corporation		Indonesia	Pending.
Cleanergy Got It	Aboitiz		WIPO	Pending.
Device (Class Nos.	Power	4-Jan-19	Vietnam	Pending.
39, 40, 42)	Corporation		Indonesia	Pending.

Trademarks	Applicant	Date Filed	Country of Application	Status
			WIPO	On July 9, 2013, the International Bureau of World Intellectual Property Organization issued a Certificate of Registration. Date of Renewal is on July 9, 2023.
			Singapore	On October 20, 2014, the Intellectual Property Office of Singapore (IPOS) issued a Statement of Grant of Protection approving the trademark application effective July 9, 2013 and valid for ten years.
Star Beam Soft Wheat Flour (#1171572)	Pilmico Foods	9-Jul-13	Turkey	On March 10, 2015, the Turkey Patent Institute Trademarks Department issued a statement granting protection to the subject mark.
(Class No. 30)	Corporation		Vietnam	The IP Office's International Bureau was notified by the Office of Vietnam of its approval of Pilmico's trademark application effective July 9, 2013 and valid for ten years.
			South Korea	On May 15, 2014, the Korean Intellectual Property Office (KIPO) issued a Statement of Grant of Protection dated approving Pilmico's trademark application effective July 9, 2013 and valid for ten years.
		16-Dec-15	China	Refused registration in a Notification of Ex Officio Refusal on September 29, 2017.
			WIPO	On September 12, 2013, the International Bureau of World Intellectual Property Organization issued a Certificate of Registration. Date of Renewal is on July 9, 2023.
			Singapore	On October 20, 2014, the Intellectual Property Office of Singapore issued a Statement of Grant of Protection approving Pilmico's trademark application effective July 9, 2013 and valid for ten years.
Sun Stream Hard Wheat Flour	Pilmico Foods	9-Jul-13	Turkey	On September 10, 2014, the Turkey Patent Institute Trademarks Department issued a statement granting protection to the subject mark.
(#1173340) (Class No. 30)	Corporation		Vietnam	The IP Office's International Bureau was notified by the Office of Vietnam of its approval of Pilmico's trademark application effective July 9, 2013 and valid for ten years.
			South Korea	On May 15, 2014, the Korean Intellectual Property Office (KIPO) issued a Statement of Grant of Protection approving Pilmico's trademark application effective July 9, 2013 and valid for ten years.
		16-Dec-15	China	Refused registration in a Notification of Ex Officio Refusal issued on September 29, 2017.

Trademarks	Applicant	Date Filed	Country of Application	Status
			WIPO	On September 12, 2013, the International Bureau of World Intellectual Property Organization issued a Certificate of Registration. Date of Renewal is on July 9, 2023.
			Singapore	On September 16, 2014, the IPOS issued a Statement of Grant of Protection to the subject mark until July 9, 2023.
Star Blaze Soft Wheat Flour	Pilmico Foods	9-Jul-13	Turkey	The Turkish Patent Institute Trademarks Department in its Statement dated September 10, 2014 granted protection to the subject mark.
(#1173338) (Class No. 30)	Corporation		Vietnam	The IP Office's International Bureau was notified by the Office of Vietnam of its approval of the trademark application effective July 9, 2013 and valid for ten years.
			South Korea	On May 15, 2014, the KIPO issued a Statement of Grant of Protection approving the trademark application effective July 9, 2013 and valid for ten years.
		16-Dec-15	China	Refused registration through a Notification of Ex Officio Refusal dated September 29, 2017.
	Pilmico Foods Corporation		Singapore	On October 20, 2014, the IPOS issued a Statement of Grant of Protection to the subject mark until July 9, 2023.
Sun Rays Hard		9-Jul-13	Turkey	The Turkish Patent Institute Trademarks Department in its Statement dated September 10, 2014 granted protection to the trademark application effective July 9, 2013 and valid for ten years.
Wheat Flour (#1173337) (Class No. 30)			Vietnam	The IP Office's International Bureau was notified by the Office of Vietnam of its approval for Pilmico's trademark application effective July 9, 2013 and valid for ten years.
			South Korea	On May 15, 2014, the KIPO issued a Statement of Grant of Protection approving Pilmico's trademark application effective July 9, 2013 and valid for ten years.
		16-Dec-15	China	Refused registration.
			WIPO	On July 9, 2013, the International Bureau of World Intellectual Property Organization issued a Certificate of Registration. Date of Renewal is on July 9, 2023.
Luna Cake Flour (#1173339) (Class No. 30)	Pilmico Foods	9-Jul-13	South Korea	On May 15, 2014, the KIPO issued a Statement of Grant of Protection approving Pilmico's trademark application effective July 9, 2013 and valid for ten years.
	Corporation		Turkey	Refused registration.
			Singapore	Refused registration.
			Vietnam	Refused registration.
		16-Dec-15	China	On September 29, 2017, the Trademark Office of China issued a Statement of Grant of Protection.

Trademarks	Applicant	Date Filed	Country of Application	Status
			WIPO	On February 12, 2016, the World Intellectual Property Organization issued a Certificate of Registration. Date of Renewal is on February 12, 2026.
			Singapore	On September 22, 2017, the Intellectual Property Office of Singapore issued a Statement of Grant of Protection.
Sola All Purpose Flour (#1341959) (Class No. 30)	Pilmico Foods Corporation	12-Feb-16	Turkey	The Turkish Patent and Trademark Office issued a statement to the effect that it has found no grounds for provisional refusal of the registration of the mark but the protection of the mark is still subject to opposition by third parties from June 27, 2017 to August 27, 2017.
			Vietnam	Refused registration in a Notification of Provisional Refusal on April 11, 2018.
			South Korea	On December 4, 2017, the KIPO issued a Statement of Grant of Protection approving the trademark application effective February 12, 2016.
			China	Application is still pending.
PILMICO word			WIPO	On March 16, 2017 the International Bureau of World Intellectual Property Organization issued a Certificate of Registration. Date of Renewal is on March 16, 2027.
mark (#1392327) (Class Nos. 5, 29, 30, 31, 35, 43,	Pilmico Foods Corporation	16-Mar-17	USA (Guam)	USPTO completed its ex officio examination and found no grounds for refusal, subject to opposition or observations beginning November 27, 2018. Publication date is November 27, 2018.
and 45)			Ghana	Application is still pending.
			Cambodia	Application is still pending.
			Singapore	Application is still pending.
Aquamax	Pilmico Animal	24 Apr 17	USA	On November 27, 2017, a Total Provisional Refusal of Protection was issued. Pilmico Animal Nutrition Corporation advised not to contest the refusal.
(#1372599) (Class No. 31)	Nutrition Corporation	24-Apr-17	Singapore	On May 1, 2018, the Intellectual Property Office of Singapore issued a Statement of Grant of Protection.
Civic	Pilmico Animal	20 4 17	USA	On April 3, 2018, the US Patent and Trademark Office issued a Statement of Grant of Protection.
(#1377276) (Class No. 31)	Nutrition Corporation	30-Aug-17	Singapore	On June 6, 2018, a Statement of Grant of Protection was issued.
Elite (#1277277)	Pilmico Animal	20 Aug 17	USA	On January 8, 2018, a Total Provisional Refusal of Protection was issued. Pilmico Animal Nutrition Corporation advised not to contest the refusal.
(#1377277) (Class No. 31)	Nutrition Corporation	30-Aug-17	Singapore	On June 21, 2018, the Intellectual Property Office of Singapore issued a Statement of Grant of Protection.

Trademarks	Applicant	Date Filed	Country of Application	Status
			USA	On March 6, 2018, the US Patent and Trademark Office issued a Statement of Grant of Protection.
Gallimax (#1372097) (Class No. 31)	Pilmico Animal Nutrition	29-Jun-17	Singapore	On April 17, 2018, the Intellectual Property Office of Singapore issued a Statement of Grant of Protection.
	Corporation		Ghana	Application is still pending.
			Cambodia	Application is still pending.
	Pilmico		USA	Application is still pending.
Salto	Animal	20-Nov-17	Singapore	Application is still pending.
(#1407635) (Class No. 31)	Nutrition		Ghana	Application is still pending.
(,	Corporation		Cambodia	Application is still pending.
			USA	On March 3, 2018, the US Patent and Trademark Office issued a Statement of Grant of Protection
Powermix (#1372598) (Class No. 31)	Pilmico Animal Nutrition	24-Apr-17	Singapore	On January 18, 2018, a Total Provisional Refusal of Protection was issued. Pilmico Animal Nutrition Corporation advised not to contest the refusal.
	Corporation		Ghana	Application is still pending.
			Cambodia	Application is still pending
Ultimax	Pilmico Animal	20 Nov 17	USA	On September 25, 2018, the US Patent and Trademark Office issued a Statement of Grant of Protection.
(#1404587) (Class No. 31)	Nutrition Corporation	20-Nov-17	Singapore	On November 22, 2018, the Intellectual Property Office of Singapore issued a Statement of Grant of Protection.

AEV and its Subsidiaries have other pending trademark application under the Madrid Protocol for the following countries: Brunei, China, Indonesia, Cambodia, Laos, Singapore, Thailand, Vietnam, Ghana, and the United States of America.

International Trademarks Application (Non-Madrid Protocol)

Trademarks	Applicant	Date Filed	Country of Applicati	Status
PILMICO (#304120550) (Class Nos. 5, 29, 30, 31, 35, 43, and 44)	Pilmico Foods Corporation	April 25, 2017	Hong Kong	On November 9, 2017, the Trade Marks Registry Intellectual Property Department issued a Certificate of Registration for the trade mark PILMICO valid until April 24, 2027.
PILMICO (#493122018) (Class Nos. 5, 29, 30, 31, 35, 43, and 44)	Pilmico Foods Corporation	August 21, 2018	Myanmar	The mark was registered on August 31, 2018.
Elite (4-2016-32520) (Class Nos. 5, 31, 44)	Pilmico Foods Corporation	October 18, 2016	Vietnam	The application was denied by the NOIP of Vietnam. Pilmico decided not to file for opposition.

AEV and its Subsidiaries have other pending trademark applications to individual countries such as Vietnam, Indonesia, Malaysia, and Thailand.

(x) Government Approvals

The discussion on the need for any government approval of principal products or services of the Company and its Subsidiaries, including COCs obtained by the Generation Companies and franchises obtained by the Distribution Utilities, is included in Item (ix) Patents, Copyrights and Franchises of this Information Statement.

International Animal Nutrition

The Gold Coin Group, with companies and plant operations across different Asia Pacific countries, have secured the necessary registrations, permits, and licenses to allow it to do business in the following countries: China, Indonesia, Malaysia, Thailand, Sri Lanka.

(xi) Effect of Existing or Probable Governmental Regulations

1. The Tax Reform for Acceleration and Inclusion (TRAIN Law)

The TRAIN Law was signed into law by President Rodrigo Roa Duterte on December 19, 2017 and took effect on January 1, 2018. Its declared policies are: (a) enhance the progressivity of the tax system through the rationalization of the Philippine internal revenue tax system, thereby promoting sustainable and inclusive economic growth, (b) provide, as much as possible, an equitable relief to a greater number of taxpayers and their families in order to improve levels of disposable income and increase economic activity; and (c) ensure that the government is able to provide for the needs of those under its jurisdiction and care through the provision of better infrastructure, health, education, jobs, and social protection for the people.

One of the major provisions of the TRAIN Law is the staggered increase in oil and coal excise taxes. Under the TRAIN Law, rates will be adjusted gradually between 2018 and 2020. For coal, the rates will increase from ₱10 per metric ton to ₱50, ₱100, and ₱150 per metric ton, respectively, in 2018, 2019, and 2020, covering both domestic and imported coal.

Further, the TRAIN Law repeals Section 9 of Republic Act No. (RA) 9511 or the National Grid Corporation of the Philippines Act, which removes the VAT exemptions on transmission charges and on the sale of electricity by cooperatives duly registered under the Cooperative Development Authority (CDA). The estimated impact on the cost of electricity are as follows:

Additional cost											
All figures in ₱			Current	Generation	Transmission						
	kWh consumption	Current cost per kWh		Coal	Diesel/Bunker	Distribution	UCME	Total	Estimated new total cost	Percent increase	
Grid (Meralco)	100	7.80	780.00	2.00	4.40	8.18	0.00	0.38	14.96	794.96	1.92
Grid (non-Meralco, NEA)	100	8.80	880.00	2.00	4.40	5.91	0.00	0.38	12.69	892.69	0.44
Grid (non-Meralco, CDA)	00	8.80	880.00	2.00	4.40	5.91	7.18	0.38	19.87	899.87	2.26
SPUG (NEA , coal powered)	00	11.30	1,130.00	4.00	0.00	0.00	0.00	0.38	4.38	1,134.38	0.39
SPUG (CDA, coal powered)	00	11.30	1,130.00	4.00	0.00	0.00	10.17	0.38	14.55	1,144.55	1.29
SPUG (NEA, diesel/ bunker powered, full pass-through)	00	11.30	1,130.00	0.00	7 1.00	0.00	0.00	0.00	71.00	1,201.00	6.28
SPUG (CDA, diesel/ bunker powered, full pass-through)	00	11.30	1,130.00	0.00	7 1.00	0.00	10.17	0.00	8.7	2.70	7.8
SPUG (NEA, diesel/ bunker powered, subsidized)	00	11.30	1,130.00	0.00	0.00	0.00	0.00	0.38	0.38	30.38	0.03
SPUG (CDA, diesel/ bunker powered, <u>subsidized)</u>	00	11.30	1,130.00	0.00	0.00	0.00	10.17	0.38	0.55	40.55	0.93

Additional cost

Sources: Department of Energy (DOE), Kuryente.org, and DOF staff estimates

Notes: Estimates are based on the following assumptions:

i. An additional PHP 2.50 per liter increase in the excise tax of diesel and bunker fuel.

ii. An average increase to PHP 1.00 in excise tax per metric ton of coal.

Another major change introduced by the TRAIN Law is the refund mechanism of zero-rated sales and services under the enhanced VAT refund system. Upon the successful establishment and implementation of an enhanced VAT refund system, refunds of creditable input tax shall be granted by the Bureau of Internal Revenue (BIR) within 90 days from filing of the VAT refund application with the BIR, provided that all pending VAT refund claims of the taxpayer as of December 31, 2017 shall be fully paid in cash by December 31, 2019. The zero-rated transactions covered by this refund mechanism are the following:

- (a) Sale of raw materials or packaging materials to a nonresident buyer for delivery to a resident local export-oriented enterprise;
- (b) Sale of raw materials or packaging materials to export-oriented enterprise whose export sales exceed 70% of total annual production;
- (c) Those considered export sales under Executive Order No. 226, otherwise known as the Omnibus Investment Code of 1987, and other special laws;
- (d) Services performed by subcontractors and/or contractors in processing, converting, of manufacturing goods for an enterprise whose export sales exceed 70% of total annual production; and
- (e) Processing, manufacturing or repacking goods for other persons doing business outside the Philippines which goods are subsequently exported, where the services are paid for in acceptable foreign currency and accounted for in accordance with the rules and regulations of Bangko Sentral ng Pilipinas.

Finally, the TRAIN Law doubled the documentary stamp tax (DST) on almost all covered instruments, except debt instruments where the increase is 50%. Only the DST on instruments pertaining to property insurance, fidelity bonds, other insurance, indemnity bonds, deeds of sale, and conveyance remain unchanged.

The Corporate Tax Reform and Fiscal Incentives Modernization is the second package of the Comprehensive Tax Reform Program of the Duterte Administration ("Package 2"). In his State of the Nation Address on July 23, 2018, the President certified Package 2 as a priority legislative measure.

The House of Representatives approved its version of Package 2, House Bill No. (HB) No. 8083 or the Tax Reform for Attracting Bett r and Higher Quality Opportunities ("Trabaho") bill, on third and final reading on September 10, 2018. On the other hand, the Senate's version, Senate Bill No. (SB) No. 1906, has been pending with the Committee of Ways and Means since August 6, 2018.

Package 2, which the Department of Finance (DOF) claims to be revenue-neutral, proposes to gradually lower the corporate income tax ("CIT") rate while modernizing the fiscal incentives to make them performance-based, targeted, time-bound, and transparent for a more competitive fiscal incentives system for investments. Pursuant to HB No. 8083, from 30%, the CIT shall be 28% beginning January 1, 2021; 26% beginning January 1, 2023; 24% beginning January 1, 2025; 22% beginning January 1, 2027; and 20% beginning January 1, 2029. On the other hand, under SB No. 1906, the CIT rate shall be 25% upon the effectivity of Package 2.

2. Data Privacy Act of 2012

The Data Privacy Act of 2012 is a comprehensive and strict privacy legislation aimed to protect the fundamental human right of privacy by: (a) protecting the privacy of individuals while ensuring free flow of information; (b) regulating the collection, recording, organization, storage, updating or modification, retrieval, consultation, use, consolidation, blocking, erasure or destruction of personal data; and (c) ensuring that the Philippines complies with international standards set for data protection through National Privacy Commission (NPC).

Intended to protect the privacy of individuals, it mandates companies to inform the individuals about how their personal information are collected and processed. It also ensures that all personal information must be (a) collected and processed with lawful basis, which includes consent, and only for reasons that are specified, legitimate, and reasonable; (b) handled properly, ensuring its accuracy and retention only for as long as reasonably needed; and (c) discarded properly to avoid access by unauthorized third parties.

Its Implementing Rules and Regulations took effect on September 9, 2016, mandating all Philippines companies to comply with the following: (a) appointment of a Data Protection Officer; (b) conduct of a privacy impact assessment; (c) creation of a privacy knowledge management program; (d) implement a privacy and data protection policy; and (e) establish a breach reporting procedure. In addition, companies with at least 250 employees or access to the

personal and identifiable information of at least 1,000 individuals are required to register their data processing systems with the National Privacy Commission.

In 2017, AEV launched its data privacy compliance program, which includes the implementation of Information Security Management System (ISMS) for the entire Aboitiz Group. Expected time of completion for this compliance program is by the fourth quarter of 2019.

3. The Philippine Competition Act

The Philippine Competition Act (R.A. 10667) is aimed to promote and protect fair market competition. It is intended to improve consumer protection and preserve the efficiency of market competition by establishing the Philippine Competition Commission (PCC) to implement the following: (a) prohibition against entities from entering into anti-competitive horizontal and vertical agreements that substantially prevent, restrict, or lessen competition; (b) proscription on abuse of dominant position, which refers to conduct by dominant players that substantially prevents, restricts, or lessens competition (e.g., predatory pricing, tying and bundling, or imposing barriers to entry by new player, etc); (c) regulation or prevention of anti-competitive mergers and acquisitions; and (d) imposition of fines and criminal penalties.

In 2018, the PCC issued Memorandum Circular No. 18-001, which adjusted the thresholds for the compulsory notification of mergers and acquisitions from ₱1 bn for both the Size of Person and Size of Transaction tests to ₱5 bn for the Size of Person and ₱2 bn for the Size of Transaction as defined in the Implementing Rules and Regulations. The same memorandum circular also provided that unless otherwise modified or repealed by the Commission, the thresholds set out in Rule 4, Section 3 of the Implementing Rules and Regulations, as amended, shall be automatically adjusted commencing on March 1, 2019 and on March 1st of every succeeding year, using as index the Philippine Statistics Authority's official estimate of the nominal Gross Domestic Product (GDP) growth of the previous calendar year rounded up to the nearest hundred millions. The annual nominal GDP from 2017 to 2018 grew by 10.23%.

Adjusted Thresholds to be Implemented					
Test	Old Threshold (2018)	New Threshold (effective March 1, 2019)			
Size of Person Test	₱5 bn	₱5.6 bn			
Size of Transaction Test	₽2 bn	₽2.2 bn			

Based on the nominal GDP growth, the PCC issued Advisory 2019-001, notifying the public of the adjustment of the thresholds:

This means that the value of the assets or revenues of the Ultimate Parent Entity (UPE) of at least one of the parties must exceed p5.6 bn instead of p5 bn. The UPE is the entity that, directly or indirectly, controls a party to the transaction, and is not controlled by any other entity. In addition, the value of the assets or revenues of the acquired entity must exceed p2.2 bn instead of p2 bn. Both thresholds must be breached in order for the compulsory notification requirement to apply. The new thresholds will not apply to (a) transactions already pending review with the PCC, (b) notifiable transactions consummated before March 1, 2019, and (c) transactions already decided by the PCC.

The Aboitiz Group, in its effort to create shareholder value by growing its businesses and in the conduct of its business practices, closely monitors its compliance with the Philippine Competition Act.

