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## SECURITIES AND EXCHANGE COMMISSION

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Industry Classification	
Company Type	Stock Corporation

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Related Party Transactions Policy



October 24, 2019

SECURITIES AND EXCHANGE COMMISSION Secretariat Building, PICC Complex Roxas Boulevard, Pasay City, 1307	
ATTENTION :	<b>DIR. VICENTE GRACIANO P. FELIZMENIO, JR.</b> Markets and Securities Regulation Department
<i>via PSE EDGE</i> <b>PHILIPPINE STOCK EXCHANGE, INC.</b> PSE Tower, 28 <sup>th</sup> Street, cor. 5 <sup>th</sup> Avenue, Bonifacio Global City, Taguig City	
ATTENTION :	MS. JANET A. ENCARNACION Head, Disclosure Department
via electronic mail <b>PHILIPPINE DEALING &amp; EXCHANGE CORP.</b> Market Regulatory Services Group 29 <sup>th</sup> Floor BDO Equitable Tower 8751 Paseo de Roxas, Makati City	

ATTENTION

: ATTY. MARIE ROSE M. MAGALLEN-LIRIO Head - Issuer Compliance and Disclosures Department

Gentlemen:

Please see attached Aboitiz Equity Ventures Inc.'s Related Party Transactions (RPT) Policy filed in compliance with the Securities and Exchange Commission's Memorandum Circular No. 10, Series of 2019.

Kindly acknowledge receipt hereof.

Thank you.

Very truly yours,

ABOITIZ EQUITY VENTURES INC. By:

MANUEL ALBERTO R. COLAYCO Corporate Secretary

#### COVER SHEET

		CEO	2 5 3 6
		S.	E.C. Registration Number
A B O I T I Z	EQUITY	V E N T U R	E S I N C .
	( Compan	y's Full Name )	
3 2 N D S T R	E E T , B O	N I F A C I O	GLOBAL
C I T Y , T A G	UIGCI	T Y , M E T R	O M A N I L A
P H I L I P P I			
	(Business Address: No. S	Street City / Town / Province	)
MANUEL ALBERTO	R. COLAYCO		(02) 8 886-2338
Contact Pe	erson	Сог	mpany Telephone Number
			4th Monday of April
1 2 3 1		POLICY	0 4 2 2
Month Day		FORM TYPE	Month Day
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	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
aboitiz		Version Number:
		Version 2
		Information Classification: Internal
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#### **RELATED PARTY TRANSACTIONS POLICY**

#### A. INTRODUCTION

It is the policy of Aboitiz Equity Ventures Inc. (the "Company") that related party transactions (RPTs) are reviewed and approved in a manner that guarantees fairness and transparency, conducted at an arm's length basis, with consideration paid or received and on terms no less favorable than any such terms available to unrelated third parties under the same or similar circumstances.

#### B. COVERAGE AND DEFINITION OF TERMS

This RPT Policy provides the general guidelines to be observed in relation to the review, approval and reporting of Material RPTs, and shall be referred to as the **"RPT Policy."** 

Capitalized terms used herein are defined under **Annex "A"** of this RPT Policy.

#### C. GENERAL PRINCIPLES

- 1. The Company shall, at all times, comply with the requirements of the Revised Corporation Code, its Articles of Incorporation and By Laws, regulations and circulars by the Securities and Exchange Commission (SEC), and other related laws, rules and regulations in approving and reporting Material RPTs.
- 2. The principle of "arm's length" requires that the transaction with a Related Party be made under comparable conditions and circumstances as a transaction with an independent party. It is founded on the premise that if market forces drive the terms and conditions agreed upon in an independent party transaction, the pricing of the transaction would reflect the true economic value of the contributions made by each entity in that transaction. To illustrate, if two associated enterprises derive profits at levels above or below the comparable market level solely by reason of the special relationship between them, the profits will be deemed as non-arm's length.
- 3. Transactions within the Materiality Threshold that were entered into with an unrelated party that subsequently becomes a Related Party may be excluded from the requirements of this RPT Policy. In the event such non-Related Party subsequently becomes a Related Party, these transactions shall be considered Material RPTs and any alteration to the terms and conditions or increase in the exposure level thereof shall subject the relevant Material RPT to the requirements of this RPT Policy.
- 4. The Board of Directors, through the RPT Committee, shall ensure that: (a) all transactions with, or for the benefit of, any Related Party are handled in a sound and prudent manner, and in accordance with applicable laws and regulations to protect