4. General Banking Law of 2000 and the Issuances of Bangko Sentral ng Pilipinas

AEV's banking and financial services group adhere to the provisions of the General Banking Law of 2000 (Republic Act No. 8791) and the Anti-Money Laundering Act of 2001 (Republic Act No. 9160), as amended. Rules and regulations issued by the BSP in the forms of circulars, circular letters, and memoranda relevant to the business of AEV are compiled together in the (a) Manual of Regulations for Banks, and (b) the Manual of Regulations for Foreign Exchange Transactions. These manuals are updated by the BSP through issuances of supervisory and regulatory policies, which AEV's banking and financial services group regularly monitor.

5. Anti-Money Laundering Laws and Know Your Customer Procedures

UnionBank and its subsidiaries comply with the Anti-Money Laundering Act of 2001 (Republic Act No. 9160), as amended, its Implementing Rules and Regulations, and regulatory issuances of the BSP. The Bank adheres to the Know Your Customer (KYC) rules and customer due diligence requirements of both the law and regulations from the start of bank-client relationship until its termination.

Since June 2015, UnionBank and its subsidiaries has put in place a new AML System equipped with monitoring tools and reporting capabilities. Beginning September 2016, UnionBank has likewise implemented a real-time sanctions screening system to screen transactions that pass through the SWIFT network. Since 2017, Unionbank has also implemented monitoring processes for transactions within a certain threshold. KYC process remains to be robust through documentation of client information, determination of acceptable IDs for transactions, and senior management approval, where warranted.

Finally, on an annual basis, UnionBank, through its Compliance and Corporate Governance Office, provides annual formal AML trainings to the members of the Board of Directors, Senior Management and its Branches. Senior Management, branches and other units are also required to take the annual electronic AML refresher module in coordination with HR Group and the Compliance and Corporate Governance Office.

6. Electric Power Industry Reform Act of 2001 (EPIRA)

Since the enactment of the Electric Power Industry Reform Act of 2001 (EPIRA), the Philippine power industry has undergone and continues to undergo significant restructuring. Among the provisions of the EPIRA which have had or will have considerable impact on AboitizPower's businesses relate to the following:

(a) Wholesale Electricity Spot Market (WESM)

The WESM is a mechanism established by the EPIRA to facilitate competition in the production and consumption of electricity. It aims to provide the mechanism for identifying and setting the price of actual variations from the quantities transacted under contracts between sellers and purchasers of electricity by: (a) establishing the merit order dispatch instructions for specific time periods; (b) determining the market clearing price for such time periods; (c) reflecting accepted economic principles; and (d) providing a level playing field to all electric power industry participants.

The WESM provides an avenue whereby generators may sell power and at the same time suppliers and wholesale consumers can purchase electricity where no bilateral contract exists between the two. Where there are such bilateral contracts, these contracts are nevertheless declared in the market but only to determine the appropriate merit order of generators. Settlement for bilateral contracts between the contracting parties will, however, occur outside the market. Traded electricity not covered by bilateral contracts will be settled through the market on the basis of the market clearing prices for each of the trading periods.

DOE, ERC, and PEMC issued the amended Joint Resolution No. 2 on December 27, 2013 adjusting the WESM Offer Price Ceiling from \Rightarrow 62,000.00 per MWh to \Rightarrow 32,000.00 per MWh. In May 2014, the ERC issued an urgent resolution imposing a WESM interim secondary price cap of \Rightarrow 6,245.00 per MWh in the WESM. In December 2014, the ERC adopted a permanent pre-emptive mitigation measure, where the price cap of \Rightarrow 6,245.00 per MWh would be imposed in the event the average spot price in WESM would exceed \Rightarrow 9,000.00 per MWh over a rolling seven (7)day period.

The Philippine Independent Power Producers Association, Inc. (PIPPA) filed a petition for declaratory relief with the Regional Trial Court (RTC) of Pasig City on the ground that the resolutions establishing the interim secondary price cap and the permanent pre-emptive mitigation measure are invalid and void.

In 2015, DOE Circular 2015-10-0015 entitled "Providing Policies for Further Enhancement of the Wholesale Electricity Spot Market (WESM) Design and Operations" enhancing WESM Design as follows:

- (i) Removal of Pmin constraint in the Market Dispatch Optimization Model;
- (ii) Five minutes dispatch intervals from one hour;

- (iii) Ex-ante pricing only;
- (iv) Maintaining the one-hour settlement interval for settlement purposes;
- (v) Automated pricing corrections;
- (vi) Mandatory integration of distribution utilities' sub-transmission network (with material effect) into the Market Network Model (MNM);
- (vii) Changing the values and priorities of some of the Constraint Violation Coefficients (CVCs);
- (viii) Imposition of WESM offer cap and floor for energy and reserve as determined through joint study by the DOE, ERC and PEMC;
- (ix) Implementation of hourly Day-Ahead Projection (DAP) with sensitivities and Hour-Ahead Dispatch (HAD);
- (x) Implementation of nodal-based short-term demand forecasting;
- (xi) Enhanced training of WESM participants; and
- (xii) Any other enhancements as may be deemed necessary and issued by the DOE.

On May 17, 2017, PEMC filed an application docketed as ERC Case No. 2017-042 RC for the approval of the Price Determination Methodology for the WESM, which includes, inter alia, (a) scheduling and pricing of energy and reserves, and (b) revised settlement formula. Hearings are ongoing.

(b) WESM in Mindanao

On May 4, 2017, the DOE issued DC 2017-05-0009 entitled "Declaring the Launch of WESM in Mindanao and Providing Transition Guidelines". This DOE Circular took effect on June 7, 2017, with the following pertinent provisions:

- (i) Establishment of Mindanao WESM Transition Committee, which will be one of the committees under the PEMC Board;
- Launch of WESM in Mindanao on June 26, 2017, with the commencement of full commercial operations dependent on various conditions precedent, including installation of metering facilities, approval of the Price Determination Methodology by the ERC, and trial operations of the WESM, among others;
- (iii) Conduct of the Trial Operation Program for the WESM;
- (iv) Automatic termination of IMEM; and
- (v) Implementation of an Interim Protocol to govern the dispatch and scheduling of power generation plants, while the WESM is still not operational.

As of December 2018, trial operations were ongoing to ensure the readiness of eventual WESM participants in Mindanao. According to the DOE, the target commercial operations of the WESM in Mindanao is set on June 2019, although this would still require the promulgation of the new Price Determination Methodology currently pending in the ERC.

(c) Independent Electricity Market Operator (IEMOP)

On February 04, 2018, DOE issued Circular DC2018-01-0002, setting the policy governing the establishment of an independent market operator (IMO) of the WESM. The policy outlines the mandates of DOE and ERC over the IMO, its guiding principles, composition, including a board composed of at least five members, its functions, and WESM's new governing and governance structure and the conditions for transition.

The IMO transition plan called for the formation of a new company called the IEMOP as an independent market operator, with PEMC remaining as WESM's governing body. Previously, PEMC oversees both the operations and governance functions of WESM. The transition also entails the reconstitution of the PEMC Board, with the DOE Secretary relinquishing his chairmanship, paving the way for a PEMC independent of government.

On September 26, 2018, IEMOP formally took over operations of the WESM from PEMC thereby signifying the government's transfer of WESM operations to the private sector. IEMOP facilitates the registration and participation of generating companies, distribution utilities, directly connected customers or bulk users, suppliers and contestable customers in the WESM. It also determines the hourly schedules of generating units that will supply electricity to the grid, as well as the corresponding spot-market prices of electricity via its Market Management System.

(d) Retail Competition and Open Access (Open Access)

The EPIRA provides for a system of Open Access to transmission and distribution wires, whereby Transco, its concessionaire, the NGCP, and any distribution utility may not refuse the use of their wires by qualified persons, subject to the payment of transmission and distribution retail wheeling charges. Conditions for the commencement of Open Access are as follows:

- (i) Establishment of the WESM;
- (ii) Approval of unbundled transmission and distribution wheeling charges;
- (iii) Initial implementation of the cross-subsidy removal scheme;
- (iv) Privatization of at least 70% of the total capacity of generating assets of NPC in Luzon and Visayas; and
- (v) Transfer of the management and control of at least 70% of the total energy output of power plants under contract with NPC to the IPPAs.

As provided in the EPIRA, Open Access shall be implemented in phases. The WESM began operations in Luzon in June 2006 and in Visayas in December 2010.

In 2011, the ERC *motu proprio* initiated proceedings to determine whether Open Access may already be declared in Luzon and Visayas. Following various public hearings, the ERC declared December 26, 2011 as the Open Access Date when full operations of the Competitive Retail Electricity Market (CREM) in Luzon and Visayas should commence. All electricity end-users with an average monthly peak demand of 1 MW for the 12 months preceding December 26, 2011, as certified by the ERC to be Contestable Customers, were given the right to choose their own electricity suppliers. However, on October 24, 2011, upon the request of MERALCO, the Private Electric Power Operators Association and the Philippine Rural Electric Cooperatives Association, Inc. for re-evaluation of the feasibility of the December 26, 2011 Open Access Date, the ERC declared the deferment of the implementation of Open Access in Luzon and Visayas by reason of the inadequacy of rules, systems, preparations, and infrastructure required therefore.

In 2012, the ERC, together with the DOE and PEMC, worked on the development of the Transitory Rules to govern the initial implementation of Open Access, which rules were finalized and issued by the ERC in December 2012. Under the said rules, the ERC declared December 26, 2012 as the Open Access Date, while the period from December 26, 2012 to June 25, 2013 was declared as the transition period during which the required systems, processes, and information technology structure relating to Open Access would be developed and finalized, and registration of retail electricity suppliers and Contestable Customers into the WESM database would be instituted. The period from June 26, 2013 to December 25, 2013 would cover the initial commercial operation of Open Access. From December 26, 2013 onwards, full retail competition was implemented, with PEMC assigned to perform the functions of the Central Registration Body tasked to undertake the development and management of the required systems, processes, information technology structure, and the settlement of transactions in the WESM relating to Open Access.

In Mindanao, a truly competitive environment required by Open Access is not expected in the near future because the largest generating asset owned by NPC in Mindanao has yet to be privatized. In December 2013, however, the IMEM commenced operations to address the supply shortfall in the Grid through the utilization of available resources such that all registered generating facilities are mandated to fully account for their capacities in the market.

In December 2013, ERC issued revised licensing regulations for RES operating in the retail supply segment. In the ERC revised rules, no RES licenses would be issued to generating companies, IPPA and affiliates of distribution utilities during a transition period or until the ERC deems appropriate in consideration of market conditions. Additional restrictions were provided such as: (a) including the contracted capacity of the RES in the grid limitations imposed on the total capacity controlled by its affiliate generation companies; (b) limiting the supply by a RES to its affiliate end-users up to 50% of the RES' capacity; and (c) limiting the supply by a generation company to its affiliate RES up to 50% of the generation requirements of such RES. The Retail Electricity Suppliers Association of the Philippines, Inc. has a petition for declaratory relief with an urgent application for an injunction with the RTC of Pasig on the ground that the revised rules are unconstitutional and invalid.

On October 22, 2014, the ERC issued Resolution No. 17, Series of 2014, which holds in abeyance the evaluation of RES license applications and suspends the issuance of RES licenses pending the ERC's promulgation of the amended RES License Rules. Currently, ERC is reviewing the RES Licensing Rules and Rules for Contestability.

On May 12, 2016, the ERC issued Resolution No. 11, Series of 2016, which disallows distribution utilities from engaging in the supply of electricity to end-users in the Contestable Market unless it is a Supplier of Last Resort. Local RES are also mandated to wind down business within three years from the effectivity of ERC Resolution No. 11-16. Retail Supply Contracts (RSC) executed by Local RES shall remain valid until their expiration, but no new RSCs can be signed or executed. ERC Resolution No. 11-16 further provides that no RES are allowed to supply more than 30% of the total average monthly peak demand of all Contestable Customers in the CREM. Further, RES are not allowed to transact more than 50% of the total energy transactions of its supply business with its affiliate Contestable Customers.

In its Resolution No. 10, Series of 2016, the ERC approved the Revised Rules of Contestability, which establishes the conditions and eligibility requirements for end-users to be part of the Contestable Market.

On May 27, 2016, MERALCO filed a Petition for Declaratory Relief, docketed as SCA No. 4149-PSG, with a prayer for the issuance of a Temporary Restraining Order (TRO) and/or Writ of Preliminary Injunction to: (a) enjoin the DOE and the ERC from enforcing and implementing: (i) DOE Circular No. DC2015-06-0010 in connection with the full implementation of RCOA, (ii) Article 1, Sections 2 and 3 of ERC Resolution No. 5, Series of 2016, (iii) ERC Resolution No. 10, Series of 2016 on the revised rules for contestability, and (iv) ERC Resolution No. 11, Series of 2016 regarding restrictions imposed on the operations of DUs and RES in the CREM; and (b) declare the said DOE Circular and ERC Resolutions void. On July 13, 2016, a Writ of Preliminary Injunction enjoining the implementation of the issuances of the ERC was granted by Branch 157, RTC of Pasig City. The ERC and the DOE, assailing the jurisdiction of the RTC, separately filed Petitions for Certiorari and Prohibition before the Supreme Court on July 5, 2016 (G.R. No. 225141) and on September 27, 2016 (G.R. No. 226800), respectively.

On October 10, 2016, the Supreme Court, acting on the Petition filed by DOE, issued a TRO enjoining Branch 157, RTC of Pasig City from continuing with the proceedings in SCA No. 4149-PSG and from enforcing all orders, resolutions, and decisions rendered in SCA No. 4149-PSG.

In December 2016, the Philippine Chamber of Commerce and Industry, San Beda College Alabang, Inc., Ateneo de Manila University, and Riverbanks Development Corporation filed a new petition before the Supreme Court to enjoin the ERC and the DOE from implementing DOE Circular No. 2015-06-0010, ERC Resolution No. 5, Series of 2016, ERC Resolution No. 10, Series of 2016, ERC Resolution No. 11, Series of 2016, and ERC Resolution No. 28, Series of 2016.

On February 21, 2017, the Supreme Court issued a TRO, effective immediately, enjoining the DOE and the ERC from implementing DOE Circular No. DC2015-06-0010, Series of 2015, ERC Resolution No. 5, Series of 2016, ERC Resolution No. 10, Series of 2016, ERC No. 11, Series of 2016, and ERC Resolution No. 28, Series of 2016.

In a letter to MEZ dated November 7, 2017, the ERC through Commissioner Alfredo J. Non, stated that:

"Distribution Utilities are reminded to facilitate the switch of contestable customers as the said TRO did not operate to suspend the implementation of RCOA, which is still effective. The RCOA scheme is still effective and the rules governing the same, except for those covered by the TRO, are valid and enforceable."

In this letter, the ERC also reminded MEZ to refrain from any action which would prevent the implementation of the contestability of 1 MW and above in the CREM and the voluntary switch of Contestable Customer to and/or from RES.

On November 29, 2017, the DOE promulgated DC2017-12-0013 entitled "Providing Policies on the Implementation of Retail Competition and Open Access (RCOA) for Contestable Customers in the Philippine Electric Power Industry." The circular provides, inter alia, that: (a) upon the effectivity of Circular, all Contestable Customers with a monthly average peak demand of 750 kW and above, for the preceding 12 months, may participate in the Contestable Market; (b) by June 26, 2018 or on an earlier date specified by the ERC, all eligible electricity end-users to become Contestable Customers with a monthly average peak demand of 500 kW to 749 kW for the preceding 12 months may voluntarily participate in the Contestable Market; and (c) by December 26, 2018 or on an earlier date specified by the ERC, electricity end-users within a contiguous area whose aggregate average peak demand is not less than 500 kW for the preceding 12-month period may aggregate their demand to be part of the Contestable Market and may voluntarily enter into RSC with the Aggregators.

On November 29, 2017, the DOE promulgated DC2017-12-0014 entitled "Providing Policies on the Implementation of Retail Competition and Open Access (RCOA) for Retail Electricity Suppliers (RES) Philippine Electric Power Industry." The circular provides the list of entities that may become RES. The circular also stipulates that distribution utilities may provide electricity services to Contestable Customers within its franchise area as a Local RES upon authorization from the ERC. The EPIRA provides for a system of Open Access to transmission and distribution wires, whereby Transco, its concessionaire, the NGCP, and any distribution utility may not refuse the use of their wires by qualified persons, subject to the payment of transmission and distribution retail wheeling charges.

(e) Unbundling of Rates and Removal of Subsidies

The EPIRA mandated the unbundling of distribution and wheeling charges from retail rates, with such unbundled rates reflecting the respective costs of providing each service. It also mandated the removal of cross subsidies other than the lifeline rate for marginalized end-users which shall subsist for a period of 20 years, unless extended by law. The lifeline rate is a socialized pricing mechanism set by ERC for low-income, captive electricity consumers who cannot afford to pay the full cost of electricity.

(f) Reduction of Taxes and Royalties on Indigenous Energy Resources

EPIRA requires the President of the Philippines to reduce the royalties, returns and taxes collected for the exploitation of all indigenous sources of energy, including but not limited to, natural gas, and geothermal steam, to effect parity of tax treatment with the existing rates for imported coal, crude oil, bunker fuel, and other imported fuels. Following the promulgation of the implementing rules and regulations, former President Gloria Macapagal-Arroyo enacted Executive Order No. 100 to equalize the taxes among fuels used for power generation.

(g) Proposed Amendments to the EPIRA

Since the enactment of the EPIRA in 2001, members of Congress have proposed various amendments to the law and its implementing rules and regulations. A summary of the significant proposed amendments are as follows:

- (i) Classification of power projects as one of national significance and imbued with public interest;
- (ii) Exemption from Value Added Tax (VAT) of the sale of electricity by generation companies;
- (iii) Modification of the definition of the term "Aggregator," which is proposed to refer to a person or entity engaged in consolidating electric power demands of end-users of electricity in the contestable market, for the purpose of purchasing, reselling, managing for optimum utilization of the aggregated demand, or simply pooling the tendering process in looking for a supply of electricity on a group basis;
- Requirement for distribution utilities to conduct public and competitive selection processes or Swiss challenges for the supply of electricity and to fully or adequately contract their future and current energy and demand requirements;
- (v) Grant of access to electric cooperatives over the missionary electrification fund collected through universal charges;
- Exclusion of the following items from the rate base charged by Transco and distribution utilities to the public: corporate income tax, value of the franchise, value of real or personal property held for possible future growth, costs of over-adequate assets and facilities, and amount of all deposits as a condition for rendition and continuation of service;
- (vii) Regulation of generation, transmission, distribution and supply rates to allow RORB up to 12%;
- (viii) Classification of power generation and supply sectors as public utilities, which would be required to secure legislative franchises;
- Prohibition of cross-ownership between generation companies and distribution utilities or any of their subsidiaries, affiliates, stockholders, officials or directors, or the officials, directors, or other stockholders of such subsidiaries or affiliates, including the relatives of such stockholders, officials or directors within the fourth civil degree of consanguinity;
- Prohibition against or restriction on distribution utilities from sourcing electric power supply requirements, under bilateral electric power supply contracts, from a single generation company or from a group of generating companies wholly-owned or controlled by the same interests;
- (xi) Lowering of the allowable extent of ownership, operation and control of a company or related groups as determined from the installed generating capacity of the grid and/or nationally installed generating capacity;
- (xii) Exemption or deferral of the privatization of some assets of NPC, such as the Unified Leyte (Tongonan)

Geothermal Complexes, Agus and Polangui Complexes, and Angat Dam;

- (xiii) Expansion of the definition of host communities to include all barangays, municipalities, cities and provinces or regions where hydro generation facilities are located and where waterways or water systems that supply water to the dam or hydroelectric power generating facility are located;
- (xiv) Prohibition on distribution utilities, except rural electric cooperatives to recover systems losses and placing a 5% cap on recoverable system loss;
- (xv) Imposition of a uniform franchise tax for distribution utilities equivalent to 3% of gross income in lieu of all taxes;
- (xvi) Grant of authority for NPC to generate and sell electricity from remaining assets;
- (xvii) Removal of the requirement of a joint congressional resolution before the President may establish additional power generating capacity in case of imminent shortage of supply of electricity; and
- (xviii) Creation of a consumer advocacy office under the organizational structure of the ERC.

7. Implementation of the Performance-based Rating-setting Regulation (PBR)

On December 13, 2006, the ERC issued the Rules for Setting Distribution Wheeling Rates (RDWR) for privately owned distribution utilities entering PBR for the second and later entry points, setting out the manner in which this new PBR rate-setting mechanism for distribution-related charges will be implemented. PBR replaces the Returnon-Rate Base (RORB) mechanism, which has historically determined the distribution charges paid by customers. Under PBR, the distribution-related charges that distribution utilities can collect from customers over a four-year regulatory period is set by reference to projected revenues which are reviewed and approved by ERC and used by ERC to determine the distribution utility's efficiency factor. For each year during the regulatory period, the distribution utility's distribution-related charges are adjusted upwards or downwards taking into consideration the utility's efficiency factor as against changes in overall consumer prices in the Philippines.

The ERC has also implemented a PIS whereby annual rate adjustments under PBR will take into consideration the ability of a distribution utility to meet or exceed service performance targets set by ERC, such as the: (a) average duration of power outages; (b) average time of restoration to customers; and (c) average time to respond to customer calls, with utilities being rewarded or penalized depending on their ability to meet these performance targets.

The second regulatory period of Cotabato Light ended on March 31, 2013, while that of VECO and Davao Light ended on June 30, 2014. In addition, the second regulatory period of SEZ and SFELAPCO ended on September 30, 2015. A reset process should have been initiated 18 months prior to the start of the third regulatory period of April 1, 2013 to March 31, 2017 for Cotabato Light, July 1, 2014 to June 30, 2018 for VECO and Davao Light, and October 1, 2015 to September 30, 2019 for SEZ and SFELAPCO. The reset process, however, has been delayed due to the issuance by the ERC in 2013 of an Issues Paper on the Implementation of PBR for distribution utilities under RSDWR. Said paper aims to revisit various matters relating to the reset process. The ERC has solicited comments from industry participants and has been holding public consultations on the Issues Paper.

On December 22, 2015, Matuwid na Singil sa Kuryente Consumer Alliance, Inc. (MSK) filed a petition proposing a modified RORB methodology or a modified PBR methodology, wherein the distribution utilities' capital expenditures and rate recovery thereon are approved in advance but the charges to the customers will only commence after the investments have actually been made and validated by ERC auditors. Public consultations were held in Metro Manila, Cebu, and Davao.

Through ERC Resolution No. 25 Series of 2016 dated July 12, 2016, ERC adopted the Resolution Modifying the Rules for Setting Distribution Wheeling Rates (RDWR) for Privately Owned Distribution Utilities Entering Performance Based Regulation (PBR). Based on said Resolution, the Fourth Regulatory Period shall be as follows:

- (i) Cotabato Light: April 1, 2017 to March 31, 2021
- (ii) Davao Light and VECO: July 1, 2018 to June 30, 2022
- (iii) SEZ and SFELAPCO: October 1, 2019 to September 30, 2023

On November 21, 2016, the ERC posted for comments the draft Regulatory Asset Base (RAB) Roll Forward Handbook for Privately Owned Electricity Distribution Utilities. Public consultations were conducted on January 6 and 9, 2017 in Cebu and Manila, respectively.

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The reset process for the fourth regulatory period has not started for all private distribution utilities as the abovementioned ERC rules have not been published yet for its effectivity. Due to the rules change on PBR, AboitizPower Distribution Utilities have not undergone the third regulatory period.

8. Philippine Distribution Code and the Philippine Grid Code

Each of AboitizPower's Distribution Utilities has submitted to ERC a Compliance Monitoring Report based on a self-assessment of a distribution utility's compliance with the Philippine Distribution Code. These Compliance Monitoring Reports were accompanied by Compliance Plans, which outline the activities and projects to be undertaken by a distribution utility to fully comply with the prescribed technical, performance and financial standards of the Philippine Distribution Code.

Similarly, APRI, TMI, and Hedcor have submitted to the ERC their respective Grid Compliance Monitoring Reports based on self-assessments of their compliance with all prescribed technical specifications and performance standards of the Philippine Grid Code. Reliable and attainable compliance plans accompanied these reports to outline the activities and projects that will cause compliance by a generation company with the requirements of the Philippine Grid Code.

On October 5, 2016, the ERC approved the 2016 Edition of the Philippine Grid Code in Resolution No. 22, Series of 2016. On February 26, 2017, ERC approved the 2017 Philippine Distribution Code in Resolution No. 02, Series of 2018. Pertinent additions and revisions include:

- (i) Establishment of connection and operational requirements for Embedded Generating plants, both conventional and variable renewable energy (VRE) source;
- (ii) Classification of Embedded Generating plants according to their characteristics and installed capacity;
- (iii) Specified procedures for new connection and modifications of existing connection to guide prospective project proponents in connecting to the distribution system;
- (iv) Application of the PDC to entities duly authorized to operate a distribution system within the Economic Zones;
- (v) Removal of administrative loss as part of system loss and non-distinction of technical and non-technical loss caps;
- (vi) Addition of members representing the Market Operator and the largest Distribution Utility to be added to the Distribution Management Committee (DMC); and
- (vii) Harmonization of PRC with PGC 2016 Edition, the Market Rules of the WESM, and subsequent rules and guidelines issued by the ERC applicable to Distribution Systems.

APRI, TMI, and Hedcor have submitted to the ERC their respective Grid Compliance Monitoring Reports based on self-assessments of their compliance with all prescribed technical specifications and performance standards of the Philippine Grid Code. Reliable and attainable compliance plans accompanied these reports to outline the activities and projects that will cause compliance by a generation company with the requirements of the Philippine Grid Code.

9. The Renewable Energy Act of 2008 (RE Law)

The RE Law was signed into law by former President Gloria Macapagal-Arroyo on December 16, 2008 and became effective in January 2009. One of the RE Law's declared policies is to accelerate and develop the use of the country's renewable energy resources to: (a) reduce the country's dependence on fossil fuels, thereby minimizing exposure to price fluctuations in the international markets, and (b) reduce or prevent harmful emissions and promote a healthy and sustainable environment.

The RE Law imposes a government share on existing and new renewable energy development projects at a rate of 1% of the gross income from the sale of renewable energy and other incidental income from generation, transmission and sale of electric power, except for indigenous geothermal energy which shall be at a rate of 1.50% of gross income. Proceeds from micro-scale projects for communal purposes and non-commercial operations, not exceeding 100 kW, and proceeds from the development of biomass resources will not be subject to the said government share.

The RE Law offers fiscal and non-fiscal incentives to renewable energy developers, including developers of hybrid systems, subject to certification by the DOE in consultation with the BOI. These incentives include an ITH for the first seven years of commercial operations; duty-free importations of renewable energy machinery, equipment, and materials effective within ten years upon issuance of certification, provided, said machinery, equipment, and

materials are directly and actually needed and exclusively used in renewable energy facilities; special realty tax rates on civil works, equipment, machinery, and other improvements of a registered renewable energy developer not exceeding 1.50% of the net book value; net operating loss carry-over; corporate tax rate of 10% after the seventh year; accelerated depreciation; zero-percent VAT on sale of fuel or power generated from renewable energy sources and other emerging sources using technologies such as fuel cells and hydrogen fuels and on purchases of local supply of goods, properties, and services needed for the development, construction and installation of renewable energy facilities; cash incentives for missionary electrification; tax exemption on the sale of carbon emission credits; and tax credit on domestic purchases of capital equipment and services.

All fiscal incentives apply to all renewable energy capacities upon the effectivity of the RE Law. Renewable energy producers from intermittent renewable energy resources are given the option to pay transmission and wheeling charges on a per kilowatt-hour basis at a cost equivalent to the average per kilowatt-hour rate of all other electricity transmitted through the Grid. Qualified and registered renewable energy generators with intermittent renewable energy resources shall be considered "must dispatch" based on available energy and shall enjoy the benefit of priority dispatch. Electricity generated from renewable energy resources for the generator's own consumption and/or for free distribution to off-grid areas is exempt from the universal charge. The RE Law further provides financial assistance from government financial institutions for the development, utilization and commercialization of renewable energy projects, as may be recommended and endorsed by the DOE.

Pursuant to Department Circular No. DO2009-05-008 dated May 25, 2009 (Rules and Regulations Implementing the Renewable Energy Act of 2008), the DOE, the BIR, and the Department of Finance shall, within six months from its issuance, formulate the necessary mechanism and/or guidelines to implement the entitlement to the general incentives and privileges of qualified renewable energy developers. The six-month decline was not met and to date no specific guidelines or regulations have been issued by the relevant implementing agencies. As a result, the renewable energy companies of AboitizPower, such as APRI, LHC, Hedcor Sibulan, Hedcor Tamugan, SN Aboitiz Power-Magat, and SN Aboitiz Power-Benguet filed, on August 6, 2010, a request before the BIR Law Division for a ruling on the application of zero-rated VAT on all its local purchases of goods and services needed for the development of renewable energy plant facilities, exploration and development of renewable energy sources and their conversion into power. To date, the said request is still pending with the BIR Law Division.

In Resolution No. 10, Series of 2012, the ERC adopted the following FIT and degression rates for electricity generated from biomass, run-of-river hydropower, solar, and wind resources:

	FIT Rate (PhP/kWh)	Degression Rate		
Wind	8.53	0.5% after year 2 from effectivity of FIT		
Biomass	6.63	0.5% after year 2 from effectivity of FIT		
Solar	9.68	6% after year 1 from effectivity of FIT		
Hydro 5.90		0.5% after year 2 from effectivity of FIT		

In line with the increase in installation target for solar energy from 50 MW to 500 MW and wind energy from 200 MW to 400 MW, the ERC issued Resolution No. 6 Series of 2015 approving the Solar FIT2 rate of ₱8.69/kWh for the second set of installation target. On October 6, 2015, the ERC issued Resolution No. 14, Series of 2015 adopting the Wind FIT2 rate of ₱7.40/kWh. On September 29, 2016, a Petition for Rule Making was filed by Alternergy Wind One Corporation, Petrowind Energy, Inc., and Trans-Asia Renewable Energy Corporation seeking to amend Resolution No. 14, Series of 2015, and praying to increase the Wind FIT2 rate of ₱7.40/kWh to ₱7.93/kWh. A public consultation was held on the Petition for Rule Making on January 6, 2017. Through a letter dated February 23, 2018, DOE informed ERC of its resolution extending the FIT for Biomass and ROR Hydro until December 31, 2019, which prompted ERC to undergo public consultations for the amendments to the ERC Resolution No. 10, Series of 2012.

On November 23, 2018, ERC issued an Order and Notice of Proposed Rule-Making soliciting comments from interested parties on the NREB's proposed new run-of-river FIT and biomass FIT of ₱5.8705/kWh and ₱6.5969/ kWh, respectively. Public consultations were scheduled in January 2019.

Acting upon the application of Transco as Fund Administrator of the FIT Allowance (FIT-All), the ERC issued its final approval for the FIT-All of \$0.0406 per kWh, for calendar years 2014 and 2015. Subsequently, Transco filed

an application for approval of the FIT-All for calendar year 2016. In an Order dated February 16, 2016, the ERC provisionally approved a FIT-All of ₱0.1240 per kWh. In a Decision dated May 9, 2017, the ERC authorized Transco to collect an additional FIT-All of ₱0.0590 per kWh, thereby bringing the FIT-All to ₱0.1830 per kWh.

On December 22, 2017, the DOE promulgated the "Rules and Guidelines Governing the Establishment of the Renewable Portfolio Standards for On-Grid Areas" or the "RPS On-Grid Rules," which: (a) requires mandated electric power industry participants to source or produce portion of their electricity requirements from eligible renewable energy resources, (b) establishes a minimum annual incremental RE percentage, (c) prescribes the eligible renewable energy facilities and the compliance mechanism, (d) monitor the compliance of mandated electric power industry participants, and (e) provide penalties for non-compliance.

On January 15, 2018, the DOE released a draft circular prescribing the guidelines to govern the establishment of the Green Energy Option Program (GEOP). Under the RE Law, the GEOP will provide end-users the option to choose renewable energy resources as their sources of energy. The DOE is still in the process of finalizing the DOE circular establishing the GEOP.

10. ERC Regulation on Systems Loss Cap Reduction

Under ERC Resolution No. 17, Series of 2008, the actual recoverable systems losses of distribution utilities was reduced from 9.50% to 8.50%. The new systems loss cap was implemented in January 2010. Under this regulation, actual company use of electricity shall be treated as an expense of the distribution utilities, particularly, as an operations and maintenance (O&M) expense in the PBR applications.

On December 5, 2017, the ERC issued the Rules for Setting the Distribution System Loss Cap and Establishing Performance Incentive Scheme for Distribution Efficiency. These rules adjusted the manner on which system losses shall be set by private distribution utilities and electric cooperatives. Public consultations were held on various dates in different locations in the country. Also, there are proposed Senate and House bills seeking to revisit the level of allowable system losses passed on to end-users. Information gathering is currently being done to study the proposed bills further.

In February 2018, ERC issued Resolution No. 20, Series of 2017 (ERC Resolution No. 20-2017) entitled "A Resolution Adopting the ERC Rules for Setting the Distribution System Loss Cap and Establishing Performance Incentive Scheme for Distribution Efficiency". This set of rules provide for the new Distribution System Loss (DSL) cap that can be recovered and charged by distribution utilities to its customers, beginning in the May 2018 billing period. Private distribution utilities would charge a 6.50% DSL cap for 2018, which shall be reduced gradually on an annual basis until a DSL cap level of 5.50% is achieved by the year 2021. The aforementioned caps are exclusive of sub-transmission and substation losses.

The rules allow distribution utilities to use an alternative method in determining an individualized DSL cap that it shall apply. The individualized cap has two components: one for technical loss (determined using load flow simulations on the DU's reference distribution system) and another for non-technical loss (which represents the level of non-technical loss that minimizes the costs to consumers). In determining the reasonable level of the individualized DSL cap, costs and benefits must be analyzed from the viewpoint of the customer.

On June 4, 2018, Cotabato Light filed with ERC its individualized system loss cap application with technical loss cap at 7.48% and non-technical loss cap at 1.77%. A public hearing on the application was held on August 2, 2018.

11. Proposed Power Supply Agreement (PSA) Rules

On October 20, 2015, ERC issued Resolution No. 13, Series of 2015, entitled, "A Resolution Directing All Distribution Utilities (DUs) to Conduct a Competitive Selection Process (CSP) in the Procurement of their Supply to the Captive Market." This resolution provides that a PSA shall be awarded to a winning Generation Company following a competitive selection process or by direct negotiation, after at least two failed Competitive Supply Process (CSP). ERC Resolution 13-2015 was restated in ERC Resolution No. 1, Series of 2016, entitled, "A Resolution Clarifying the Effectivity of ERC Resolution No. 13, Series of 2015."

ERC Resolution No. 1, Series of 2016 further clarified that automatic renewal clauses or extension of PSAs will no longer be permitted. However, PSAs approved by the ERC or filed with the ERC before the effectivity of this

Resolution may have one automatic renewal or extension for a period of one year from the end of their respective terms.

On February 9, 2018, the DOE issued Department Circular No. DC2018-02-0003, modifying the existing policy on CSP of power supply contracting, followed by all distribution utilities. Distribution utilities are now mandated by the DOE to undertake the creation of an independent, five-man third-party bids and awards committee (TPBAC) that will manage the CSP. The circular also allows the distribution utilities to conduct CSP through an accredited third-party auctioneer.

ERC is currently revising its "Rules Governing the Execution, Review and Evaluation of Power Supply Agreements Entered Into by Distribution Utilities for the Supply of Electricity to their Captive Market":, under ERC Case No. 2018-002 RM. To date, the rules have undergone public consultation and is currently on the second draft. The draft Rules did not recognize the DOE's TPBAC, and likewise allowed for the Swiss Challenge for unsolicited proposals. The Company has submitted its comments and still awaiting for the final Rules from the ERC.

12. Pricing and Cost Recovery Mechanism (PCRM)

Reserves are forms of ancillary services that are essential to the management of power system security. The provision of reserves facilitates orderly trading and ensures the quality of electricity.

As provided in the WESM rules, when reasonably feasible, the WESM Market Operator, in coordination with the WESM System Operator, shall establish and administer a spot market for the purchase of certain reserve categories.

The reserve categories that shall be traded in the WESM are regulating, contingency and dispatchable reserves as well as interruptible loads in lieu of reserves.

The WESM Reserve PCRM is intended to supplement the WESM Price Determination Methodology for purposes of providing the details of formula and procedures by which reserve trading amounts and reserve cost recovery charges for the categories of reserve that will be traded in the WESM are calculated. Once approved by the ERC, this Reserve PCRM will apply to all reserve categories traded in the WESM and will supersede, to this extent, the Ancillary Services Cost Recovery Mechanism of the Transco.

The Reserve PCRM covers the determination of: (a) reserve trading amounts of reserve providers; (b) reserve cost recovery charges; and (c) administered reserve prices and reserve cost recovery charges. To date, the Reserve PCRM is the subject of an application by the WESM Market Operator, which is pending the approval of the ERC.

On December 2, 2014, DOE Circular No. 2014-12-0022, otherwise known as the Central Scheduling and Dispatch of Energy and Contracted Reserves, was issued. The circular aims to prepare the market participants in the integration of ancillary reserves into the WESM. The ancillary service providers will be paid based on their respective ASPAs with NGCP, while the scheduling of capacity and energy will be based on market results.

13. DOE Circular Directing All Power Generation Companies, the Transmission Service Provider, and All Distribution Utilities to Ensure Adequate and Reliable Electric Power Supply in the Country

Under DOE Department Circular No. 2010-03-0003 dated February 26, 2010, generation companies are enjoined to ensure the availability of their generation facilities at all times subject only to technical constraints duly communicated to the WESM System Operator in accordance with existing rules and procedures. For this purpose, generation companies shall have, among others, the following responsibilities:

(i) All generation companies shall operate in accordance with their maximum available capacity which shall be equal to the registered maximum capacity of the (aggregate) unit less: (1) forced unit outages, (2) scheduled unit outages, and (3) de-rated capacity due to technical constraints which include: (i) plant equipment related failure and ambient temperature, (ii) hydro constraints which pertain to limitation on the water elevation/ turbine discharge and megawatt output of the plant, and (iii) geothermal constraints which pertain to capacity limitation due to steam quality, steam pressure and temperature variation, well blockage and limitation on steam and brine collection and disposal system;

- (ii) Oil-based generation companies shall maintain an adequate in-country stocks of fuel equivalent to at least 15 days of running inventory which includes shipments in transit;
- (iii) Coal power plants shall ensure the required 30-day coal running inventory which includes shipments in transit;
- (iv) During scheduled maintenance of the Malampaya natural gas facilities, all affected generation companies shall maintain at least 15 days of running inventory of alternative fuel and shall operate at full capacity;
- (v) All generation companies with natural gas-fired, geothermal and hydroelectric generating plants shall submit to the DOE a monthly report on the current status and forecast of the energy sources of its generating plants;
- (vi) All generation companies must notify and coordinate with the system operator of any planned activity such as the shutdown of its equipment; and
- (vii) Generation companies shall seek prior clearance from the DOE regarding any plans for deactivation or mothballing of existing generating units or facilities critical to the reliable operation of the Grid.

(xii) Amount Spent on Research and Development Activities

AEV and its Subsidiaries do not allocate specific amounts or fixed percentages for research and development. All research and developmental activities are done by its Subsidiaries and Affiliates on a per project basis. The allocation for such activities may vary depending on the nature of the project.

The Gold Coin Group's research and development activities are supported by five research facilities located in Malaysia, Indonesia & China, covering both Livestock and Aqua products.

(xiii) Costs and Effects of Compliance with Environmental Laws

AEV's Subsidiaries and Affiliates are subject to extensive, evolving and increasingly stringent safety, health and environmental laws and regulations. These standard laws and regulations that govern the business operations are the Philippine Clean Air Act (RA 8749), Ecological Solid Waste Management Act (RA 9003), Clean Water Act (RA 9275), Toxic Substances and Hazardous and Nuclear Wastes Control Act (RA 6969), and Philippine Environmental Impact Statement System (Presidential Decree No. 1586), address, among other things, air emissions, wastewater discharges, the generation, handling, storage, transportation, treatment and disposal of toxic and hazardous chemicals, materials and waste, workplace conditions, and employee exposure to hazardous substances. Each Business Unit within the Group have appointed and designated Pollution Control Officer to closely monitor compliance with the requirements of these regulations.

The Group has incurred, and is expected to continuously incur, operating costs to comply with these laws and regulations. However, these costs cannot be segregated or itemized as these are embedded in, and are part and parcel of, each Business Units' overall system in compliance with both industry standards and regulatory requirements.

(xiv) Employees

On the parent company level, AEV has a total of 297 employees, as of January 31, 2019, composed of executives, managers, supervisors, and rank and file employees. There is no existing collective bargaining agreement (CBA) covering AEV employees.