	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
aboitiz		Version Number:
		Version 2
		Information Classification: Internal

the interest of the Company's shareholders and other stakeholders; and (b) all RPTs are on terms and conditions that are arm's length and within market rates, with sufficient documentation, and coursed through all appropriate levels of approval as provided in this RPT Policy.

5. To promote good governance across the Aboitiz Group, the Company's Affiliates are also encouraged to formulate their own RPT policies, consistent with this RPT Policy and with best practices specific to their industry and size of operations.

#### D. MATERIALITY THRESHOLDS AND APPROVAL PROCESS OF MATERIAL RPTS

- 1. Any transaction by the Company with a Related Party, either individually or in the aggregate over a twelve (12)-month period with the same Related Party, amounting to ten percent (10%) or higher of the Company's consolidated total assets based on its most recent audited financial statements, shall be considered a Material RPT.
- 2. All Material RPTs shall be reviewed and approved by the RPT Committee, and approved by at least two-thirds (2/3) vote of the Board of Directors, with at least a majority of the Independent Directors voting to approve the Material RPT.
- 3. For aggregate RPTs within a twelve (12) month period that breaches the Materiality Threshold, the same Board approval would be required for the transaction/s that results in meeting and/or exceeding the Materiality Threshold covering the same Related Party.
- 4. Only Material RPTS approved and endorsed by the RPT Committee to the Board of Directors shall be included in the agenda of the relevant board meeting. Directors with personal interest in the Material RPT must abstain from participating in the discussion and from voting. In case they refuse to abstain, their attendance shall not be counted for purposes of assessing the quorum and their votes shall not be counted for purposes of determining approval.
- 5. In case a majority of the Independent Directors' vote is not secured, the Material RPT may nevertheless be ratified by the vote of the shareholders representing at least two-thirds (2/3) of the Company's outstanding capital stock.
- 6. In the evaluation of the Material RPT, the RPT Committee shall ensure that an external independent party, such as an auditing or accounting firm, a third party consultant or an appraiser, evaluated the fairness of the terms of the Material RPTs.
- 7. The Board of Directors, through the RPT Committee, shall implement effective price discovery mechanisms to ensure that transactions are entered into at terms that promote the best interest of the Company and its shareholders. These price discovery mechanisms may include, but are not limited to, acquiring the services of an external

	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
aboitiz		Version Number:
		Version 2
		Information Classification: Internal

expert, opening the transaction into a bidding process, publication of available property for sale, or applying the principles of transfer pricing rules and mechanisms. To this end, the Board of Directors, through the RPT Committee, should appoint, before the execution of a Material RPT or upon the crossing the Materiality Threshold, an external independent party to evaluate the fairness of the terms of the Material RPT.

#### E. DISCLOSURE AND REPORTING OF MATERIAL RPTS

- 1. A summary of Material RPTs entered into during each relevant reporting year shall be disclosed in the Company's Integrated Annual Corporate Governance Report (I-ACGR) submitted annually every May 30.
- 2. An Advisement Report signed by the Corporate Secretary or any authorized representative, consistent with **Annex "B"** hereof, shall be filed within three (3) calendar days from the execution date of any Material RPT.
- 3. The Company shall comply with the information required to be disclosed for Material RPTs, as enumerated under SEC Memorandum Circular No. 10 Series of 2019 on the Rules on Material Related Party Transactions for Publicly-Listed Companies or, any amendments thereto (the "Circular").

#### F. DUTIES OF THE BOARD OF DIRECTORS AND SENIOR MANAGEMENT

- 1. The Board of Directors has the overall responsibility in ensuring that transactions with Related Parties are handled in a sound and prudent manners, with integrity, and in compliance with applicable laws and regulations, and Company policies to protect the interest of the shareholders and other stakeholders. Towards this end, the Board of Directors shall:
  - Institutionalize an overarching policy on the management of Material RPTs to ensure effective compliance with existing laws, rules and regulations at all times;
  - (b) Approve all RPTS that cross the Materiality Threshold, and write off of material exposures to Related Parties, as well as any renewal or material changes in the terms and conditions of Material RPTs previously approved in accordance with this RPT Policy. These include changes in the price, interest rate, maturity date, payment terms, commissions, fees, tenor and collateral requirements of the Material RPTs;
  - (c) Establish an effective audit, risk and compliance system to: (i) determine, identify and monitor Related Parties and Material RPTs; (ii) continuously review and evaluate relationships between and among businesses and counterparties; and (iii) identify, measure, monitor and control risks arising from Material RPTs; and

	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
aboitiz		Version Number:
		Version 2
		Information Classification: Internal

- (d) Ensure that the Company addresses legitimate issues on Material RPTs, and should take responsibility in ensuring that stakeholders who raise concerns are protected from reprisals in accordance with the Company's Whistleblowing Policy, and other applicable Company policies.
- 2. All Directors, Substantial Shareholders and officers shall fully disclose to the Board of Directors, through the Corporate Secretary, all material facts related to Material RPTs, as well as their direct and indirect financial interest in any transaction or matter that may affect or is affecting the Company. If an actual or potential conflict of interest arises on the part of a Director or officer, he is mandated to fully and immediately disclose the same to the Corporate Secretary. For avoidance of doubt, loans or financial assistance to Directors or officers are prohibited, except when allowed pursuant to an established Company benefit or plan.
- 3. Directors shall disclose to the Board of Directors, through the Company's Corporate Secretary, details of all their other directorships and any shareholdings owned by them or by members of their family, including any changes thereto.
- 4. Regardless of the amount of the transaction or contract, it is the responsibility of each Director and officer to:
  - (a) promptly notify the Chief Financial Officer (CFO) and the Corporate Secretary as soon as he becomes aware of any transaction with the Company or other Related Parties where such a director or officer or their respective related interests are a party to or stands to benefit from such transaction; and
  - (b) obtain approval from the Board of Directors prior to entering into the transaction.

For the avoidance of doubt, RPTs involving a Director or officer shall be approved by the Board of Directors regardless of amount, in accordance with the provisions of the Revised Corporation Code and SEC circulars.

- 5. The CFO shall manage and monitor Material RPTs on a per transaction and aggregate basis across the Group. Exposures to Related Parties shall also be monitored on an on-going basis to ensure compliance with this RPT Policy and SEC's regulations. The CFO shall set up protocols and practices to ensure that finance officers and controllers across the Group can properly identify, monitor and report RPTs to the CFO.
- 6. The CFO shall ensure that all RPTs are reported to the RPT Committee. The CFO, together with the Chief Compliance Officer (CCO), shall also ensure full and timely disclosures of Material RPTs in the reports of the Company to the SEC, the Philippine Stock Exchange (PSE) and other regulatory bodies, and in the Company's Financial Statements, in compliance with relevant accounting standards.