The following table provides a breakdown of total employee headcount per strategic Business Unit, divided by function, as of January 31, 2019:

	Employees								
Number of Employees	AEV	UnionBank and Subsidiaries	Pilmico and Subsidiaries	AboitizLand and Subsidiaries	PETNET	RCBM and Subsidiaries	AboitizPower and Subsidiaries		
Executives	62	259	33	17	15	6	156		
Managers	71	1,641	82	38	58	136	318		
Supervisors	61	1,824	207	188	182	343	845		
Rank & File	103	2,242	416	127	865	412	2,490		
TOTAL	297	5,966	763	370	1,120	897	4,494		
Unionized Employees	N/A	1,375	25	N/A	N/A	700	658		
Expiry of CBA	N/A	2020	May 31, 2020	N/A	N/A	N/A	N/A		

The Company does not anticipate any increase in manpower within the next 12 months unless new development projects and acquisitions materially require an increase.

International Animal Nutrition

The following table provides a breakdown of total employee headcount per country, divided by function, as of January 31, 2019:

		Num	nber of Empl	Unionized	Expiry of Collective			
Business Group	Total	Executives	Managers	Supervisors	Rank & File	Employees	Bargaining Agreement (CBA)	
China	623	5	32	41	410	N/A	N/A	
Indonesia	731	11	30	66	463	178	December 31, 2019	
Malaysia East	183	3	8	26	123	N/A	N/A	
Malaysia West	262	43	31	18	92	41	December 31, 2019	
Thailand	104	2	9	7	75	N/A	N/A	
Sri Lanka	99	1	2	8	53	N/A	N/A	
Brunei	65	1	2	12	36	N/A	N/A	
Myanmar	1	0	1	0	0	N/A	N/A	
Singapore	32	8	8	0	13	N/A	N/A	
Vietnam	850	2	45	70	564	N/A	N/A	

(xv) Major Risk/s Involved in the Business of AEV and its Subsidiaries

An integral part of AEV's Enterprise Risk Management efforts is to anticipate, understand and manage the risks that the company may encounter in the businesses it is involved in.

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1. Regulatory Risks

Due to the type of industries the Group is engaged in – power, food, banking, real estate and infrastructure – AEV and its Subsidiaries are exposed to risks arising from the inability to anticipate new and/or changes in existing laws and regulations.

The recent acquisition of the Gold Coin Group, which is headquartered in Singapore and operates in several countries across ASEAN Region, has brought about not only opportunities but also a variety of risks. This includes risk arising from non-familiarity with the regulatory and political landscape for each country where Gold Coin operates.

Though each industry where the Aboitiz Group operates has specific regulatory risks, the common factor is the dynamic, political and regulatory landscape that the Aboitiz Group has to comply with regulation compliance. Failure to do so will have negative consequence on both the Aboitiz Group's net income and its reputation.

To keep up with the fast changing regulatory and political landscape, AEV ensures that the following actions/ processes are in place:

- (i) Collaboration of internal subject matter experts (e.g. government relations, legal, tax, and regulatory) to study and analyze proposed new /changes in laws and regulations;
- (ii) Continuous coordination and discussions with regulators to: (a) provide feedback on the proposed laws and regulations; and (b) ensure the Company's interpretation of the laws is aligned with the regulators; and
- (iii) Coordination with the management of newly acquired companies and come up with unified approach on how to address regulatory risks.

To further address this risk, AEV is developing a Unified Compliance Management System based on the Governance, Risk and Compliance (GRC) methodology. A compliance framework was defined and is being supported by policies, guidelines and procedures. The goal is to improve compliance management and oversight using the greater availability of data and information. This system also supports the objective of embedding a culture of managing compliance risk in the Aboitiz Group.

2. Information Security Risks

AEV is cognizant to the continuous increase of information security incidents happening globally as well as the increasingly complex challenges of digital transformations. AEV's management understands that information security threats should be addressed in order to avoid these breaches, which can have catastrophic implications not only on the organization's bottom line but also to its reputation.

To address this risk, the Aboitiz Group aims to strengthen its security and resilience for the potential consequences of information security breaches through the ongoing roll – out of the Information Security Management System (ISMS) Project and implementation of Cyber Security Program and Operational Technology (OT) Security Governance. These initiatives will cover the three pillars of Information and Operational Systems Security: People, Process and Technology.

The ISMS Project roll – out started in 2017 and will transition to program implementation in 2019. To ensure sustainable implementation of this program, appropriate structures have been in place which includes a formal governance structure and policies based on the 14 ISMS domains.

The Company also continues to work on its goal to achieve an information security risk – aware culture by releasing IT Security Awareness advisories across the Group and ISMS E – Learning campaigns. These aim to strengthen the prevention, detection and comprehensive response processes throughout the Aboitiz Group and keep pace with the growing information security threat landscape.

3. Business Interruption Due to Natural and Man-made Calamities

A significant portion of AEV's risk management program is dedicated to address business interruption exposures of the Aboitiz Group brought about by natural calamities such as typhoon, floods, and earthquake. In addition to standard perils, AEV also highly recognizes the emerging man-made calamities such as cyber-attacks, which is continuously increasing globally, and acts of terrorism.

AEV and its Subsidiaries have progressively strengthened their reactive and recovery measures to address potential interruptions in business operations by partnering with insurance providers in conducting trainings and engineering surveys to realistically align the exposures with the best-fit insurance solutions. A partnership with Weather Philippines Foundation, Inc. (WeatherPhilippines) also helps to better prepare for weather related business disruptions and minimize the impact of these events to operations. A communication process across all business units and external support (e.g. Hospital, Fire Department) has been institutionalized for support and back-up system.

Existing business interruption scenarios and continuity plans for each of these scenarios are constantly reviewed, evaluated, and updated through "table top exercises" and "lessons learned" sessions to ensure that they remain relevant with the current business conditions. In addition, teams are prepared for emergencies through mandatory trainings and drills while testing and improving procedures are performed on an ongoing basis.

And to further improve the existing Business Continuity Management (BCM) framework and practices of the Group, AEV and its Subsidiaries commenced a Business Continuity Audit that started in 2017 and was completed in 2018. The audit assessed the BCM Maturity of the Aboitiz Group and its conformity to ISO 22301:2012. Output of the audit is a Business Continuity Roadmap which will outline the direction and basis of BCM initiatives for the next three years.

4. Financial Risks

In the course of its operations, AEV and its Subsidiaries is exposed to the following financial risks:

- (i) Financing risk in terms of the Aboitiz Group's inability to borrow money to fund future projects;
- (ii) Refinancing and liquidity risks arising from balloon / bullet payments for existing loans;
- (iii) Interest rate risks resulting from the increasing cost to borrow money as a result of inflation; and
- (iv) Foreign exchange (forex) risks in terms of foreign exchange fluctuations that may significantly affect its foreign currency- denominated placements, transactions and borrowings.

Aside from the negative effect to the Aboitiz Group's net income, these risks would also put constraints on AEV and its Subsidiaries plans of growth. Furthermore, failure to pay existing loans will eventually lead to reputation risk.

To address these risks, the Aboitiz Group has taken the following actions:

- (i) Regular monitoring of the its cash position;
- (ii) Issuance of retail bonds;
- (iii) Maintaining good relationship with the banks; and
- (iv) Strengthening of Financial Risk Management to ensure a consistent approach in identifying, assessing, quantifying and mitigating financial risks across the Aboitiz Group.

5. Reputation Risk

AEV and its Subsidiaries recognized reputation as its greatest strength and most valuable asset. Focus is given on sustainability initiatives and programs such as A – Park, Wealth on Waste and Race to Reduce that will help the Aboitiz Group in minimizing the likelihood of this risk. In addition, AboitizPower is in the process of developing communication plan which aims to build and strengthen trust through stakeholder engagement and communication.

6. Talent Risk

Continuous expansion of AEV and its Subsidiaries brought about challenges on the capability of the current workforce to support it. Furthermore, as the Group embarked on various digital transformation projects, nature of the Company's requirements has evolved making it more complex and complicated. There is also the increasingly competitive market, locally and abroad, for high demand talents (e.g. digital roles). These challenges have made it more difficult for the Aboitiz Group to source and match fitting talent.

Inability to prepare and minimize the impact of this risk will entail potential delay in the execution of various initiatives which could eventually lead to missed business opportunities. Also, heavy workload of the existing employees may have a negative effect on their psychological well – being.

To address this, AEV has identified various sourcing channel and have optimized available technological attraction tools such as LinkedIn. In addition, there is also the ongoing initiative to enhance the brand of Aboitiz as an employer and embed Strategic Workforce Planning to Business Strategic Planning.

7. Emerging Risks

Embedded in the risk management process is the continuous identification and monitoring of emerging risks. Emerging risk is currently defined as newly developing risks that cannot yet be fully assessed (due to high uncertainty) but could have a major impact on an organization in the future.

AEV recognizes the need to anticipate, understand and prepare for these potential risks triggered by the continuous and fast – paced changes in the political, economic, social, technological legal and environmental where AEV and its Subsidiaries operates.

To address this need, Subject Matter Experts (SMEs) closely monitor their area of expertise for potential changes. These changes are communicated to the Group Risk Management Team for further study and analysis, specifically on the potential impact to the Group. AEV management has also included Emerging Risks as part of the Risk Management Council and Board Risk Committee regular agenda.

Item 2. Properties

The office space occupied by AEV is leased from a third party.

On a consolidated basis, the property, plant and equipment of the Group were valued at ₱221.4 bn and ₱213.2 bn as of December 31, 2018 and 2017, respectively. Breakdown of these assets is as follows:

PROPERTY, PLANT AND EQUIPMENT AS OF DECEMBER 31	2018	2017
Power, Plant & Equipment	₱168,392,131	₱141,329,134
Construction in progress	39,242,736	57,029,925
Buildings, Warehouses and Improvements	28,756,480	26,193,431
Transmission & Distribution Equipment	19,495,933	17,438,847
Machinery & Equipment	10,483,739	6,723,759
Office Furniture, Fixtures and Equipment	7,826,031	6,893,434
Leasehold Improvements	3,518,928	3,614,646
Land	2,453,360	2,262,109
Transportation Equipment	2,703,481	2,293,513
Flight Equipment	718,996	713,675
Handling Equipment	255,589	255,589
Others	1,762,302	1,660,612
	285,609,706	266,408,674
Less: Accumulated Depreciation and Amortization	61,044,425	50,527,974
Less: Accumulated Impairment	3,134,440	2,648,160
TOTALS	₱221,430,841	₱ 213,232,540

Note: Values for the above table are in thousand Philippine Pesos.

Property, plant and equipment with carrying amount of ₱126.9 bn and ₱125.4 bn as of December 31, 2018 and 2017, respectively, are used to secure the Group's long-term debts. For further details refer to Note 19 (disclosure on Long-term Debts) of the attached AEV 2018 consolidated financial statements.

Locations of Principal Properties and Equipment of AEV Subsidiaries are as follows:

SUBSIDIARY	DESCRIPTION	LOCATION/ADDRESS	CONDITION		
Cotabato Light	Industrial land, buildings/plants, equipment and machineries	Sinsuat Avenue, Cotabato City	In use for operations		
Davao Light	Industrial land, buildings/plants, equipment and machineries	P. Reyes Street, Davao City: Bajada, Davao City	In use for operations		
VECO	Industrial land, buildings/plants, equipment and machineries	Jakosalem Street, Cebu City and J. Panis Street, Cebu City	In use for operations		
Pilmico	Industrial land, buildings/plants, equipment and machineries	Kiwalan Cove, Dalipuga, Iligan City	In use for operations		
Hedcor	Hydropower plants	Kivas, Banengneng, Benguet; Beckel, La Trinidad, Benguet; Bineng, La Trinidad, Benguet; Sal-angan, Ampucao, Itogon, Benguet; and Bakun, Benguet	In use for operations		
Hedcor Sibulan	Hydropower plant	Santa Cruz, Sibulan, Davao del Sur	In use for operations		
Hedcor Tudaya	Hydropower plant	Santa Cruz, Sibulan, Davao del Sur	In use for operations		
Hedcor Sabangan	Hydropower plant	Namatec, Sabangan, Mountain Province	In use for operations		
CPPC	Bunker-C thermal power plant	Cebu City, Cebu	In use for operations		
EAUC	Buncker-C thermal power plant	Lapu-Lapu City, Cebu	In use for operations		
APRI	Geothermal power plants	Tiwi, Albay; Caluan, Laguna; Sto. Tomas, Batangas	In use for operations		
ТМІ	Barge-mounted diesel power plants	Nasipit, Agusan del Norte and Barangay San Roque, Maco, Compostela Valley	In use for operations		
PANC	Industrial land, buildings/plants, eqpt. & machineries	Barangay Sto. Domingo II, Capas, Tarlac	In use for operations		
ТМО	Barge-mounted diesel power plants	Navotas Fishport, Manila	In use for operations		
GMCP	Coal-fired thermal power plant	Mariveles, Bataan	In use for operations		
TVI	Land	Bato, Toledo, Cebu	For plant site		
LEZ	Industrial land, buildings/plants, equipment and machineries	Lipa City and Malvar, Batangas	In use for operations		
BEZ	Buildings/plants, equipment and machineries	Balamban, Cebu	In use for operations		
TSI	Coal-fired thermal power plants	Davao City and Davao del Sur	In use for operations		
AboitizLand	Raw land and improvements	Metro Cebu, Balamban, Cordova, Mactan, Liloan, Samar, Misamis Oriental, Davao	Existing or undergoing development; for future use		
Lima Land	Raw land and improvements	Lipa and Malvar, Batangas	Existing or undergoing development; for future use		
PETNET	Raw land and improvements	Bett r Living Subdivision, Paranaque City	In use for operations		
PETNET	Raw land and improvements	J. Catolico Avenue cor Matco Road Lagao General Santos City	In use for operations		

Subsidiary	Description	Location/address	Condition	
RCBM	Cement manufacturing plants	Barangay Minuyan, Norzagaray, Bulacan; Bo. Bigte, Norzagaray, Bulacan; Bo. Mapulo, Taysan, Batangas; Baranagay Dulumbayan, Teresa, Rizal	In use for operations	
RCBM	Cement grinding stations	Bo. Dungo-an, Danao, Cebu	In use for operations	
RCII	Cement grinding plant	Baranagay Kiwalan, Iligan City, Iligan	In use for operations	

International Animal Nutrition

Locations of Principal Properties and Equipment of Gold Coin Group are as follows:

Subsidiary	Description	Location/Address	Condition	
GCKM	Livestock mill (broiler, swine and fish feeds)	Kunming, Yunnan Province, China	In use for operations	
GCZZ	Livestock mill (swine, broiler, pigeon feeds and SN products)	Zhangzhou, Fujian Province, China	In use for operations	
GCZH	Livestock mill (poultry, swine, floating fish feeds and SN products)	Zhuhai, Guangdong Province, China	In use for operations	
GCDG	Livestock mill (poultry, swine, floating fish and pigeon feeds)	Dongguan, Guangdong Province, China	In use for operations	
GCFM-BW	Livestock mill (poultry broiler feed)	West Malaysia	In use for operations	
GCFM-PK	Livestock mill (poultry broiler feed)	West Malaysia	In use for operations	
GCSSB	Aqua mill (shrimp feed)	Selangor, Malaysia	In use for operations	
GCS	Production mill (poultry broiler and layer feed; conducts commodities trading for the region)	Sarawak, East Malaysia	In use for operations	
BFF	Production mill (fish meal)	Sarawak, East Malaysia	In use for operations	
GCFS	Livestock mill (poultry broiler feed)	Sabah, East Malaysia	In use for operations	
GCIBKS	Livestock mill (poultry layer and broiler feed)	Bekasi, Indonesia	In use for operations	
GCIMDN	Livestock mill (poultry layer and broiler feed)	Medan, Indonesia	In use for operations	
GCISBY	Livestock mill (poultry layer and broiler feed)	Surabaya, Indonesia	In use for operations	
GCSILPG	Aqua mill (shrimp feeds)	Lampung, Indonesia	In use for operations	
GCSIBKS	Aqua mill (shrimp feeds)	Bekasi, Indonesia	In use for operations	
Ayam Unggul	Breeder farm (hatchery)	Bekasi, Indonesia	In use for operations	
AFC	Livestock mill (swine feed and some poultry feed; has fish production lines)	Hai Duong, North Vietnam	In use for operations	
GCFHN	Livestock mill (swine feed and some poultry feed; has fish production lines)	Ha Nam, Nort Vietnam	In use for operations	
GCFD	Livestock mill (swine feed)	Dong Nai, South Vietnam	In use for operations	
GCFL	Livestock mill (poultry feed)	Colombo, Sri Lanka	In use for operations	
GCST	Aqua mill (shrimp feed)	Songkhla, Thailand	In use for operations	

Item 3. Legal Proceedings

AEV and its Subsidiaries are currently involved in various legal proceedings in the ordinary conduct of their businesses. The Company believes that the results of these actions will not have a material effect on the Company's financial position and results of operations.

The material pending legal proceedings involving the Company and its Subsidiaries are as follows:

G.R. No. 210245 entitled "Bayan Muna Representative Neri Javier Colmenares, et al. vs. Energy Regulatory Commission, et al.", Supreme Court; December 19, 2013

G.R. No. 210255 entitled "National Association of Electricity Consumers for Reforms, et al. vs. Manila Electric Company, et al.", Supreme Court; December 20, 2013

G.R. No. 210502 entitled "Manila Electric Company, et al. v Philippine Electricity Market Corporation, et al.", Supreme Court; January 8, 2014

On December 19, 2013, Bayan Muna representatives filed a Petition for Certiorari against ERC and the MERALCO with the Supreme Court, questioning the alleged substantial increase in MERALCO's power rates for the billing period of November 2013.

These cases raised, among others: (a) the legality of Section 6, 29 and 45 of the EPIRA; (b) the failure of ERC to protect consumers from high prices of electricity; and (c) the alleged market collusion by the generation companies.

These cases were consolidated by the Supreme Court, which issued a TRO preventing MERALCO from collecting the increase in power rates for the billing period of November 2013. The TRO was subsequently extended by the Supreme Court for another sixty (60) days, or until April 22, 2014. On April 22, 2014, the Supreme Court extended the TRO indefinitely.

MERALCO filed a counter-petition impleading all generation companies supplying power to the WESM to prevent the generation companies from collecting payments on power purchased by MERALCO from the WESM. The Supreme Court also ordered all power industry participants (the DOE, ERC, PEMC, PSALM and the generation companies) to respond to MERALCO's counter-petition.

The Supreme Court set the consolidated cases for oral arguments last January 21, 2014, February 4 and 11, 2014. After oral arguments, all parties were ordered to file their comments and/or memoranda. MERALCO has been prevented from collecting the differential increase of the price hike. Because of MERALCO's counter-petition against the generation companies, the PEMC withheld settlement of the power purchases during the covered period.

On February 7, 2019, petitioners in case no. G.R. No. 210245 filed their Motion for Directions, Status Updates and Immediate Resolution. As of February 28, 2019, these cases before the Supreme Court are still pending resolution and the Supreme Court has not lifted the TRO.

SC GR No. 224341 entitled Philippine Electricity Market Corporation vs Therma Mobile, Inc., Supreme Court [CA G.R. SP No. 140177 entitled "PEMC v. Therma Mobile Inc.", Court of Appeals, Manila] [SP Proc. No. 12790 entitled "Therma Mobile Inc. v. PEMC", Regional Trial Court Branch 157-Pasig City] [PEMC ECO-2014-0009 entitled "Therma Mobile, Inc. (TMO Power Plants Units 1-4) Possible Non-Compliance with Must-Offer-Rule, Investigation Summary Report, dated August 4, 2014"]

The Enforcement and Compliance Office of the Philippines Electricity Market Corporation ("PEMC-ECO") conducted an investigation on TMO for possible non-compliance with the Must-Offer-Rule for the period October 26, 2013 to December 25, 2013.

PEMC-ECO concluded that TMO was non-compliant with the Must-Offer-Rule for 3,578 intervals and recommended a penalty of ₱234.9 mn.

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TMO filed its letter request for reconsideration on September 5, 2014, contending that it did not violate the Must-Offer-Rule because its maximum available capacity was limited to 100 MW due to: (a) the thermal limitations of the old TMO 115-kV transmission line, and (b) the technical and mechanical constraints of the old generating units and the component engines of the TMO power plants which were under various stages of rehabilitation.