	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
aboitiz		Version Number:
		Version 2
		Information Classification: Internal

- 7. The CFO, together with the Corporate Secretary, shall maintain a Related Party Registry indicating the list of Related Parties, taking into account the latest organizational structure of the Company. The Related Parties Registry shall be updated quarterly to reflect the changes in the organization and its Related Parties.
- 8. The CCO shall advise and provide assistance to the CFO in ensuring that Material RPTs across the Aboitiz Group are reviewed and approved in accordance with this RPT Policy. The CCO shall also ensure that the Company complies with relevant rules and regulations, and is informed of regulatory developments in areas affecting Related Parties. Furthermore, the CCO shall ensure that this RPT Policy is kept updated and is properly implemented throughout the Company.
- 9. The Group Internal Audit shall conduct a periodic review of the effectiveness of the Company's system and internal controls governing Material RPTs to ensure consistency with the policies and procedures approved by the Board of Directors. The results of the audit, including any exceptions or breaches in the materiality thresholds, shall be communicated directly to the Audit Committee.

#### G. WHISTLE-BLOWING MECHANISMS AND RESTITUTION OF LOSSES AND OTHER REMEDIES FOR ABUSIVE RPTS

In relation to the Company's Whistleblowing Policy, the Directors, through the Corporate Governance Committee shall ensure that legitimate issues on Material RPTs are properly addressed. The Board shall likewise ensure that stakeholders who raise legitimate concerns are protected from detrimental treatment or reprisals. The CFO may propose adequate mechanisms of addressing violations of this RPT Policy, including imposing the appropriate penalties for erring officers and individuals, in accordance with the Company's Whistleblowing Policy, Code of Ethics and Business Conduct, and other related Company policies.

Material RPTs that are not entered into at arm's length basis and unduly favor a Related Party are considered abusive Material RPTs. Abusive Material RPTs, upon determination by the Board of Directors, are subject to recovery of losses or opportunity costs incurred by the Company. In addition, erring directors, officers, or team members who have been remiss in the handling or reporting of Material RPTS shall be sanctioned with in accordance with Company policies.

#### H. POLICY REVIEW

The RPT Committee shall review and assess the adequacy of this RPT Policy at least annually, and recommend to the Board of Directors any amendments as may be needed.

	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
abaitiz	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
		Version Number:
		Version 2
		Information Classification: Internal

ENDORSED BY:

MANUEL ALBERTO R. COLAYCO Senior Vice President – Chief Legal Officer/Chief Compliance Officer/Corporate Secretary

**APPROVED BY:** 

2 ENRIQUE M. ABOITIZ

Chairman of the Board of Directors

	Document Type:	Document Number:
	Policy	
	Document Title:	Effective Date:
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019
aboitiz		Version Number:
		Version 2
		Information Classification: Internal

### ANNEX "A" – DEFINITION OF TERMS

Aboitiz Group or the Group	Refers to the Company and the companies or entities in which the Company has beneficial interest and over which the Company, directly or indirectly, exercises management control. These companies or entities are found in the conglomerate map of the Company's latest audited financial statements.
Affiliate	<ul> <li>Refers to an entity linked directly or indirectly to the Company through any one or a combination of the following:</li> <li>(a) ownership, control or power to vote, whether by permanent or temporary proxy or voting trust, or other similar contracts, of at least ten percent (10%) or more of its outstanding voting stock of the Company or vice versa;</li> <li>(b) interlocking directors or officers, except in cases involving independent directors as defined under existing regulations;</li> <li>(c) common shareholders owning at least ten percent (10%) of the outstanding voting stock of the Company;</li> <li>(d) management contract or any arrangement granting power to the Company to direct or cause the direction of management and policies of the entity, or vice versa.</li> </ul>
Associate	An entity which the Company holds twenty percent (20%)or more of the voting power, directly or indirectly, or which the Company has Significant Influence.
Board of Directors	Refers to the Company's Board of Directors.
Committee	Or the RPT Committee, refers to the Company's Board Related Party Transactions Committee.
Control	<ul> <li>A person or an entity that controls the Company, the relationship of which contains all of the following:</li> <li>(a) power over the Company;</li> <li>(b) exposure, or rights, to variable returns from its involvement with the Company; and</li> <li>(c) the ability to use its power over the Company to affect the amount of the Company's financial returns.</li> </ul>
Independent Director	Means the independent directors of the company, duly nominated and elected by the shareholders in accordance with the Company's Rules on the Nomination and Election of Independent Directors.
Material Related Party Transactions	Any related party transactions, either individually or in aggregate over a 12- month period with the same Related Party, amounting to 10% or more of