In its letter dated January 30, 2015, the PEMC Board of Directors (PEMC Board) denied TMO's request for reconsideration and confirmed its earlier findings of 3,578 counts of breach of the Must-Offer-Rule and sustained the imposition of financial penalties amounting to #234.9 mn on TMO. According to the PEMC Board, the penalties will be collected from TMO through the WESM settlement process.

TMO maintains that there is no basis for the PEMC decision. TMO did not withhold any capacity for the period covered, as it was physically impossible for TMO to transmit more than 100 MW to MERALCO. Although TMO's rated capacity is 234 MW (net), it could only safely and reliably deliver 100 MW during the November and December 2013 supply period because of limitations of its engines and the 115-kV transmission line. This temporary limitation of TMO's plant was confirmed during a dependable capacity testing conducted on November 21, 2013. At this period, TMO's engines and transmission lines were still undergoing rehabilitation after having been non-operational for the five years.

On February 13, 2015, TMO filed a Notice of Dispute with the PEMC to refer the matt r to dispute resolution under the WESM Rules, WESM Dispute Resolution Market Manual and the ERC-PEMC Protocol.

On February 16, 2015, TMO filed an Urgent Petition for the Issuance of Interim Measures of Protection for the Issuance of a Writ of Preliminary Injunction with prayer for Temporary Order of Protection before the Pasig City RTC. In its Order dated February 24, 2015, the RTC granted TMO a 20-day temporary order of protection and directed PEMC to (a) refrain from demanding or collecting the amount of ₱234.9 mn as financial penalty; (b) refrain from charging interest on the financial penalty and having the same accrue; and (c) refrain from transmitting PEMCECO's investigation report to the ERC. TMO posted a bond in the amount of ₱234.9 mn to answer for any damage that PEMC may suffer as a result of the Order. On April 1, 2015, the RTC rendered a Decision in favor of TMO. PEMC filed a Petition for Review with Prayer for Temporary Restraining Order and/or Writ of Preliminary Injunction before the Court of Appeals (CA) which sought to reverse and set aside the Decision of the RTC.

On December 14, 2015, the CA rendered a Decision denying PEMC's Petition for Review and affirming the April 1, 2015 Decision of RTC in favor of TMO.

On June 6, 2016, PEMC filed a Petition for Review on Certiorari with the Supreme Court to assail the December 14, 2015 CA Decision. On November 14, 2016, TMO filed its Comment to PEMC's Petition for Review. In its Motion for Leave to File Reply to Comment dated December 9, 2016, PEMC prayed with the Supreme Court that it be granted leave to file its Reply. On June 1, 2017, TMO received the Supreme Court Notice dated March 29, 2017 with an attached Resolution. In the Resolution, the Supreme Court noted TMO's Comment and PEMC's Reply.

As of February 28, 2019, PEMC's Petition is still pending before the Supreme Court.

Consolidated Regulated Price Case against the Energy Regulatory Commission, Petition for Review on Certiorari, Court of Appeals, Manila;

ERC Case No. 2014-021 MC entitled "In the Matter of the Prices in the WESM for the Supply Months of November and December 2013 and the Exercise by the Commission of its Regulatory Powers to Intervene and Direct the Imposition of Regulated Prices therein without Prejudice to the On-going Investigation on the Allegation of Anti-Competitive Behavior and Possible Abuse of Market Power Committed by Some WESM Participants" March 28, 2014

The ERC conducted an investigation on the alleged collusion by the generation companies to raise the WESM prices. Subsequently, the ERC issued an Order in ERC Case No. 2014-021 MC dated March 3, 2014 (the "ERC Order"), declaring as void the Luzon WESM prices during the November and December 2013 supply months. The ERC also declared the imposition of regulated prices for such billing periods and directed the PEMC to calculate the regulated prices and implement the same in the revised November and December 2013 WESM bills of the concerned distribution utilities in Luzon, except for MERALCO whose November 2013 WESM bill was maintained in compliance with the TRO issued by the Supreme Court.

The ERC also ordered the PEMC, through its Enforcement and Compliance Office (ECO) to conduct an investigation, within a period of no less than ninety (90) days, on the alleged violation of the Must-Offer-Rule.

Pursuant to the ERC Order, on March 18, 2014, the PEMC issued adjusted billing statements for all generators trading in the WESM, including Cebu- based EAUC and CPPC, recalculating the WESM prices.

The Company's Affiliates and Subsidiaries, APRI, TLI, TMO, AESI, AdventEnergy, SN Aboitiz Power-Magat, SN Aboitiz Power-Benguet, CPPC and EAUC filed their respective Motions for Reconsideration, questioning the validity of the ERC Order on the ground of lack of due process, among others. In its March 27, 2014 Order, the ERC ordered deferral of PEMC's implementation of the adjusted billing statements for 45 days. This was subsequently extended with no clear timeline by the ERC in its order dated June 6, 2014.

The ERC, in its Order dated October 15, 2014, denied said Motions for Reconsideration. SN Aboitiz Power-Benguet, SN Aboitiz Power-Magat, APRI, TLI, and TMO filed their Petitions for Review (the "Petitions") before the Court of Appeals on November 19, 24, December 1, and 4, 2014, respectively. The Court of Appeals ordered the consolidation of the Petitions on October 9, 2015.

On November 7, 2017, the Court of Appeals granted the Petitions. The ERC's March 3, 2014 Order, among other orders, were declared null and void, and the Luzon WESM market prices in November and December 2013 were declared valid and therefore reinstated.

Thereafter, ERC and Meralco filed their respective motions for reconsideration. Several entities also filed motions to intervene in the case. APRI, TLI and TMO filed their oppositions to the motions for reconsideration and motions to intervene. The Court of Appeals denied the motions to intervene filed by several entities, which thereafter filed their motions for reconsideration.

As of February 28, 2019, the motions for reconsideration relating to the Court of Appeals November 7, 2017 Decision and relating to the Court of Appeals' denial of the motions to intervene are still pending resolution with the Court of Appeals.

Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this report.

PART II - OPERATIONAL AND FINANCIAL INFORMATION

Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

(1) Market Information

AEV's common shares are traded in the Philippine Stock Exchange, Inc.

The high and low stock prices of AEV's common shares for each quarter for the past two years and first quarter of 2019 were as follows:

	20	19	20	18	2017		
	High	Low	High	Low	High	Low	
First Quarter	N/A	N/A	79.00	67.50	75.30	70.55	
Second Quarter	N/A N/A		69.85	69.85 53.95		72.75	
Third Quarter	N/A	N/A	61.55	44.10	75.95	72.50	
Fourth Quarter	N/A N/A		56.90 44.85		75.75	67.50	

The closing price of AEV common shares, as of January 31, 2019 is ₱64.25 per share.

(2) Holders

As of January 31, 2019, AEV has 8,909 stockholders of record, including PCD Nominee Corporation (Filipino) and PCD Nominee Corporation (Foreign). Common shares outstanding as of same date were 5,632,792,557 shares.

The top 20 stockholders of AEV as of January 31, 2019 are as follows:

	STOCKHOLDER	NATIONALITY	COMMON SHARES	% OF TOTAL COMMON SHARES ISSUED
1	Aboitiz & Company, Inc.	Filipino	2,735,600,915	48.57%
2	PCD Nominee Corporation (Filipino)	Filipino	801,851,868	14.24%
3	PCD Nominee Corporation (Non-Filipino)	Non-Filipino	514,689,488	9.14%
4	Ramon Aboitiz Foundation, Inc.	Filipino	424,538,863	7.54%
5	Sanfil Management Corporation	Filipino	120,790,211	2.14%
6	Chanton Management & Development Corporation	Filipino	62,118,484	1.10%
7	Windemere Management & Development Corporation	Filipino	49,666,352	0.88%
8	Donya 1 Management & Development Corporation	Filipino	41,054,511	0.73%
9	Morefund Management & Development Corporation	Filipino	37,918,115	0.67%
10	Bauhinia Management Inc.	Filipino	34,683,799	0.62%
11	Anso Management Corporation	Filipino	30,369,707	0.54%
12	MYA Management & Development Corporation	Filipino	22,494,414	0.40%
13	Luis Miguel O. Aboitiz	Filipino	20,092,133	0.36%
14	Guada Valley Holdings Corporation	Filipino	17,688,445	0.31%

	STOCKHOLDER	NATIONALITY	COMMON SHARES	% OF TOTAL COMMON SHARES ISSUED
15	Parraz Development Corporation	Filipino	14,483,067	0.26%
16	Annabelle O. Aboitiz	Filipino	13,975,834	0.25%
17	Ma. Cristina Aboitiz; Jaime Jose Aboitiz; Luis Alfonso Aboitiz	Filipino	13,605,767	0.24%
18	Mary Anne Aboitiz Arculli	Filipino	10,767,556	0.19%
19	Arrayanes Corporation	Filipino	10,650,070	0.19%
20	UnionBank TISG For IMA#PH3Q201 692	Filipino	8,709,900	0.15%
	SUB-TOTAL		4,985,749,499	88.51%
	Other Stockholders		647,043,058	11.49%
	TOTAL SHARES		5,632,792,557	100.00%
	NET ISSUED AND OUTSTANDING SHARES		5,632,792,557	100.00%

(3) Dividends

The cash dividends declared by AEV to common stockholders from fiscal year 2015 to the first quarter of 2019 are shown in the table below:

Year	Cash Dividend Per Share	Declaration Date	Total Declared	Record Date	Payment Date
2019 (regular)	₱1.32	03/07/2019	₱7.44 bn	03/21/2019	04/05/2019
2018 (regular) ₱1.28 03		03/08/2018	₱7.21 bn	03/22/2018	04/12/2018
2017 (regular)	₱1.33	03/07/2017	₱7.49 bn	03/21/2017	04/10/2017
2016 (regular)	₱1.06	03/08/2016	₱5.89 bn	03/22/2016	04/19/2016
2015 (regular)	₱1.11	03/10/2015	₱6.15 bn	03/24/2015	04/20/2015

In a special meeting held on January 11, 2007, the AEV Board of Directors approved the policy of distributing at least 1/3 of its previous year's earnings as cash dividends to its stockholders for subsequent years.

(4) Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

AEV does not have any recent sales of unregistered or exempt securities including recent issuances of securities constituting an exempt transaction.

Item 6. Management's Discussion and Analysis or Plan of Action

MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF ACTION OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of the financial condition and results of operations of Aboitiz Equity Ventures, Inc. ("AEV" or the "Company" or the "Parent Company") and its subsidiaries should be read in conjunction with the audited consolidated financial statements and accompanying disclosures set forth elsewhere in this report.

TOP FIVE KEY PERFORMANCE INDICATORS

Management uses the following indicators to evaluate the performance of the registrant and its subsidiaries:

1. EQUITY IN NET EARNINGS OF INVESTEES

Equity in net earnings (losses) of investees represents the Group's share in the undistributed earnings or losses of its associates and joint ventures for each reporting period subsequent to acquisition of said investment. This account reflects the result of the operating performance of an associate or a joint venture and indicates its contribution to the Group's consolidated net income.

Manner of Computation: Investee's Net Income (Loss) x Investor's % ownership - Goodwill Impairment Cost

2. EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION & AMORTIZATION (EBITDA)

The Company computes EBITDA as earnings before extra-ordinary items, net finance expense, income tax provision, depreciation and amortization. It provides management and investors with a tool for determining the ability of the Group to generate cash from operations to cover financial charges and income taxes. It is also a measure to evaluate the Group's ability to service its debts and to finance its capital expenditure and working capital requirements.

3. CASH FLOW GENERATED

Using the Statement of Cash Flows, management determines the sources and usage of funds for the period and analyzes how the Group manages its profit and uses its internal and external sources of capital. This aids management in identifying the impact on cash flow when the Group's activities are in a state of growth or decline, and in evaluating management's efforts to control the impact.

4. CURRENT RATIO

Current ratio is a measurement of liquidity, calculated by dividing total current assets by total current liabilities. It is an indicator of the group's short-term debt paying ability. The higher the ratio, the more liquid the Group.

5. DEBT-TO-EQUITY RATIO

Debt-to-Equity ratio gives an indication of how leveraged the Group is. It compares assets provided by creditors to assets provided by shareholders. It is determined by dividing total debt by stockholders' equity.

KEY PERFORMANCE INDICATORS (KPI)

(Amounts in thousands except financial ratio data)

	JAN-DEC 2018	JAN-DEC 2017
EQUITY IN NET EARNINGS OF INVESTEES		9,053,733
EBITDA		56,977,228
CASH FLOW GENERATED:		
Net cash flows from operating activities		32,682,219
Net cash flows used in investing activities		(11,749,681)
Net cash flows from (used in) financing activities		(19,458,941)
Net Increase in Cash & Cash Equivalents		1,473,597
Cash & Cash Equivalents, Beginning		63,857,528
Cash & Cash Equivalents, End		64,870,214
	DEC. 31, 2018	DEC. 31, 2017
CURRENT RATIO		1.56
DEBT-TO-EQUITY RATIO		1.56

DISCUSSION OF KEY PERFORMANCE INDICATORS:

to follow

REVIEW OF JAN-DEC 2018 OPERATIONS VERSUS JAN-DEC 2017

to follow

Outlook for the Upcoming Year/Known Trends, Events, Uncertainties which may have Material Impact on Registrant

to follow

REVIEW OF JAN-DEC 2017 OPERATIONS VERSUS JAN-DEC 2016

RESULTS OF OPERATIONS

For the year ended December 31, 2017, AEV and its subsidiaries posted a consolidated net income of ₱21.61 billion, a 4% year-on-year (YoY) decrease. This translates to an earnings per share of ₱3.84 for the year in review. In terms of income contribution, Power Group still accounted for the bulk at 69%, followed by the Banking and Financial Services, Food, Real Estate and Infrastructure Groups at 18%, 7%, 3% and 3%, respectively.

The Group generated a non-recurring net loss of ₱2.30 billion during 2017 (versus a ₱347 million loss in 2016) mainly from the Power Group's asset impairment and debt prepayment costs, which were partially reduced by a one-off recognition of lower interest expense from an acquired loan. Stripping out these one-off items, the Group's core net income for the year amounted to ₱23.91 billion, 5% higher than last year. AEV recorded an 18% increase during 2017 in consolidated earnings before interest, tax, depreciation and amortization (EBITDA), from ₱48.13 billion to ₱56.98 billion.

BUSINESS SEGMENTS

The following discussion describes the performance of the major business segments for 2017.

Power

Aboitiz Power Corporation's (AP) income contribution for 2017 was ₱15.70 billion, a 2% increase from 2016's ₱15.38 billion. Netting out impairment costs on its Aseagas Corporation (Aseagas) investment, pretermination costs on the refinancing made by its Subsidiary, GNPower Mariveles Coal Plant Ltd. Co. (GMCP), and a one-off recognition of lower

interest expense from an acquired loan, AP's contribution to core net income grew by 13% from ₱15.85 billion in 2016 to ₱17.95 billion in 2017.

Power Generation Group's bottomline contribution to AEV grew 9% during 2017 from ₱12.05 billion to ₱13.12 billion. Adjusted for non-recurring items, Generation Group's core net income contribution increased by 19% YoY to ₱15.51 billion. This improvement was substantially attributed to the strong performance of the Power Generation Group's hydro units and the full-period income contributed by GMCP, which was acquired in December 2016.

The Power Generation Group's capacity sold during 2017 increased by 41% year-on-year (YoY), from 2,223 megawatts (MW) to 3,124 MW, mainly driven by the additional capacity of GMCP, higher generation of its hydro units, and an increase in capacities contracted.

Power Distribution Group's earnings contribution to AEV increased by 16% during 2017 from ₱2.82 billion to ₱3.29 billion. Attributable electricity sales of 5,288 GWh increased by 4% during 2017. Gross margin per kilowatthour (kWh) for 2017 increased to ₱1.73 from ₱1.59 in 2016. The improved margins resulted from adequate power supply, better supply mix, and recoveries on purchased power costs.

Banking & Financial Services

Income contribution from this industry group declined by 16%, from ₱4.91 billion in 2016 to ₱4.12 billion in 2017.

On a stand-alone basis, Union Bank of the Philippines (UBP) and its subsidiaries recorded a net income of #8.4 billion for 2017, 17% lower compared to the #10.1 billion earned in 2016. The decline was primarily due to a #3.8 billion one-off trading gain booked in the third quarter of 2016. UBP's net income excluding securities trading gains, however, grew by 31% to #8.2 billion in 2017 from #6.2 billion in 2016.

PETNET Inc. contributed ₱20 million during 2017 from a loss of ₱2 million in 2016.

Food

Income contribution from Pilmico Foods Corporation (PILMICO) and its subsidiaries decreased by 2% during 2017 to ₱1.7 billion from ₱1.73 billion the previous year. For 2017, Feeds Philippines and Flour both reported decreases in income contribution while Farms and Feeds Vietnam both showed increases. The decline in net earnings of Feeds Philippines and Flour was largely due to higher raw material and operating costs. On the other hand, Feeds Vietnam reported an increase in bottomline during 2017 due to growth of commercial and export product lines and some foreign exchange gains. For Farms, the recovery during 2017 in live hog selling prices resulted in improved profits.

Real Estate

Income contribution of Aboitiz Land, Inc. (AboitizLand) during 2017 amounted to **P744** million, up 295% from **P188** million in 2016. This growth was mainly attributed to higher industrial lot sales, improved construction progress by the residential business unit, and healthy occupancy levels from the commercial business unit. AboitizLand also recognized fair valuation gains on investment properties in 2017.

Infrastructure

Republic Cement and Building Materials, Inc. (Republic) posted an income contribution of ₱671 million in 2017, down 57% from 2016's ₱1.55 billion. Cement demand grew modestly in 2017, offset by lower prices and increased fuel and power costs.

MATERIAL CHANGES IN LINE ITEMS OF REGISTRANT'S STATEMENTS OF INCOME AND OF COMPREHENSIVE INCOME

For the year ended December 31, 2017, AEV and its subsidiaries posted a consolidated net income of ₱21.61 billion, a 4% YoY decrease.

Operating profit for 2017 totalled ₱36.58 billion, a 26% increase YoY, as the ₱34.01 billion in increase in revenues surpassed the ₱26.35 billion rise in costs and expenses. The increase in revenue was mainly attributed to the performance of the Power Group.

Power subsidiaries reported a 30% YoY increase in operating profit during 2017, from ₱26.31 billion to ₱34.17 billion,

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mainly due to the full-year earnings before interest and taxes (EBIT) contribution from GMCP.

Share in net earnings of associates for 2017 declined by 6% YoY (₱9.05 billion vs ₱9.65 billion in 2016) largely due to the decrease in UBP's income from the sale of securities and to RCBM's income decline for 2017 resulting from lower selling prices and higher production costs. This is partly offset by growth in the net income of SN AboitizPower-Magat (SNAP-Magat) and SN AboitizPower-Benguet (SNAP-Benguet) for 2017 due to higher volume sold and ancillary revenue resulting from better hydrology.

The growth in net interest expense and other charges during 2017, coupled with the decrease in equity earnings, more than offset the increase in operating profit, and as a result, pulled down the Group's overall profitability. Net interest expense in 2017 increased by ₱3.61 billion YoY as debt level increased following the consolidation of GMCP debt in December 2016, and the full year impact of interest expense incurred on additional debts availed of after December 2016.

Other charges of ₱26 million were incurred in 2017 versus ₱2.05 billion other income in 2016. This was mainly due to Power Group's impairment of its investment in Aseagas and refinancing costs during 2017, versus 2016's unrealized forex gains and Therma South, Inc.'s (TSI) collection of settlements with suppliers.

Net income attributable to non-controlling interests increased to ₱7.67 billion in 2017 from ₱6.18 billion in 2016, substantially due to the full-period recognition of the net income after tax (NIAT) share of GMCP's minority shareholders.

AEV's consolidated comprehensive income attributable to equity holders increased by 2% from ₱22.07 billion in 2016 to ₱22.56 billion in 2017. The 4% decrease in consolidated net income was offset by the combined surge in AEV's share of an associate's unrealized mark-to-market (MTM) gains on its available-for-sale (AFS) investments and cumulative translation adjustments.