aboitiz	Document Type:	Document Number:	
	Policy		
	Document Title:	Effective Date:	
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019	
		Version Number:	
		Version 2	
		Information Classification: Internal	

the Company's total assets, based on its latest consolidated audited financial statement, either on a per transaction basis or a 12-month aggregate.

MaterialityAt least 10% of the Company's total assess based on its latest consolidatedThresholdaudited financial statement, either on a per transaction basis or a 12-month<br/>aggregate.

PLC Publicly-listed company.

*Related Parties* In relation to the Company includes the following:

- (a) Directors;
- (b) Officers;
- (c) Substantial Shareholders and their spouses and relatives within the fourth civil degree of consanguinity or affinity, legitimate or commonlaw, if these persons have control, joint control or significant influence over the Company; and
- (d) The Company's parent, subsidiary, fellow subsidiary, Associate, affiliate, joint venture or an entity that is controlled, jointly controlled or Significantly Influenced or managed by a person who is a related party.
- *RPT Committee* Refers to the Company's Board Related Party Transactions Committee.

# Related PartyA record of the organizational and structural composition, including any<br/>change thereon, of the Company and its Related Parties.

- Related Party A transfer of resources, services, or obligations between a reporting entity Transaction A transfer of resources, services, or obligations between a reporting entity and among Related Parties, regardless of whether a price is charged. It should be interpreted broadly to include not only transactions that are entered into with Related Parties, but also outstanding transactions entered into with an unrelated party that subsequently becomes a Related Party.
- SignificantPower to participate in the financial and operating policy decisions of theInfluencecompany but has no control or joint control of those policies.

# SubstantialAny person who is directly or indirectly the beneficial owner of more thanShareholderten percent (10%) of any class of the Company's equity.

aboitiz	Document Type:	Document Number:	
	Policy		
	Document Title:	Effective Date:	
	RELATED PARTY TRANSACTIONS POLICY	October 28, 2019	
		Version Number:	
		Version 2	
		Information Classification: Internal	

#### ANNEX "B" – ADVISEMENT REPORT ON MATERIAL RPT

#### ADVISEMENT REPORT ON MATERIAL RELATED PARTY TRANSACTIONS

Reporting PLC: \_\_\_\_\_

SEC Identification Number: Name of Related Party:\_\_\_\_\_ Execution Date of Transaction:

Relationship between the Parties including financial/non-financial interest:

Type/Nature of Transaction and Description of Assets Involved	Terms and Conditions	Rationale for Entering into the Transaction	Total Assets <sup>1</sup> of Reporting PLC	Amount/ Contract Price	Percentage of the Contract Price to the Total Assets of the Reporting PLC	Carrying Amount of Collateral, if any	Approving Authority <sup>2</sup>

#### **SIGNATURES**

Pursuant to the requirements of the Commission, the company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

(Name of Reporting PLC)

(Name of Related Party)

Name, Signature of the Corporate Secretary/ Representative<sup>3.</sup>

.....

Name, Signature of the Related Party/Authorized Authorized Representative<sup>3</sup>

.....

<sup>&</sup>lt;sup>1</sup> Total assets shall pertain to consolidated assets if the reporting PLC is a parent company.

<sup>&</sup>lt;sup>2</sup> The information shall include the names of directors present, names of directors who approved the Material Related Party Transaction and the corresponding voting percentage obtained.

<sup>&</sup>lt;sup>3</sup> Proof of authority must be attached to the Advisement Report.