CHANGES IN REGISTRANT'S RESOURCES, LIABILITIES AND SHAREHOLDERS' EQUITY

Assets

Compared to year-end 2016 level, consolidated assets increased 6% to ₱492.24 billion as of December 31, 2017, due to the following:

- a. Trade and other receivables, inclusive of noncurrent portion, increased by 13% (₱24.77 billion end-2017 vs ₱22.01 billion as of December 31, 2016) mainly due to higher level of receivables of the Power and Food Groups.
- b. Inventories increased by 22% (₱12.45 billion as of end-2017 vs ₱10.22 billion as of December 31, 2016) mainly due to increase in raw materials inventory of the Food Group and coal inventory of the Power Group.
- c. Gross of depreciation expense, the combined growth in Property Plant and Equipment (PPE), Investment Properties (IP), and Land and Improvements (LI) as of December 31, 2017 was mainly due to the following: (i) ₱12.70 billion for on-going construction of AP's power plants; (ii) ₱6.07 billion in various capital expenditures of Power, Food and Real Estate Groups, (iii) ₱2.99 billion first-time consolidation of San Carlos Sun Power, Inc. (Sacasun) assets; and (iv) ₱862 million gain recognized on the re-appraisal of certain investment properties. This was partly reduced by the ₱2.66 billion impairment of Aseagas' biomass plant during 2017.
- Investments in and Advances to Associates as of December 31, 2017 increased by 6% (₱91.92 billion vs ₱86.95 billion as of December 31, 2016) mainly due to AP's ₱1.25 billion capital infusion into GN Power Dinginin Ltd. Co. (GNPD) and ₱244 million capital infusion into RP Energy, the ₱275 million acquisition of Balibago Waterworks System, Inc. (BWSI) shares by Aboitiz InfraCapital, Inc. (AIC), the recording of ₱9.05 billion share in net earnings of associates, and the ₱703 million share of a banking associate's MTM gains on its AFS investments during the year. This increase was partially offset by the ₱6.16 billion cash dividends received from associates during 2017.
- e. Other current assets increased by 30% as of December 31, 2017 (₱12.44 billion vs ₱9.58 billion as of December 31, 2016) mainly due to the rise in prepaid insurance and prepaid taxes of the Power Group.
- f. Available-for-sale (AFS) Investments increased by 37% (₱773 million as of December 31, 2017 vs ₱564 million as of December 31, 2016) mainly due to additional acquisitions made during the year.

- g. Held-to-maturity (HTM) Investments increased to ₱189 million as of December 31, 2017 from nil as of December 31, 2016. This was mainly due to new acquisitions made of this type of financial product during the year.
- h. Derivative Assets (current and non-current) increased by 17% (P342 million as of December 31, 2017 vs P292 million as of December 31, 2016) mainly due to MTM gains recognized on existing forward contracts of the Power Group.

The above increases during 2017 were offset by the 19% decrease in Deferred Income Tax Assets (DTA), (₱1.52 billion as of December 31, 2017 vs ₱1.89 billion as of December 31, 2016), mainly due to the reversal of DTA set up in previous periods on the unrealized forex losses on loan restatement related to the prepayment of GMCP's loan.

Liabilities

Consolidated short-term bank loans increased by 187% as of end-2017 (₱23.70 billion vs ₱8.26 billion as of December 31, 2016) mainly due to availments made by Food Group, Power Group, PETNET, and AboitizLand to fund working capital requirements. On the other hand, long-term debt decreased by 4% (₱238.84 billion as of December 31, 2017 vs ₱249.46 billion as of December 31, 2016) substantially due to the prepayment of ₱15.93 billion in Therma Power, Inc. and ₱2.43 billion in Aseagas loans, and the ₱6.72 billion settlement of maturing loans and finance lease amortization. This was partly offset by the following: (a) AP's ₱3.0 billion bond issuance; (b) GMCP's ₱3.17 billion loan; (c) the combined ₱8.29 billion additional loan availment of Therma Visayas, Inc., Hedcor Bukidnon, and Pagbilao Electric Corporation (PEC) to finance on-going plant constructions; and (d) the ₱1.38 billion non-cash movement from foreign exchange differential and deferred financing costs.

Trade and other payables, inclusive of noncurrent portion, increased by 12%, from ₱22.67 billion as of end-2016 to ₱25.42 billion as of end-2017, mainly due to higher level of payables to suppliers and contractors resulting from the on-going plant construction by the Power Group.

Customers deposits decreased by 11%, from ₱7.04 billion as of end-2016 to ₱6.27 billion as of end-2017 as special deposits were refunded by distribution utilities to its customers during 2017.

Asset retirement obligation (ARO) increased by 62% from P1.82 billion as of end-2016 to P2.96 billion as of end-2017 due to incremental provisions recorded during 2017.

Derivative liabilities (current and non-current) decreased by 87% as of end-2017 (₱48 million vs ₱361 million as of December 31, 2016) mainly due to the derecognition of the derivative liability related to GMCP's loan, which was prepaid during 2017.

Equity

Equity attributable to equity holders of the parent increased by 11% from the year-end 2016 level of ₱140.28 billion to ₱155.01 billion as of end-2017 mainly due to the ₱21.61 billion net income recorded during 2017 and AEV's ₱709 million share in UBP's unrealized MTM gains recognized on its AFS investments, reduced by ₱7.49 billion cash dividends paid.

MATERIAL CHANGES IN LIQUIDITY AND CASH RESERVES OF REGISTRANT

For the year ended December 31, 2017, the Group continued to support its liquidity mainly from cash generated from operations, additional short-term loan availments, and dividends received from associates.

Compared to 2016, consolidated cash generated from operating activities in 2017 increased by ₱669 million to ₱32.68 billion, mainly due to the growth in earnings before interest, depreciation and amortization (EBIDA) recorded by subsidiaries during the year.

AEV ended 2017 with ₱11.75 billion net cash used in investing activities versus ₱84.67 billion in 2016. This was mainly due to lower amounts spent for ongoing plant construction and investments in associates.

Net cash used in financing activities in 2017 was ₱19.46 billion versus ₱52.85 billion generated in 2016. This was largely attributed to long-term loan repayments made during 2017 versus higher loan availments and the sale of treasury shares during 2016.

For 2017, net cash inflows surpassed cash outflows, resulting in a 2% increase in cash and cash equivalents from ₱63.86 billion as of year-end 2016 to ₱64.87 billion as of December 30, 2017.

FINANCIAL RATIOS

Backed by strong operating cash inflows, liquidity was adequately preserved. Current ratio stood at 1.56x as of end-2017 from 2.51x at the start of the year, since current liabilities grew more than current assets. Debt-to-Equity ratio stood at 1.56:1 as of end-2017 (versus year-end 2016's 1.68:1). This was mainly due to the growth in total equity coupled with substantial prepayment of long-term debt during 2017.

REVIEW OF JAN-DEC 2016 OPERATIONS VERSUS JAN-DEC 2015

RESULTS OF OPERATIONS

For the year ended December 2016, AEV and its subsidiaries posted a consolidated net income of ₱22.47 billion, a 27% YoY increase. This translated to an earnings per share of ₱4.02 for 2016. In terms of income contribution, Power Group still accounted for the bulk at 65%, followed by the Banking and Financial Services, Food, Infrastructure and Real Estate Groups at 21%, 7%, 7% and 1%, respectively.

The Group generated a non-recurring net loss of P347 million (versus a P602 million loss in 2015) mainly from the Power unit's refinancing costs and goodwill impairment, which were partly offset by the net foreign exchange gains from revaluation of dollar-denominated assets and liabilities. Stripping out these one-off items, the Group's core net income for 2016 amounted to P22.82 billion, up 25% YoY.

BUSINESS SEGMENTS

The individual performance of the major business segments is discussed as follows:

Power

Aboitiz Power Corporation (AboitizPower) ended 2016 with an income contribution of ₱15.38 billion, a 14% increase from 2015's ₱13.53 billion.

Power generation group's bottomline contribution to AEV increased by 17% in 2016 to #12.50 billion from #10.70 billion in2015. This was substantially attributed to the full-year income contribution of Therma South, Inc. (TSI), which started to generate earnings in September 2015.

AboitizPower's attributable energy sold for 2016 grew by 8% YoY, from 12,550 gigawatt hours (GWh) to 13,495 GWh, mainly due to the 8% YoY growth in power sales through bilateral contracts. In line with the group's efforts to reduce its exposure to spot market sales, bilateral sales constitute 91% of total power sold. Spot market sales likewise increased by 4% YoY to 1,216 GWh.

As of year-end 2016, AboitizPower's net sellable capacity stood at 2,975 MW after the PCC approval of the acquisition of GNPower Mariveles Coal Plant Ltd. Co. (GMCP).

On the other hand, AboitizPower's distribution group's earnings contribution to AEV decreased by 4% from ₱2.92 billion to ₱2.82 billion. Attributable electricity sales rose by 7% to 5,105 GWh in 2016 from 4,759 GWh in 2015 as energy sales grew across all customer segments. However, gross margin per kWh in 2016 decreased to ₱1.59 from ₱1.61 in 2015. The decline mostly came from the under-recoveries as a result of a shift in supply mix.

Banking and Financial Services

Income contribution from this industry group grew 93%, from ₱2.54 billion to ₱4.91 billion for 2016. Union Bank of the Philippines (UBP) income contribution rose 94% from ₱2.53 billion to ₱4.91 billion mainly due to profits from the sale of securities, coupled with higher net interest income and fees posted during 2016. Net interest income surged by 24% to

₱14.8 billion as UBP continued the build-up of its earning asset portfolio. Fee income likewise increased by 19% to ₱4.4 billion attributed to the increasing customer base in both loans and deposits.

Food

Income contribution from Pilmico Foods Corporation (Pilmico) and its subsidiaries increased slightly by 1% in 2016 to **P1**.73 billion from **P1**.71 billion in 2015. Feeds Philippines and Flour reported an increase in income contributions, while Feeds Vietnam and Farms both showed a decrease. Feeds Philippines income contribution increase was due to strong volume growth while Flour's improvement was a result of bett r performance of its by-products. On the other hand, Feeds Vietnam reported a decline in income contribution mainly due to lower selling prices and volume. For Farms, the significant drop in live hog prices more than offset the rise in volume on account of sow level expansion.

Real Estate

Income contribution of AboitizLand in 2016amounted to **P**188 million, 65% down from the **P**536 million in 2015. Revenue at **P**2.4 billion posted a 7% decline from 2015 mainly due to deferred industrial business unit revenue recognition. The decline in net income was mainly due to the increase in opex spending to strengthen the organization and to support entry into the national real estate scene. In addition, AboitizLand recognized a fair valuation gain on investment properties in 2015, which did not recur in 2016.

Infrastructure

Newly-acquired infrastructure companies started contributing in mid-September 2015 and posted a combined income contribution of ₱1.55 billion for 2016, up 700% from ₱194 billion in 2015.

MATERIAL CHANGES IN LINE ITEMS OF REGISTRANT'S STATEMENTS OF INCOME AND OF COMPREHENSIVE INCOME For the year ended December 31, 2016, consolidated net income allocable to the equity holders of AEV registered a 27% YoY increase, reaching \$22.47 billion from \$17.68 billion posted in 2015.

Operating profit for 2016 amounted to ₱28.9 billion, a 5% increase YoY, as the ₱5.16 billion increase in revenues surpassed the ₱3.65 billion rise in costs and expenses. This increase was mainly attributed to the performance of the Power Group.

Power subsidiaries reported a 7% YoY increase in operating profit from ₱24.69 billion to ₱26.31 billion mainly due to the growth in Earnings Before Income and Taxes (EBIT) of the Therma Power subsidiaries attributed to the full-year EBIT contribution from TSI.

Share in net earnings of associates rose by 46% YoY (₱9.65 billion vs ₱6.59 billion in 2015) largely due to the growth of UBP's net income during 2016, which resulted from higher net interest income and substantial gains from sale of securities, as well as, and full-year equity earnings contribution of infrastructure group.

The growth in equity earnings and other income, coupled with an increase in operating profit, more than offset the increase in net interest expense, and as a result, pulled up the Group's overall profitability. Net interest expense increased by ₱1.38 billion YoY resulting from higher level of debt.

Other Income reached ₱2.50 billion in 2016, from ₱224 million in 2015, mainly due to TSI's collection of insurance proceeds from settlement of liquidated damages, AP's gain on step acquisition of EAUC, and lower foreign exchange losses.

Net income attributable to non-controlling interests increased to ₱6.18 billion from ₱5.48 billion in 2015, substantially due to the increase in AP's net income, 23% of which belongs to minority shareholders.

AEV's consolidated comprehensive income attributable to equity holders correspondingly increased by 42% from ₱15.54 billion in 2015 to ₱22.07 billion in 2016. The 27% increase in consolidated net income, combined with the 92% drop in AEV's share of an associate's unrealized mark-to-market losses on its available-for-sale (AFS) investments, accounted for this growth.

CHANGES IN REGISTRANT'S RESOURCES, LIABILITIES AND SHAREHOLDERS' EQUITY

Assets

Compared to year-end 2015 level, consolidated assets increased 36% to ₱464.08 billion as of December 31, 2016, due to the following:

- a. Trade and other receivables, inclusive of noncurrent portion, rose by 16% (₱22.01 billion vs ₱19.05 billion as of December 31, 2015) mainly due to the first-time consolidation of ₱2.15 billion receivable accounts of newly-acquired Subsidiary, GMCP, and higher receivables of the real estate group.
- b. Inventories increased by 29% (₱10.22 billion vs ₱7.95 billion as of December 31, 2015) mainly due to the increase in power group's coal inventory as a result of the first-time consolidation of GMCP's accounts.
- c. Derivative Assets, net of derivative liabilities (current and non-current) increased by 43% (₱805 million vs ₱563 million as of December 31, 2015) as a result of the first-time consolidation of GMCP's derivative instruments valued at ₱524 million, partly offset by the ₱282 million combined mark-to-market and realized swap losses on the other existing derivatives.
- d. Other Current Assets increased by 48% (₱9.58 billion vs ₱6.49 billion as of December 31, 2015) substantially due to the recording of TSI's ₱2.10 billion restricted cash to comply with its project debt covenant and the ₱679 million prepaid accounts of GMCP.
- e. Gross of depreciation expense, the resulting ₱65.48 billion combined growth in Property Plant and Equipment (PPE), Investment Properties (IP), and Land and Improvements (LI) in 2016 was mainly due to the following: 1.)
 ₱28.4 billion construction of AP's power plants and Food Group's swine farms and plant facilities; 2.) ₱1.4 billion acquisition of AP generation and distribution assets; 3.) ₱34.4 billion first-time consolidation of EAUC and GMCP assets; and 4.) ₱917 million additional lot purchases by Real Property Group.
- f. Investments in and Advances to Associates increased by 18% (₱86.95 billion vs ₱73.43 billion as of December 31, 2015) mainly due to the ₱11.2 billion acquisition of GNPower Dinginin Ltd. Co. (GNPD) by AP, ₱587 million purchase of UBP shares, ₱596 million capital infusion into San Carlos Sun Power, Inc. (Sacasun), Maaraw Holdings San Carlos, Inc. and RP Energy by AP, and recording of ₱9.65 billion share in net earnings of associates for 2016. This increase was partially reduced by the ₱8.04 billion cash dividends received from associates, ₱232 million de-equitized investment in EAUC, and ₱190 million share of a banking associate's mark-to-market loss on its AFS investments for the year 2016.
- g. Available-for-Sale (AFS) Investments increased by 53% (₱564 million vs ₱368 million as of December 31, 2015) mainly due to additional acquisitions made during 2016.
- h. Deferred Income Tax Assets increased by 216% (₱2.21 billion vs ₱700 million as of December 31, 2015) mainly due to the corresponding deferred tax benefits recognized on the unrealized foreign exchange losses, actuarial losses on defined benefit plans and impairment provisions of the Group during 2016.
 Goodwill increased by 1741% (₱38.18 billion vs ₱2.07 billion as of December 31, 2015) due to the ₱36.27 billion positive goodwill generated from AP's acquisition of GMCP, partly offset by the impairment of goodwill amounting to ₱169 million on the investment in MEZ.
- i. Other Noncurrent Assets increased by 46% (₱15.22 billion vs ₱10.43 billion as of December 31, 2015) primarily due to the build-up of deferred input VAT by Power Group in 2016 due to the ongoing construction of its power plants, and the ₱2.88 billion loan extended by ARI to Sacasun.

Liabilities

Consolidated short-term bank loans decreased by 7% (₱8.26 billion vs ₱8.88 billion as of December 31, 2015) mainly due to loan repayments made by Power Group in 2016. On the other hand, long-term debt increased by 63% (₱247.81 billion vs ₱152.46 billion as of December 31, 2015) substantially due to the ₱31.0 billion bridge financing availed by TPI to fund GMCP acquisition, ₱28.02 billion combined additional loan availment by TVI, PEC, Hedcor Bukidnon and Aseagas to finance plant constructions, ₱26.47 billion first-time consolidation of GMCP debt, and ₱15.98 billion loan availment by APRI and Hedcor Sibulan. This was reduced by ₱6.12 billion payment of finance lease and loan amortizations, and financing costs on new loan availments.

Trade and other payables, inclusive of noncurrent portion, increased by 22%, from ₱18.87 billion to ₱23.02 billion, mainly due to the increase in payables to suppliers and contractors of certain power subsidiaries and a joint operation investee

as a result of ongoing plant construction in 2016, and first-time consolidation of GMCP's ₱1.81 billion accounts.

Income tax payable decreased by 28% in 2016 from ₱957 million to ₱685 million due to recording of lower income tax liability of Power and Food Groups for the year.

Customers deposits increased in 2016 by 7%, from ₱6.58 billion to ₱7.04 billion, mainly due to the growth in the customer base of power distribution subsidiaries and additional deposits from retail electricity supply (RES) customers.

Asset retirement obligation (ARO) decreased by 40% in 2016 from ₱3.02 billion to ₱1.82 billion, as a result of the change in the estimated future costs.

Pension liability, net of pension asset, decreased by 64%, from ₱649 million to ₱232 million, mainly on account of retirement contributions made by AEV, AP and the majority of the subsidiaries in 2016.

Equity

Equity attributable to equity holders of the parent increased by 19% in 2016 from year-end 2015 level of ₱118.22 billion to ₱140.28 billion, mainly due to the following: 1.) ₱16.59 billion increase in Retained Earnings resulting from the ₱22.47 billion net income recorded during 2016, reduced by the ₱5.89 billion cash dividends paid, and 2.) ₱5.87 billion sale of treasury shares. This was partly offset by the ₱368 million additional share in UBP's unrealized mark-to-market losses on its AFS investments and actuarial losses on its defined benefit plans.

MATERIAL CHANGES IN LIQUIDITY AND CASH RESERVES OF REGISTRANT

For the year ended December 2016, the Group continued to support its liquidity mainly from cash generated from operations, additional loans availed and dividends received from associates.

Compared to the cash inflow in 2015, consolidated cash generated from operating activities in 2016 increased by ₱4.75 billion to ₱32.01 billion mainly due to the significant growth in earnings before interest, depreciation and amortization (EBIDA) recorded by subsidiaries in 2016 despite higher income taxes paid.

As of December 31, 2016, ended up with ₱84.67 billion net cash used in investing activities versus ₱36.59 billion in 2015. This was mainly due to higher funds spent on the ongoing plant constructions, acquisition of GMCP and GNPD, and step acquisition of EAUC.

Net cash from financing activities was ₱52.85 billion as of end-2016versus ₱22.39 billion in 2015. This was largely attributed to the Group's higher level of long-term loan availments during the current year, coupled with higher cash generated from the sale of treasury shares.

For the period ended December 31, 2016, net cash inflows surpassed cash outflows, resulting in a 0.4% increase in cash and cash equivalents from ₱63.58 billion as of year-end 2015 to ₱63.86 billion in 2016.

FINANCIAL RATIOS

Backed by strong operating cash inflows, liquidity was adequately preserved. Current ratio as of end-2016 stood at 2.51x compared to 2.84x at the start of 2016, as current liabilities grew stronger than current assets. Debt-to-equity ratio climbed to 1.68:1 as of end-2016 (versus year-end 2015's 1.31:1). This was mainly due to the growth in total liabilities which outpaced the increase in equity.

Item 7. Financial Statements

The audited consolidated financial statements of AEV will be incorporated herein by reference. The schedules listed in the accompanying Index to Supplementary Schedules will be filed as part of this SEC Form 20-IS.

Item 8. Information on Independent Accountant and other Related Matters

(A) External Audit Fees and Services

The following table sets out the aggregate fees paid by the Registrant for professional fees rendered by SGV:

Fee Туре	Year ended December 31, 2018	Year ended December 31, 2017		
Audit Fees				
Audit Fees	₱511,952.00	₱495,040.00		
Audit-Related Fees	P9,000.00	143,667.00		
Total	₱520,952.00	₱638,707.00		
Non-Audit Fees				
Tax Fees	-	-		
Consultancy Fees	0	₱1,537,418.69		
Total				
Total Audit and Non-Audit Fees	₱520,952.00	₱2,176,125.69		

Aside from audit services, the Company also engaged SGV in 2018 to provide financial advisory services for ongoing business development projects.

As a policy, the Board Audit Committee makes recommendations to the Board of Directors concerning the choice of external auditor and pre-approves audit plans, scope and frequency before the audit is conducted.

Audit services of external auditors for the years 2018 and 2017 were pre-approved by the Board Audit Committee. The Committee had also reviewed the extent and nature of these services to ensure that the independence of the external auditors is preserved.

(B) Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

The Company has engaged the services of SGV during the two most recent fiscal years. There are no disagreements with SGV on accounting and financial disclosure.

PART III – CORPORATE GOVERNANCE

Guided by the Organization for Economic Co-operation and Development's (OECD) Five Principles of Corporate Governance during 2018, AboitizPower continued its efforts to strengthen the roles and responsibilities of its Board. It adopted new protocols and improved existing systems and policies to protect the rights of its shareholders, safeguarded shareholders' equitable treatment, continuously recognized the value and participatory role of all stakeholders, and practiced the appropriate level of transparency and improved corporate disclosures. AboitizPower continues its efforts to create long-term value for all stakeholders, and to drive change for a better world by advancing business and communities.

Shareholder Rights and Equitable Treatment

All shareholders, regardless of the amount of their shareholdings, are given the right to participate in the decision-making, pursuant to the Company's one share, one vote policy.

Moreover, to ensure that directors, officers, and even majority shareholders do not take advantage of their positions, all shareholders within the Aboitiz Group are apprised of all related party transactions, with amounts disclosed. All related party transactions in the Aboitiz Group are reported in AEV's Consolidated AFS every year.

All shareholders receive notices of all shareholders' meetings, and all agenda items to be discussed and decided upon during the said meetings are set out in the notices and no new agenda items are taken up during the conduct of the meeting. The rationale of agenda items which are submitted to the shareholders' for their approval are included in the notices to shareholders' meetings.

Stakeholder Engagement

The Aboitiz Group is committed to the principles of sustainability to balance the interests of People, Planet, and Profit. By following this rule, AEV has obtained and maintained a good health, safety, and environmental track record. The Group launched its Sustainability Policy in 2013, in the belief that all stakeholders must be treated with fairness and that corporate social responsibility is an integral part of doing business. In support of this policy, the Group launched its BetterWorld campaign in 2014 to encourage all stakeholders to adopt this policy for sustainability.

AEV has a Revised Manual of Corporate Governance (Revised Manual) and a Code of Ethics and Business Conduct (Code) to guide the attainment of its corporate goals and the implementation of its strategies. In 2016, the Board of Directors, upon the endorsement of the Board Corporate Governance Committee, approved the revised Code which now includes a more defined anti-corruption and bribery policy, sustainability policy, and digital media policy, among others. In 2017, the Board of Directors, approved the Revised Manual which specifies the composition and duties of the newly-created and restructured board committees, the qualifications of the Corporate Secretary, an information security management policy, a sustainability policy, a risk management policies, a shareholders' benefit statement, and a monitoring and assessment system. The Revised Manual is generally aligned to the principles and recommendations laid down by the SEC under the Corporate Governance Code for Publicly-Listed Companies (CG Code) to further strengthen the Company's corporate governance practices. The Compliance Officer, together with the Human Resources Department, regularly monitors and evaluates compliance by the Board of Directors, management and employees to the Revised Manual, the Code, other company policies, and regulations. The Compliance Officer also ensures the implementation of AEV's policy against conflicts of interests and the misuse of confidential and proprietary information throughout the organization.

The Compliance Officer regularly reports to the Board Corporate Governance Committee the Company's compliance status with existing laws and regulations, as well as the Board's, management's and employees' compliance with internal governance policies.

There are no major deviations from the Revised Manual as of the date of this report. The Board of Directors regularly reviews the Revised Manual to ensure that the same remains relevant and responsive to the needs of the organization.

Any amendments to the Revised Manual are promptly submitted to the SEC for confirmation and approval.

Disclosure and Transparency

Pursuant to its commitment to transparency and accountability, AEV's website, www.aboitiz.com has its own dedicated corporate governance webpage which serves as a resource center and library for its stakeholders. The Company also submitted an Integrated Annual Corporate Governance Report (IACGR) to the SEC and to the PSE EDGE website. Copy of the IACGR is also available for download at the Company's website.

Board Responsibility

The Board's primary objectives are to improve shareholder returns, to develop responsible long-term investments, and to achieve disciplined and sustainable growth. To this end, board attendance and active participation during board and committee meetings are encouraged from the directors. Attendance during board meetings are closely monitored and reported by the Compliance Officer to the SEC and PSE, as well as in the Company's IACGR.

		Regular and Special Meetings in 2017									Total				
BO	ARDMEETINGS	REG	SP	REG	REG	ASM	ORG	SP	REG	SP	REG	REG	SP	No. of	
A	BOITIZ EQUITY ENTURES, INC.	30-Jan	8- Mar	22- Mar	21- May	21- May	21- May	5- July	26- Jul	1- Sept	3 - Oct	23 - Nov	11- Dec	Meetings Attended by Each Member	Percentage of Attendance
1	Jon Ramon Aboitiz	Р	Р	А	Р	Ρ	Р	Р	Р	Р	Р	Р	-	10	91%
2	Erramon I. Aboitiz	Р	Р	Ρ	Р	Ρ	Р	Р	Р	Р	Р	Р	Р	12	100%
3	Enrique M. Aboitiz	Р	А	Р	А	А	А	А	Р	Р	Р	Р	Р	7	58%
4	Mikel A. Aboitiz	Р	А	A	Р	Ρ	Р	А	Р	Р	Р	Р	А	8	67%
5	Justo A. Ortiz	Р	Р	Р	-	-	-	-	-	-	-	-	-	3	100%
6	Antonio R. Moraza	Р	Р	Ρ	Р	Ρ	Р	Р	Р	-	-	-	-	8	100%
7	Jose C. Vitug	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	12	100%
8	Raphael Perpetuo M. Lotilla	Р	Р	Ρ	Р	Ρ	Р	Р	Р	Р	Р	Р	Р	12	100%
9	Stephen T. CuUnjieng	Р	Р	Ρ	-	-	-	-	-	-	-	-	-	3	100%
10.	Manuel R. Salak III	-	-	-	Р	Ρ	Р	Р	Р	Р	Р	А	Р	8	89%
11	Sabin M. Aboitiz	-	-	-	Р	Ρ	Р	Р	Р	Р	Р	Р	Р	9	100%
12.	Edwin R. Bautista	-	-	-	-	-	-	-	-	Р	Р	Р	Р	4	100%
13.	Ana Maria A. Delgado*	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total No. of Members Present in Each Meeting	9	6	7	8	8	8	7	9	9	9	8	8		
	Percentage of No. of Members Present in Each Meeting	100%	67%	78%	89%	89%	89%	78%	100%	100%	100%	89%	89%		

In 2018, the Board of Directors held 12 meetings. Below is a summary of the attendance of the Directors.

Legend: P - Present, A - Absent

* Ms. Ana Maria A. Delgado was appointed as member of the Board of Directors on December 11, 2018.

Corporate governance is further fostered by the Board's active role in reviewing and approving corporate goals and strategies set by management, as well as in monitoring and evaluating management performance in meeting such goals. The different Board committees - Audit, Corporate Governance, Risk and Reputation Management, Related Party Transactions, and Executive Committee - report regularly to the Board and are crucial in maintaining Board oversight in key management areas.

The mandate and the composition of each Board committee are described below:

a. The **Board Corporate Governance Committee** represents the Board in discharging its responsibility relating to issues around the Group's governance principles and guidelines, nomination of persons into Board and Group senior leadership roles, and the various compensation matters. Independent Directors comprise majority of the voting members of the Board Corporate Governance Committee.

Chairman: Raphael P.M. Lotilla; Members: Mikel A. Aboitiz, Jose C. Vitug, Enrique M. Aboitiz, Manuel R. Salak, III; *Ex-officio* Members: Manuel Alberto R. Colayco and Susan V. Valdez

b. The **Board Audit Committee** represents the Board in discharging its responsibility related to audit matters for the Group. Independent Directors comprise majority of the members of the Board Audit Committee, including its Chairman.

Chairman: Jose C. Vitug, Members: Enrique M. Aboitiz, Mikel A. Aboitiz, Raphael P.M. Lotilla, and Manuel R. Salak III

c. The **Board Risk and Reputation Management Committee** represents the Board in discharging its responsibility relating to risk management related matters for the Group.

Chairman: Enrique M. Aboitiz; Members: Mikel A. Aboitiz, Erramon I. Aboitiz, Sabin M. Aboitiz, Manuel R. Salak III, Jose C. Vitug and Raphael P.M. Lotilla; *Ex- Officio* Members: David Jude L. Sta. Ana, Manuel R. Lozano and Annacel A. Natividad

d. The **Board Related Party Transaction Committee** represents the Board in discharging its responsibility relating to transactions entered into between or among the Company or any of its subsidiaries, affiliated, directors and officers.

Chairman: Manuel R. Salak III; Members: Justice Jose C. Vitug (ret.) and Raphael Perpetuo M. Lotilla

e. The **Board Executive Committee** assists the Board in overseeing the Company's day-to-day operations of the Company. The Committee ensures agility in the management of the Company and in strategic decision-making, as well as compliance with the Company's governance policies, during the intervening period between Board meetings.

Chairman: Erramon I Aboitiz; Members: Mikel A. Aboitiz, Enrique M. Aboitiz, Sabin M. Aboitiz, and Edwin R. Bautista

¹⁴ Mr. Raphael Perpetuo M. Lotilla, Lead Independent Director, replaced Mr. Jon Ramon Aboitiz as the Chairman of the Board Corporate Governance Committee on December 11, 2018.

¹⁵ Mr. Manuel Alberto R. Colayco replaced Ms. M. Jasmine S. Oporto as *ex-officio* non-voting member of AEV's Board Corporate Governance Committee effective March 1, 2018.

¹⁷ Mr. Enrique M. Aboitiz replaced Mr. Jon Ramon Aboitiz as member of the Board Audit Committee on December 11, 2018.

¹⁸ Mr. Mikel A. Aboitiz replaced Mr. Jon Ramon Aboitiz as member of the Board Risk and Reputation Management Committee on December 11, 2018.

2018 Corporate Governance Initiatives

Going beyond mere compliance and box-ticking, the Company regularly updates its corporate governance policies to ensure that they are relevant to the needs of the organization and, at the same time, at par with global best practices. Below are the highlights of the Company's Corporate Governance initiatives in 2018:

Aboitiz Equity Ventures Inc.	 Amendment of AEV's By-Laws Amendment of AEV Manual on Corporate Governance Establishment of a Board Executive Committee 2018 Group-wide Corporate Governance Seminar Cascade of the Company's Related Party Transactions (RPT) Policy Cascade of the Code of Ethics and Business Conduct e-learning modules Implementation of the Group-wide Whistleblowing Policy 	
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For 2018, there were no recorded deviations from, or violations of the Revised Manual on Corporate Governance (the "Revised Manual"), the Code of Ethics and Business Conduct (the "Code of Ethics"), or any other company governance and compliance policies and protocols.

For a full discussion on the Company's initiatives, a copy of the Integrated Annual Report will be available at www.aboitiz.com.

Corporate Governance Awards

As a testament to its commitment to adopt best practices, AEV has been consistently recognized in local and international surveys, assessments, and scorecards as among the Philippines' best-managed companies and cited for its commitment to good corporate governance practices.

In 2018, AEV was recognized as one of the top 10, in a list of 247 Philippine publicly-listed companies, as ranked by the Institute of Corporate Directors back in July 2018 using a set of comparable standards, which articulates recommendations on policies and practices based on good governance principles of the Organization for Economic Cooperation and Development (OECD). In November 2018, the Company was recognized as one of the Top 50 Publicly Listed Companies in the ASEAN Corporate Governance Awards. The event was organized by the ASEAN Capital Markets Forum and the Institute of Corporate Directors as the appointed domestic ranking body held at the Kuala Lumpur Convention Centre, Kuala Lumpur, Malaysia.

In 2018, AEV has been recognized with the following awards:

Awards	Awards Received
Institute of Corporate Directors ASEAN Corporate Governance Scorecard 2017	Top 10 Performing Philippine Publicly-listed companies in the 2017 ASEAN Corporate Governance Scorecard (ACGS)
In-House Community – Counsels of the Year Awards 2018	In-House Legal Team of the Year – Energy & Natural Resources (Asia Winner)
FinanceAsia Asia's Best Companies 2018	Top-performing Publicly Listed Company in the Philippines
IABC 16th Philippine Quill Awards	A Better Future with Cleanergy – Professional Merit Award

ANNEX "A"

EXPLANATION OF AGENDA ITEMS REQUIRING STOCKHOLDERS' APPROVAL (including Agenda items requiring Stockholders' Approval)

ITEM NO. 2: Proof of Notice of Meeting

RATIONALE: To inform the stockholders that notice requirements for the 2019 Annual Stockholders' Meeting (ASM) have been complied with in accordance with the Company's By-Laws and the Corporation Code of the Philippines.

The Corporate Secretary will certify the date when notices for the 2019 ASM were sent out to the stockholders of record, including the date of publication and the newspapers where the notice was published.

ITEM NO. 3: Determination of Quorum

RATIONALE: To inform the stockholders of the existence of a quorum for the 2019 ASM, and of the procedure for the conduct of voting for the agenda items being put to a vote.

The Corporate Secretary will certify the existence of a quorum, as verified and confirmed by the Board of Election Inspectors. Stockholders representing at least a majority of the outstanding capital stock, present in person or by proxy, shall constitute a quorum for the transaction of business.

Should there be agenda items put to a vote, the following are the rules of conduct and procedures:

- During the registration process, Company personnel with nametags labeled "AEV ASM Staff" will issue numbered voter receipts to stockholders and proxies. The ASM Staff will keep the receipts and details of the voters in the ASM registration records.
- (ii) Voting shall be done manually. The AEV ASM Staff will distribute to the stockholders and proxies the relevant ballot for the particular agenda item put to a vote. The sample ballot for the agenda item will also be displayed on the screen in front of the Ballroom.
- (iii) The stockholders and proxies are required to present their voter receipts to the AEV ASM Staff so that they will be provided with the ballots. Valid ballots bear the signature of the Corporate Secretary at the back.
- (iv) To vote, a stockholder is required to fill up the ballot, indicate his voting number, and the number of shares of stock he owns consistent with the records of the Company. The AEV ASM Staff will collect the ballots for counting.
- (v) Each outstanding share of stock entitles the stockholder to one (1) vote, except for the election of directors where a stockholder may distribute his shares for as many nominees as there are directors to be elected, or he may cumulate his shares and give one candidate as many votes as the number of directors to be elected. The total number of votes cast should not exceed the total number of shares a stockholder owns.
- (vi) In general, the approval of the stockholders owning and representing at least a majority of the capital stock present at the meeting is sufficient to approve an agenda item. There is no item in the 2019 ASM Agenda that requires a higher percentage of votes from the stockholders.
- (vii) All votes received shall be tabulated by the Office of the Corporate Secretary and the results shall be validated by Luis Cañete & Company, an independent auditing firm which has been appointed as the Board of Election Inspectors.
- (viii) The Corporate Secretary shall report the votes received and inform the stockholders if the particular agenda item is carried or disapproved. The total number of votes cast for all items for approval under the agenda will be flashed on the screen.

ITEM NO. 4: Reading and Approval of the Minutes of the Previous Stockholders' Meeting held on May 21, 2018

RATIONALE: To allow the stockholders to confirm that the proceedings during the ASM were recorded accurately and truthfully.

The minutes of the meeting held on May 21, 2018 were posted at AEV's website, www.aboitiz.com, on May 22, 2018. Copies of the minutes will also be distributed to the stockholders before the 2019 ASM.

A resolution approving the minutes of the May 21, 2018 ASM will be presented to the stockholders for approval.

ITEM NO. 5: Presentation of the President's Report

RATIONALE: To apprise the stockholders of the Company's operating performance, financial condition and outlook.

The President and Chief Executive Officer, Mr. Erramon I. Aboitiz, shall deliver a report to the stockholders on the 2018 operating and financial performance of the Company, as well as its outlook for 2019.

ITEM NO. 6: Approval of the 2018 Annual Report and Financial Statements

RATIONALE: To present to the stockholders the results of the Company's operations in 2018, in accordance with Section 74 of the Revised Corporation Code.

The Company's audited financial statements as of December 31, 2018 have been integrated and made part of the Company's 2018 Definitive Information Statement (2018 Information Statement). The 2018 Information Statement will be sent to the stockholders at least 15 business days prior to the ASM, and the same will be posted at the Company's website at www.aboitiz.com.

A resolution approving the 2018 Annual Report and audited financial statements shall be presented to the stockholders for approval.

ITEM NO. 7: Appointment of the Company's External Auditor for 2019

RATIONALE: To appoint an auditing firm which can best provide assurance to the directors and stockholders on the integrity of the Company's financial statements and adequacy of its internal controls. The Board Audit Committee and the Board of Directors will endorse an external auditor for 2019 for the stockholders to appoint.

The Company's Board Audit Committee endorsed, and the Board of Directors approved for stockholders' consideration the election of Sycip Gorres Velayo & Co. (SGV) as the Company's external auditor for 2019.

SGV has been AEV's Independent Public Accountant for the last 20 years. Ms. Maria Veronica Andresa R. Pore has been AEV's audit partner since audit year 2017. AEV complies with the requirement of Section 3(b)(ix) of SRC Rule 68 on the rotation of external auditors or signing partners and the two-year cooling-off period.

There has been no event in the past 20 years wherein AEV and SGV or its handling partner had any disagreement regarding any matt r relating to accounting principles or practices, financial statement disclosures or auditing scope or procedures.

A resolution for the appointment of the Company's external auditor for 2019 shall be presented to the stockholders for approval.

ITEM NO. 8: Ratification of the Acts, Resolutions and Proceedings of the Board of Directors, Corporate Officers and Management in 2018 up to April 22, 2019

RATIONALE: To allow the stockholders to ratify the acts of the Board of Directors and Officers of the Company in accordance with the Revised Corporation Code.

The resolutions approved by the Board in its regular and special meetings refer only to acts done by the Board of Directors, corporate officers and management in the ordinary course of business. The board resolutions are enumerated in the 2018 Information Statement. The Company also regularly discloses material transactions approved by the Board. These disclosures are available for viewing and download at the Company's website at www.aboitiz.com.

A resolution to ratify the acts, resolutions, and proceedings of the Board of Directors, corporate officers and management in 2018 up to the date of the 2019 ASM shall be presented to the stockholders for approval.

ITEM NO. 9: Approval of the Increase in the Directors' Per Diem and Monthly Allowance

RATIONALE: To approve the increase in the Directors' monthly allowance and per diem

During its February 18, 2019 meeting, the Corporate Governance Committee, which performs the function of the Nomination and Compensation Committee, proposed to increase the directors' monthly allowance and per diem for every meeting as follows:

	Directors		Chairman of the Board		
MONTHLY	From To		From	То	
	₱120,000.00	₱150,000.00	₱180,000.00	₱200,000.00	

PER DIEM PER	Directors/ Committee Members		Chairman of the Board/Committee		
MEETING	From To		From	То	
Board Meeting	₱100,000.00	₱150,000.00	₱150,000.00	₱200,000.00	
Board Committee Meeting	₱80,000.00	₱100,000.00	₱100,000.00	₱130,000.00	

During its Board Meeting dated March 7, 2019, the Board of Directors approved the proposed increase in the monthly allowance and per diem, and endorsed the same for stockholders' approval.

The directors' remuneration was last increased in 2015, when the shareholders approved the increase in the monthly allowance from ₱100,000.00 to ₱120,000.00 for members of the Board, and from ₱150,000.00 to ₱180,000.00 for the Chairman of the Board. Since then, the Company' businesses have expanded in scope and became more complicated in nature. The Board decided that there is thus a need to increase the remuneration of the directors so that it remains comparable with companies that have the same Board size, revenue, assets, and market capitalization.

A resolution approving the proposed increase in monthly allowance and per diem shall be presented to the stockholders for approval.

ITEM NO. 10: Election of the Members of the Board of Directors

RATIONALE: To allow stockholders to elect the Company's Board of Directors in accordance with Section 23 of the Revised Corporation Code and the Company's By-Laws.

A stockholder may submit his nominee to the Company's Board of Directors in accordance with the deadlines set forth in the Company's Amended By-Laws, which for this year shall be on or before March 27, 2019. Under the Amended Guidelines for the Nomination and Election of Independent Directors, the period for nominations for Independent Directors started on January 1, 2019 and the table of nominations closed on February 15, 2019.

The stockholders who nominated the Independent and other directors are disclosed in the 2018 Information Statement. The Board Corporate Governance Committee assesses and evaluates the nominees before submitting the final list of qualified nominees to the stockholders for approval. The profiles of all the nominees are included in the 2018 Information Statement and uploaded in the Company's website for examination by the stockholders.

A stockholder may distribute his shares for as many nominees as there are directors to be elected, or he may cumulate his shares and give one candidate as many votes as the number of directors to be elected, provided that the total number of votes cast does not exceed his shares in the Company. The nine nominees receiving the highest number of votes will be declared elected as directors of the Company.

ITEM NO. 11: Other Matters

The Chairman of the Meeting will open the floor for comments or queries by the stockholders. Stockholders may raise matters which may be properly taken up during the 2019 ASM.

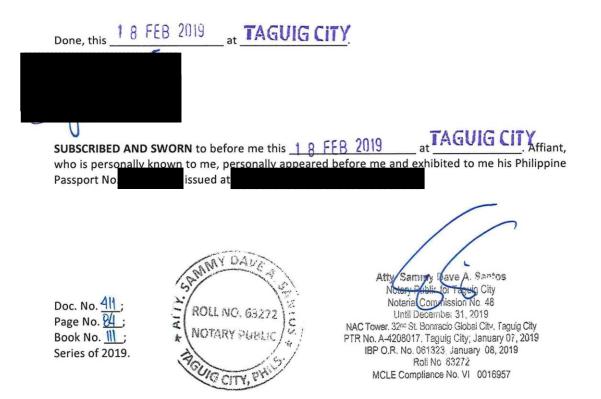
CERTIFICATION OF INDEPENDENT DIRECTORS

I, Justice Jose C. Vitug (ret.), Filipino, of legal age and a resident of after having been duly sworn to in accordance with law, do hereby declare that:

- 1. I am a nominee for Independent Director of Aboitiz Equity Ventures Inc. (AEV) and have been its independent director since May 16. 2005.
- 2. I am currently affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
ABS-CBN Holdings Corporation	Independent Director	2011 to present
Angeles University Foundation Medical Center	Chairman of the Board of Trustees	2007 to present
Angeles University Foundation	Board Member and Law Dean	2005 to present
Philippine Judicial Academy	Professorial Lecturer	2004 to present
San Beda College, School of Law	Graduate Professor	2005 to present
Philippine National Group of Judges of the Permanent Court of Arbitration	Member	2017 to present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of AEV, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- I am not related to any director/officer/substantial shareholder of AEV and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. No conflict of interest exists between my being an Independent Director of AEV and my other affiliations as defined and stated in the AEV Guidelines for the constitution of the Nomination Committee (now referred to as "Board Corporate Governance Committee") and the nomination and election of the independent directors.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of AEV of any changes in the abovementioned information within five (5) days from its occurrence.



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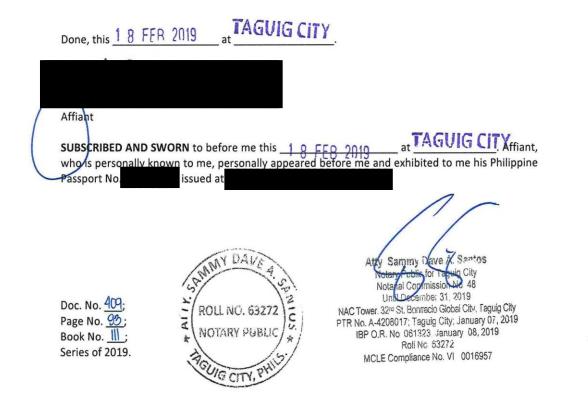
CERTIFICATION OF INDEPENDENT DIRECTORS

I, Manuel R. Salak III, Filipino, of legal age and a resident of after having been duly sworn to in accordance with law, do hereby declare that:

- 1. I am a nominee for Independent Director of Aboitiz Equity Ventures Inc. (AEV) and have been its independent director since May 21, 2018.
- 2. I am currently affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service	
ING Bank N.V. Philippines	Senior Strategic Advisor	July 1, 2017 to present	
Alpha Primus Advisors	Founder and Managing Principal	July 1, 2017 to present	
Maxicare Philippines	Independent Director	December 2017 to present	
Asian Institute of Management	Trustee	2014 to present	

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of AEV, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of AEV and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. No conflict of interest exists between my being an Independent Director of AEV and my other affiliations as defined and stated in the AEV Guidelines for the constitution of the Nomination Committee (now referred to as "Board Corporate Governance Committee") and the nomination and election of the independent directors.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of AEV of any changes in the abovementioned information within five (5) days from its occurrence.



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ANNEX "B-3"

CERTIFICATION OF INDEPENDENT DIRECTORS

I, Raphael P. M. Lotilla, Filipino, of legal age and a resident of after having been duly sworn to in accordance with law, do hereby declare

- I am a nominee for Independent Director of Aboitiz Equity Ventures Inc. (AEV) and have been its independent director since May 16, 2005.
- 2. I am currently affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Center for the Advancement of Trade Integration and Facilitation	Chairman of the Board of Trustees	2013 to present
First Metro Investment, Inc.	Independent Director	2013 to present
Trans Asia Petroleum Corporation	Independent Director	2014 to present
Petron Foundation, Inc.	Independent Director	2014 to present
Asia-Pacific Pathways to Progress Foundation, Inc.	Chairman of the Board of Trustees	2014 to present
Philippine Institute for Development Studies	Trustee	2014 to present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of AEV, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- I am not related to any director/officer/substantial shareholder of AEV and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. No conflict of interest exists between my being an Independent Director of AEV and my other affiliations as defined and stated in the AEV Guidelines for the constitution of the Nomination Committee (now referred to as "Board Corporate Governance Committee") and the nomination and election of the independent directors.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, the Code of Corporate Governance for Publicly Listed Companies, and other SEC issuances.
- I shall inform the Corporate Secretary of AEV of any changes in the abovementioned information within five (5) days from its occurrence.



ANNEX "C"

SUMMARY OF THE MINUTES OF THE 2018 ANNUAL STOCKHOLDERS' MEETING

The meeting was called to order on May 21, 2018 at 4:00 p.m. by the Chairman of the Board, Mr. Jon Ramon Aboitiz. The Corporate Secretary certified that notices for the 2018 Annual Stockholders' Meeting of AEV were duly sent out on April 20, 2018 to all stockholders of record as of the close of business hours on March 31, 2018. The Corporate Secretary further reported that notices of the meeting were also published in Philippine Daily Inquirer, Philippine Star, Business World on April 18, 2018.

The Corporate Secretary certified to the existence of a quorum, there being present a total of 29,405,605 shares present in person 4,938,624,208 shares represented by proxy, or a total of 4,968,029,813 shares which constitute at least a majority of, or 88.18% of the total outstanding capital stock of 5,633,792,557 entitled to vote, or more than 2/3 of the total outstanding shares entitled to vote.

Upon motion duly made and seconded, the minutes of the previous Annual Stockholders' Meeting last May 21, 2018 was approved.

The body passed the following resolutions:

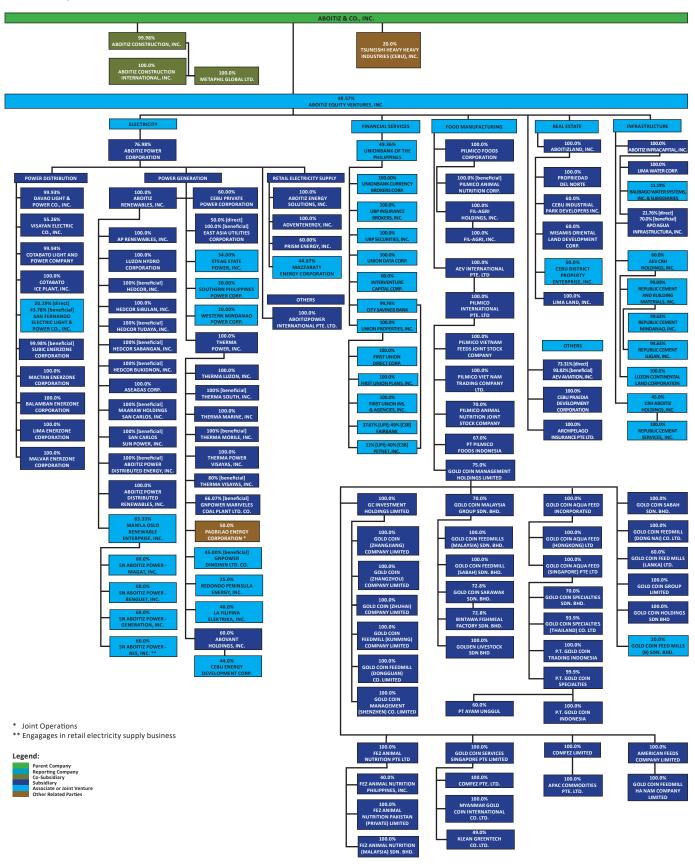
- 1. Approval of the 2018 Annual Report and Financial Statements
- 2. Appointment of the Company's External Auditors for 2018
- 3. Ratification of the Acts, Resolutions and Proceedings of the Board of Directors, Corporate Officers and Management in 2018 up to May 22, 2018
- 4. Election of the Members of the Board of Directors

After the approval of such resolutions, the meeting was duly adjourned.

ANNEX "D"

ABOITIZ EQUITY VENTURES, INC. AND SUBSIDIARIES CONGLOMERATE MAPPING

As of December 31, 2018



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The Board Audit Committee Report to the Board of Directors

The Board Audit Committee is pleased to present its report for the financial year ended December 31, 2018.

Audit Committee Responsibility

In giving effect to its duly approved charter, the Audit Committee assisted the Board of Directors in fulfilling its oversight responsibility to the Company and its stakeholders by providing advice relating to: (a) the adequacy and efficiency of the Company's system of internal controls, governance and risk management processes; (b) the quality and integrity of the Company's accounting, auditing, legal, ethical and regulatory compliances; (c) the annual independent audit of the Company's financial statements and the external auditors' qualification and independence; (d) due observance of applicable laws and regulations that may have financial and other material exposure to the Company; and (e) providing an avenue of communication among the independent auditors, the management, the internal audit and the Company.

The Committee has established a constructive and collaborative relationship with the Company's senior leadership to assist, but not to pre-empt any responsibility in making final audit-related decisions.

Committee Membership

The Audit Committee is composed of five (5) members, three (3) of whom are independent directors including its Chairman.

Jose C. Vitug, a retired Justice of the Supreme Court (an Independent Director) is the Chairman of the Committee. Other members of the committee are Atty. Raphael P. M. Lotilla (Independent Director), Manuel R. Salak III (Independent Director), Endika M. Aboitiz, Jr. (Non-Executive Director) and Mikel A. Aboitiz (Non-Executive Director).

Informatively, there were interim changes in the Committee composition. Manuel R. Salak III (Independent Director) replaced Stephen T. CuUnjieng (Independent Director); Jon Ramon Aboitiz (Non-Executive Director) replaced Justo A. Ortiz (Non-Executive Director).

Endika M. Aboitiz, Jr. was elected to replace Jon Ramon Aboitiz as Non-Executive Director and member of the Board Audit Committee upon the demise of the later in November 30, 2018

Meetings and Attendance

The Audit Committee carried out its function through its meetings with management, internal auditors, independent external auditors, and advisers, where appropriate.

The audit charter provides for the Committee to hold at least four (4) regular meetings a year, with the authority to convene special meetings when deemed required. It also holds an annual joint meeting with the Board Risk and Reputation Committee.

In 2018, five (5) meetings were held. The attendance by each member of the committee is as so indicated below:

Member	Mar 6,	April 30,	July 23,	Oct 22,	Nov 21,
	2018	2018	2018	2018	2018
	Regular	Regular	Regular	Regular	Joint
	Meeting	Meeting	Meeting	Meeting	with Risk
JOSE C. VITUG	✓	\checkmark	✓	\checkmark	✓

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Chairman, Independent Director					
RAPHAEL P. M. LOTILLA		✓	✓	✓	~
Independent Director	v				
STEPHEN T. CUUNJIENG			N/A	N/A	N/A
Independent Director	v	v			
MANUEL R. SALAK III	N/A	N/A	x	х	
Independent Director	N/A	N/A	~	X	v
MIKEL A. ABOITIZ	√*	~	✓	✓	✓
Non-Executive Director	v				
JUSTO A. ORTIZ	 ✓ 	1	N/A	N/A	N/A
Non-Executive Director		v			
JON RAMON ABOITIZ ⁽¹⁾	N/A	NI / A	✓	х	√*
Non-Executive Director		N/A			v *

⁽¹⁾Jon Ramon Aboitiz passed away November 30, 2018 *Attended via Videocon

Attendees to these meetings also include the Group Internal Audit Head and, by invitation, the Chief Risk Officer, the Chief Financial Officer, Controller and other key leaders when deemed necessary or appropriate.

Financial Reports

The Board Audit Committee reviewed, discussed, and approved the 2018 quarterly unaudited consolidated financial statements. The Committee endorsed for approval by the Board the 2018 annual audited financial statements of Aboitiz Equity Ventures, Inc., its subsidiaries and alliances. Included in the review were the Management Discussion and Analysis of Financial Condition and Results of Operations following prior review and discussion with management, accounting, and the company's independent external auditor, SyCip Gorres Velayo & Co. (SGV)—a "member practice" of Ernst & Young (EY) in the Philippines.

The activities of the Audit Committee are performed in the context—

- That management has the primary responsibility for the financial statements and the financial reporting process; and
- That the company's independent external auditor is responsible for expressing an unqualified opinion on the conformity and consistency of application of the Company's audited financial statements with Philippine Financial Reporting Standards.

External Auditors

Upon the endorsement of the Audit Committee to the Board which, in turn, sought the approval of the shareholders of Aboitiz Equity Ventures, Inc., during its Annual General Stockholders Meeting held last May 21, 2018, SyCip Gorres Velayo & Co. (SGV) was re-appointed as the independent external auditor for 2018 with Maria Veronica Andresa R. Pore as the signing partner for SGV.

The overall scope and audit plan of SGV were reviewed and approved during the October 22, 2018 regular Audit Committee meeting. The audit plan, fees and terms of engagement which covers audit-related services provided by SGV were also reviewed and found to be reasonable.

The results of the SGV audits and its assessment of the overall quality of the financial reporting process were presented

and discussed during the first Audit Committee meeting the following year, February 26, 2019. SGV presented the effects of changes in relevant accounting standards and presentation of financial statements that impact on the reported results.

Non-audit services related to the conduct of post reviews and other procedures for the purpose of issuing a comfort letter in connection with the issuance of the P10.2 Billion bonds were provided by SGV in 2019; The Company also engaged SGV to provide financial and tax due diligence as well as to conduct trainings with regard to the adoption of new standards.

Internal Auditors

The Audit Committee is satisfied with the internal audit function and has assessed that it is operating effectively and to generally cover the risks pertinent to the company in its audits. The Committee has reviewed and approved the annual audit program for the year which also covers the adequacy of resources, qualifications and competency of the staff and independence of the internal auditor.

With reference to the IPPF Attribute Standard 1100 which states that "The Internal Audit Activity must be independent, and internal auditors must be objective in performing their work.", the Committee confirms that the function is executed effectively and internal auditors have conducted their responsibilities objectively and in an unbiased manner. The Committee further confirms that, to the best of its knowledge and belief, the auditors have no personal or other impediments that would prevent them from objectively planning, conducting, reporting, or otherwise participating and reaching independent conclusions in their audit assignments in 2018. Internal audit is organizationally positioned to be independent—functionally reporting to the Board Audit Committee and administratively to the President and Chief Executive Officer.

The Board Audit Committee is satisfied with the content and quality of reports prepared and issued by the internal auditors during the year under review.

The Group Internal Audit (GIA) remains to be the single-point-of-contact for the Audit Committee. It takes the lead in setting the standards, initiatives and overall direction of the group audit teams which, in turn, focus their reviews on the top risks of their respective business units. Information systems and technology-related risks however, still remain to be an area covered by the group information systems auditors.

Based on audit reports and highlights presented to the Committee and with the contribution provided by management and other key leaders on the issues raised to their attention, the Committee concurs with internal audit's assessment that, generally, there is reasonable assurance that the existing system of internal controls, risk management and governance allow for a generally adequate management of identified risks and effectively supports the improvement of the management of the Company as a whole. There is a need, however, to further strengthen governance and controls over security standards for information and related technologies particularly in relation to cybersecurity risks.

External Quality Assessment

The Internal Audit team of Aboitiz Equity Ventures, Inc. after undergoing an External Quality Assessmen (EQA) review by the authorized validators of the Institute of Internal Auditors (IIA) Philippines that are duly accredited by the Institute of Internal Auditors (IIA) International, received the official EQAR results early 2018.

It is the opinion of the IIA that on the overall, the internal audit team of Aboitiz Equity Ventures, Inc. "Generally **Conforms**" to the International Standards for the Professional Practice of Internal Auditing and the Code of Ethics for internal audit practitioners. **Generally Conforms** is the highest rating awarded in connection with an EQA and the internal audit team has been commended for this achievement.

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The EQA, much like any global certification is not required. Acquiring it helps build the reputation not just of internal audit but of Aboitiz as a company that not only conforms, complies and follows but adopts and implements the Standards and best practices of the internal audit function. The EQA certification is valid for 5 years till 2022. Until then, internal audit will ensure that it continually works on its Quality Assurance Improvement Program and apply it across the group.

Review of the Audit Charters

There are no changes to the Charters for 2018. The review and updating of the charters are done at least once a year, endorsed by the Audit Committee and approved by the Board.

Self-Assessment

The Committee conducted its annual self-assessment in accordance with the guidelines of SEC Memo Cir. No. 4, series of 2012. The assessment result showed that it fully complied with the requirements set forth in the Audit Charter and met the necessary and most important requirements set by global standards and best practices.

Risk Management

The partnership between the functions of risk management and internal audit has remained solid. In order to continuously provide objective assurance to the board on the effectiveness of risk management, a joint audit and risk committee meeting is held at least once a year.

Presented in the November 21, 2018 joint meeting are the top strategic risks, emerging risks and project risks that present a significant impact to the Company's ability to execute its plans, strategies and business objectives for the following year. These top risks serve as an input for the preparation of internal audit's master plan for the following year.

After considering, analyzing and reviewing all pertinent information on the integrity of financial reporting, effectiveness of internal controls, risk management, governance and compliance within the Aboitiz group of companies, the Committee is of the view that, in all material aspects, the duties and responsibilities as so outlined in its Charter have been satisfactorily performed.

On behalf of the Committee,



Jose C. Vitug (Retired Justice, Supreme Court/Independent Director) Chairman

Internal Control Compliance and Attestation by the Chief Executive Officer and Group Internal Audit Head



Internal Control and Compliance System Attestation For the year ended, December 31, 2018

Aboitiz Equity Ventures, Inc.'s (AEV) corporate governance system includes a combination of internal and external mechanism such as the structure of the board of directors and our committees, the oversight it exercises over management, and the formulation of sound policies and controls.

- The Board of Directors is responsible for providing governance and overseeing the implementation of adequate internal control mechanism and risk management processes;
- Management has the primary responsibility for designing and implementing an adequate and
 effective system of internal controls and risk management processes to ensure compliance with
 rules and regulations, and the law;
- Management is responsible for developing a system to monitor and manage risks;
- SGV & Co., the Company's external auditor is responsible for assessing and expressing an opinion
 on the conformity of the audited financial statements with Philippine Financial Reporting
 Standards and the overall quality of the financial reporting process;
- Internal Audit adopts a risk-based audit approach in developing an annual work plan and conducts
 reviews to assess the adequacy of the Company's internal control system;
- The Company's Group Internal Audit Head that acts as the equivalent of a Chief Audit Executive
 reports functionally to the Board Audit Committee to ensure independence and objectivity,
 allowing Internal Audit to fulfil its responsibilities; and
- internal Audit activities conform with the International Standards for the Professional Practice of Internal Auditing and are continuously evaluated through an independent Quality Assessment Review conducted every five years.

Based on the above assurance provided by the internal auditors as well as the external auditors as a result of their reviews, we attest that AEV's internal control and compliance system, which covers governance, risk, and control processes, are adequate.



Erramon I. Aboitiz President & Chief Executive Officer



Aboitiz Equity Ventures Inc. (Annual Report 2018)